

**United States Department of Agriculture**  
**1400 Independence Avenue,**  
S.W. # Room 3522  
1400 Independence Avenue, S.W.  
Room 3522-S, STOP 0239  
Washington, DC 20036

## Information

Description: **12-3J14-17-S-0375-P0001**  
Bid invitation number: **2000004878**  
Purchasing Group: **AMS-Fruit and Veg**

## SOLICITATION

### Domestic Commodity Invitation

#### Bid invitation Overview

Bid Timezone: Central Time  
Start Date: 07/18/2017 11:00:00  
Offer Due Date : 08/02/2017 13:00:00

Opening date: 08/02/2017 13:00:00

Invitation Type : Definite Delivery

#### Additional requested information:

#### Amendment Text :

07/18/2017-This Amendment was issued to add in Sales orders for the National School Lunch Program and the Emergency Food Assistance Program. See attached SF-30 for details.

\*\*\*\*\* Offerors must sign and return 1 copy of the SF-30 and either attach it with bid submission or email it to david.cottrell@ams.usda.gov before the opening date or be deemed non-responsible \*\*\*\*\*

#### Tendering text - Header :

Fresh Fruit, SOLICITATION NO: 2000004878

The U.S. Department of Agriculture (USDA) invites offers to sell fresh fruit pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight, August 16, 2017 . Deliveries are to be made between October 2,2017 and December 20, 2017 .

PEARS BOSC FRESH CTN-45 LB (100280), PEARS D' ANJOU FRESH CTN-45LB (100279), PEARS FRESH PKG-12/3 LB (110560) is 100% Total Small Business Set Aside. NAICS Code 311991 with a size standard of 500 employees or less applies to this requirement.

Offerors who intend to use more than one processing plant and shipping point for contracts awarded under this solicitation, other than the processing plant and shipping point entered in their bids, may submit a list of their approved processing plants and shipping points on a separate sheet of paper to be uploaded in WBSCM, and to be submitted with their bids.

Vendors or subcontractors who are supplying fresh fruit are required to undergo and pass the USDA AMS SCP Specialty Crop Inspection Division (SCID) Good Agricultural Practices (GAP) and Good Handling Practices (GHP) verification audits, and must score at least 80% on each of the following scopes for each product being offered:

GAP - Farm Review ; Field Harvesting & Field Packing Activities  
GHP - House Packing Facility; and Storage & Transportation

All these requirements shall be met PRIOR to the bid opening date.

Brokers are exempt from the GAP/GHP requirements themselves, however its suppliers/subcontractors performing under the contract shall have the applicable USDA GAP/GHP certification(s).

Verification audits shall be performed by the USDA, AMS, SCP-SCID representatives only.

In order to verify that the contractor and/or its subcontractors/suppliers are in compliance with GAP/GHP certification, offerors are required to submit GAP/GHP certificates for all scopes of the contract being

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performed and for all commodities being offered. Certificates must be uploaded in WBSCM as part of their bids. Bids received without copies of GAP/GHP certificates, or missing one of the scopes specified above for GAP/GHP will be deemed nonresponsive.

Offerors who do not intend to perform the contracts awarded under this solicitation must submit a list of their approved subcontractors/suppliers on separate sheet of paper to be uploaded into WBSCM with their GAP/GHP certificates, and to be submitted with their bids.

Offerors may contact USDA/AMS after contract award to submit a waiver request for additional suppliers to be added to the approved list on the contract and include copies of their GAP/GHP certificates to the waiver request. The Fresh Produce Audit Verification Program can be accessed at the following website:  
<https://www.ams.usda.gov/gapghp.htm>

If USDA/AMS finds that suppliers used by the contractor are not in compliance with AMS GAP/GHP certification requirements after the product is delivered, the following courses of action will apply:

1. The first time non compliance occurs AMS will deduct a 50% discount from the invoice for all noncompliant deliveries.
2. The second time non compliance occurs:
  - a. USDA/AMS will deduct a 50% discount from the invoice for all noncompliant deliveries;
  - b. The contract will be terminated for default; and
  - c. The contractor will be suspended from participating in all future USDA/AMS fresh fruit and vegetable solicitations for a period of one (1) year from the date of contract termination.

This Solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port.

Purchases will be made on an f.o.b. destination basis to cities on this Solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this Solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

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Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Once awarded substitutions for variety changes will not be permitted. Inquiries about the Master Solicitation dated April 2017; the Commodity Specification for Fresh Fruit dated June 2017 or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517.FAX:(202) 720-2782.

The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voiceusers)

**See attached documents:**

- 1 . AMS Master Solicitation dated April 2017
- 2 . Commodity Specification for Fresh Fruit June 2017
- 3 . Amendment 1 - Please Sign and Return

**Attributes :**

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).

Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- Have been delivered
  - Have not been delivered
  - Have not been delivered, but the Offeror has notified the Contracting Officer
  - There are no existing contracts/purchase orders

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION'S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

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Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment was issued to the solicitation.

Permitted values:       - Yes  
                               - No  
                               - N/A

**Bid invitation Item details**

Item	Material	Description	Required by	ZipCode	Quantity	
<b>10</b>		<b>FRUIT, FRESH</b>				
<b>20</b>		<b>PEARS BOSC FRESH CTN-45 LB</b>				
<b>30</b>		<b>CHICAGO IL</b>				
40	100280	PEARS BOSC FRESH CTN-45 LB	12/04/2017-12/06/2017	60632	900	CS
<b>1100</b>		<b>BIRMINGHAM AL</b>				
1110	100280	PEARS BOSC FRESH CTN-45 LB	03/12/2018-03/14/2018	35210	900	CS
1120	100280	PEARS BOSC FRESH CTN-45 LB	04/02/2018-04/04/2018	35210	900	CS
<b>1130</b>		<b>CLANTON AL</b>				
1140	100280	PEARS BOSC FRESH CTN-45 LB	03/12/2018-03/14/2018	35045	1,800	CS
1150	100280	PEARS BOSC FRESH CTN-45 LB	04/02/2018-04/04/2018	35045	900	CS
<b>1160</b>		<b>LOT: 175608292 BIRMINGHAM AL / CLANTO...</b>				
		<b>Tendering text - Item : LOT: 175608292 BIRMINGHAM AL / CLANTON AL /</b>				
1170	100280	PEARS BOSC FRESH CTN-45 LB	04/02/2018-04/04/2018	35210	380	CS
1180	100280	PEARS BOSC FRESH CTN-45 LB	04/02/2018-04/04/2018	35045	520	CS
<b>1190</b>		<b>LOT: 429499169 BIRMINGHAM AL / CLANTO...</b>				

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Item	Material	Description	Required by	ZipCode	Quantity	
<b>Tendering text - Item : LOT: 429499169 BIRMINGHAM AL / CLANTON AL /</b>						
1200	100280	PEARS BOSC FRESH CTN-45 LB	03/12/2018-03/14/2018	35210	381	CS
1210	100280	PEARS BOSC FRESH CTN-45 LB	03/12/2018-03/14/2018	35045	519	CS
<b>Total Quantity for PEARS BOSC FRESH CTN-45 LB</b>					<b>7,200</b>	<b>CS</b>
<b>50 PEARS D'ANJOU FRESH CTN-45 LB</b>						
<b>60 CHICAGO IL</b>						
70	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/06/2017-11/08/2017	60632	900	CS
<b>80 GENEVA IL</b>						
90	100279	PEARS D'ANJOU FRESH CTN-45 LB	10/30/2017-11/01/2017	60134	900	CS
<b>100 BRONX NY</b>						
110	100279	PEARS D'ANJOU FRESH CTN-45 LB	10/30/2017-11/01/2017	10474	1,800	CS
120	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/06/2017-11/08/2017	10474	900	CS
130	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/20/2017-11/22/2017	10474	900	CS
140	100279	PEARS D'ANJOU FRESH CTN-45 LB	12/04/2017-12/06/2017	10474	900	CS
150	100279	PEARS D'ANJOU FRESH CTN-45 LB	12/18/2017-12/20/2017	10474	900	CS
<b>160 GROVE CITY OH</b>						
170	100279	PEARS D'ANJOU FRESH CTN-45 LB	10/30/2017-11/01/2017	43123	1,800	CS
180	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/06/2017-11/08/2017	43123	900	CS
190	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/13/2017-11/15/2017	43123	3,600	CS
200	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/27/2017-11/29/2017	43123	900	CS
210	100279	PEARS D'ANJOU FRESH CTN-45 LB	12/11/2017-12/13/2017	43123	900	CS
<b>220 LOT: 102570822 CHICAGO IL / BRIDGETON...</b>						
<b>Tendering text - Item : LOT: 102570822 CHICAGO IL / BRIDGETON MO /</b>						
230	100279	PEARS D'ANJOU FRESH CTN-45 LB	10/30/2017-11/01/2017	60632	450	CS
240	100279	PEARS D'ANJOU FRESH CTN-45 LB	10/30/2017-11/01/2017	63044	450	CS
<b>1220 BIRMINGHAM AL</b>						
1230	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/27/2017-11/29/2017	35210	2,700	CS
<b>1240 CLANTON AL</b>						
1250	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/27/2017-11/29/2017	35045	3,600	CS
<b>1260 LOT: 905838844 BIRMINGHAM AL / CLANTO...</b>						
<b>Tendering text - Item : LOT: 905838844 BIRMINGHAM AL / CLANTON AL /</b>						
1270	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/27/2017-11/29/2017	35210	664	CS
1280	100279	PEARS D'ANJOU FRESH CTN-45 LB	11/27/2017-11/29/2017	35045	236	CS
<b>Total Quantity for PEARS D'ANJOU FRESH CTN-45 LB</b>					<b>23,400</b>	<b>CS</b>

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Item	Material	Description	Required by	ZipCode	Quantity	
<b>250 PEARS FRESH PKG-12/3 LB</b>						
<b>260 SACRAMENTO CA</b>						
270	110560	PEARS FRESH PKG-12/3 LB	10/02/2017-10/04/2017	95828	980	CS
<b>320 NEW ORLEANS LA</b>						
330	110560	PEARS FRESH PKG-12/3 LB	10/23/2017-10/25/2017	70123	980	CS
340	110560	PEARS FRESH PKG-12/3 LB	11/20/2017-11/22/2017	70123	980	CS
<b>370 JACKSON MS</b>						
380	110560	PEARS FRESH PKG-12/3 LB	10/02/2017-10/04/2017	39201	980	CS
<b>390 AKRON OH</b>						
400	110560	PEARS FRESH PKG-12/3 LB	10/16/2017-10/18/2017	44307	980	CS
410	110560	PEARS FRESH PKG-12/3 LB	10/30/2017-11/01/2017	44307	980	CS
420	110560	PEARS FRESH PKG-12/3 LB	12/04/2017-12/06/2017	44307	980	CS
<b>430 HOUSTON TX</b>						
440	110560	PEARS FRESH PKG-12/3 LB	11/06/2017-11/08/2017	77029	980	CS
450	110560	PEARS FRESH PKG-12/3 LB	11/20/2017-11/22/2017	77029	980	CS
460	110560	PEARS FRESH PKG-12/3 LB	12/04/2017-12/06/2017	77029	980	CS
<b>470 LOT: 358350765 DES MOINES IA / OMAHA ...</b>						
Tendering text - Item : LOT: 358350765 DES MOINES IA / OMAHA NE /						
480	110560	PEARS FRESH PKG-12/3 LB	10/16/2017-10/18/2017	50316	727	CS
490	110560	PEARS FRESH PKG-12/3 LB	10/16/2017-10/18/2017	68127	253	CS
<b>500 LOT: 576911948 HILO HI / HONOLULU HI ...</b>						
Tendering text - Item : LOT: 576911948 HILO HI / HONOLULU HI / LIHUE HI / WAILUKU HI /						
510	110560	PEARS FRESH PKG-12/3 LB	11/13/2017-11/15/2017	96720	235	CS
520	110560	PEARS FRESH PKG-12/3 LB	11/13/2017-11/15/2017	96819	578	CS
530	110560	PEARS FRESH PKG-12/3 LB	11/13/2017-11/15/2017	96766	49	CS
540	110560	PEARS FRESH PKG-12/3 LB	11/13/2017-11/15/2017	96793	118	CS
<b>1290 LOT: 4455667788 DAVENPORT IA / PEORIA...</b>						
Tendering text - Item : LOT: 4455667788 DAVENPORT IA / PEORIA IL / BRIDGETON MO /						
1300	110560	PEARS FRESH PKG-12/3 LB	10/09/2017-10/11/2017	52802	245	CS
1310	110560	PEARS FRESH PKG-12/3 LB	10/09/2017-10/11/2017	61605	490	CS
1320	110560	PEARS FRESH PKG-12/3 LB	10/09/2017-10/11/2017	63044	245	CS
Total Quantity for PEARS FRESH PKG-12/3 LB					12,740	CS

**920 PEARS BARTLETT FRESH CTN-45 LB**

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Item	Material	Description	Required by	ZipCode	Quantity	
<b>930 BIRMINGHAM AL</b>						
940	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	35210	2,700	CS
950	100282	PEARS BARTLETT FRESH CTN-45 LB	02/19/2018-02/21/2018	35210	900	CS
<b>960 CLANTON AL</b>						
970	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	35045	900	CS
980	100282	PEARS BARTLETT FRESH CTN-45 LB	02/19/2018-02/21/2018	35045	2,700	CS
<b>990 FORT MILL SC</b>						
1000	100282	PEARS BARTLETT FRESH CTN-45 LB	10/16/2017-10/18/2017	29715	900	CS
1010	100282	PEARS BARTLETT FRESH CTN-45 LB	11/13/2017-11/15/2017	29715	900	CS
1020	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	29715	900	CS
1030	100282	PEARS BARTLETT FRESH CTN-45 LB	03/12/2018-03/14/2018	29715	900	CS
<b>1040 LOT: 7141090 BIRMINGHAM AL / CLANTON ...</b>						
Tendering text - Item : LOT: 7141090 BIRMINGHAM AL / CLANTON AL /						
1050	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	35210	482	CS
1060	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	35045	418	CS
<b>1070 LOT: 216306406 BIRMINGHAM AL / CLANTO...</b>						
Tendering text - Item : LOT: 216306406 BIRMINGHAM AL / CLANTON AL /						
1080	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	35210	482	CS
1090	100282	PEARS BARTLETT FRESH CTN-45 LB	01/22/2018-01/24/2018	35045	418	CS
<b>Total Quantity for PEARS BARTLETT FRESH CTN-45 LB</b>					<b>12,600</b>	<b>CS</b>
<b>Total Quantity for Invitation</b>					<b>55,940</b>	<b>CS</b>

**Amendment Details**

Amendment : 12-3J14-17-S-0375-P0001

Date : 07/19/2017

Action	Item	Material	Description		Type
		Field	Old Value	New Value	UOM
DELETE	280		DAVENPORT IA		Bid/Offer item
DELETE	290	110560	PEARS FRESH PKG-12/3 LB		Bid/Offer item
DELETE	300		PEORIA IL		Bid/Offer item
DELETE	310	110560	PEARS FRESH PKG-12/3 LB		Bid/Offer item
DELETE	350		BRIDGETON MO		Bid/Offer item
DELETE	360	110560	PEARS FRESH PKG-12/3 LB		Bid/Offer item
ADD	920		PEARS BARTLETT FRESH CTN-45 LB		Bid/Offer item
ADD	930		BIRMINGHAM AL		Bid/Offer item

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ADD	940	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	950	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	960		CLANTON AL	Bid/Offer item
ADD	970	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	980	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	990		FORT MILL SC	Bid/Offer item
ADD	1000	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1010	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1020	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1030	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1040		LOT: 7141090 BIRMINGHAM AL / CLANTON ...	Bid/Offer item
ADD	1050	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1060	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1070		LOT: 216306406 BIRMINGHAM AL / CLANTO...	Bid/Offer item
ADD	1080	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1090	100282	PEARS BARTLETT FRESH CTN-45 LB	Bid/Offer item
ADD	1100		BIRMINGHAM AL	Bid/Offer item
ADD	1110	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1120	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1130		CLANTON AL	Bid/Offer item
ADD	1140	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1150	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1160		LOT: 175608292 BIRMINGHAM AL / CLANTO...	Bid/Offer item
ADD	1170	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1180	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1190		LOT: 429499169 BIRMINGHAM AL / CLANTO...	Bid/Offer item
ADD	1200	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1210	100280	PEARS BOSC FRESH CTN-45 LB	Bid/Offer item
ADD	1220		BIRMINGHAM AL	Bid/Offer item
ADD	1230	100279	PEARS D'ANJOU FRESH CTN-45 LB	Bid/Offer item
ADD	1240		CLANTON AL	Bid/Offer item
ADD	1250	100279	PEARS D'ANJOU FRESH CTN-45 LB	Bid/Offer item
ADD	1260		LOT: 905838844 BIRMINGHAM AL / CLANTO...	Bid/Offer item
ADD	1270	100279	PEARS D'ANJOU FRESH CTN-45 LB	Bid/Offer item
ADD	1280	100279	PEARS D'ANJOU FRESH CTN-45 LB	Bid/Offer item
ADD	1290		LOT: 4455667788 DAVENPORT IA / PEORIA...	Bid/Offer item
ADD	1300	110560	PEARS FRESH PKG-12/3 LB	Bid/Offer item

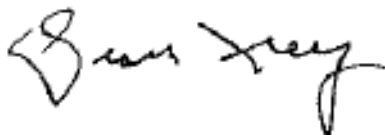


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ADD	1310	110560	PEARS FRESH PKG-12/3 LB	Bid/Offer item
ADD	1320	110560	PEARS FRESH PKG-12/3 LB	Bid/Offer item



Sean Frey  
Contracting officer  
United States Department of Agriculture