

**United States Department Of Agriculture  
Agriculture Marketing Service, Dairy Division**

**Milk in the Northeast Marketing )  
Area; Hearing on Proposed Amendments ) Docket No. AO-14-A70;  
To Tentative Marketing Agreement and ) DA-02-01  
Order (September, 2002) )**

**CURRICULUM VITAE OF CARL CONOVER**

1. I was employed by USDA in connection with the Federal Milk Marketing Order Program continuously from 1950 to 1980, when I retired from government employment.

2. I was first employed as an auditor trainee in the Tri-state Market Administrator's office in Huntington, West Virginia, on May 1, 1950. One year later, I transferred to Seattle WA as a supervising auditor in the Puget Sound Market Administrator's office. I was subsequently promoted to supervise the market pool and statistics. I spent nine years in the Seattle office and during that time I calculated the class prices prescribed by the order, summarized the reports filed by regulated handlers and calculated the minimum blend prices to be paid producers. I also supervised the conduct of more than one referendum including preparation of the ballots and producer mailing lists, reviewing and tallying the ballots and preparing the report to Dairy Division in Washington D C. I testified a number of times at Federal Order Hearings regarding the computation of the market pool, Market statistics and the workings of milk orders.

3. In January 1960 I transferred to Baltimore to be Assistant Market Administrator for the federal order. Again I supervised the pool and statistics for the market order. In December 1961, I transferred to the Order Enforcement Branch of Dairy Division in Washington D C. I remained in that branch until my retirement in 1980 and was Chief of the Branch during the last six years of my employment. In that capacity I assisted all the federal order Market Administrators in all

markets on matters of order interpretation and application, and coordinated USDA enforcement of milk pricing regulations. In doing that I worked closely with attorneys in the Office of General Counsel, U.S. Department of Justice and US Attorneys.

4. Since leaving USDA in 1980, I have worked continuously as a dairy regulations consultant in private industry on drafting, promulgating, amending, contesting and defending milk marketing orders. I also served as a consultant on milk procurement matters, cooperative organization and private litigation involving milk pricing. In the course of this consulting work I have worked with 25 proprietary milk processors, 8 marketing cooperatives, six attorneys and 3 trade organizations. Since 1980, I have testified at least 15 times as a qualified expert in milk marketing regulations at Federal Order hearings on a variety of issues and have filed affidavits and been deposed in 5 or more lawsuits pending in State or Federal Courts.