

**United States Department of Agriculture**  
**1400 Independence Avenue,**  
S.W. - Room 3522  
1400 Independence Avenue, S.W.  
Room 3522-S, STOP 0239  
Washington, DC 20036

#### Information

Description: **12-3J14-21-B-0090**  
Bid invitation number: **2000007466**  
Purchasing Group: **AMS-Fruit and Veg**

## SOLICITATION

### Domestic Commodity Invitation

#### Bid invitation Overview

Bid Timezone: Central Time  
Start Date: 12/09/2020 08:30:00  
Offer Due Date : 12/15/2020 13:00:00

Opening date: 12/15/2020 13:00:00

Invitation Type : Definite Delivery

#### Additional requested information:

#### Tendering text - Header :

Bottled Juice, SOLICITATION NO: 2000007466

The U.S. Department of Agriculture (USDA) invites offers to sell Bottled Juice pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight, December 18, 2020. Deliveries are to be made between March 16-31, 2021.

The Contract Specialist for this solicitation is LaShawne Brown (lashawne.brown@usda.gov) and the Contracting Officer is Kyla Stoufer (kyla.stoufer@usda.gov). Any questions or concerns regarding this solicitation should be addressed to the specialist first.

\*\* For a new-to-USDA contractor and existing contractors who are bidding on new products, a probationary period will be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product in order to be removed from probationary status on future solicitations. For the purposes of this rule, successful delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.\*\*

Apple Juice (100893) and Cranberry Apple Juice (100899) are 100% Small Business Set-Aside. NAICS Code 311421 with a business size of 1000 employees or less applies to this requirement.

Offerors who intend to use more than one processing plant and shipping point for contracts awarded under this solicitation, other than the processing plant and shipping point entered in their bids, may submit a list of their approved processing plants and shipping points on a separate sheet of paper to be uploaded in WBSCM, and to be submitted with their bids.

This Solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port.

Purchases will be made on an f.o.b. destination basis to cities on this Solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

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Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the AMS Master Solicitation dated August 2020; the Commodity Specification for Bottled Juice dated April 2020; or this Solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C.20250-0239. Telephone:(202) 720-4517. FAX: (202) 720-2782

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 "The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), (866) 377-8642 (Relay voice users)."

**See attached documents:**

- 1 . MSCP-D\_August 2020
- 2 . Commodity Specification Bottled Juices April 2020

**Attributes :**

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR).  
 Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

- Permitted values:
- There are no existing contracts/purchase orders
  - Have not been delivered, but the Offeror has notified the Contracting Officer
  - Have not been delivered
  - Have been delivered

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OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION#S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

#Offeror represents that IAW FAR 52.204-25, it will not provide covered telecommunications equipment or services to the Government in the performance of any contract, subcontract or other contractual instrument resulting from this solicitation.

Offeror represents that IAW 52.204-25, it does not use covered telecommunications equipment or services, or use any equipment, system, or service that uses covered telecommunications equipment or services.

**Bid invitation Item details**

Item	Material	Description	Required by	ZipCode	Quantity	
<b>10</b>		<b>FRUIT, JUICE</b>				
<b>20</b>		<b>APPLE JUICE PLST BTL-8/64 FL OZ</b>				
<b>30</b>		<b>PEMBROKE PARK FL</b>				
40	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	33023	1,025.000	CS
<b>50</b>		<b>TALLAHASSEE FL</b>				
60	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	32310	1,025.000	CS
<b>70</b>		<b>BRENTWOOD NY</b>				
80	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	11717	1,025.000	CS

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Item	Material	Description	Required by	ZipCode	Quantity	
<b>90 LATHAM NY</b>						
100	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	12110		CS
					1,025.000	
<b>110 LOT: 85058170 EXTON PA / HARRISBURG P...</b>						
Tendering text - Item : LOT: 85058170 EXTON PA / HARRISBURG PA / JENKINS TOWNSHIP PA /						
120	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	19341		CS
					256.000	
130	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	17109		CS
					512.000	
140	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	18640		CS
					257.000	
<b>150 LOT: 221977163 BOSTON MA / HATFIELD M...</b>						
Tendering text - Item : LOT: 221977163 BOSTON MA / HATFIELD MA / SHREWSBURY MA /						
160	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	02118		CS
					513.000	
170	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	01038		CS
					256.000	
180	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	01545		CS
					256.000	
<b>190 LOT: 372600641 EAST STROUDSBURG PA / ...</b>						
Tendering text - Item : LOT: 372600641 EAST STROUDSBURG PA / NAZARETH PA / SINKING SPRING PA /						
200	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	18360		CS
					256.000	
210	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	18064		CS
					257.000	
220	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	19607		CS
					512.000	
<b>230 LOT: 971928110 AMARILLO TX / LUBBOCK ...</b>						
Tendering text - Item : LOT: 971928110 AMARILLO TX / LUBBOCK TX / ODESSA TX /						
240	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	79102		CS
					275.000	
250	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	79404		CS
					375.000	
260	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	79761		CS

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Item	Material	Description	Required by	ZipCode	Quantity	
					375.000	
<b>270 LOT: 992434148 MILTON FL / TALLAHASSEE..</b>						
Tendering text - Item : LOT: 992434148 MILTON FL / TALLAHASSEE FL /						
280	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	32583	925.000	CS
290	100893	APPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	32310	100.000	CS
Total Quantity for APPLE JUICE PLST BTL-8/64 FL OZ					9,225.000	CS
<b>300 CRANBERRYAPPLE JUICE PLST BTL-8/64 FL OZ</b>						
<b>310 DENVER CO</b>						
320	100899	CRANBERRYAPPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	80239	1,025.000	CS
<b>330 LAREDO TX</b>						
340	100899	CRANBERRYAPPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	78040	1,025.000	CS
<b>350 LOT: 226222490 FREDERICKSBURG VA / VE..</b>						
Tendering text - Item : LOT: 226222490 FREDERICKSBURG VA / VERONA VA /						
360	100899	CRANBERRYAPPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	22408	512.000	CS
370	100899	CRANBERRYAPPLE JUICE PLST BTL-8/64 FL OZ	03/16/2021-03/31/2021	24482	513.000	CS
Total Quantity for CRANBERRYAPPLE JUICE PLST BTL-8/64 FL OZ					3,075.000	CS
Total Quantity for Invitation					12,300.000	CS



**Kyla Stoufer**  
 Contracting Officer  
 Commodity Procurement Division