

**United States Department of Agriculture**  
**Agricultural Marketing Service**  
Commodity Procurement Staff  
1400 Independence Avenue, S.W.  
Room 3522-S, STOP 0239  
Washington, DC 20250-0239

## Information

Description: **AG-FFRT-S-16-0051**  
Bid invitation number: **2000003924**  
Purchasing Group: **AMS-Fruit and Veg**

## SOLICITATION

### Domestic Commodity Invitation

#### Bid invitation Overview

Bid Timezone: Central Time  
Start Date: 03/07/2016 13:15:00  
Offer Due Date : 03/18/2016 13:00:00  
  
Opening date: 03/18/2016 13:00:00  
  
Invitation Type : Definite Delivery

#### Additional requested information:

##### Tendering text - Header :

Fresh Fruit, SOLICITATION NO: 2000003924

The U.S. Department of Agriculture (USDA) invites offers to sell Fresh Fruit pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight, March 31, 2016. Deliveries are to be made between April 27, 2016 and September 28, 2016.

Offerors who intend to use more than one processing plant and shipping point for contracts awarded under this solicitation, other than the processing plant and shipping point entered in their bids, may submit a list of their approved processing plants and shipping points on a separate sheet of paper to be uploaded in WBSCM, and to be submitted with their bids.

Vendors or subcontractors who are supplying fresh fruit are required to undergo the USDA AMS FVP Fresh Products Branch Good Handling Practices (GHP) certifications process, and must score at least 80% on EACH of the following element: House Packing; Storage and Transportation; and Traceback.

In addition to the GHP, vendor or subcontractors/suppliers are also required to undergo the Good Agricultural Practices(GAP)certification process. This requirement must be met prior to bid opening. Brokers are exempt from this requirement.

The Fresh Produce Audit Verification Program can be accessed at the following website:  
<https://www.ams.usda.gov/fv/fpbgapghp.htm>

In order to verify that the contractor is in compliance with GAP/GHP certification, contractors are required to:

- a. Submit a list of all certified GAP/GHP suppliers to be used in the performance of the contract with their bid, including a copy of each supplier's certification. Certifications must be uploaded with their bids in WBSCM;
- b. Contact USDA/AMS after contract award to request that additional GAP/GHP certified suppliers be added to the approved list on the purchase order and include a copy of each suppliers certification;

If USDA/AMS finds that suppliers used by the contractor are not in compliance with AMS GAP/GHP certification requirements after the product is delivered, the following courses of action will apply:

1. The first time non compliance occurs AMS will deduct a 50% discount from the invoice for all noncompliant deliveries
2. The second time non compliance occurs:

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- a. USDA/AMS will deduct a 50% discount from the invoice for all noncompliant deliveries;
- b. The contract will be terminated for default; and
- c. The contractor will be suspended from participating in all future USDA/AMS fresh fruit and vegetable solicitations for a period of one (1) year from the date of contract termination.

This Solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Also, note that each lot for the split shipments must have the same price.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port.

Purchases will be made on an f.o.b. destination basis to cities on this Solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this Solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the Master Solicitation dated April 2015, Amendment No. 1 to the Master Solicitation dated June 2015; Commodity Specification for Fresh Fruit dated August 2014, as amended; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202) 720-2782.

The U.S. Department of Agriculture (USDA) prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.)

If you wish to file a Civil Rights program complaint of discrimination, complete the USDA Program Discrimination Complaint Form (PDF), found online at [http://www.ascr.usda.gov/complaint\\_filing\\_cust.html](http://www.ascr.usda.gov/complaint_filing_cust.html), or at any USDA office, or call (866) 632-9992 to request the form. You may also write a letter containing all of

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the information requested in the form. Send your completed complaint form or letter to us by mail at U.S. Department of Agriculture, Director, Office of Adjudication, 1400 Independence Avenue, S.W., Washington, D.C. 20250-9410, by fax (202) 690-7442 or email at program.intake@usda.gov.

Individuals who are deaf, hard of hearing or have speech disabilities and you wish to file either an EEO or program complaint please contact USDA through the Federal Relay Service at (800) 877-8339 or (800) 845-6136 (in Spanish).

Persons with disabilities who wish to file a program complaint, please see information above on how to contact us by mail directly or by email. If you require alternative means of communication for program information (e.g., Braille, large print, audiotope, etc.) please contact USDA's TARGET Center at (202) 720-2600 (voice and TDD).

**See attached documents:**

- 1 . FRESH FRUIT SPECIFICATION AMENDMENT 1 MARCH 2015
- 2 . FRESH FRUIT SPECIFICATION AUGUST 2014
- 3 . AMS Master Solicitation April 2015
- 4 . AMS MASTER SOLICITATION AMENDMENT 1

**Attributes :**

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).

Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- Have been delivered
  - Have not been delivered
  - Have not been delivered, but the Offeror has notified the Contracting Officer
  - There are no existing contracts/purchase orders

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION'S HUBZONE PROGRAM (FAR SUBPART 19.13). MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the

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bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment was issued to the solicitation.

Permitted values:       - Yes  
                               - No  
                               - N/A

**Bid invitation Item details**

Item	Material	Description	Required by	ZipCode	Quantity	
<b>10</b>		<b>FRUIT, FRESH</b>				
<b>20</b>		<b>APPLES FRESH PKG-12/3 LB</b>				
<b>30</b>		<b>JACKSON MS</b>				
40	110561	APPLES FRESH PKG-12/3 LB	07/11/2016-07/13/2016	39201	980	CS
<b>50</b>		<b>ALBUQUERQUE NM</b>				
60	110561	APPLES FRESH PKG-12/3 LB	06/13/2016-06/15/2016	87109	1,960	CS
<b>70</b>		<b>BUFFALO NY</b>				
80	110561	APPLES FRESH PKG-12/3 LB	06/27/2016-06/29/2016	14206	980	CS
90	110561	APPLES FRESH PKG-12/3 LB	08/22/2016-08/24/2016	14206	980	CS
<b>100</b>		<b>HAUPPAUGE NY</b>				
110	110561	APPLES FRESH PKG-12/3 LB	07/04/2016-07/06/2016	11788	980	CS
<b>120</b>		<b>FORT WORTH TX</b>				
130	110561	APPLES FRESH PKG-12/3 LB	05/16/2016-05/18/2016	76107	980	CS
140	110561	APPLES FRESH PKG-12/3 LB	07/04/2016-07/06/2016	76107	980	CS
150	110561	APPLES FRESH PKG-12/3 LB	07/25/2016-07/27/2016	76107	980	CS
160	110561	APPLES FRESH PKG-12/3 LB	09/05/2016-09/07/2016	76107	980	CS
170	110561	APPLES FRESH PKG-12/3 LB	09/26/2016-09/28/2016	76107	980	CS

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Item	Material	Description	Required by	ZipCode	Quantity	
<b>180 HOUSTON TX</b>						
190	110561	APPLES FRESH PKG-12/3 LB	05/02/2016-05/04/2016	77029	980	CS
200	110561	APPLES FRESH PKG-12/3 LB	05/16/2016-05/18/2016	77029	980	CS
210	110561	APPLES FRESH PKG-12/3 LB	05/30/2016-06/01/2016	77029	980	CS
220	110561	APPLES FRESH PKG-12/3 LB	06/13/2016-06/15/2016	77029	980	CS
230	110561	APPLES FRESH PKG-12/3 LB	07/04/2016-07/06/2016	77029	980	CS
240	110561	APPLES FRESH PKG-12/3 LB	07/18/2016-07/20/2016	77029	980	CS
250	110561	APPLES FRESH PKG-12/3 LB	08/08/2016-08/10/2016	77029	980	CS
260	110561	APPLES FRESH PKG-12/3 LB	08/22/2016-08/24/2016	77029	980	CS
270	110561	APPLES FRESH PKG-12/3 LB	09/05/2016-09/07/2016	77029	980	CS
280	110561	APPLES FRESH PKG-12/3 LB	09/19/2016-09/21/2016	77029	980	CS
<b>290 SAN ANTONIO TX</b>						
300	110561	APPLES FRESH PKG-12/3 LB	05/02/2016-05/04/2016	78227	980	CS
310	110561	APPLES FRESH PKG-12/3 LB	07/25/2016-07/27/2016	78227	980	CS
320	110561	APPLES FRESH PKG-12/3 LB	09/12/2016-09/14/2016	78227	980	CS
<b>330 RICHMOND VA</b>						
340	110561	APPLES FRESH PKG-12/3 LB	09/12/2016-09/14/2016	23220	980	CS
<b>350 SALEM VA</b>						
360	110561	APPLES FRESH PKG-12/3 LB	09/26/2016-09/28/2016	24153	980	CS
<b>370 VERONA VA</b>						
380	110561	APPLES FRESH PKG-12/3 LB	08/08/2016-08/10/2016	24482	980	CS
					<b>Total Quantity for APPLES FRESH PKG-12/3 LB</b>	<b>26,460 CS</b>
<b>390 PEARS FRESH PKG-12/3 LB</b>						
<b>400 JACKSON MS</b>						
410	110560	PEARS FRESH PKG-12/3 LB	08/15/2016-08/17/2016	39201	980	CS
<b>420 FORT WORTH TX</b>						
430	110560	PEARS FRESH PKG-12/3 LB	04/25/2016-04/27/2016	76107	980	CS
440	110560	PEARS FRESH PKG-12/3 LB	06/06/2016-06/08/2016	76107	980	CS
450	110560	PEARS FRESH PKG-12/3 LB	08/15/2016-08/17/2016	76107	980	CS
<b>460 HOUSTON TX</b>						
470	110560	PEARS FRESH PKG-12/3 LB	04/25/2016-04/27/2016	77029	980	CS
480	110560	PEARS FRESH PKG-12/3 LB	05/09/2016-05/11/2016	77029	980	CS
490	110560	PEARS FRESH PKG-12/3 LB	05/23/2016-05/25/2016	77029	980	CS
500	110560	PEARS FRESH PKG-12/3 LB	06/06/2016-06/08/2016	77029	980	CS
510	110560	PEARS FRESH PKG-12/3 LB	06/20/2016-06/22/2016	77029	980	CS

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Item	Material	Description	Required by	ZipCode	Quantity	
520	110560	PEARS FRESH PKG-12/3 LB	07/11/2016-07/13/2016	77029	980	CS
530	110560	PEARS FRESH PKG-12/3 LB	07/25/2016-07/27/2016	77029	980	CS
540	110560	PEARS FRESH PKG-12/3 LB	08/01/2016-08/03/2016	77029	980	CS
550	110560	PEARS FRESH PKG-12/3 LB	08/15/2016-08/17/2016	77029	980	CS
560	110560	PEARS FRESH PKG-12/3 LB	08/29/2016-08/31/2016	77029	980	CS
570	110560	PEARS FRESH PKG-12/3 LB	09/12/2016-09/14/2016	77029	980	CS
580	110560	PEARS FRESH PKG-12/3 LB	09/26/2016-09/28/2016	77029	980	CS
<b>590 SAN ANTONIO TX</b>						
600	110560	PEARS FRESH PKG-12/3 LB	04/25/2016-04/27/2016	78227	980	CS
610	110560	PEARS FRESH PKG-12/3 LB	07/11/2016-07/13/2016	78227	980	CS
620	110560	PEARS FRESH PKG-12/3 LB	09/05/2016-09/07/2016	78227	980	CS
					<b>Total Quantity for PEARS FRESH PKG-12/3 LB</b>	<b>18,620 CS</b>
					<b>Total Quantity for Invitation</b>	<b>45,080 CS</b>

*David M. Mumford*

Contracting officer

Commodity Procurement Division

United States Department of Agriculture