

From: [Wise, Sherry - AMS](#)
To: [Dodd, Kerry - AMS, Kansas City, MO](#); [Ferrier, Peyton - AMS](#)
Cc: [Sheats, Michael - AMS](#); [Doerscher, Darin - AMS](#)
Subject: RE: Independent Government Estimate (IGE) Needed- Canned/Pouched Meats SOLs 2000008457 and 2000008459
Date: Wednesday, May 4, 2022 3:44:13 PM

Hi Kerry,

Upon review of recent purchases, an evaluation of current market prices, and of projected market trends through the delivery period, it is fair and reasonable to assume the following independent government estimates (on a price per pound basis) for the products in the solicitation you will be assessing.

100526 BEEF STEW CAN-24/24 OZ **\$3.50/lb.**
111180 BEEF CHILI W/ BEANS CAN-24/24 OZ **\$2.25/lb.**
100138 BEEF CHILI W/O BEANS CAN-24/24 OZ **\$2.50/lb**

This estimate is based on current and historical trends, and includes an evaluation of typical changes seen for the duration of the delivery period. This estimate is the maximum likely price for the products in the solicitation, i.e. this value can be considered the likely price ceiling for these products.

Please let me know if there is anything else you might need, or if you have any questions related to these estimates.

Thank you,

Sherry J. Wise, Ph.D.

Senior Economist, Standards and Specifications Division
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Sent from [Mail](#) for Windows 10

From: [Dodd, Kerry - AMS, Kansas City, MO](#)
Sent: Wednesday, April 27, 2022 10:14 AM
To: [Ferrier, Peyton - AMS](#); [Wise, Sherry - AMS](#)
Cc: [Sheats, Michael - AMS](#); [Doerscher, Darin - AMS](#)
Subject: Independent Government Estimate (IGE) Needed- Canned/Pouched Meats SOLs

2000008457 and 2000008459

Importance: High

Good morning

Independent Government Estimate (IGE) Needed to Assist with a Fair & Reasonable Price Determination.

In accordance with CPS Policy Memo, CPS-PM-010, Guidance on Fair and Reasonable Price Determination, CPS is requesting an assessment of the market conditions and an estimated price for

Canned/Pouched Meats SOLs 2000008457 and 2000008459. The bids are due on 5/16/22, CPP requests the IGE prior to this date.

Deliveries: August 1, 2022 through 12/30/2022

We have included the following to assist in defining the parameters of the purchase

- Current solicitation listing the products to be purchased is available here:
[https://portal.wbscm.usda.gov/irj/go/km/docs/wbscmprocurement/AMS-Livestock/2022/04-APR/Bid%20Invitations%20\(Solicitations\)/12-3J14-22-B-0272/12-3J14-22-B-0272.pdf](https://portal.wbscm.usda.gov/irj/go/km/docs/wbscmprocurement/AMS-Livestock/2022/04-APR/Bid%20Invitations%20(Solicitations)/12-3J14-22-B-0272/12-3J14-22-B-0272.pdf)

[https://portal.wbscm.usda.gov/irj/go/km/docs/wbscmprocurement/AMS-Livestock/2022/04-APR/Bid%20Invitations%20\(Solicitations\)/12-3J14-22-B-0270/12-3J14-22-B-0270.pdf](https://portal.wbscm.usda.gov/irj/go/km/docs/wbscmprocurement/AMS-Livestock/2022/04-APR/Bid%20Invitations%20(Solicitations)/12-3J14-22-B-0270/12-3J14-22-B-0270.pdf)

- Previous purchase contract award (PCA) showing prices paid on the last buys of this product(s).

<https://www.ams.usda.gov/sites/default/files/2000008321%20-%20PCA%20Report.pdf>

- Materials:

100526	BEEF STEW CAN-24/24 OZ
100138	BEEF CHILI W/O BEANS CAN-24/24 OZ
111180	BEEF CHILI W/BEANS PKG-12/15 OZ

- The colored chart from the previous award is attached.

Respectfully,

**Kerry Dodd, Agricultural Marketing Specialist, FAC-C II
Livestock, Poultry, and Fish Branch**



Proteins, Grains, and Oilseeds Procurement Division
Agricultural Marketing Service
Commodity Procurement Program

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