

United States Department of Agriculture
1400 Independence Avenue,
S.W. - Room 3522
1400 Independence Avenue, S.W.
Room 3522-S, STOP 0239
Washington, DC 20036

Information

Description: **12-3J14-20-B-0534**
Bid invitation number: **2000007103**
Purchasing Group: **AMS-Fruit and Veg**

SOLICITATION **Domestic Commodity Invitation**

Bid invitation Overview

Bid Timezone: Central Time
Start Date: 07/13/2020 13:00:00
Offer Due Date : 07/27/2020 13:00:00

Opening date: 07/27/2020 13:00:00

Invitation Type : Definite Delivery

Additional requested information:

Tendering text - Header :

Fresh Fruit, SOLICITATION NO: 2000007103

The U.S. Department of Agriculture (USDA) invites offers to sell fresh apples pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight, August 10, 2020. Deliveries are to be made between October 14, 2020 to December 2, 2020.

The Contract Specialist handling this purchase will be, Bonnie Meyer at bonnie.meyer@usda.gov. The Contract Officer handling this purchase will be Kyla Stoufer at kyla.stoufer@usda.gov. Please contact the specialist first.

Small Business Set Asides for NAICS code 311991 with a size standard of 500 employees or less are as follows:

- (110543)- APPLES GRANNY SMITH FRESH CTN-40 LB - 100% Small Business Set Aside
- (100521)- APPLES GALA FRESH G CARTON-40 LB- 100% Small Business Set Aside
- (100514)- APPLES RED DELICIOUS FRESH CTN-40 LB- 100% Small Business Set Aside

***** NEW REQUIREMENT AS OF JULY 2020**** Every bidder must include a letter of support with their bid from all current and approved supplier(s). The templates for the letter of support are attached to the solicitation with the required elements. Each letter of support is only good for one solicitation. A new letter of support will be required for every solicitation, from every supplier. The supplier must include the quantity in cases they are committing to the bidder. USDA will not award a quantity that exceeds the sum of all supplier#s committed quantities to a particular bidder. *********

For a new-to-USDA contractor and existing contractors who are bidding on new products, a probationary period may be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product in order to be removed from probationary status on future solicitations. For the purposes of this rule, successful delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.

Vendors or subcontractors who are supplying fresh fruit are required to undergo and pass the USDA AMS SCP Specialty Crop Inspection Division (SCID) Good Agricultural Practices (GAP) and Good Handling Practices (GHP) verification audits, and must score at least 80% on each of the following scopes for each product being offered:

- GAP - Farm Review AND Field Harvesting & Field Packing Activities
- GHP - House Packing Facility AND Storage & Transportation

All these requirements shall be met PRIOR to the bid opening date.

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Brokers are exempt from the USDA GAP/GHP requirements themselves, HOWEVER suppliers/subcontractors performing under the contract shall have the applicable USDA GAP/GHP certification(s). Verification audits shall be performed by the USDA, AMS, SCP-SCID representatives only.

In order to be found responsive the contractor and/or its subcontractors/suppliers must be compliance with USDA GAP/GHP certification. Offerors must include in their bid the GAP and GHP Audit Verification Document, which is found in the attachments section of this solicitation. Offerors who do not complete this document in its entirety, do not include the document as an attachment to their bid, or are missing the required USDA GAP/GHP scopes listed above shall be deemed nonresponsive.

All audits are valid for one year after the date the audit was conducted. More information on USDA GAP/GHP audits can be found here: <https://www.ams.usda.gov/services/auditing/gap-ghp> or by reaching out to scaudits@usda.gov.

Awardees may ship and supply from any location found here:
<https://apps.ams.usda.gov/GAPGHP/reportG01.aspx>

If USDA/AMS finds that suppliers used by the contractor are not in compliance with AMS GAP/GHP certification requirements after the product is delivered, the following courses of action will apply:

1. A cure notice shall be issued informing the contractor of their failure to comply with the required elements of this solicitation. The USDA will then deduct a 50% discount from the invoice for all noncompliant deliveries shipped or invoiced prior to the date listed on the cure notice.
2. If the contractor ships noncompliant product after the date of the cure notice:
 - a. USDA/AMS will deduct a 50% discount from the invoice for all noncompliant deliveries;
 - b. The contract will be terminated for cause; and
 - c. The contractor will be suspended from participating in all future USDA/AMS fresh fruit and vegetable solicitations for a period of one year from the date of contract termination.

This solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port.

Purchases will be made on an f.o.b. destination basis to cities on this solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System

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(WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the Master Solicitation dated May, 2020; The Commodity Specification for Fresh Fruit; or this solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202) 720-2782.

The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), or (866) 377-8642 (Relay voice users

See attached documents:

- 1 . CommoditySpecificationforFreshFruitJuly2019
- 2 . MSCP May 1, 2020
- 3 . USDA GAP and GHP Audit Verification Document
- 4 . Templates for Supplier Agreement Letter

Attributes :

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).
 Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- There are no existing contracts/purchase orders
 - Have not been delivered, but the Offeror has notified the Contracting Officer
 - Have not been delivered

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- Have been delivered

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION#S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

Offeror acknowledges receipt of the amendment(s) to the solicitation. Select N/A if no amendment was issued to the solicitation.

- Permitted values:
- N/A
 - No
 - Yes

Offeror attached the required Supplier Agreement Letter for every supplier they intend to subcontract

Bid invitation Item details

Item	Material	Description	Required by	ZipCode	Quantity
10 FRUIT, FRESH					
20 APPLES FUJI FRESH F CARTON-40 LB					
30 PHOENIX AZ					
40	100522	APPLES FUJI FRESH F CARTON-40 LB	10/12/2020-10/14/2020	85043	CS
					924.000
Total Quantity for APPLES FUJI FRESH F CARTON-40 LB					CS
					924.000
50 APPLES GALA FRESH G CARTON-40 LB					
60 PHOENIX AZ					

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Item	Material	Description	Required by	ZipCode	Quantity	
70	100521	APPLES GALA FRESH G CARTON-40 LB	11/09/2020-11/11/2020	85043	924.000	CS
80 NEWARK NJ						
90	100521	APPLES GALA FRESH G CARTON-40 LB	11/23/2020-11/25/2020	07114	924.000	CS
100 VINELAND NJ						
110	100521	APPLES GALA FRESH G CARTON-40 LB	11/23/2020-11/25/2020	08360	924.000	CS
120 STAFFORD TX						
130	100521	APPLES GALA FRESH G CARTON-40 LB	10/05/2020-10/21/2020	77477	924.000	CS
140	100521	APPLES GALA FRESH G CARTON-40 LB	11/02/2020-11/04/2020	77477	924.000	CS
150	100521	APPLES GALA FRESH G CARTON-40 LB	11/30/2020-12/02/2020	77477	924.000	CS
160 LOT: 857918724 HOUSTON TX / MCALLEN T...						
Tendering text - Item : LOT: 857918724 HOUSTON TX / MCALLEN TX / SAN ANTONIO TX /						
170	100521	APPLES GALA FRESH G CARTON-40 LB	10/12/2020-10/14/2020	77029	231.000	CS
180	100521	APPLES GALA FRESH G CARTON-40 LB	10/12/2020-10/14/2020	78503	429.000	CS
190	100521	APPLES GALA FRESH G CARTON-40 LB	10/12/2020-10/14/2020	78277	264.000	CS
200 LOT: 884210908 HOUSTON TX / MCALLEN T...						
Tendering text - Item : LOT: 884210908 HOUSTON TX / MCALLEN TX / SAN ANTONIO TX /						
210	100521	APPLES GALA FRESH G CARTON-40 LB	11/09/2020-11/11/2020	77029	288.000	CS
220	100521	APPLES GALA FRESH G CARTON-40 LB	11/09/2020-11/11/2020	78503	402.000	CS
230	100521	APPLES GALA FRESH G CARTON-40 LB	11/09/2020-11/11/2020	78277	234.000	CS
Total Quantity for APPLES GALA FRESH G CARTON-40 LB					7,392.000	CS
240 APPLES GRANNY SMITH FRESH CTN-40 LB						
250 NEWARK NJ						
260	110543	APPLES GRANNY SMITH FRESH CTN-40	10/26/2020-10/28/2020	07114		CS

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Item	Material	Description	Required by	ZipCode	Quantity	
		LB			924.000	
270	110543	APPLES GRANNY SMITH FRESH CTN-40	11/23/2020-11/25/2020	07114		CS
		LB			924.000	
280 VINELAND NJ						
290	110543	APPLES GRANNY SMITH FRESH CTN-40	10/26/2020-10/28/2020	08360		CS
		LB			924.000	
300 MCALLEN TX						
310	110543	APPLES GRANNY SMITH FRESH CTN-40	10/12/2020-10/14/2020	78503		CS
		LB			924.000	
320 SAN ANTONIO TX						
330	110543	APPLES GRANNY SMITH FRESH CTN-40	11/02/2020-11/04/2020	78277		CS
		LB			924.000	
340 LOT: 112701142 AUSTIN TX / HOUSTON TX /						
350	110543	APPLES GRANNY SMITH FRESH CTN-40	11/09/2020-11/11/2020	78744		CS
		LB			488.000	
360	110543	APPLES GRANNY SMITH FRESH CTN-40	11/09/2020-11/11/2020	77029		CS
		LB			436.000	
		Total Quantity for APPLES GRANNY SMITH FRESH CTN-40 LB			5,544.000	CS
370 APPLES RED DELICIOUS FRESH CTN-40 LB						
380 NEWARK NJ						
390	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2020-10/28/2020	07114		CS
					924.000	
400 VINELAND NJ						
410	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2020-10/28/2020	08360		CS
					924.000	
420 MCALLEN TX						
430	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	11/09/2020-11/11/2020	78503		CS
					924.000	
440 LOT: 648406638 HOUSTON TX / MCALLEN T...						
		Tendering text - Item : LOT: 648406638 HOUSTON TX / MCALLEN TX / SAN ANTONIO TX /				
450	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2020-10/14/2020	77029		CS
					234.000	
460	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2020-10/14/2020	78503		CS
					430.000	
470	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2020-10/14/2020	78277		CS

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Item	Material	Description	Required by	ZipCode	Quantity
					260.000
480 LOT: 745744122 LUBBOCK TX / SAN ANTON...					
Tendering text - Item : LOT: 745744122 LUBBOCK TX / SAN ANTONIO TX /					
490	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	11/02/2020-11/04/2020	79404	CS 499.000
500	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	11/02/2020-11/04/2020	78277	CS 425.000
Total Quantity for APPLES RED DELICIOUS FRESH CTN-40 LB					CS 4,620.000
Total Quantity for Invitation					CS 18,480.000



Kyla Stoufer
 Contracting Officer
 Commodity Procurement Division