



National Monthly Grass Fed Beef Report

Agricultural Marketing Service
Livestock, Poultry & Grain Market News

For The Month of March
Fri, Mar. 27, 2020

Negotiated Grass Fed Beef - Wholesale

Item Description	(\$/lb)	Avg
Rib Primal		
Ribeye, Boneless, Whole	9.50 - 19.50	16.41
Ribeye Steak	10.39 - 21.13	16.21
Chuck Primal		
Chuck Roll	7.00 - 9.98	8.18
Round Primal		
Knuckle, Peeled, Whole		
Top Round, Inside		
Bottom Round, Gooseneck		
Eye of Round	4.00 - 11.50	6.72
Loin Primal		
Tenderloin, Whole	28.00 - 45.70	35.70
Tri Tip	8.10 - 12.03	9.45
Top Butt, Sirloin, Whole	12.00 - 12.85	12.38
New York Steak	24.00 - 29.25	26.48
Sirloin Steak	14.95 - 22.50	19.20
Flank, Brisket, and Plate Primal		
Brisket, Whole	4.20 - 9.95	8.30
Flank Steak	8.00 - 14.25	11.73
Skirt Steak	10.00 - 14.95	11.97
Hanger Steak	8.25 - 10.75	9.77
Short Ribs	7.25 - 10.49	9.24
Stew Meat	8.25 - 11.95	9.49
Ground or Trim Product		
90% Bulk	8.25 - 10.25	9.08
90% Patties	7.95 - 10.64	9.60
85% Bulk Trim		
Variety Meats		
Beef Oxtail	4.49 - 11.95	8.51
Beef Liver	2.50 - 10.30	5.92
Beef Tongue		
Beef Bones	2.75 - 7.00	4.90

Small and Very Small Producer Carcass Prices

Verified through the Grass Fed SVS Producer Program
Prices shown are in (\$/lb).

Grass Fed Beef Dressed Carcass Basis Range 3.20 - 6.00
Grass Fed Beef Dressed Carcass Basis Weighted Avg 4.48

Cost of Production

[NASS 17 State \\$/AUM Grazing Fees 2019 Survey](#) 21.30

Grazing Fee Estimates: Based on Grass Hay Prices

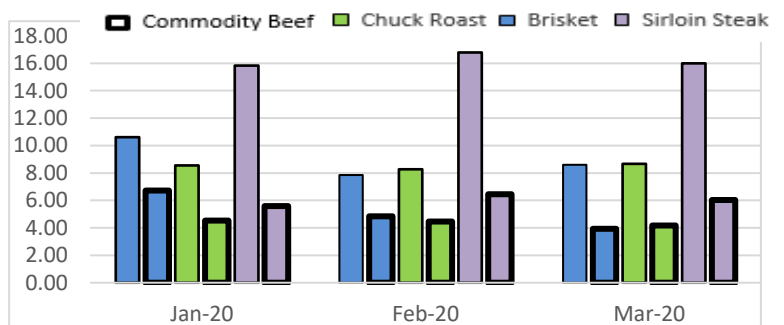
Good Tallgrass Pasture \$/AUM 23.95
Fair to Good Pasture \$/AUM 17.96

Grass Fed Beef - Direct to Consumer (Retail)

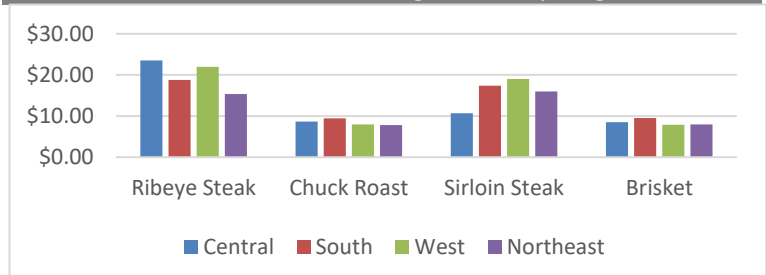
Carcass Purchase Size	(\$/lb)	Avg
Whole	5.25 - 9.00	6.79
Half	5.50 - 11.25	7.91
Quarter	5.75 - 11.75	9.02

Item Description	(\$/lb)	Avg	Commodity Beef*	Grassfed Premium**
Ribeye Steak	12.99 - 25.00	18.77	7.49	11.28
Ribeye Roast	13.50 - 19.00	17.00	5.38	11.62
Chuck Roast	6.50 - 10.95	8.66	4.17	4.50
Flat Iron Steak	13.49 - 15.00	14.15	7.32	6.83
Rump Roast	8.00 - 11.49	9.20	4.16	5.04
Bottom Round Roast			4.21	
Filet Mignon	19.00 - 35.00	26.00	12.93	13.07
Tenderloin	19.00 - 40.49	31.12	9.90	21.23
Tri Tip	9.00 - 11.99	10.52	6.20	4.33
Sirloin Steak	14.00 - 18.00	16.00	6.03	9.98
Sirloin Steak	8.00 - 14.76	11.60	3.55	8.06
Brisket	7.00 - 10.31	8.59	3.94	4.65
Flank Steak	8.00 - 16.00	14.00	7.34	6.66
Skirt Steak	8.00 - 16.95	13.12	6.49	6.63
Short Ribs	4.00 - 10.60	6.92	5.40	1.52
Stew Meat	7.00 - 10.90	9.12	5.01	4.11

Direct Grass Fed Vs. Direct Commodity



Direct Grass Fed Average Price by Region



Region Breakout: Central: ND, SD, NE, KS, MO, IA, MN, WI, MI, OH, WV, IN, IL; Northeast: ME, MA, NH, VT, NY, PA, MD, DE, NJ, CT, RI; Southern: OK, KY, TN, VA, AR, TX, LA, MS, AL, GA, FL, NC, SC; Western: WA, OR, CA, NV, AZ, NM, CO, WY, MT, ID, UT, AK, HI

Source: USDA Livestock, Poultry and Grain Market News

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* Prices averaged from the National Retail Beef Activity Report

** The difference in commodity retail beef prices and grass fed retail beef prices.