## United States Department of Agriculture 1400 Independence Avenue,

S.W. - Room 3522 1400 Independence Avenue, S.W. Room 3522-S, STOP 0239 Washington, DC 20036

#### Information

Description: 12-3J14-21-B-0426
Bid invitation number: 2000007891
Purchasing Group: AMS-Fruit and Veg

#### **SOLICITATION**

**Domestic Commodity Invitation** 

### **Bid invitation Overview**

Bid Timezone: Central Time

Start Date: 06/30/2021 13:30:00 Offer Due Date : 07/14/2021 13:00:00

Opening date: 07/14/2021 13:00:00

Invitation Type: Definite Delivery

### Additional requested information:

### Tendering text - Header :

Fresh Fruit, SOLICITATION NO: 2000007891

The U.S. Department of Agriculture (USDA) invites offers to sell fresh apples pursuant to the AMS Master Solicitation for use in the National School Lunch Program and other Federal Food and Nutrition Assistance Programs. Acceptances will be announced by midnight, July 28, 2021. Deliveries are to be made between October 12, 2021 and December 16, 2021.

The Contract Specialist handling this purchase will be Nick Wiber at nick.wiber@usda.gov. The Contact Officer handling this purchase will be LaShawne Brown at LaShawne.Brown @usda.gov. Please contact the specialist first.

Summary of Required Attachments:

- -Completed GAP and GHP Audit Verification document (blank copy attached)
- -Supplier letter(s) (template attached)
- -Signed SF-30 for amendment(s), if applicable

Please note: Offerors should NOT submit audit certificates, audit verification checklists, or any documents that are not required.

Small Business Set Asides for NAICS code 311991 with a size standard of 500 employees or less are as follows:

(100514)- APPLES RED DELICIOUS FRESH CTN-40 LB- 100% Small Business Set Aside (100521)- APPLES GALA FRESH G CARTON-40 LB- 100% Small Business Set Aside (100522)- APPLES FUJI FRESH F CARTON-40 LB- 100% Small Business Set Aside

This purchase must meet all relevant requirements such as packing, packaging, labeling, inspection and shipping temperatures of the Commodity Specification for Fresh Fruit July 2019.

Every bidder must include a letter of support with their bid from all current and approved supplier(s). The templates for the letter of support are attached to the solicitation with the required elements. Each letter of support is only good for one solicitation. A new letter of support will be required for every solicitation, from every supplier. The supplier must include the quantity in cases they are committing to the bidder. USDA will not award a quantity that exceeds the sum of all supplier#s committed quantities to a particular bidder.

For a new-to-USDA contractor and existing contractors who are bidding on new products, a probationary period may be implemented in which awards are limited to 10 truckloads per product. Contractor must demonstrate successful delivery of at least five (5) truckloads of product in order to be removed from probationary status on future solicitations. For the purposes of this rule, successful

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delivery is defined as product delivered on-time and in acceptable condition according to the terms and conditions of the contract. Any delivery problems directly attributable to the Government will not be held against the contractor.

Vendors or subcontractors who are supplying fresh fruit crops to the United States Department of Agriculture (USDA) must ensure that each of their suppliers/subcontractors who grow, harvest, pack, hold, and handle product have approved and current food safety verification audits PRIOR to the bid opening date of this solicitation. Good Agricultural Practices (GAP) and Good Handling Practices (GHP) scopes which are necessary to meet the minimum requirement to be deemed responsive are as follows:

GAP - Farm Review AND Field Harvesting & Field Packing Activities

GHP - House Packing Facility AND Storage & Transportation

All these requirements shall be met PRIOR to the bid opening date.

Brokers are exempt from the USDA GAP/GHP requirements themselves, HOWEVER suppliers/subcontractors performing under the contract shall have the applicable USDA GAP/GHP certification(s).

Verification audits shall be performed by the USDA, AMS, SCP-SCID representatives only.

In order to be found responsive the contractor and/or its subcontractors/suppliers must be in compliance with USDA GAP/GHP certification. Offerors must include in their bid the GAP and GHP Audit Verification attachment, which is found in the attachments section of this solicitation. Offerors who do not complete this form in its entirety, do not include the form as an attachment to their bid, or are missing the required USDA GAP/GHP scopes listed above shall be deemed nonresponsive.

All audits are valid for one year after the date the audit was conducted. More information on USDA GAP/GHP audits can be found here: https://www.ams.usda.gov/services/auditing/gap-ghp or by reaching out to scaudits@usda.gov

Awardees may ship and supply from any location found here: https://apps.ams.usda.gov/GAPGHP/reportG01.aspx

If USDA/AMS finds that suppliers used by the contractor are not in compliance with AMS GAP/GHP certification requirements after the product is delivered, the following courses of action will apply:

- 1. A cure notice shall be issued informing the contractor of their failure to comply with the required elements of this solicitation. The USDA will then deduct a 50% discount from the invoice for all noncompliant deliveries shipped or invoiced prior to the date listed on the cure notice.
- 2. If the contractor ships noncompliant product after the date of the cure notice:
- a. USDA/AMS will deduct a 50% discount from the invoice for all noncompliant deliveries;
- b. The contract will be terminated for cause; and
- c. The contractor will be suspended from participating in all future USDA/AMS fresh fruit and vegetable solicitations for a period of one year from the date of contract termination.

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This solicitation may show multiple stops on some line items; however, the number of stops will be limited to a maximum of three. To determine the number of destinations, review the "Tendering Text" for the lot, which will indicate the City and State for each stop. Bidders may submit different prices for each stop. However, a price is required on all line items within the lot.

For offshore destinations (Puerto Rico, Hawaii, etc.), offerors have the option to choose to enter their bids direct to the offshore destination or to the port.

Purchases will be made on an f.o.b. destination basis to cities on this solicitation. Destination quantities listed are estimates and subject to adjustment based on offerings, changes in recipient needs, market conditions, and program operations.

All prime vendors are reminded that they are prohibited from subcontracting with companies or individuals that have been suspended or debarred.

Offers must be submitted electronically via the Web-Based Supply Chain Management System (WBSCM). Offers submitted by any means other than WBSCM will be deemed nonresponsive. Offerors must be active in WBSCM and have the required bidder roles in order to submit offers under this solicitation. Once connected, follow the online procedures. A "HELP" button provides detailed instructions or call (202) 720-4517 for assistance.

Offerors are cautioned to bid only quantities they can reasonably expect to produce and deliver. Inquiries about the Master Solicitation dated August 2020; The Commodity Specification for Fresh Fruit; or this solicitation should be directed to the Contracting Officer; USDA, AMS, Room 3522-South; 1400 Independence Avenue, S.W.; Washington, D.C. 20250-0239. Telephone: (202) 720-4517. FAX: (202) 720-2782.

The USDA prohibits discrimination against its customers, employees, and applicants for employment on the bases of race, color, national origin, age, disability, sex, gender identity, religion, reprisal, and where applicable, political beliefs, marital status, familial or parental status, sexual orientation, or all or part of an individual's income is derived from any public assistance program, or protected genetic information in employment or in any program or activity conducted or funded by the Department. (Not all prohibited bases will apply to all programs and/or employment activities.) To file a complaint of discrimination, write: USDA, Office of the Assistant Secretary for Civil Rights, Office of Adjudication, 1400 Independence Ave., SW, Washington, DC 20250-9410 or call (866) 632-9992 (Toll-free Customer Service), (800) 877-8339 (Local or Federal relay), or (866) 377-8642 (Relay voice users).

#### See attached documents:

- 1 . CommoditySpecificationforFreshFruitJuly2019
- 2 . USDA GAP and GHP Audit Verification Document

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3 . Templates for Supplier Agreement Letter

4 . Master Solicitation dated August 13, 2020

### Attributes :

OFFEROR CERTIFIES THAT THE OFFER IS MADE SUBJECT TO THE MASTER SOLICITATION; COMMODITY SUPPLEMENT AND/OR SPECIFICATION(S); THIS SOLICITATION; THE AGRICULTURE ACQUISITION REGULATIONS (AGAR) AND THE FEDERAL ACQUISITION REGULATIONS (FAR). Timely performance: Offeror and any subcontractor have completed required performance of any USDA contract prior to this bid opening.

Permitted values: - There are no existing contracts/purchase orders

- Have not been delivered, but the Offeror has notified the Contracting Officer

- Have not been delivered

- Have been delivered

OFFEROR REQUESTS HUBZONE SMALL BUSINESS PRICE EVALUATION PREFERENCE. APPLIES ONLY TO FIRMS CERTIFIED IN THE SMALL BUSINESS ADMINISTRATION#S HUBZONE PROGRAM (FAR SUBPART 19.13).MUST BE THE MANUFACTURER/PRODUCER OF THE PRODUCT TO RECEIVE A PRICE PREFERENCE

Furnish name, title, phone number, fax number, and e-mail address of person submitting this bid (must be an officer of the company or a person authorized to execute contracts/purchase orders on behalf of the bidder).

IS THE OFFEROR AN ENTITY THAT HAS FILED ARTICLES OF INCORPORATION IN ONE OF THE FIFTY STATES, THE DISTRICT OF COLUMBIA, OR THE VARIOUS TERRITORIES OF THE UNITED STATES? YOU MUST ANSWER THE NEXT 3 QUESTIONS IF THE ANSWER FOR THIS QUESTION IS YES.

HAS THE OFFEROR BEEN CONVICTED OF A FELONY CRIMINAL VIOLATION UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

HAS THE OFFEROR HAD ANY OFFICER OR AGENT OF OFFEROR CONVICTED OF A FELONY CRIMINAL VIOLATION FOR ACTIONS TAKEN ON BEHALF OF OFFEROR UNDER FEDERAL OR STATE LAW IN THE 24 MONTHS PRECEDING THE DATE OF OFFER?

DOES THE OFFEROR HAVE ANY UNPAID FEDERAL TAX LIABILITY ASSESSED, WHICH ALL JUDICIAL AND ADMINISTRATIVE REMEDIES HAVE BEEN EXHAUSTED/LAPSED, THAT IS NOT BEING PAID IN A TIMELY MANNER PURSUANT TO AGREEMENT WITH THE AUTHORITY RESPONSIBLE FOR COLLECTING IT?

#Offeror represents that IAW FAR 52.204-25, it will not provide covered telecommunications equipment or services to the Government in the performance of any contract, subcontract or other contractual instrument resulting from this solicitation.

Offeror represents that IAW 52.204-25, it does not use covered telecommunications equipment or services, or use any equipment, system, or service that uses covered telecommunications equipment

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or services.

Offeror attached the required Supplier Agreement Letter for every supplier they intend to subcontract

Bid invitation Item details							
Item Material Description Required by ZipCode Quar	ntity						
10 FRUIT, FRESH							
20 APPLES FUJI FRESH F CARTON-40 LB							
30 NEWARK NJ							
40 100522 APPLES FUJI FRESH F CARTON-40 LB 12/14/2021-12/16/2021 07114 1,848	CS 3.000						
50 VINELAND NJ							
60 100522 APPLES FUJI FRESH F CARTON-40 LB 12/14/2021-12/16/2021 08360 924.0	CS 000						
Total Quantity for APPLES FUJI FRESH F CARTON-40 LB	cs						
2,772	2.000						
70 APPLES GALA FRESH G CARTON-40 LB							
80 NEWARK NJ							
90 100521 APPLES GALA FRESH G CARTON-40 LB 11/23/2021-11/25/2021 07114 1,848	CS 3.000						
100 VINELAND NJ							
110 100521 APPLES GALA FRESH G CARTON-40 LB 11/23/2021-11/25/2021 08360 924.0	CS 000						
120 STAFFORD TX							
130 100521 APPLES GALA FRESH G CARTON-40 LB 10/12/2021-10/14/2021 77477 924.0	CS 000						
140 LOT: 2200001042 HOUSTON TX / MCALLEN							
Tendering text - Item: LOT: 2200001042 HOUSTON TX / MCALLEN T.	X /						
150 100521 APPLES GALA FRESH G CARTON-40 LB 10/12/2021-10/14/2021 77095	cs						
231.0	000						
160 100521 APPLES GALA FRESH G CARTON-40 LB 10/12/2021-10/14/2021 78503	CS						
693.0 170 LOT: 2200001049 AUSTIN TX / DENTON TX	100						
Tendering text - Item: LOT: 2200001049 AUSTIN TX / DENTON TX / SAN							
ANTONIO TX /	JAN						
180 100521 APPLES GALA FRESH G CARTON-40 LB 10/12/2021-10/14/2021 78744	CS						
342.0	000 CS						
190 100521 APPLES GALA FRESH G CARTON-40 LB 10/12/2021-10/14/2021 76207 291.0							

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Iten	n Material	Description	Required by	ZipCode	Quantity	_	
200	100521	APPLES GALA FRESH G CARTON-40 LB	10/12/2021-10/14/2021	78277		CS	
0.40			<b>-</b> <i>,</i>		291.000		
210	LOI: 22	200001060 HOUSTON TX / MCALLE		/ 140411	<b>ENI T</b> V /		
		Tendering text - Item : LOT: 22000			EN IX /		
220	100521	APPLES GALA FRESH G CARTON-40 LB	10/19/2021-10/21/2021	77095	231.000	CS	
230	100521	APPLES GALA FRESH G CARTON-40 LB	10/19/2021-10/21/2021	78503	231.000	cs	
			,,		693.000		
240	LOT: 22	00001062 AUSTIN TX / DENTON 1	<b>X</b>				
		Tendering text - Item : LOT: 22000 ANTONIO TX /	01062 AUSTIN TX /	DENTON	TX / SAN		
250	100521	APPLES GALA FRESH G CARTON-40 LB	10/19/2021-10/21/2021	78744		cs	
					231.000		
260	100521	APPLES GALA FRESH G CARTON-40 LB	10/19/2021-10/21/2021	76207	445.000	CS	
270	100521	APPLES GALA FRESH G CARTON-40 LB	10/19/2021-10/21/2021	78277	415.000	cs	
210	100321	AFFLES GALA FRESH & CARTON-40 LB	10/19/2021-10/21/2021	10211	278.000	CS	
280	LOT: 22	00001070 HOUSTON TX / MCALLE	<b>≣N</b>				
		Tendering text - Item: LOT: 22000	01070 HOUSTON TX	/ MCALL	EN TX /		
290	100521	APPLES GALA FRESH G CARTON-40 LB	10/26/2021-10/28/2021	77095		cs	
					231.000		
300	100521	APPLES GALA FRESH G CARTON-40 LB	10/26/2021-10/28/2021	78503		CS	
210	10T- 22	000001078 AUSTIN TY / DENTON T	<b>-</b> Y		693.000		
310 LOT: 2200001078 AUSTIN TX / DENTON TX  Tendering text - Item: LOT: 2200001078 AUSTIN TX / DENTON TX / SAN							
		ANTONIO TX /	OTOTO AUSTIN TAT	DENTON	IX / OAN		
320	100521	APPLES GALA FRESH G CARTON-40 LB	10/26/2021-10/28/2021	78744		CS	
	100501	ADDI 50 044 4 5D504 0 04D504 40 4D	40/00/0004 40/00/0004		231.000		
330	100521	APPLES GALA FRESH G CARTON-40 LB	10/26/2021-10/28/2021	76207	415.000	CS	
340	100521	APPLES GALA FRESH G CARTON-40 LB	10/26/2021-10/28/2021	78277	1101000	cs	
					278.000		
		Total Quantity for APPLES GALA FI	RESH G CARTON-40 L	.В		cs	
					9,240.000		
350 APPLES GRANNY SMITH FRESH CTN-40 LB							
	VINELAI					_	
370	110543	APPLES GRANNY SMITH FRESH CTN-40	10/26/2021-10/28/2021	08360	024 000	cs	
		LB			924.000		

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Item	Material	Description	Required by	ZipCode	Quantity	
380	LOT: 22	200000547 HOUSTON TX / MCALLE	EN			
		Tendering text - Item : LOT: 22000	000547 HOUSTON TX	/ MCALL	EN TX /	
390	110543	APPLES GRANNY SMITH FRESH CTN-40	10/12/2021-10/14/2021	77095		
		LB			231.000	
400	110543		10/12/2021-10/14/2021	78503		
440	.OT 00	LB	F\Z		693.000	
410	LO1: 22	200000549 AUSTIN TX / DENTON 1		DENITON	T)/ / OAN	
		Tendering text - Item : LOT: 22000 ANTONIO TX /	000549 AUSTIN 1X /	DENTON	IX / SAN	
420	110543	APPLES GRANNY SMITH FRESH CTN-40	10/12/2021-10/14/2021	78744		
		LB			231.000	
430	110543	APPLES GRANNY SMITH FRESH CTN-40	10/12/2021-10/14/2021	76207	400.000	
	440540	LB	10/10/0001 10/11/0001		462.000	
440	110543	APPLES GRANNY SMITH FRESH CTN-40 LB	10/12/2021-10/14/2021	78277	231.000	
<i>45</i> 0	IOT: 22	200000555 HOUSTON TX / MCALLE	=N		231.000	
730	LO1. 22	Tendering text - Item : LOT: 22000		/ MCALL	FN TY /	
460	110543	APPLES GRANNY SMITH FRESH CTN-40	10/19/2021-10/21/2021		LIN IX /	
460	110543	LB	10/19/2021-10/21/2021	77095	231.000	
470	110543	APPLES GRANNY SMITH FRESH CTN-40	10/19/2021-10/21/2021	78503	201.000	
	110010	LB	10/10/2021 10/21/2021		693.000	
480	LOT: 22	200000563 AUSTIN TX / DENTON 1	ΓX			
		Tendering text - Item : LOT: 22000 ANTONIO TX /	000563 AUSTIN TX /	DENTON	TX / SAN	
490	110543	APPLES GRANNY SMITH FRESH CTN-40	10/19/2021-10/21/2021	78744		
		LB			252.000	
500	110543	APPLES GRANNY SMITH FRESH CTN-40	10/19/2021-10/21/2021	76207		
		LB			366.000	
510	110543	APPLES GRANNY SMITH FRESH CTN-40	10/19/2021-10/21/2021	78277		
		LB			306.000	
520	LOT: 22	200000576 HOUSTON TX / MCALLE	EN			
		Tendering text - Item : LOT: 22000	000576 HOUSTON TX	/ MCALL	EN TX /	
530	110543	APPLES GRANNY SMITH FRESH CTN-40	10/26/2021-10/28/2021	77095		
		LB			231.000	
540	110543	APPLES GRANNY SMITH FRESH CTN-40	10/26/2021-10/28/2021	78503		
		LB	<b>-</b> 0.4		693.000	
<b>550</b>	LO1: 22	200000584 AUSTIN TX / DENTON 1				
		Tendering text - Item : LOT: 22000	000584 AUSTIN TX /	DENTON	TX / SAN	

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	Item	Material	Description	Required by	ZipCode	Quantity	_
			ANTONIO TX /				
	560	110543	APPLES GRANNY SMITH FRESH CTN-40 LB	10/26/2021-10/28/2021	78744	252.000	cs
	570	110543	APPLES GRANNY SMITH FRESH CTN-40 LB	10/26/2021-10/28/2021	76207	366.000	cs
	580	110543	APPLES GRANNY SMITH FRESH CTN-40 LB	10/26/2021-10/28/2021	78277	306.000	cs
			Total Quantity for APPLES GRANNY	SMITH FRESH CTN-4	0 LB	6,468.000	cs
59	O AP	PLES RE	D DELICIOUS FRESH CTN-40 LB			•	
	600	NEWARI	K NJ				
	610	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	07114	1,848.000	cs
	620	VINELAN	ND NJ				
	630	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	08360	924.000	cs
	640	RIPLEY	WV				
	650	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2021-10/14/2021	25271	924.000	CS
	660	LOT: 22	00001114 HOUSTON TX / MCALLE	N			
			Tendering text - Item : LOT: 22000	01114 HOUSTON TX	/ MCALL	EN TX /	
	670	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2021-10/14/2021	77095		cs
						231.000	
			APPLES RED DELICIOUS FRESH CTN-40 LB		78503	693.000	CS
690 LOT: 2200001120 AUSTIN TX / DENTON TX							
			Tendering text - Item : LOT: 22000 ANTONIO TX /	01120 AUSTIN TX / I	DENTON	TX / SAN	
	700	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2021-10/14/2021	78744	231.000	CS
	710	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2021-10/14/2021	76207	407.000	CS
	720	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/12/2021-10/14/2021	78277	286.000	CS
	730	LOT: 22	00001123 HOUSTON TX / MCALLE	N			
			Tendering text - Item : LOT: 22000	01123 HOUSTON TX	/ MCALL	EN TX /	
	740	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/19/2021-10/21/2021	77095		cs
						231.000	

CS

27,720.000

## SOLICITATION Domestic Commodity Invitation

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Item	Material	Description	Required by	ZipCode	Quantity	_
750	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/19/2021-10/21/2021	78503	693.000	cs
760	LOT: 22	00001125 AUSTIN TX / DENTON T	ТХ			
		Tendering text - Item : LOT: 22000 ANTONIO TX /	01125 AUSTIN TX /	DENTON	TX / SAN	
770	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/19/2021-10/21/2021	78744	231.000	cs
780	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/19/2021-10/21/2021	76207	407.000	cs
790	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/19/2021-10/21/2021	78277	286.000	cs
800	LOT: 22	00001128 HOUSTON TX / MCALLE	N			
		Tendering text - Item : LOT: 22000	01128 HOUSTON TX	/ MCALL	EN TX /	
810	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	77095	231.000	cs
820	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	78503	693.000	cs
830	LOT: 22	00001135 AUSTIN TX / DENTON T	X			
		Tendering text - Item : LOT: 22000 ANTONIO TX /	01135 AUSTIN TX /	DENTON	TX / SAN	
840	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	78744	231.000	cs
850	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	76207	286.000	cs
860	100514	APPLES RED DELICIOUS FRESH CTN-40 LB	10/26/2021-10/28/2021	78277	407.000	cs
		Total Quantity for APPLES RED DEL	JCIOUS FRESH CTN-4	0 LB	9,240.000	cs

Lashawne S. Brown

**Total Quantity for Invitation** 

Contracting Officer
Commodity Procurement Division
United States Department of Agriculture