

K413
10-23-01

**BEFORE THE UNITED
STATES DEPARTMENT
OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE**

In the Matter of :
Milk In The Mideast : **Docket Nos.:**
 : **AO-166-A04 et al;**
Marketing Area : **DA-01-04**
 :

**EXHIBITS
Proposals 1 – 3 & 5**

**Elvin Hollon
Dairy Farmers of America, Inc.**

**October 23, 2001
Wadsworth, Ohio**

EXHIBITS

1. Table 1 FO Producer Milk Standards
2. Table 2 FO Pooling Provisions
3. Table 3 FO Class I Pounds CY 2000
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Table 1 **PRODUCER MILK**

Marketing Area	Individual Producer Conditions for Diverison	Handler Diversion Limits
Northeast	Not eligible for diversion unless milk of dairy farmer has been physically received as producer milk.	No diverison limit specified but in practical terms limited to 100% minus the applicable shipping standard.
Appalachian	July-Dec., at leats 6 days' production received at pool plant. Jan-June, at least 2 days'.	25% July-Nov., Jan & Feb.; 40% Dec. & March-June, of milk physically received at pool plants.
Florida	Any month, at least 10 days' production received at pool plant.	20% July-Nov.; 25% Dec.-Feb.; 40% March-June, of milk physically received at pool plants.
Southeast	Jan.-June, at least 4 days' production physically received at pool plant. July-Dec., at least 10 days'.	33% July-Dec.; 50% Jan.-June, of milk physically received at pool plants.
Upper Midwest	Not eligible for diversion unless one day's production physically received at pool plant in 1st month.	90% any month of receipts of producer milk by handler described in §1000.9(c). No limits for distributing plants.
Central	Not eligible for diversion until one day's production physically received at pool plant in 1st month.	65% Sept.-Nov. & Jan.; 75% Feb.-April & Dec., of handler's receipts of producer milk.
Mideast	Not eligible for diversion until one day's production physically received at pool plant in 1st month. Sept.-Nov., at least one day's production physically received at a pool plant.	60% Sept.-Feb. of handler's receipts of producer milk.
Pacific Northwest	None	80% Sept.-Feb.; 99% March-Aug. of handler's receipts of producer milk.
Southwest	Lesser of 40,000 lbs. or one day's production physically received at pool plant.	50% any month of handler's receipts of producer milk.
Arizona-Las Vegas	Each month, at least one day's production physically received at a pool plant.	50% any month of handler's receipts of producer milk.
Western	Not eligible for diversion unless one day's production physically received at pool plant.	90% any month of handler's receipts of producer milk.

Table 2

MINIMUM POOLING STANDARDS FOR SUPPLY PLANTS UNDER FEDERAL MILK ORDERS

Marketing Area	Minimum Shipments to Distributing Plants		Automatic Pool Plant Qualification		
	Period Applicable	Percentage	Period Applicable	For Automatic	Qualification
Northeast	Jan.-July, Aug., Dec.,	10	January - July	Qualify	August- December
	September-November	20			
Appalachian	Any month	50	No provision		
Florida	Any month	60	No provision		
Southeast	Any month	50	No provision		
Upper Midwest	Any month	10	No provision		
Central	Sept.-Nov., Jan.	35	May-July	Qualify	August-April
	Feb.-Aug., Dec.	25			
Mideast	Any month	30	March-August	Qualify	Sept.-Feb.
Pacific Northwest	Any month	20	March-August	Qualify	Sept.-Feb.
Southwest	Any month	50	No provision		
Arizona-Las Vegas	Any month	50	No provision		
Western	Any month	35	March-August	Qualify	Sept.-Feb.

Exhibit _____, Table 3

Products, by Federal Milk Order Marketing Area, 2000 1/

Federal Milk Order Marketing Area	Order Number	Total Million Pounds
Northeast	001	10,513
Appalachian	005	4,343
Southeast	007	4,867
Florida	006	2,526
Mideast	033	6,716
Upper Midwest	030	4,092
Central	032	4,875
Southwest	126	3,970
Arizona - Las Vegas	131	973
Western	135	1,014
Pacific Northwest	124	2,100
All Markets Combined		45,989

1/ All Markets Combined and TOTAL may not add due to rounding.

Exhibit _____, Table 4 Utilization and Statistical Uniform Blend Price

Federal Order 1033

CY 2000

	Base Zone	Class I Pounds	Class II Pounds	Class III Pounds	Class IV Pounds	All Pounds	Class I Percent	Class II Percent	Class III Percent	Class IV Percent	Actual Blend	Producer Price Differential
Jan	\$ 2.00	584,035,392	172,646,565	252,858,950	114,147,156	1,123,688,063	52.0%	15.4%	22.5%	10.2%	\$ 11.62	\$ 1.57
Feb	\$ 2.00	549,647,785	187,566,603	250,519,074	114,147,156	1,101,880,618	49.9%	17.0%	22.7%	10.4%	\$ 11.52	\$ 1.98
Mar	\$ 2.00	586,081,597	223,959,791	277,772,755	77,863,850	1,165,677,993	50.3%	19.2%	23.8%	6.7%	\$ 11.68	\$ 2.14
Apr	\$ 2.00	523,072,595	177,282,846	295,612,331	108,829,415	1,104,797,187	47.3%	16.0%	26.8%	9.9%	\$ 11.77	\$ 2.36
May	\$ 2.00	556,332,894	178,128,237	308,236,353	90,990,868	1,133,688,352	49.1%	15.7%	27.2%	8.0%	\$ 12.21	\$ 2.84
Jun	\$ 2.00	521,550,228	176,612,370	340,348,559	75,949,692	1,114,460,849	46.8%	15.8%	30.5%	6.8%	\$ 12.38	\$ 2.92
Jul	\$ 2.00	514,292,282	212,421,440	386,606,936	99,997,881	1,213,318,539	42.4%	17.5%	31.9%	8.2%	\$ 12.68	\$ 2.02
Aug	\$ 2.00	578,774,964	194,566,618	365,308,855	46,034,028	1,184,684,465	48.9%	16.4%	30.8%	3.9%	\$ 12.49	\$ 2.36
Sep	\$ 2.00	577,626,165	207,933,856	422,422,008	51,430,429	1,259,412,458	45.9%	16.5%	33.5%	4.1%	\$ 12.53	\$ 1.77
Oct	\$ 2.00	568,995,028	163,103,249	509,097,436	72,129,435	1,313,325,148	43.3%	12.4%	38.8%	5.5%	\$ 12.04	\$ 2.02
Nov	\$ 2.00	577,879,418	142,720,825	502,565,871	41,249,714	1,264,415,828	45.7%	11.3%	39.7%	3.3%	\$ 11.91	\$ 3.34
Dec	\$ 2.00	577,955,842	83,133,122	541,598,346	43,088,936	1,245,776,246	46.4%	6.7%	43.5%	3.5%	\$ 12.16	\$ 2.79
Average	\$ 2.00	559,687,016	176,672,960	371,078,956	77,988,213	1,185,427,146	47.3%	15.0%	31.0%	6.7%	\$ 12.08	\$ 2.34

Exhibit _____, Table 4 Utilization and Statistical Uniform Blend Price

Federal Order 1033

CY 2001

	Base Zone	Class I Pounds	Class II Pounds	Class III Pounds	Class IV Pounds	All Pounds	Class I Percent	Class II Percent	Class III Percent	Class IV Percent	Blend	Producer Price Differential
Jan	\$ 2.00	588,145,544	164,669,483	578,362,778	53,992,268	1,385,170,073	42.5%	11.9%	41.8%	3.9%	\$ 12.54	\$ 2.55
Feb	\$ 2.00	518,605,264	81,011,195	558,457,479	37,142,265	1,195,216,203	43.4%	6.8%	46.7%	3.1%	\$ 12.28	\$ 2.01
Mar	\$ 2.00	592,463,468	92,306,848	625,570,509	27,719,752	1,338,060,577	44.3%	6.9%	46.8%	2.1%	\$ 13.24	\$ 1.82
Apr	\$ 2.00	524,283,562	96,173,951	640,501,127	45,055,936	1,306,014,576	40.1%	7.4%	49.0%	3.4%	\$ 13.94	\$ 1.88
May	\$ 2.00	549,295,823	109,369,791	778,890,730	35,781,463	1,473,337,807	37.3%	7.4%	52.9%	2.4%	\$ 15.12	\$ 1.29
Jun	\$ 2.00	509,434,647	175,416,344	803,224,558	97,603,541	1,585,679,090	32.1%	11.1%	50.7%	6.2%	\$ 15.97	\$ 0.95
Jul	\$ 2.00	510,543,911	241,915,764	792,785,897	106,039,454	1,651,285,026	30.9%	14.7%	48.0%	6.4%	\$ 16.24	\$ 0.78
Aug	\$ 2.00	571,871,676	244,461,693	670,750,833	52,525,393	1,539,609,595	37.1%	15.9%	43.6%	3.4%	\$ 16.54	\$ 0.99
Sep	\$ 2.00											
Oct	\$ 2.00											
Nov	\$ 2.00											
Dec	\$ 2.00											
Average	\$ 2.00	545,580,487	150,665,634	681,067,989	56,982,509	1,434,296,618	38.5%	10.2%	47.4%	3.9%	\$ 14.48	\$ 1.53

Exhibit _____, Table 5 Mileages and Haul Rates Associated With Split Plants in Federal Order 1033

Split Plant Location		Miles		Rate per	Rate per
		to		loaded mile	hundredweight
Black Creek	WI	479	Springfield OH	\$ 1.90	\$ 1.82
Kiel	WI	440	Springfield OH	\$ 1.90	\$ 1.67
Elkhorn	WI	368	Springfield OH	\$ 1.90	\$ 1.40
Stockton	IL	417	Springfield OH	\$ 1.90	\$ 1.58

Stockton rate = $(417 \times \$1.90) / (50,000 / 100) = \1.58

Exhibit _____, Table #6 Comparison of Returns Stockton IL to Springfield OH With Split Plant - Current Provisions

1,000,000 Pounds Per Day Delivered to the Pool Side of the Split Plant

Month	Order 33		Order 30		Difference		Current Provisions		Monthly		Current Provisions		Pool		
	Blend	Blend	33 vs 30	Shipment	Diversion	Shipment	Diversion	Haul	Return	Shipment	Pool	Draw	Cost	Net	Net
	@ Stockton	@ Stockton	@ Stockton	Percent	Percent	Miles	Per Cwt		All Delivered	Volume	Volume	Total Dols	Total Dols	Total Dols	Per Cwt
Jan-00	\$ 11.37	\$ 10.43	\$ 0.94	30%	60%	417	\$ 1.58		\$ (199,826)	300,000	1,000,000	\$ 9,400	\$ 4,754	\$ 4,646	\$ 0.46
Feb-00	\$ 11.27	\$ 10.05	\$ 1.22	30%	60%	417	\$ 1.58		\$ (113,026)	300,000	1,000,000	\$ 12,200	\$ 4,754	\$ 7,446	\$ 0.74
Mar-00	\$ 11.43	\$ 10.13	\$ 1.30	0%	0%	417	\$ 1.58		\$ (88,226)	-	31,000,000	\$ 403,000	\$ -	\$ 403,000	\$ 1.30
Apr-00	\$ 11.52	\$ 10.10	\$ 1.42	0%	0%	417	\$ 1.58		\$ (51,026)	-	30,000,000	\$ 426,000	\$ -	\$ 426,000	\$ 1.42
May-00	\$ 11.96	\$ 10.22	\$ 1.74	0%	0%	417	\$ 1.58		\$ 48,174	-	31,000,000	\$ 539,400	\$ -	\$ 539,400	\$ 1.74
Jun-00	\$ 12.13	\$ 10.38	\$ 1.75	0%	0%	417	\$ 1.58		\$ 51,274	-	30,000,000	\$ 525,000	\$ -	\$ 525,000	\$ 1.75
Jul-00	\$ 12.43	\$ 11.31	\$ 1.12	0%	0%	417	\$ 1.58		\$ (144,026)	-	31,000,000	\$ 347,200	\$ -	\$ 347,200	\$ 1.12
Aug-00	\$ 12.24	\$ 10.92	\$ 1.32	0%	0%	417	\$ 1.58		\$ (82,026)	-	31,000,000	\$ 409,200	\$ -	\$ 409,200	\$ 1.32
Sep-00	\$ 12.28	\$ 11.41	\$ 0.87	30%	60%	417	\$ 1.58		\$ (221,526)	300,000	1,000,000	\$ 8,700	\$ 4,754	\$ 3,946	\$ 0.39
Oct-00	\$ 11.79	\$ 10.83	\$ 0.96	30%	60%	417	\$ 1.58		\$ (193,626)	300,000	1,000,000	\$ 9,600	\$ 4,754	\$ 4,846	\$ 0.48
Nov-00	\$ 11.66	\$ 9.95	\$ 1.71	30%	60%	417	\$ 1.58		\$ 38,874	300,000	1,000,000	\$ 17,100	\$ 4,754	\$ 12,346	\$ 1.23
Dec-00	\$ 11.91	\$ 10.55	\$ 1.36	30%	60%	417	\$ 1.58		\$ (69,626)	300,000	1,000,000	\$ 13,600	\$ 4,754	\$ 8,846	\$ 0.88
Jan-01	\$ 12.29	\$ 10.97	\$ 1.32	30%	60%	417	\$ 1.58		\$ (82,026)	300,000	1,000,000	\$ 13,200	\$ 4,754	\$ 8,446	\$ 0.84
Feb-01	\$ 12.03	\$ 11.10	\$ 0.93	30%	60%	417	\$ 1.58		\$ (202,926)	300,000	1,000,000	\$ 9,300	\$ 4,754	\$ 4,546	\$ 0.45
Mar-01	\$ 12.99	\$ 12.15	\$ 0.84	0%	0%	417	\$ 1.58		\$ (230,826)	-	31,000,000	\$ 260,400	\$ -	\$ 260,400	\$ 0.84
Apr-01	\$ 13.69	\$ 12.84	\$ 0.85	0%	0%	417	\$ 1.58		\$ (227,726)	-	30,000,000	\$ 255,000	\$ -	\$ 255,000	\$ 0.85
May-01	\$ 14.87	\$ 14.45	\$ 0.42	0%	0%	417	\$ 1.58		\$ (361,026)	-	31,000,000	\$ 130,200	\$ -	\$ 130,200	\$ 0.42
Jun-01	\$ 15.72	\$ 15.47	\$ 0.25	0%	0%	417	\$ 1.58		\$ (413,726)	-	30,000,000	\$ 75,000	\$ -	\$ 75,000	\$ 0.25
Jul-01	\$ 15.99	\$ 15.86	\$ 0.13	0%	0%	417	\$ 1.58		\$ (450,926)	-	31,000,000	\$ 40,300	\$ -	\$ 40,300	\$ 0.13
Aug-01	\$ 16.29	\$ 16.01	\$ 0.28	0%	0%	417	\$ 1.58		\$ (404,426)	-	31,000,000	\$ 86,800	\$ -	\$ 86,800	\$ 0.28
Sep-01				30%	60%										
Oct-01				30%	60%										
Nov-01				30%	60%										
Dec-01				30%	60%										
									\$ (3,398,220)	2,400,000	376,000,000	3,590,600	38,030	\$ 3,552,570	\$ 0.94
\$	1.90	Rate Per Mile													
	500	Cwts Per Load													
\$	-	Springfield OH Location Adjustment Order 33													
\$	(0.25)	Stockton IL Location Adjustment Order 33													
\$	(0.05)	Stockton IL Location Adjustment Order 30													

Exhibit _____, Table # 7 Comparison of Returns Stockton IL to Springfield OH With Split Plant - Proposed Provisions

1,000,000 Pounds Per Day Delivered to the Pool Side of the Split Plant

Month	Order 33		Difference 33 vs 30	Current Provisions		Haul		Monthly	Current Provisions		Pool		Net Total Dols	Net Per Cwt
	Blend @ Stockton	Blend @ Stockton		Shipment Percent	Diversions Percent	Miles	Per Cwt	Return All Delivered to Bottler	Shipment Volume	Pool Volume	Draw Total Dols	Cost Total Dols		
Jan-00	\$ 11.37	\$ 10.43	\$ 0.74	30%	60%	417	\$ 1.58	\$ (261,826)	300,000	1,000,000	\$ 7,400	\$ 4,754	\$ 2,646	\$ 0.26
Feb-00	\$ 11.27	\$ 10.05	\$ 1.02	30%	60%	417	\$ 1.58	\$ (175,026)	300,000	1,000,000	\$ 10,200	\$ 4,754	\$ 5,446	\$ 0.54
Mar-00	\$ 11.43	\$ 10.13	\$ 1.10	30%	70%	417	\$ 1.58	\$ (150,226)	300,000	1,000,000	\$ 11,000	\$ 4,754	\$ 6,246	\$ 0.62
Apr-00	\$ 11.52	\$ 10.10	\$ 1.22	30%	70%	417	\$ 1.58	\$ (113,026)	300,000	1,000,000	\$ 12,200	\$ 4,754	\$ 7,446	\$ 0.74
May-00	\$ 11.96	\$ 10.22	\$ 1.54	30%	70%	417	\$ 1.58	\$ (13,826)	300,000	1,000,000	\$ 15,400	\$ 4,754	\$ 10,646	\$ 1.06
Jun-00	\$ 12.13	\$ 10.38	\$ 1.55	30%	70%	417	\$ 1.58	\$ (10,726)	300,000	1,000,000	\$ 15,500	\$ 4,754	\$ 10,746	\$ 1.07
Jul-00	\$ 12.43	\$ 11.31	\$ 0.92	30%	70%	417	\$ 1.58	\$ (206,026)	300,000	1,000,000	\$ 9,200	\$ 4,754	\$ 4,446	\$ 0.44
Aug-00	\$ 12.24	\$ 10.92	\$ 1.12	30%	70%	417	\$ 1.58	\$ (144,026)	300,000	1,000,000	\$ 11,200	\$ 4,754	\$ 6,446	\$ 0.64
Sep-00	\$ 12.28	\$ 11.41	\$ 0.67	30%	60%	417	\$ 1.58	\$ (283,526)	300,000	1,000,000	\$ 6,700	\$ 4,754	\$ 1,946	\$ 0.19
Oct-00	\$ 11.79	\$ 10.83	\$ 0.76	30%	60%	417	\$ 1.58	\$ (255,626)	300,000	1,000,000	\$ 7,600	\$ 4,754	\$ 2,846	\$ 0.28
Nov-00	\$ 11.66	\$ 9.95	\$ 1.51	30%	60%	417	\$ 1.58	\$ (23,126)	300,000	1,000,000	\$ 15,100	\$ 4,754	\$ 10,346	\$ 1.03
Dec-00	\$ 11.91	\$ 10.55	\$ 1.16	30%	60%	417	\$ 1.58	\$ (131,626)	300,000	1,000,000	\$ 11,600	\$ 4,754	\$ 6,846	\$ 0.68
Jan-01	\$ 12.29	\$ 10.97	\$ 1.12	30%	60%	417	\$ 1.58	\$ (144,026)	300,000	1,000,000	\$ 11,200	\$ 4,754	\$ 6,446	\$ 0.64
Feb-01	\$ 12.03	\$ 11.10	\$ 0.73	30%	60%	417	\$ 1.58	\$ (264,926)	300,000	1,000,000	\$ 7,300	\$ 4,754	\$ 2,546	\$ 0.25
Mar-01	\$ 12.99	\$ 12.15	\$ 0.64	30%	70%	417	\$ 1.58	\$ (292,826)	300,000	1,000,000	\$ 6,400	\$ 4,754	\$ 1,646	\$ 0.16
Apr-01	\$ 13.69	\$ 12.84	\$ 0.65	30%	70%	417	\$ 1.58	\$ (289,726)	300,000	1,000,000	\$ 6,500	\$ 4,754	\$ 1,746	\$ 0.17
May-01	\$ 14.87	\$ 14.45	\$ 0.22	30%	70%	417	\$ 1.58	\$ (423,026)	300,000	1,000,000	\$ 2,200	\$ 4,754	\$ (2,554)	\$ (0.26)
Jun-01	\$ 15.72	\$ 15.47	\$ 0.05	30%	70%	417	\$ 1.58	\$ (475,726)	300,000	1,000,000	\$ 500	\$ 4,754	\$ (4,254)	\$ (0.43)
Jul-01	\$ 15.99	\$ 15.86	\$ (0.07)	30%	70%	417	\$ 1.58	\$ (512,926)	300,000	1,000,000	\$ (700)	\$ 4,754	\$ (5,454)	\$ (0.55)
Aug-01	\$ 16.29	\$ 16.01	\$ 0.08	30%	70%	417	\$ 1.58	\$ (466,426)	300,000	1,000,000	\$ 800	\$ 4,754	\$ (3,954)	\$ (0.40)
Sep-01				30%	60%									
Oct-01				30%	60%									
Nov-01				30%	60%									
Dec-01				30%	60%									
								(4,638,220)	6,000,000	20,000,000	\$ 167,300	\$ 95,076	\$ 72,224	\$ 0.36
\$	1.90	Rate Per Mile												
	500	Cwts Per Load												
\$	-	Springfield OH Location Adjustment Order 33												
\$	(0.25)	Stockton IL Location Adjustment Order 33												
\$	(0.05)	Stockton IL Location Adjustment Order 30												

Exhibit _____, Table # 8 Comparison of Returns Stockton IL to Springfield OH Without Split Plant - Proposed Provisions
 1,000,000 Pounds Per Day Delivered to the Supply Plant

NOTE Since the plant did not have enough sales to "qualify" the supply plant, it does not earn supply plant status.
 The sale would likely be treated as "other order delivery".

Month	Order 33		Order 30		Difference		Current Provisions		Monthly Return		Current Provisions		Pool		Net	
	Blend		Blend		33 vs 30		Shipment Diverston		Haul		Shipments		Pool		Net	
	@ Stockton	@ Stockton	@ Stockton	@ Stockton	Percent	Percent	Miles	Per Cwt	All Delivered to Bottler	Volume	Volume	Total Dols	Total Dols	Total Dols	Per Cwt	
Jan-00	\$ 11.37	\$ 10.43	\$ 0.74	30%	60%	417	\$ 1.58	\$ (261,826)	300,000	300,000	\$ 2,220	\$ 4,754	\$ (2,534)	\$ (0.84)		
Feb-00	\$ 11.27	\$ 10.05	\$ 1.02	30%	60%	417	\$ 1.58	\$ (175,026)	300,000	300,000	\$ 3,060	\$ 4,754	\$ (1,694)	\$ (0.56)		
Mar-00	\$ 11.43	\$ 10.13	\$ 1.10	30%	70%	417	\$ 1.58	\$ (150,226)	300,000	300,000	\$ 3,300	\$ 4,754	\$ (1,454)	\$ (0.48)		
Apr-00	\$ 11.52	\$ 10.10	\$ 1.22	30%	70%	417	\$ 1.58	\$ (113,026)	300,000	300,000	\$ 3,660	\$ 4,754	\$ (1,094)	\$ (0.36)		
May-00	\$ 11.96	\$ 10.22	\$ 1.54	30%	70%	417	\$ 1.58	\$ (13,826)	300,000	300,000	\$ 4,620	\$ 4,754	\$ (134)	\$ (0.04)		
Jun-00	\$ 12.13	\$ 10.38	\$ 1.55	30%	70%	417	\$ 1.58	\$ (10,726)	300,000	300,000	\$ 4,650	\$ 4,754	\$ (104)	\$ (0.03)		
Jul-00	\$ 12.43	\$ 11.31	\$ 0.92	30%	70%	417	\$ 1.58	\$ (206,026)	300,000	300,000	\$ 2,760	\$ 4,754	\$ (1,994)	\$ (0.66)		
Aug-00	\$ 12.24	\$ 10.92	\$ 1.12	30%	70%	417	\$ 1.58	\$ (144,026)	300,000	300,000	\$ 3,360	\$ 4,754	\$ (1,394)	\$ (0.46)		
Sep-00	\$ 12.28	\$ 11.41	\$ 0.67	30%	60%	417	\$ 1.58	\$ (283,526)	300,000	300,000	\$ 2,010	\$ 4,754	\$ (2,744)	\$ (0.91)		
Oct-00	\$ 11.79	\$ 10.83	\$ 0.76	30%	60%	417	\$ 1.58	\$ (255,626)	300,000	300,000	\$ 2,280	\$ 4,754	\$ (2,474)	\$ (0.82)		
Nov-00	\$ 11.66	\$ 9.95	\$ 1.51	30%	60%	417	\$ 1.58	\$ (23,126)	300,000	300,000	\$ 4,530	\$ 4,754	\$ (224)	\$ (0.07)		
Dec-00	\$ 11.91	\$ 10.55	\$ 1.16	30%	60%	417	\$ 1.58	\$ (131,626)	300,000	300,000	\$ 3,480	\$ 4,754	\$ (1,274)	\$ (0.42)		
Jan-01	\$ 12.29	\$ 10.97	\$ 1.12	30%	60%	417	\$ 1.58	\$ (144,026)	300,000	300,000	\$ 3,360	\$ 4,754	\$ (1,394)	\$ (0.46)		
Feb-01	\$ 12.03	\$ 11.10	\$ 0.73	30%	60%	417	\$ 1.58	\$ (264,926)	300,000	300,000	\$ 2,190	\$ 4,754	\$ (2,564)	\$ (0.85)		
Mar-01	\$ 12.99	\$ 12.15	\$ 0.84	30%	70%	417	\$ 1.58	\$ (292,826)	300,000	300,000	\$ 1,920	\$ 4,754	\$ (2,834)	\$ (0.94)		
Apr-01	\$ 13.69	\$ 12.84	\$ 0.65	30%	70%	417	\$ 1.58	\$ (289,726)	300,000	300,000	\$ 1,950	\$ 4,754	\$ (2,804)	\$ (0.93)		
May-01	\$ 14.87	\$ 14.45	\$ 0.22	30%	70%	417	\$ 1.58	\$ (423,026)	300,000	300,000	\$ 660	\$ 4,754	\$ (4,094)	\$ (1.36)		
Jun-01	\$ 15.72	\$ 15.47	\$ 0.05	30%	70%	417	\$ 1.58	\$ (475,726)	300,000	300,000	\$ 150	\$ 4,754	\$ (4,604)	\$ (1.53)		
Jul-01	\$ 15.99	\$ 15.86	\$ (0.07)	30%	70%	417	\$ 1.58	\$ (512,926)	300,000	300,000	\$ (210)	\$ 4,754	\$ (4,964)	\$ (1.65)		
Aug-01	\$ 16.29	\$ 16.01	\$ 0.08	30%	70%	417	\$ 1.58	\$ (466,426)	300,000	300,000	\$ 240	\$ 4,754	\$ (4,514)	\$ (1.50)		
Sep-01				30%	60%											
Oct-01				30%	60%											
Nov-01				30%	60%											
Dec-01				30%	60%											
								(4,638,220)	6,000,000	6,000,000	\$ 50,190	\$ 95,076	\$ (44,886)	\$ (0.75)		

\$ 1.90 Rate Per Mile
 500 Cwts Per Load
 \$ - Springfield OH Location Adjustment Order 33
 \$ (0.25) Stockton IL Location Adjustment Order 33
 \$ (0.05) Stockton IL Location Adjustment Order 30

Exhibit _____, Table 9

Impact on the PPD of Distant Milk Pooled on the Mideast Order

	Total Pool Value	Pool Value Protein from pool computation worksheet	Pool Value Butterfat	Pool Value Other Solids	Pool Value ESCC	Location Adjustment \$1.75 vs \$2.00 estimated	Pool Value Adjusted computed	Initial Pool Volume from MA exhibits	Milk Not Historically Associated	Adjusted Pool Volume	Proxy PPD After Association	Proxy PPD Before Association computed	Per Cwt Loss	Total Dollar Loss
Jun-00	\$138,696,660	\$ 47,065,475	\$ 56,728,007	\$ 2,785,118	\$ 168,441	\$ 41,135	\$ 31,908,484	1,114,460,849	16,454,157	1,098,006,692	\$ 2.86	\$ 2.91	\$ 0.04	\$ 471,104
Dec-01	\$160,314,408	\$ 40,302,762	\$ 79,676,939	\$ 5,865,047	\$ 424,484	\$ 654,677	\$ 33,390,499	1,245,776,246	261,870,778	983,905,468	\$ 2.68	\$ 3.39	\$ 0.71	\$ 7,018,914
Mar-01	\$183,705,779	\$ 67,353,385	\$ 84,678,917	\$ 7,926,435	\$ 490,867	\$ 845,715	\$ 22,410,460	1,338,060,577	338,286,090	999,774,487	\$ 1.67	\$ 2.24	\$ 0.57	\$ 5,665,772
Jun-01	\$253,098,037	\$ 101,079,221	\$ 125,294,385	\$ 12,787,640	\$ 412,992	\$ 1,201,170	\$ 12,322,629	1,585,679,090	480,467,877	1,105,211,213	\$ 0.78	\$ 1.11	\$ 0.34	\$ 3,733,812

Assumptions:

- 1) The location adjustment value on "milk not historically associated" is based on all milk being from an \$1.75 zone. The actual makeup is different.
- 2) Adjustments to the pool such as reserve changes and audit adjustments are not included but would be common to "both calculations".
- 3) No attempt is made to reconcile any difference in component values between billings to handlers and payments to producers.
- 4) No value for location adjustment for milk located within the marketing area. However the computation would be common to "both calculations"

Exhibit _____, Table 10 Impact of a Zero Diversion Limit to Pool Plants from a Pool Distributing Plant

	Example #1	Example #2	Example #3
Producer Milk Delivered to Plant	500	500	500
Plus: Diversions to Pool Plants	-	500	1,000
Diversions to Non Pool Plants	600	600	600
Less: 9(c) Receipts	(100)	(100)	(100)
All Receipts	1,000	1,500	2,000
Diversion Limit	60%	60%	60%
Maximum Allowable Diversions	600	900	1,200

maxed
out
diversions

by diverting
500 Pounds
to a pool supply
plant the diversion
to a non pool plant
can be increased by
300 pounds

by diverting
1,000 Pounds
to a pool supply
plant the diversion
to a non pool plant
can be increased by
600 pounds

Exhibit _____, Table 11 Breakdown of Distant Milk Between Split Plants and Diversions from Pool Distributing Plants

	Pooled at Split Plants	Pooled from "Not Historic" Sources	Pooled Distributing Plants	Percent From Split Plants
Jan-01	71,084,469	303,675,153	232,590,684	23%
Feb	68,746,078	296,039,770	227,293,692	23%
Mar	163,708,947	338,286,090	174,577,143	48%
Apr	158,140,682	346,200,323	188,059,641	46%
May	178,892,141	444,141,206	265,249,065	40%
Jun	169,681,630	480,467,877	310,786,247	35%
Jul	165,336,658	465,892,690	300,556,032	35%
Aug	91,435,297	432,182,583	340,747,286	21%

Exhibit ____, Chart 1 - Comparison of Indexed Fluid Use Poolings vs. Reserve Supply Poolings Federal Order 1033 - January 2000 thru August 2001

