

PURCHASE AWARD DESCRIPTION

The Department of Agriculture (USDA) purchased salmon products as indicated below for distribution to the child nutrition and other related domestic food assistance programs for Fiscal Year 2019.

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The purchase is the result of offers received in response to Solicitation No. 2000005741 dated October 26, 2018.

The material was purchased on an f.o.b. destination basis. Deliveries are to be made from March 1, 2019 through August 31, 2019

A total of 6,080 cases of K Canned Salmon and 16,720 cases of Canned Salmon were not purchased due to no bids received and vendor constraints.

Further information can be obtained from the Contracting Branch, Agricultural Marketing Service, USDA, Room 3522 South Building, Washington, DC 20250, telephone (202) 720- 4517 or the website at <http://www.ams.usda.gov/selling-food>.

Number of Offers/Quotes(Vendor Responses) received: 3

PURCHASE SUMMARY

| Material | Total Qty | UOM | Price Range | Total Dollars |
|---------------------------------------|-------------------|-----------|-----------------------|------------------------|
| K SALMON PINK CAN-24/14.75 OZ (33630) | 10,640.000 | CS | \$60.7700 - \$64.1300 | \$ 670,654.40 |
| SALMON PINK CAN-24/14.75 OZ (33630) | 31,920.000 | CS | \$58.9400 - \$64.2800 | \$ 1,948,831.22 |
| TOTAL | 42,560.000 | CS | | \$ 2,619,485.62 |

PURCHASE DETAILS

| Contractor/ Contract Number | Material | Plant Location | Bid Inv. Item | Destination | Quantity UOM | Price |
|--------------------------------|----------|-------------------|---------------|-------------|--------------|-------|
|--------------------------------|----------|-------------------|---------------|-------------|--------------|-------|

ICICLE SEAFOODS, INC.
4019 21ST AVE W
SEATTLE, WA 98199-1251

12-3J14-19-C-0376 SEWARD, AK
4100016227

| Material | Quantity | UOM | Price |
|--|------------------|-----------|------------|
| SALMON PINK CAN-24/14.75 OZ (33630) | 220 | CS | \$ 61.2800 |
| | 270 | CS | \$ 61.1800 |
| | 310 | CS | \$ 61.3200 |
| | 380 | CS | \$ 64.2800 |
| | 410 | CS | \$ 63.4900 |
| Subtotal | 7,600.000 | CS | |
| K SALMON PINK CAN-24/14.75 OZ (33630) | | | |

| Contractor/ Contract Number | Material | Plant Location | Bid Inv. Item | Destination | Quantity | UOM | Price |
|--------------------------------|----------|-----------------------|---------------|-----------------|------------|-------|------------|
| | | | 40 | BRONX, NY | 1,520.000 | CS \$ | 64.1300 |
| | | | 50 | BRONX, NY | 1,520.000 | CS \$ | 64.1300 |
| | | | 60 | BRONX, NY | 1,520.000 | CS \$ | 64.1300 |
| | | | 70 | BRONX, NY | 1,520.000 | CS \$ | 64.1300 |
| | | | 130 | SAN ANTONIO, TX | 1,520.000 | CS \$ | 63.1600 |
| | | Subtotal | | | 7,600.000 | CS | |
| | | Contract Total | | | 15,200.000 | CS \$ | 959,469.60 |
| Contractor Total | | | | | 15,200.000 | CS \$ | 959,469.60 |

OCEAN BEAUTY
SEAFOODS LLC
P.O. BOX 70739
SEATTLE, WA 98127-1539

12-3J14-19-C-0378
4100016229

KODIAK, AK

SALMON PINK CAN-24/14.75 OZ (33630)

| | | | | |
|-----|----------------|-----------|-------|---------|
| 230 | COMMERCE, CA | 1,520.000 | CS \$ | 60.1700 |
| 240 | COMMERCE, CA | 1,520.000 | CS \$ | 59.1700 |
| 350 | SAN DIEGO, CA | 1,520.000 | CS \$ | 60.3200 |
| 390 | ORLANDO, FL | 1,520.000 | CS \$ | 61.0400 |
| 440 | Nampa, ID | 1,520.000 | CS \$ | 58.9400 |
| 460 | CHICAGO, IL | 1,520.000 | CS \$ | 59.7400 |
| 480 | WINCHESTER, KY | 1,520.000 | CS \$ | 60.6300 |
| 540 | BRENTWOOD, NY | 1,520.000 | CS \$ | 60.8600 |
| 550 | BRENTWOOD, NY | 1,520.000 | CS \$ | 60.8600 |
| 560 | BRENTWOOD, NY | 1,520.000 | CS \$ | 60.8600 |

| Contractor/ Contract Number | Material | Plant Location | Bid Inv. Item | Destination | Quantity | UOM | Price |
|-------------------------------------|----------|-------------------|---------------------------------------|---------------------|------------|-------|--------------|
| | | | 580 | ROCHESTER, NY | 1,520.000 | CS \$ | 60.8600 |
| | | | 650 | COMMERCE, CA | 760.000 | CS \$ | 60.4700 |
| | | | 660 | SAN DIEGO, CA | 760.000 | CS \$ | 60.4700 |
| | | | 680 | COMMERCE, CA | 760.000 | CS \$ | 60.4300 |
| | | | 690 | GARDEN GROVE, CA | 760.000 | CS \$ | 60.4300 |
| | | | Subtotal | | 19,760.000 | CS | |
| | | | K SALMON PINK CAN-24/14.75 OZ (33630) | | | | |
| | | | 80 | BRONX, NY | 1,520.000 | CS \$ | 60.7700 |
| | | | 90 | BRONX, NY | 1,520.000 | CS \$ | 60.7700 |
| | | | Subtotal | | 3,040.000 | CS | |
| | | | Contract Total | | 22,800.000 | CS \$ | 1,376,952.80 |
| Contractor Total | | | | | 22,800.000 | CS \$ | 1,376,952.80 |
| TRIDENT SEAFOODS CORPORATION | | | | | | | |
| 5303 SHILSHOLE AVE NW | | | | | | | |
| SEATTLE, WA 98107-4000 | | | | | | | |
| 12-3J14-19-C-0377 | | CORDOVA, AK | | | | | |
| 4100016228 | | | | | | | |
| | | | SALMON PINK CAN-24/14.75 OZ (33630) | | | | |
| | | | 330 | OAKLAND, CA | 1,520.000 | CS \$ | 60.7949 |
| | | | 500 | BATON ROUGE, LA | 1,520.000 | CS \$ | 62.6776 |
| | | | 520 | NEW ORLEANS, LA | 1,520.000 | CS \$ | 62.7533 |
| | | | Subtotal | | 4,560.000 | CS | |
| | | | Contract Total | | 4,560.000 | CS \$ | 283,063.22 |
| Contractor Total | | | | | 4,560.000 | CS \$ | 283,063.22 |