

*Ex 22
10-24-01 em*

**BEFORE THE UNITED
STATES DEPARTMENT
OF AGRICULTURE
AGRICULTURAL MARKETING SERVICE**

In the Matter of :
Milk In The Mideast : **Docket Nos.:**
Marketing Area : **AO-166-A04 et al;**
 : **DA-01-04**
 :

**EXHIBITS
Proposals 4**

**Elvin Hollon
Dairy Farmers of America, Inc.**

**October 23, 2001
Wadsworth, Ohio**

Exhibit _____ Tables 1 & 2

Data for Comparison of Advance Price Alternatives

| | Class III - A or IV | Class III | Lowest Price | Class III @5% | Class III @6% | Class III @7% | Class III @8% | Class III @9% | Class III @10% | Blend Price |
|--------|------------------------|-----------|-----------------|------------------|------------------|------------------|------------------|------------------|-------------------|----------------|
| Jan-97 | \$ 11.50 | \$ 11.94 | \$ 11.50 | \$ 12.08 | \$ 12.19 | \$ 12.31 | \$ 12.42 | \$ 12.54 | \$ 12.65 | \$ 12.82 |
| Feb | \$ 12.36 | \$ 12.46 | \$ 12.36 | \$ 12.98 | \$ 13.10 | \$ 13.23 | \$ 13.35 | \$ 13.47 | \$ 13.60 | \$ 12.77 |
| Mar | \$ 12.78 | \$ 12.49 | \$ 12.49 | \$ 13.11 | \$ 13.24 | \$ 13.36 | \$ 13.49 | \$ 13.61 | \$ 13.74 | \$ 13.16 |
| Apr | \$ 12.10 | \$ 11.44 | \$ 11.44 | \$ 12.01 | \$ 12.13 | \$ 12.24 | \$ 12.36 | \$ 12.47 | \$ 12.58 | \$ 13.22 |
| May | \$ 11.56 | \$ 10.70 | \$ 10.70 | \$ 11.24 | \$ 11.34 | \$ 11.45 | \$ 11.56 | \$ 11.66 | \$ 11.77 | \$ 12.99 |
| Jun | \$ 12.22 | \$ 10.74 | \$ 10.74 | \$ 11.28 | \$ 11.38 | \$ 11.49 | \$ 11.60 | \$ 11.71 | \$ 11.81 | \$ 12.28 |
| Jul | \$ 12.06 | \$ 10.86 | \$ 10.86 | \$ 11.40 | \$ 11.51 | \$ 11.62 | \$ 11.73 | \$ 11.84 | \$ 11.95 | \$ 11.82 |
| Aug | \$ 11.88 | \$ 12.07 | \$ 11.88 | \$ 12.47 | \$ 12.59 | \$ 12.71 | \$ 12.83 | \$ 12.95 | \$ 13.07 | \$ 12.17 |
| Sep | \$ 11.87 | \$ 12.79 | \$ 11.87 | \$ 12.46 | \$ 12.58 | \$ 12.70 | \$ 12.82 | \$ 12.94 | \$ 13.06 | \$ 12.46 |
| Oct | \$ 13.40 | \$ 12.83 | \$ 12.83 | \$ 13.47 | \$ 13.60 | \$ 13.73 | \$ 13.86 | \$ 13.98 | \$ 14.11 | \$ 13.44 |
| Nov | \$ 14.01 | \$ 12.96 | \$ 12.96 | \$ 13.61 | \$ 13.74 | \$ 13.87 | \$ 14.00 | \$ 14.13 | \$ 14.26 | \$ 13.95 |
| Dec | \$ 12.46 | \$ 13.29 | \$ 12.46 | \$ 13.08 | \$ 13.21 | \$ 13.33 | \$ 13.46 | \$ 13.58 | \$ 13.71 | \$ 14.03 |
| Jan-98 | \$ 12.04 | \$ 13.25 | \$ 12.04 | \$ 12.64 | \$ 12.76 | \$ 12.88 | \$ 13.00 | \$ 13.12 | \$ 13.24 | \$ 14.10 |
| Feb | \$ 12.89 | \$ 13.32 | \$ 12.89 | \$ 13.53 | \$ 13.66 | \$ 13.79 | \$ 13.92 | \$ 14.05 | \$ 14.18 | \$ 14.37 |
| Mar | \$ 12.67 | \$ 12.81 | \$ 12.67 | \$ 13.30 | \$ 13.43 | \$ 13.56 | \$ 13.68 | \$ 13.81 | \$ 13.94 | \$ 14.16 |
| Apr | \$ 12.88 | \$ 12.01 | \$ 12.01 | \$ 12.61 | \$ 12.73 | \$ 12.85 | \$ 12.97 | \$ 13.09 | \$ 13.21 | \$ 13.94 |
| May | \$ 13.96 | \$ 10.88 | \$ 10.88 | \$ 11.42 | \$ 11.53 | \$ 11.64 | \$ 11.75 | \$ 11.86 | \$ 11.97 | \$ 13.31 |
| Jun | \$ 15.38 | \$ 13.10 | \$ 13.10 | \$ 13.76 | \$ 13.89 | \$ 14.02 | \$ 14.15 | \$ 14.28 | \$ 14.41 | \$ 13.44 |
| Jul | \$ 15.59 | \$ 14.77 | \$ 14.77 | \$ 15.51 | \$ 15.66 | \$ 15.80 | \$ 15.95 | \$ 16.10 | \$ 16.25 | \$ 12.88 |
| Aug | \$ 16.52 | \$ 14.99 | \$ 14.99 | \$ 15.74 | \$ 15.89 | \$ 16.04 | \$ 16.19 | \$ 16.34 | \$ 16.49 | \$ 14.66 |
| Sep | \$ 19.81 | \$ 15.10 | \$ 15.10 | \$ 15.86 | \$ 16.01 | \$ 16.16 | \$ 16.31 | \$ 16.46 | \$ 16.61 | \$ 16.05 |
| Oct | \$ 18.13 | \$ 16.04 | \$ 16.04 | \$ 16.84 | \$ 17.00 | \$ 17.16 | \$ 17.32 | \$ 17.48 | \$ 17.64 | \$ 16.43 |
| Nov | \$ 14.87 | \$ 16.84 | \$ 14.87 | \$ 15.61 | \$ 15.76 | \$ 15.91 | \$ 16.06 | \$ 16.21 | \$ 16.36 | \$ 16.63 |
| Dec | \$ 13.48 | \$ 17.34 | \$ 13.48 | \$ 14.15 | \$ 14.29 | \$ 14.42 | \$ 14.56 | \$ 14.69 | \$ 14.83 | \$ 17.26 |
| Jan-99 | \$ 13.45 | \$ 16.27 | \$ 13.45 | \$ 14.12 | \$ 14.26 | \$ 14.39 | \$ 14.53 | \$ 14.66 | \$ 14.80 | \$ 17.59 |
| Feb | \$ 12.71 | \$ 10.27 | \$ 10.27 | \$ 10.78 | \$ 10.89 | \$ 10.99 | \$ 11.09 | \$ 11.19 | \$ 11.30 | \$ 16.31 |
| Mar | \$ 12.56 | \$ 11.62 | \$ 11.62 | \$ 12.20 | \$ 12.32 | \$ 12.43 | \$ 12.55 | \$ 12.67 | \$ 12.78 | \$ 15.90 |
| Apr | \$ 11.26 | \$ 11.81 | \$ 11.26 | \$ 11.82 | \$ 11.94 | \$ 12.05 | \$ 12.16 | \$ 12.27 | \$ 12.39 | \$ 11.73 |
| May | \$ 11.53 | \$ 11.26 | \$ 11.26 | \$ 11.82 | \$ 11.94 | \$ 12.05 | \$ 12.16 | \$ 12.27 | \$ 12.39 | \$ 11.79 |
| Jun | \$ 13.14 | \$ 11.42 | \$ 11.42 | \$ 11.99 | \$ 12.11 | \$ 12.22 | \$ 12.33 | \$ 12.45 | \$ 12.56 | \$ 12.78 |
| Jul | \$ 12.79 | \$ 13.59 | \$ 12.79 | \$ 13.43 | \$ 13.56 | \$ 13.69 | \$ 13.81 | \$ 13.94 | \$ 14.07 | \$ 12.88 |
| Aug | \$ 12.77 | \$ 15.79 | \$ 12.77 | \$ 13.41 | \$ 13.54 | \$ 13.66 | \$ 13.79 | \$ 13.92 | \$ 14.05 | \$ 13.28 |
| Sep | \$ 12.67 | \$ 16.26 | \$ 12.67 | \$ 13.31 | \$ 13.43 | \$ 13.56 | \$ 13.69 | \$ 13.81 | \$ 13.94 | \$ 15.24 |
| Oct | \$ 11.83 | \$ 11.49 | \$ 11.49 | \$ 12.06 | \$ 12.18 | \$ 12.29 | \$ 12.41 | \$ 12.52 | \$ 12.64 | \$ 15.63 |
| Nov | \$ 11.54 | \$ 9.79 | \$ 9.79 | \$ 10.28 | \$ 10.38 | \$ 10.48 | \$ 10.57 | \$ 10.67 | \$ 10.77 | \$ 15.52 |
| Dec | \$ 10.87 | \$ 9.63 | \$ 9.63 | \$ 10.11 | \$ 10.21 | \$ 10.30 | \$ 10.40 | \$ 10.50 | \$ 10.59 | \$ 12.07 |

| | Class III - A or IV | Class III | Lowest Price | Class III @5% | Class III @6% | Class III @7% | Class III @8% | Class III @9% | Class III @10% | Blend Price |
|--------|------------------------|-----------|-----------------|------------------|------------------|------------------|------------------|------------------|-------------------|----------------|
| Jan-00 | \$ 10.73 | \$ 10.05 | \$ 10.05 | \$ 10.55 | \$ 10.65 | \$ 10.75 | \$ 10.85 | \$ 10.95 | \$ 11.06 | \$ 11.62 |
| Feb | \$ 10.80 | \$ 9.54 | \$ 9.54 | \$ 10.02 | \$ 10.11 | \$ 10.21 | \$ 10.30 | \$ 10.40 | \$ 10.49 | \$ 11.52 |
| Mar | \$ 11.00 | \$ 9.54 | \$ 9.54 | \$ 10.02 | \$ 10.11 | \$ 10.21 | \$ 10.30 | \$ 10.40 | \$ 10.49 | \$ 11.68 |
| Apr | \$ 11.38 | \$ 9.41 | \$ 9.41 | \$ 9.88 | \$ 9.97 | \$ 10.07 | \$ 10.16 | \$ 10.26 | \$ 10.35 | \$ 11.77 |
| May | \$ 11.91 | \$ 9.37 | \$ 9.37 | \$ 9.84 | \$ 9.93 | \$ 10.03 | \$ 10.12 | \$ 10.21 | \$ 10.31 | \$ 12.21 |
| Jun | \$ 12.38 | \$ 9.46 | \$ 9.46 | \$ 9.93 | \$ 10.03 | \$ 10.12 | \$ 10.22 | \$ 10.31 | \$ 10.41 | \$ 12.38 |
| Jul | \$ 11.87 | \$ 10.66 | \$ 10.66 | \$ 11.19 | \$ 11.30 | \$ 11.41 | \$ 11.51 | \$ 11.62 | \$ 11.73 | \$ 12.68 |
| Aug | \$ 11.87 | \$ 10.13 | \$ 10.13 | \$ 10.64 | \$ 10.74 | \$ 10.84 | \$ 10.94 | \$ 11.04 | \$ 11.14 | \$ 12.49 |
| Sep | \$ 11.94 | \$ 10.76 | \$ 10.76 | \$ 11.30 | \$ 11.41 | \$ 11.51 | \$ 11.62 | \$ 11.73 | \$ 11.84 | \$ 12.53 |
| Oct | \$ 11.81 | \$ 10.02 | \$ 10.02 | \$ 10.52 | \$ 10.62 | \$ 10.72 | \$ 10.82 | \$ 10.92 | \$ 11.02 | \$ 12.04 |
| Nov | \$ 13.00 | \$ 8.57 | \$ 8.57 | \$ 9.00 | \$ 9.08 | \$ 9.17 | \$ 9.26 | \$ 9.34 | \$ 9.43 | \$ 11.91 |
| Dec | \$ 13.27 | \$ 9.37 | \$ 9.37 | \$ 9.84 | \$ 9.93 | \$ 10.03 | \$ 10.12 | \$ 10.21 | \$ 10.31 | \$ 12.16 |
| Jan-01 | \$ 12.13 | \$ 9.99 | \$ 9.99 | \$ 10.49 | \$ 10.59 | \$ 10.69 | \$ 10.79 | \$ 10.89 | \$ 10.99 | \$ 12.54 |
| Feb | \$ 12.70 | \$ 10.27 | \$ 10.27 | \$ 10.78 | \$ 10.89 | \$ 10.99 | \$ 11.09 | \$ 11.19 | \$ 11.30 | \$ 12.28 |
| Mar | \$ 13.46 | \$ 11.42 | \$ 11.42 | \$ 11.99 | \$ 12.11 | \$ 12.22 | \$ 12.33 | \$ 12.45 | \$ 12.56 | \$ 13.24 |
| Apr | \$ 14.41 | \$ 12.06 | \$ 12.06 | \$ 12.66 | \$ 12.78 | \$ 12.90 | \$ 13.02 | \$ 13.15 | \$ 13.27 | \$ 13.94 |
| May | \$ 15.04 | \$ 13.83 | \$ 13.83 | \$ 14.52 | \$ 14.66 | \$ 14.80 | \$ 14.94 | \$ 15.07 | \$ 15.21 | \$ 15.12 |
| June | \$ 15.04 | \$ 13.83 | \$ 13.83 | \$ 14.52 | \$ 14.66 | \$ 14.80 | \$ 14.94 | \$ 15.07 | \$ 15.21 | \$ 15.97 |
| July | \$ 15.33 | \$ 15.02 | \$ 15.02 | \$ 15.77 | \$ 15.92 | \$ 16.07 | \$ 16.22 | \$ 16.37 | \$ 16.52 | \$ 16.24 |
| Aug | \$ 14.81 | \$ 15.46 | \$ 14.81 | \$ 15.55 | \$ 15.70 | \$ 15.85 | \$ 15.99 | \$ 16.14 | \$ 16.29 | \$ 16.54 |
| Sep | \$ 15.06 | \$ 15.55 | \$ 15.06 | \$ 15.81 | \$ 15.96 | \$ 16.11 | \$ 16.26 | \$ 16.42 | \$ 16.57 | \$ 16.87 |
| Oct | \$ 15.59 | \$ 15.90 | \$ 15.59 | \$ 16.37 | \$ 16.53 | \$ 16.68 | \$ 16.84 | \$ 16.99 | \$ 17.15 | |
| Nov | | | | | | | | | | |
| Dec | | | | | | | | | | |

Exhibit _____ Tables 3 & 4

Differences Between This Months Blend And Last Months Class III Price

| | Blend - CIII @5% | Blend - CIII @6% | Blend - CIII @7% | Blend - CIII @8% | Blend - CIII @9% | Blend - CIII @10% |
|---------------------------------------------------------------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
| ----- in all comparisons this month Blend less last month CIII----- | | | | | | |
| \$ 1.27 | \$ 0.70 | \$ 0.58 | \$ 0.47 | \$ 0.35 | \$ 0.24 | \$ 0.12 |
| \$ 0.80 | \$ 0.18 | \$ 0.05 | \$ (0.07) | \$ (0.19) | \$ (0.32) | \$ (0.44) |
| \$ 0.73 | \$ 0.11 | \$ (0.02) | \$ (0.14) | \$ (0.27) | \$ (0.39) | \$ (0.52) |
| \$ 1.55 | \$ 0.98 | \$ 0.86 | \$ 0.75 | \$ 0.63 | \$ 0.52 | \$ 0.40 |
| \$ 1.58 | \$ 1.04 | \$ 0.93 | \$ 0.83 | \$ 0.72 | \$ 0.61 | \$ 0.51 |
| \$ 1.08 | \$ 0.55 | \$ 0.44 | \$ 0.33 | \$ 0.22 | \$ 0.12 | \$ 0.01 |
| \$ 1.31 | \$ 0.77 | \$ 0.66 | \$ 0.55 | \$ 0.44 | \$ 0.33 | \$ 0.22 |
| \$ 0.58 | \$ (0.01) | \$ (0.13) | \$ (0.25) | \$ (0.37) | \$ (0.49) | \$ (0.61) |
| \$ 1.57 | \$ 0.98 | \$ 0.86 | \$ 0.74 | \$ 0.62 | \$ 0.51 | \$ 0.39 |
| \$ 1.12 | \$ 0.48 | \$ 0.35 | \$ 0.22 | \$ 0.09 | \$ (0.03) | \$ (0.16) |
| \$ 1.07 | \$ 0.42 | \$ 0.29 | \$ 0.16 | \$ 0.03 | \$ (0.10) | \$ (0.22) |
| \$ 1.64 | \$ 1.02 | \$ 0.89 | \$ 0.77 | \$ 0.64 | \$ 0.52 | \$ 0.40 |
| \$ 2.33 | \$ 1.73 | \$ 1.61 | \$ 1.49 | \$ 1.37 | \$ 1.25 | \$ 1.13 |
| \$ 1.27 | \$ 0.63 | \$ 0.50 | \$ 0.37 | \$ 0.24 | \$ 0.11 | \$ (0.02) |
| \$ 1.27 | \$ 0.63 | \$ 0.51 | \$ 0.38 | \$ 0.25 | \$ 0.13 | \$ 0.00 |
| \$ 1.30 | \$ 0.70 | \$ 0.58 | \$ 0.46 | \$ 0.34 | \$ 0.22 | \$ 0.10 |
| \$ 2.56 | \$ 2.02 | \$ 1.91 | \$ 1.80 | \$ 1.69 | \$ 1.58 | \$ 1.47 |
| \$ (0.22) | \$ (0.87) | \$ (1.00) | \$ (1.13) | \$ (1.26) | \$ (1.40) | \$ (1.53) |
| \$ (0.11) | \$ (0.85) | \$ (1.00) | \$ (1.15) | \$ (1.30) | \$ (1.44) | \$ (1.59) |
| \$ 1.06 | \$ 0.31 | \$ 0.16 | \$ 0.01 | \$ (0.14) | \$ (0.29) | \$ (0.44) |
| \$ 1.33 | \$ 0.58 | \$ 0.43 | \$ 0.28 | \$ 0.12 | \$ (0.03) | \$ (0.18) |
| \$ 0.59 | \$ (0.21) | \$ (0.38) | \$ (0.54) | \$ (0.70) | \$ (0.86) | \$ (1.02) |
| \$ 2.39 | \$ 1.64 | \$ 1.49 | \$ 1.34 | \$ 1.20 | \$ 1.05 | \$ 0.90 |
| \$ 4.11 | \$ 3.44 | \$ 3.30 | \$ 3.17 | \$ 3.03 | \$ 2.90 | \$ 2.76 |
| \$ 2.86 | \$ 2.19 | \$ 2.05 | \$ 1.92 | \$ 1.78 | \$ 1.65 | \$ 1.51 |
| \$ 5.63 | \$ 5.12 | \$ 5.01 | \$ 4.91 | \$ 4.81 | \$ 4.70 | \$ 4.60 |
| \$ 0.11 | \$ (0.47) | \$ (0.58) | \$ (0.70) | \$ (0.82) | \$ (0.93) | \$ (1.05) |
| \$ 0.53 | \$ (0.03) | \$ (0.14) | \$ (0.25) | \$ (0.37) | \$ (0.48) | \$ (0.59) |
| \$ 1.52 | \$ 0.96 | \$ 0.85 | \$ 0.73 | \$ 0.62 | \$ 0.51 | \$ 0.39 |
| \$ 1.46 | \$ 0.89 | \$ 0.78 | \$ 0.66 | \$ 0.55 | \$ 0.43 | \$ 0.32 |
| \$ 0.49 | \$ (0.15) | \$ (0.28) | \$ (0.41) | \$ (0.54) | \$ (0.67) | \$ (0.79) |
| \$ 2.47 | \$ 1.83 | \$ 1.71 | \$ 1.58 | \$ 1.45 | \$ 1.32 | \$ 1.20 |
| \$ 2.96 | \$ 2.33 | \$ 2.20 | \$ 2.07 | \$ 1.95 | \$ 1.82 | \$ 1.69 |
| \$ 4.03 | \$ 3.45 | \$ 3.34 | \$ 3.22 | \$ 3.11 | \$ 2.99 | \$ 2.88 |
| \$ 2.28 | \$ 1.79 | \$ 1.69 | \$ 1.60 | \$ 1.50 | \$ 1.40 | \$ 1.30 |

| | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII |
|----|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | | @5% | @6% | @7% | @8% | @9% | @10% |
| \$ | 1.99 | \$ 1.51 | \$ 1.41 | \$ 1.32 | \$ 1.22 | \$ 1.12 | \$ 1.03 |
| \$ | 1.47 | \$ 0.97 | \$ 0.87 | \$ 0.77 | \$ 0.67 | \$ 0.57 | \$ 0.46 |
| \$ | 2.14 | \$ 1.66 | \$ 1.57 | \$ 1.47 | \$ 1.38 | \$ 1.28 | \$ 1.19 |
| \$ | 2.23 | \$ 1.75 | \$ 1.66 | \$ 1.56 | \$ 1.47 | \$ 1.37 | \$ 1.28 |
| \$ | 2.80 | \$ 2.33 | \$ 2.24 | \$ 2.14 | \$ 2.05 | \$ 1.95 | \$ 1.86 |
| \$ | 3.01 | \$ 2.54 | \$ 2.45 | \$ 2.35 | \$ 2.26 | \$ 2.17 | \$ 2.07 |
| \$ | 3.22 | \$ 2.75 | \$ 2.65 | \$ 2.56 | \$ 2.46 | \$ 2.37 | \$ 2.27 |
| \$ | 1.83 | \$ 1.30 | \$ 1.19 | \$ 1.08 | \$ 0.98 | \$ 0.87 | \$ 0.76 |
| \$ | 2.40 | \$ 1.89 | \$ 1.79 | \$ 1.69 | \$ 1.59 | \$ 1.49 | \$ 1.39 |
| \$ | 1.28 | \$ 0.74 | \$ 0.63 | \$ 0.53 | \$ 0.42 | \$ 0.31 | \$ 0.20 |
| \$ | 1.89 | \$ 1.39 | \$ 1.29 | \$ 1.19 | \$ 1.09 | \$ 0.99 | \$ 0.89 |
| \$ | 3.59 | \$ 3.16 | \$ 3.08 | \$ 2.99 | \$ 2.90 | \$ 2.82 | \$ 2.73 |
| \$ | 3.17 | \$ 2.70 | \$ 2.61 | \$ 2.51 | \$ 2.42 | \$ 2.33 | \$ 2.23 |
| \$ | 2.29 | \$ 1.79 | \$ 1.69 | \$ 1.59 | \$ 1.49 | \$ 1.39 | \$ 1.29 |
| \$ | 2.97 | \$ 2.46 | \$ 2.35 | \$ 2.25 | \$ 2.15 | \$ 2.05 | \$ 1.94 |
| \$ | 2.52 | \$ 1.95 | \$ 1.83 | \$ 1.72 | \$ 1.61 | \$ 1.49 | \$ 1.38 |
| \$ | 3.06 | \$ 2.46 | \$ 2.34 | \$ 2.22 | \$ 2.10 | \$ 1.97 | \$ 1.85 |
| \$ | 2.14 | \$ 1.45 | \$ 1.31 | \$ 1.17 | \$ 1.03 | \$ 0.90 | \$ 0.76 |
| \$ | 2.41 | \$ 1.72 | \$ 1.58 | \$ 1.44 | \$ 1.30 | \$ 1.17 | \$ 1.03 |
| \$ | 1.52 | \$ 0.77 | \$ 0.62 | \$ 0.47 | \$ 0.32 | \$ 0.17 | \$ 0.02 |
| \$ | 2.06 | \$ 1.32 | \$ 1.17 | \$ 1.02 | \$ 0.88 | \$ 0.73 | \$ 0.58 |

| | | | | | | | | |
|----------|---------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| All 57 | Average | \$ 1.90 | \$ 1.31 | \$ 1.19 | \$ 1.08 | \$ 0.96 | \$ 0.84 | \$ 0.72 |
| All 57 | Minimum | \$ (0.22) | \$ (0.87) | \$ (1.00) | \$ (1.15) | \$ (1.30) | \$ (1.44) | \$ (1.59) |
| All 57 | Maximum | \$ 5.63 | \$ 5.12 | \$ 5.01 | \$ 4.91 | \$ 4.81 | \$ 4.70 | \$ 4.60 |
| | | | | | | | | |
| First 36 | Average | \$ 1.62 | \$ 1.00 | \$ 0.87 | \$ 0.75 | \$ 0.62 | \$ 0.50 | \$ 0.38 |
| First 36 | Minimum | \$ (0.22) | \$ (0.87) | \$ (1.00) | \$ (1.15) | \$ (1.30) | \$ (1.44) | \$ (1.59) |
| First 36 | Maximum | \$ 5.63 | \$ 5.12 | \$ 5.01 | \$ 4.91 | \$ 4.81 | \$ 4.70 | \$ 4.60 |
| | | | | | | | | |
| Last 21 | Average | \$ 2.38 | \$ 1.84 | \$ 1.73 | \$ 1.62 | \$ 1.51 | \$ 1.40 | \$ 1.30 |
| Last 21 | Minimum | \$ 1.28 | \$ 0.74 | \$ 0.62 | \$ 0.47 | \$ 0.32 | \$ 0.17 | \$ 0.02 |
| Last 21 | Maximum | \$ 3.59 | \$ 3.16 | \$ 3.08 | \$ 2.99 | \$ 2.90 | \$ 2.82 | \$ 2.73 |

| Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | @5% | @6% | @7% | @8% | @9% | @10% |

Exhibit _____ Tables 5 & 6

Percentage Class III Divided by the Blend Price

| CIII/Blend | CIII/Blend @5% | CIII/Blend @6% | CIII/Blend @7% | CIII/Blend @8% | CIII/Blend @9% | CIII/Blend @10% |
|---------------------------------------------------------------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| ----- in all comparisons this month Blend less last month CIII----- | | | | | | |
| 90% | 95% | 95% | 96% | 97% | 98% | 99% |
| 94% | 99% | 100% | 101% | 101% | 102% | 103% |
| 94% | 99% | 100% | 101% | 102% | 103% | 104% |
| 88% | 92% | 93% | 94% | 95% | 96% | 97% |
| 87% | 92% | 92% | 93% | 94% | 95% | 96% |
| 91% | 95% | 96% | 97% | 98% | 99% | 100% |
| 89% | 94% | 95% | 95% | 96% | 97% | 98% |
| 95% | 100% | 101% | 102% | 103% | 104% | 105% |
| 88% | 93% | 94% | 94% | 95% | 96% | 97% |
| 92% | 97% | 97% | 98% | 99% | 100% | 101% |
| 92% | 97% | 98% | 99% | 100% | 101% | 102% |
| 88% | 93% | 94% | 95% | 95% | 96% | 97% |
| 84% | 88% | 89% | 90% | 90% | 91% | 92% |
| 91% | 96% | 96% | 97% | 98% | 99% | 100% |
| 91% | 95% | 96% | 97% | 98% | 99% | 100% |
| 90% | 95% | 96% | 97% | 97% | 98% | 99% |
| 81% | 85% | 86% | 87% | 87% | 88% | 89% |
| 102% | 107% | 108% | 109% | 110% | 111% | 112% |
| 101% | 106% | 107% | 108% | 109% | 110% | 111% |
| 93% | 98% | 99% | 100% | 101% | 102% | 103% |
| 92% | 96% | 97% | 98% | 99% | 100% | 101% |
| 96% | 101% | 102% | 103% | 104% | 105% | 106% |
| 86% | 90% | 91% | 92% | 93% | 94% | 95% |
| 77% | 80% | 81% | 82% | 83% | 84% | 84% |
| 82% | 87% | 87% | 88% | 89% | 90% | 91% |
| 65% | 68% | 68% | 69% | 70% | 70% | 71% |
| 99% | 104% | 105% | 106% | 107% | 108% | 109% |
| 95% | 100% | 101% | 102% | 103% | 104% | 105% |
| 88% | 93% | 93% | 94% | 95% | 96% | 97% |
| 89% | 93% | 94% | 95% | 96% | 97% | 98% |
| 96% | 101% | 102% | 103% | 104% | 105% | 106% |
| 84% | 88% | 89% | 90% | 90% | 91% | 92% |
| 81% | 85% | 86% | 87% | 88% | 88% | 89% |
| 74% | 78% | 78% | 79% | 80% | 81% | 81% |
| 81% | 85% | 86% | 87% | 88% | 88% | 89% |

| CIII/Blend | CIII/Blend @5% | CIII/Blend @6% | CIII/Blend @7% | CIII/Blend @8% | CIII/Blend @9% | CIII/Blend @10% |
|------------|-------------------|-------------------|-------------------|-------------------|-------------------|--------------------|
| 83% | 87% | 88% | 89% | 90% | 90% | 91% |
| 87% | 92% | 92% | 93% | 94% | 95% | 96% |
| 82% | 86% | 87% | 87% | 88% | 89% | 90% |
| 81% | 85% | 86% | 87% | 88% | 88% | 89% |
| 77% | 81% | 82% | 82% | 83% | 84% | 85% |
| 76% | 79% | 80% | 81% | 82% | 82% | 83% |
| 75% | 78% | 79% | 80% | 81% | 81% | 82% |
| 85% | 90% | 90% | 91% | 92% | 93% | 94% |
| 81% | 85% | 86% | 87% | 87% | 88% | 89% |
| 89% | 94% | 95% | 96% | 97% | 97% | 98% |
| 84% | 88% | 89% | 90% | 91% | 92% | 93% |
| 70% | 74% | 75% | 75% | 76% | 77% | 78% |
| 75% | 78% | 79% | 80% | 81% | 81% | 82% |
| 81% | 85% | 86% | 87% | 88% | 89% | 89% |
| 78% | 81% | 82% | 83% | 84% | 85% | 85% |
| 82% | 86% | 87% | 88% | 88% | 89% | 90% |
| 80% | 84% | 85% | 85% | 86% | 87% | 88% |
| 87% | 91% | 92% | 93% | 94% | 94% | 95% |
| 85% | 89% | 90% | 91% | 92% | 93% | 94% |
| 91% | 95% | 96% | 97% | 98% | 99% | 100% |
| 88% | 92% | 93% | 94% | 95% | 96% | 97% |

| | | | | | | | | |
|----------|---------|------|------|------|------|------|------|------|
| All 57 | Average | 86% | 90% | 91% | 92% | 93% | 94% | 95% |
| All 57 | Minimum | 65% | 68% | 68% | 69% | 70% | 70% | 71% |
| All 57 | Maximum | 102% | 107% | 108% | 109% | 110% | 111% | 112% |
| First 36 | Average | 89% | 93% | 94% | 95% | 96% | 97% | 98% |
| First 36 | Minimum | 65% | 68% | 68% | 69% | 70% | 70% | 71% |
| First 36 | Maximum | 102% | 107% | 108% | 109% | 110% | 111% | 112% |
| Last 21 | Average | 82% | 86% | 87% | 87% | 88% | 89% | 90% |
| Last 21 | Minimum | 70% | 74% | 75% | 75% | 76% | 77% | 78% |
| Last 21 | Maximum | 91% | 95% | 96% | 97% | 98% | 99% | 100% |

| Blend - CIII | Blend - CIII @5% | Blend - CIII @6% | Blend - CIII @7% | Blend - CIII @8% | Blend - CIII @9% | Blend - CIII @10% |
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|
|--------------|---------------------|---------------------|---------------------|---------------------|---------------------|----------------------|

Exhibit _____ Tables 7 & 8

Three Months Moving Average Percentage Class III Divided by the Blend Price

CIII/Blend CIII/Blend CIII/Blend CIII/Blend CIII/Blend CIII/Blend CIII/Blend
 @5% @6% @7% @8% @9% @10%
----- in all comparisons this month Blend less last month CIII-----

- 92%
- 93%
- 92%
- 90%
- 89%
- 89%
- 92%
- 91%
- 92%
- 91%
- 91%
- 88%
- 88%
- 89%
- 91%
- 87%
- 91%
- 94%
- 99%
- 95%
- 94%
- 92%
- 86%
- 82%
- 75%
- 82%
- 86%
- 94%
- 91%
- 91%
- 90%
- 87%
- 80%
- 79%

| CIII/Blend | CIII/Blend | CIII/Blend | CIII/Blend | CIII/Blend | CIII/Blend | CIII/Blend |
|------------|------------|------------|------------|------------|------------|------------|
| | @5% | @6% | @7% | @8% | @9% | @10% |
| 79% | 83% | 84% | 85% | 86% | 86% | 87% |
| 84% | 88% | 89% | 90% | 90% | 91% | 92% |
| 84% | 88% | 89% | 90% | 91% | 91% | 92% |
| 83% | 87% | 88% | 89% | 90% | 91% | 92% |
| 80% | 84% | 85% | 86% | 86% | 87% | 88% |
| 78% | 82% | 83% | 83% | 84% | 85% | 86% |
| 76% | 80% | 80% | 81% | 82% | 83% | 83% |
| 79% | 82% | 83% | 84% | 85% | 86% | 86% |
| 80% | 84% | 85% | 86% | 87% | 87% | 88% |
| 85% | 89% | 90% | 91% | 92% | 93% | 94% |
| 85% | 89% | 90% | 91% | 92% | 92% | 93% |
| 81% | 85% | 86% | 87% | 88% | 89% | 89% |
| 76% | 80% | 81% | 82% | 83% | 83% | 84% |
| 76% | 79% | 80% | 81% | 82% | 82% | 83% |
| 78% | 82% | 83% | 83% | 84% | 85% | 86% |
| 80% | 84% | 85% | 86% | 87% | 88% | 88% |
| 80% | 84% | 85% | 85% | 86% | 87% | 88% |
| 83% | 87% | 88% | 89% | 89% | 90% | 91% |
| 84% | 88% | 89% | 90% | 91% | 91% | 92% |
| 88% | 92% | 93% | 94% | 95% | 95% | 96% |
| 88% | 92% | 93% | 94% | 95% | 96% | 97% |

| | | |
|--------|---------|-----|
| All 57 | Average | 86% |
| All 57 | Minimum | 75% |
| All 57 | Maximum | 99% |

| | | |
|----------|---------|-----|
| First 36 | Average | 89% |
| First 36 | Minimum | 75% |
| First 36 | Maximum | 99% |

| | | | | | | | | |
|---------|---------|-----|-----|-----|-----|-----|-----|-----|
| Last 21 | Average | 81% | 85% | 86% | 87% | 88% | 89% | 89% |
| Last 21 | Minimum | 76% | 79% | 80% | 81% | 82% | 82% | 83% |
| Last 21 | Maximum | 88% | 92% | 93% | 94% | 95% | 96% | 97% |

| Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII | Blend - CIII |
|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| @5% | @6% | @7% | @8% | @9% | @10% | |

Exhibit _____, Table 9 - Comparison of Payment Provisions Federal Orders

| Order | Order Requirement | | | |
|-------------------|--------------------------|------------------------------------|--------------------------|-----------------------------------------------------------|
| | Billing to Producer | | Payment to Cooperative | |
| | Advance Date | Advance Rate | Partial Date | Partial Rate |
| | appx date | appx date | | |
| Northeast | 26 | lowest class price prior month | 25 | lowest class price prior month |
| Appalachian | 26 | 90% prior months blend | 25 | 90% prior months blend |
| Florida | 20 & 5 (two payments) | 85% prior months blend | 19 & 4 (two payments) | 90% prior months blend |
| Southeast | 26 | 90% prior months blend | 25 | 90% prior months blend |
| Midwest | 26 | lowest class price prior month | 25 | lowest class price prior month |
| Central | 26 | lowest class price prior month | 24 | lowest class price prior month |
| Mideast | 26 | lowest class price prior month | 25 | lowest class price prior month |
| Pacific Northwest | last day of month | lowest class price prior month | 3rd last day | lowest class price prior month |
| Southwest | 26 | lowest class price prior month | 25 | lowest class price prior month |
| Arizona | 27 | 1.3 times lowest price prior month | 25 | 1.3 times lowest price prior month |
| Western | 25 | 1.2 times lowest price prior month | 24 | 1.2 times lowest price prior month |
| California Order | no req | no req | 28 | prior month Class - mrg announced prices for fluid use |

Exhibit _____, Chart 1 - Comparison of Alternatives for Federal Order 1033
 Advanced Price - Three Month Moving Average of Class III as Percent of Blend

