

United States Department of Agriculture
1400 Independence Avenue,
S.W. - Room 3522
1400 Independence Avenue, S.W.
Room 3522-S, STOP 0239
Washington, DC 20036

Information

Description: **12-3J14-20-B-0533**
Bid invitation number: **2000007102**
Purchasing Group: **AMS-Fruit and Veg**

SOLICITATION

Domestic Commodity Invitation

Bid invitation Overview

Bid Timezone: Central Time
Start Date: 07/28/2020 15:00:00
Offer Due Date : 08/11/2020 13:00:00

Opening date: 08/11/2020 13:00:00

Invitation Type : Definite Delivery

Additional requested information:

Tendering text - Header :

(Bulk Apples for Further Processing), SOLICITATION NO: 2000007102

The U.S. Department of Agriculture (USDA) invites offers to sell bulk apples for further processing pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by August 25, 2020. Deliveries are to be made between October 1, 2020 to March 31, 2021.

The specialist for this purchase is Bonnie Meyer at bonnie.meyer@usda.gov. The contracting officer for this purchase is Kyla Stoufer at kyla.stoufer@usda.gov. Please contact the specialist first.

Small Business Set Asides for NAICS code 311991 with a size standard of 500 employees or less are as follows:

Stockton, CA: (110149)- APPLE FOR FURTHER PROCESSING-BULK-100% Small Business Set Aside
Hartford, MI: (110149)- APPLE FOR FURTHER PROCESSING-BULK-100% Small Business Set Aside
Ludington, MI: (110149)- APPLE FOR FURTHER PROCESSING-BULK-100% Small Business Set Aside
Shelby, MI: (110149)- APPLE FOR FURTHER PROCESSING-BULK- Small Business Set Aside N/A
Richland Center, WI: (110149)- APPLE FOR FURTHER PROCESSING-BULK-100% Small Business Set Aside

This purchase must meet all relevant requirements such as packing, packaging, labeling, and inspection, requirements found in Commodity Specification for Bulk Products for Further Processing dated May, 2019.

Additional destination specific requirements:

For destination Stockton, CA - bulk wood bins are acceptable.

For destination Hartford, MI #

Varieties: Jonagold, Romes (non-law, non-bleeding), Ida Red, Golden Delicious, Gala, and Jonathon.

Sizing: minimum 2.5 inches, no more than 10% undersize for Golden Delicious, Gala and Jonathon.

80% between 2.5 inches and 3.5 inches for Jonagold#s, Romes, and Ida Reds.

Total defects: 8%

Packaging: standard (36# max height) industry bins in clean wood or plastic. Plastic bin liners cannot be used. Plywoods will not be accepted. Bins will be available for return pickup within 180 days of delivery to destination.

Fruit must be orchard run, no utilities will be accepted.

For a new-to-USDA contractor and existing contractors who are bidding on new products, a probationary period may be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product in order to

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be removed from probationary status on future solicitations. For the purposes of this rule, successful delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.

Vendors or subcontractors who are supplying fresh fruit crops to the United States Department of Agriculture (USDA) must ensure that each of their suppliers/subcontractors who grow, harvest, pack, hold, and handle product have approved and current food safety verification audits PRIOR to the bid opening date of this solicitation.

Brokers who do not hold or handle products are exempt from undergoing a food safety verification audit, however they are required to ensure all their suppliers/subcontractors meet these requirements.

Acceptable USDA food safety audits include:

- # USDA Produce Good Agricultural Practices (GAP) Harmonized Audit
- # USDA Harmonized GAP Plus+ Audit
- # USDA Good Agricultural Practices & Good Handling Practices Audit

Required scopes for USDA GAP/GHP are:

Farm Review; Field Harvesting & Field Packing Activities
 Storage & Transportation

OR

Farm Review; Field Harvesting & Field Packing Activities
 House Packing Facility; and Storage & Transportation

All these requirements shall be met PRIOR to the bid opening date.

Brokers are exempt from the GAP/GHP requirements themselves, however its suppliers/subcontractors performing under the contract shall have the applicable USDA GAP/GHP certification(s).

Verification audits shall be performed by the USDA, AMS, SCP-SCID representatives only.

In order to be found responsive the contractor and/or its subcontractors/suppliers must be in compliance with USDA GAP/GHP certification. Offerors must include in their bid the GAP and GHP Audit Verification Document, which is found in the attachments section of this solicitation. Offerors who do not complete this document in its entirety, do not include the document as an attachment to their bid, or are missing the required USDA GAP/GHP scopes shall be deemed nonresponsive.

All audits are valid for one year after the date the audit was conducted. More information on USDA GAP/GHP audits can be found here: <https://www.ams.usda.gov/services/auditing/gap-ghp> or by reaching out to scaudits@usda.gov

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Awardees may ship and supply from any location found here as long as their USDA GAP/GHP audit remains current: <https://apps.ams.usda.gov/GAPGHP/reportG01.aspx>

If USDA/AMS finds that suppliers used by the contractor are not in compliance with AMS GAP/GHP certification requirements after the product is delivered, the following courses of action will apply:

1. A cure notice shall be issued informing the contractor of their failure to comply with the required elements of this solicitation. USDA will then deduct a 50% discount from the invoice for all noncompliant deliveries shipped or invoiced prior to the date listed on the cure notice.
2. If the contractor ships noncompliant product after the date of the cure notice:
 - a. USDA/AMS will deduct a 50% discount from the invoice for all noncompliant deliveries;
 - b. The contract will be terminated for cause; and
 - c. The contractor will be suspended from participating in all future USDA/AMS fresh fruit and vegetable solicitations for a period of one year from the date of contract termination.

Purchases will be made on an f.o.b. destination basis to locations on this Solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this Solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the Master Solicitation dated May, 2020; the Commodity Specification for Bulk Products for Further Processing; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202) 720-2782.

The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voiceusers)

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See attached documents:

- 1 . Commodity Specification for Bulk Products for Further Processing
- 2 . MSCP May 1, 2020

Attributes :

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).

Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- There are no existing contracts/purchase orders
 - Have not been delivered, but the Offeror has notified the Contracting Officer
 - Have not been delivered
 - Have been delivered

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION#S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment

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was issued to the solicitation.

Permitted values: - N/A
 - No
 - Yes

Bid invitation Item details

	Item	Material Description	Required by	ZipCode	Quantity	
10		FRUIT, FRESH				
20		APPLES FOR FURTHER PROCESSING # BULK				
30		STOCKTON CA				
40	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2020-10/15/2020	95215	697,346.000	LB
50	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2020-10/31/2020	95215	39,600.000	LB
60	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2020-11/15/2020	95215	316,800.000	LB
70	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2020-11/30/2020	95215	396,000.000	LB
80	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2020-12/15/2020	95215	396,000.000	LB
90	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2021-01/15/2021	95215	396,000.000	LB
100	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2021-01/31/2021	95215	396,000.000	LB
110	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2021-02/15/2021	95215	356,400.000	LB
120	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2021-02/28/2021	95215	356,400.000	LB
130	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2021-03/15/2021	95215	356,400.000	LB
140	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2021-03/31/2021	95215	259,634.000	LB
150		HARTFORD MI				
160	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2020-10/15/2020	49057	864,228.000	LB
170	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2020-10/31/2020	49057	514,800.000	LB
180	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2020-11/15/2020	49057	417,974.000	LB

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Item	Material	Description	Required by	ZipCode	Quantity
190	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2020-11/30/2020	49057	LB 367,131.000
200	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2020-12/15/2020	49057	LB 429,000.000
210	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2021-01/15/2021	49057	LB 232,142.000
220	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2021-01/31/2021	49057	LB 277,200.000
230	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2021-02/15/2021	49057	LB 356,400.000
240	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2021-02/28/2021	49057	LB 198,000.000
250	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2021-03/15/2021	49057	LB 237,600.000
260	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2021-03/31/2021	49057	LB 129,189.000
270 LUDINGTON MI					
280	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2020-10/15/2020	49431	LB 79,200.000
290	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2020-10/31/2020	49431	LB 26,514.000
300	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2020-12/15/2020	49431	LB 79,200.000
310	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2021-02/28/2021	49431	LB 39,600.000
320 SHELBY MI					
330	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2020-10/15/2020	49455	LB 952,700.000
340	110149	APPLES FOR FURTHER PROCESSING # BULK	10/16/2020-10/31/2020	49455	LB 1,609,197.00 0
350	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2020-11/15/2020	49455	LB 2,376,000.00 0
360	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2020-11/30/2020	49455	LB 2,386,768.00 0
370	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2020-12/15/2020	49455	LB 1,091,700.00

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Item	Material	Description	Required by	ZipCode	Quantity
					0
380	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2021-01/15/2021	49455	LB 2,379,816.00
					0
390	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2021-01/31/2021	49455	LB 2,376,000.00
					0
400	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2021-02/15/2021	49455	LB 2,418,990.00
					0
410	110149	APPLES FOR FURTHER PROCESSING # BULK	02/16/2021-02/28/2021	49455	LB 2,494,800.00
					0
420	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2021-03/15/2021	49455	LB 2,311,400.00
					0
430	110149	APPLES FOR FURTHER PROCESSING # BULK	03/16/2021-03/31/2021	49455	LB 2,455,200.00
					0
440 RICHLAND CENTER WI					
450	110149	APPLES FOR FURTHER PROCESSING # BULK	10/01/2020-10/15/2020	53581	LB 237,600.000
460	110149	APPLES FOR FURTHER PROCESSING # BULK	11/01/2020-11/15/2020	53581	LB 198,000.000
470	110149	APPLES FOR FURTHER PROCESSING # BULK	11/16/2020-11/30/2020	53581	LB 39,600.000
480	110149	APPLES FOR FURTHER PROCESSING # BULK	12/01/2020-12/15/2020	53581	LB 39,600.000
490	110149	APPLES FOR FURTHER PROCESSING # BULK	01/01/2021-01/15/2021	53581	LB 158,400.000
500	110149	APPLES FOR FURTHER PROCESSING # BULK	01/16/2021-01/31/2021	53581	LB 39,600.000
510	110149	APPLES FOR FURTHER PROCESSING # BULK	02/01/2021-02/15/2021	53581	LB 198,000.000
520	110149	APPLES FOR FURTHER PROCESSING # BULK	03/01/2021-03/15/2021	53581	LB 176,395.000
		Total Quantity for APPLES FOR FURTHER PROCESSING # BULK			LB 32,154,524.000

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Item Material Description	Required by	ZipCode	Quantity
Total Quantity for Invitation			32,154,524.0 00

LB



Contracting Officer
Commodity Procurement Division
United States Department of Agriculture