



# Grain Transportation Report

A weekly publication of the Agricultural Marketing Service  
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## WEEKLY HIGHLIGHTS

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#### Agriculture Industry Urges DOT To Protect U.S. Exporters

On April 27, 2021, 300 agriculture and forest product companies [sent a letter](#) to the Department of Transportation's (DOT) Secretary urging DOT to help protect their export businesses by intervening with vessel-operating common carriers (VOCCs). Exporters report that, over the last year, global ocean carriers often return containers empty overseas to be loaded and shipped again, rather than loading the containers with U.S. exports. In their letter to DOT, the companies note VOCCs return the containers empty because high import freight rates—combined with congestion and delay at U.S. ports—make it profitable to do so. The letter urges DOT to assist the Federal Maritime Commission in expediting its enforcement options.

#### Railroads and Agricultural Shippers Collaborate to Improve Food Safety in Covered Hopper Cars

The Association of American Railroads (AAR), a coalition of agricultural shippers, and Railinc (a rail technology developer) are [collaborating](#) to improve tracking of recent commodities carried in covered hopper rail cars. Via an online portal with a secure and searchable interface, agricultural shippers will soon be able to identify the contents of the last three loads hauled in a particular rail car. Expected to launch later this year, the portal will provide shippers with better information to help prevent potential cross-contact with food allergens. The portal will also facilitate compliance with the U.S. Food and Drug Administration's food sanitary transportation rules under the Food Safety Modernization Act.

#### Illinois DOT Issues \$7 Million for Improving Roads

The Illinois Department of Transportation (IDOT) [awarded \\$7 million in grants](#) for 21 projects through IDOT's Truck Access Route Program. The program helps counties, municipalities, and towns upgrade roads to make them designated truck routes accommodating 80,000-pound trucks. Up to \$900,000 may be awarded to projects that improve connections with other designated truck routes and with freight-traffic-generating businesses. In total, these projects cost \$36 million and are expected to manage truck traffic, create jobs, and boost economic activity in Illinois. The full list of awards can be found [here](#).

### Snapshots by Sector

#### Export Sales

For the week ending April 22, **unshipped balances** of wheat, corn, and soybeans totaled 35.2 million metric tons (mmt). This was 5-percent lower than last week, but 50 percent higher than the same time last year. Net **corn export sales** were 0.521 mmt, up 35 percent from the previous week. Net **soybean export sales** were 0.293 mmt, up significantly from the previous week. Net weekly **wheat export sales** were 0.224 mmt, down 7 percent from the previous week.

#### Rail

U.S. Class I railroads originated 25,467 **grain carloads** during the week ending April 24. This was a 3-percent decrease from the previous week, 18 percent more than last year, and 5 percent more than the 3-year average.

Average May shuttle **secondary railcar** bids/offers (per car) were \$42 below tariff for the week ending April 29. This was \$80 less than last week and \$107 more than this week last year. There were no non-shuttle bids/offers this week.

#### Barge

For the week ending May 1, **barge grain movements** totaled 671,536 tons. This was 30 percent less than the previous week and 1 percent more than the same period last year.

For the week ending May 1, 438 grain barges **moved down river**—159 barges fewer than the previous week. There were 809 grain barges **unloaded in New Orleans**, 11 percent more than the previous week.

#### Ocean

For the week ending April 29, 35 **oceangoing grain vessels** were loaded in the Gulf—3 percent fewer than the same period last year. Within the next 10 days (starting April 30), 52 vessels were expected to be loaded—24 percent more than the same period last year.

As of April 29, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$63.00. This was 1 percent more than the previous week. The rate from the Pacific Northwest to Japan was \$36.50 per mt, unchanged from the previous week.

#### Fuel

For the week ending May 3, the U.S. average **diesel fuel price** increased 1.8 cents from the previous week to \$3.142 per gallon, 74.3 cents above the same week last year.

# Feature Article/Calendar

## First-Quarter Wheat Transportation and Landed Costs Increase

From fourth quarter 2020 to first quarter 2021 (quarter to quarter), transportation costs rose for shipping wheat to Japan from Kansas (KS) and North Dakota (ND)—both via the Pacific Northwest (PNW routes) and the U.S. Gulf (Gulf routes). Quarter to quarter, a jump in ocean freight and trucking rates was the main driver behind the higher transportation costs. Higher trucking and ocean freight rates also drove the rise in transportation costs for shipping wheat via all routes from first quarter 2020 to first quarter 2021 (year to year) (tables 1 and 2). Higher wheat farm values continued to contribute to higher total landed costs for all routes, both from quarter to quarter and year to year. Total U.S. wheat exports to Japan were up moderately from quarter to quarter, but down slightly from year to year.

### Transportation Costs

From quarter to quarter, transportation costs for shipping wheat via the Gulf routes increased 13 percent for the Kansas origin and 11 percent for the North Dakota origin. Also, quarter to quarter, transportation costs via the PNW routes from each State increased 10 percent. Year to year, transportation costs via the PNW routes were up 8 percent from Kansas and up 9 percent from North Dakota. For the same period, transportation costs for shipping via the Gulf routes increased 11 percent from Kansas and 9 percent from North Dakota (tables 1 and 2).

Table 1: Quarterly rate comparisons for shipping Kansas and North Dakota wheat to Japan through the PNW

| Mode                       | Kansas        |         |         |              |           | North Dakota  |         |         |              |           |
|----------------------------|---------------|---------|---------|--------------|-----------|---------------|---------|---------|--------------|-----------|
|                            | 2020          | 2020    | 2021    | Year-to-year | Quarterly | 2020          | 2020    | 2021    | Year-to-year | Quarterly |
|                            | 1st qtr       | 4th qtr | 1st qtr | change       | change    | 1st qtr       | 4th qtr | 1st qtr | change       | change    |
|                            | \$/metric ton |         |         |              |           | \$/metric ton |         |         |              |           |
| Truck                      | 10.70         | 11.38   | 13.66   | 27.66        | 20.04     | 10.70         | 11.38   | 13.66   | 27.66        | 20.04     |
| Rail <sup>1</sup>          | 62.83         | 60.81   | 61.24   | -2.53        | 0.71      | 57.61         | 56.37   | 56.37   | -2.15        | 0.00      |
| Ocean vessel               | 23.10         | 23.40   | 29.85   | 29.22        | 27.56     | 23.10         | 23.40   | 29.85   | 29.22        | 27.56     |
| Transportation costs       | 96.63         | 95.59   | 104.75  | 8.40         | 9.58      | 91.41         | 91.15   | 99.88   | 9.27         | 9.58      |
| Farm value <sup>2</sup>    | 160.81        | 193.39  | 215.20  | 33.82        | 11.28     | 173.19        | 186.66  | 205.27  | 18.52        | 9.97      |
| Total landed cost          | 257.44        | 288.98  | 319.95  | 24.28        | 10.72     | 264.60        | 277.81  | 305.15  | 15.33        | 9.84      |
| Transport % of landed cost | 37.53         | 33.08   | 32.74   |              |           | 34.55         | 32.81   | 32.73   |              |           |

Table 2: Quarterly rate comparisons for shipping Kansas and North Dakota wheat to Japan through the U.S. Gulf

| Mode                       | Kansas        |         |         |              |           | North Dakota  |         |         |              |           |
|----------------------------|---------------|---------|---------|--------------|-----------|---------------|---------|---------|--------------|-----------|
|                            | 2020          | 2020    | 2021    | Year-to-year | Quarterly | 2020          | 2020    | 2021    | Year-to-year | Quarterly |
|                            | 1st qtr       | 4th qtr | 1st qtr | change       | change    | 1st qtr       | 4th qtr | 1st qtr | change       | change    |
|                            | \$/metric ton |         |         |              |           | \$/metric ton |         |         |              |           |
| Truck                      | 10.70         | 11.38   | 13.66   | 27.66        | 20.04     | 10.70         | 11.38   | 13.66   | 27.66        | 20.04     |
| Rail <sup>1</sup>          | 43.31         | 42.07   | 42.07   | -2.86        | 0.00      | 60.78         | 59.23   | 59.54   | -2.04        | 0.52      |
| Ocean vessel               | 43.38         | 42.11   | 52.19   | 20.31        | 23.94     | 43.38         | 42.11   | 52.19   | 20.31        | 23.94     |
| Transportation costs       | 97.39         | 95.56   | 107.92  | 10.81        | 12.93     | 114.86        | 112.72  | 125.39  | 9.17         | 11.24     |
| Farm value <sup>2</sup>    | 160.81        | 193.39  | 215.20  | 33.82        | 11.28     | 173.19        | 186.66  | 205.27  | 18.52        | 9.97      |
| Total landed cost          | 258.20        | 288.95  | 323.12  | 25.14        | 11.83     | 288.05        | 299.38  | 330.66  | 14.79        | 10.45     |
| Transport % of landed cost | 37.72         | 33.07   | 33.40   |              |           | 39.88         | 37.65   | 37.92   |              |           |

<sup>1</sup> Rail tariff rates include fuel surcharges and revisions for heavy-axle railcars and shuttle trains. The rail tariff rate is a base price of rail freight rates, but during periods of high rail demand or car shortages, high auction and secondary market rates could exceed the base rail tariffs per car.

<sup>2</sup> USDA, National Agricultural Statistics Service is the source for wheat prices for North Dakota (mainly hard red spring) and Kansas (mainly hard red winter).

Note: PNW = Pacific Northwest; qtr = quarter

Source: USDA, Agricultural Marketing Service.

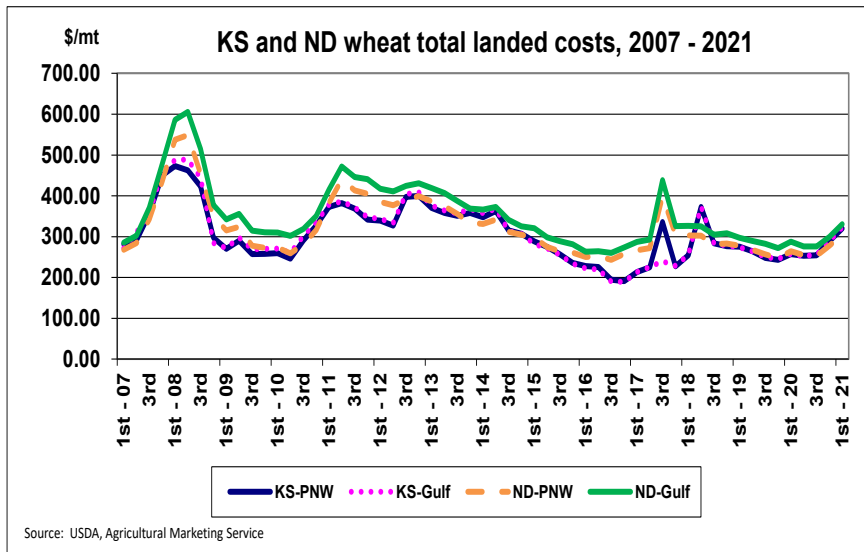
### Ocean Freight and Trucking Rates

Quarter to quarter, ocean freight rates for shipping via the PNW routes rose 28 percent and, via the Gulf routes, rose 24 percent (tables 1 and 2). This large increase was due to the reopening of world economies and higher demand for iron ore (*Grain Transportation Report, April 15, 2021*). Year to year, ocean freight rates for shipping wheat via the PNW routes increased 29 percent and, via the Gulf routes, increased 20 percent. Quarter to quarter, trucking rates for transporting grain to a local elevator in both States increased 20 percent, due in part to rising trucking activity in both regions and significant increases in diesel prices. Year to year, trucking rates rose 28 percent.

### Rail Tariff Rates

Quarter to quarter, rail tariff rates for shipping wheat to PNW were up 1 percent from Kansas, but unchanged from North Dakota (tables 1 and 2). Year to year, rail rates to PNW decreased 3 percent from

Kansas and 2 percent from North Dakota. Quarter to quarter, rail rates to the Gulf were unchanged from Kansas, but up 1 percent from North Dakota. Year to year, rail rates for shipping wheat to the Gulf were down 3 percent from Kansas and down 2 percent from North Dakota.



*Total Landed Costs*  
 Quarter to quarter, total landed costs for shipping wheat from Kansas to Japan rose 11 percent via the KS-PNW route and 12 percent via the KS-Gulf route, as Kansas farm values continued to rise (tables 1 and 2). Year to year, Kansas-to-Japan landed costs increased 24 percent for the PNW routes and 25 percent for the Gulf routes, due mainly to higher ocean

freight rates and farm values. Quarter to quarter, total landed costs for shipping wheat from North Dakota to Japan were up 10 percent for each route, ND-PNW and ND-Gulf, reflecting higher North Dakota farm values and ocean rates. Year to year, North Dakota-to-Japan landed costs increased 15 percent for each route, responding to higher trucking and ocean rates, as well as higher farm values.

First-quarter 2021 total landed costs for shipping wheat via the PNW and Gulf routes ranged from \$305 per mt to \$331 per mt. First-quarter Kansas transportation costs represented 33 percent of total landed costs (for each route—KS-PNW and KS-Gulf)—unchanged from the previous quarter, but below the same period last year. First-quarter North Dakota wheat transportation costs represented 33 percent of total landed costs for the ND-PNW route and 38 percent for the ND-Gulf route, and like the Kansas shares, were unchanged from the previous quarter but below last year.

### Export Forecasts

According to USDA's Federal Grain Inspection Service, first-quarter 2021 inspections of wheat for export to Japan totaled .628 million metric tons (mmt)—unchanged from year to year and up 10 percent from quarter to quarter. First-quarter 2021 wheat exports to Japan represented 11 percent of total U.S. wheat exports (*GTR, April 8, 2021*). Current year-to-date outstanding (unshipped) export balances of wheat and cumulative (shipped) exports are unchanged from the same time in 2020 (*GTR table 12*). According to USDA's April *World Agricultural Supply and Demand Estimates (WASDE)*, U.S. wheat exports for marketing year 2020/21 are projected to reach 26.8 mmt, unchanged from the March forecast and up 2 percent from 2019/20. [Johnny.Hill@usda.gov](mailto:Johnny.Hill@usda.gov)

# Grain Transportation Indicators

Table 1

## Grain transport cost indicators<sup>1</sup>

| For the week ending | Truck |             | Rail    |  | Barge | Ocean |         |
|---------------------|-------|-------------|---------|--|-------|-------|---------|
|                     |       | Non-Shuttle | Shuttle |  |       | Gulf  | Pacific |
| 05/05/21            | 211   | 297         | 221     |  | 189   | 282   | 259     |
| 04/28/21            | 210   | 295         | 222     |  | 192   | 280   | 259     |

<sup>1</sup>Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2

## Market Update: U.S. origins to export position price spreads (\$/bushel)

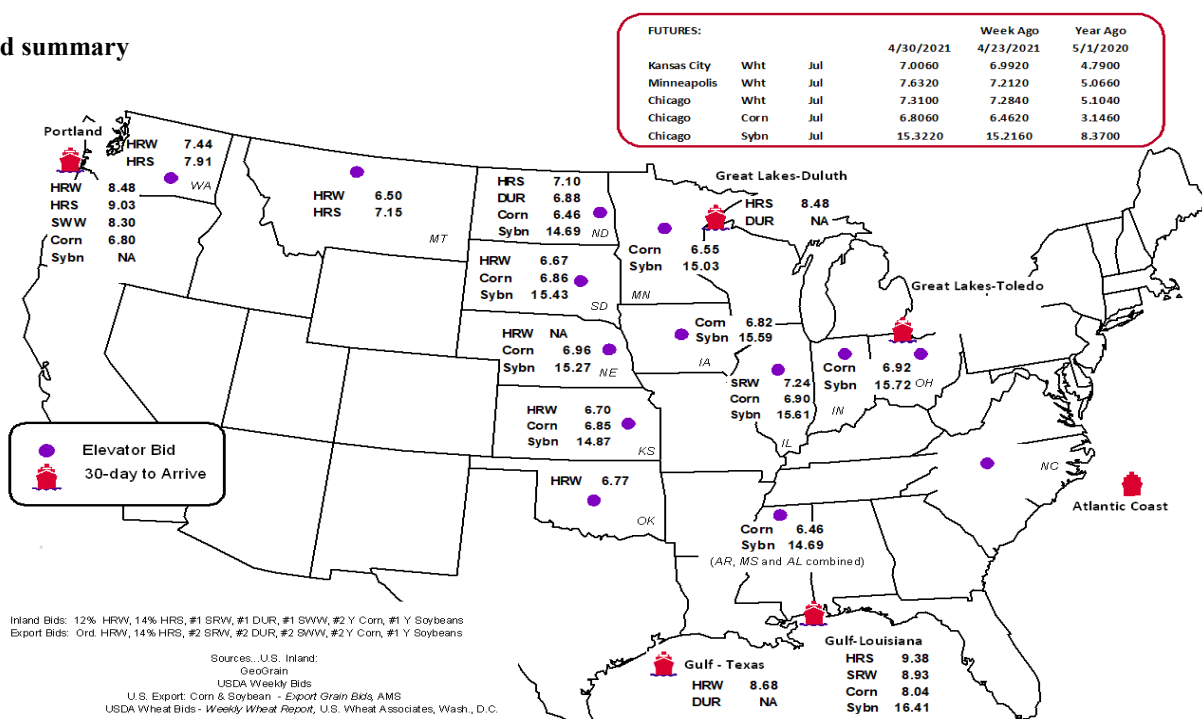
| Commodity | Origin-destination | 4/30/2021 | 4/23/2021 |
|-----------|--------------------|-----------|-----------|
| Corn      | IL-Gulf            | -1.14     | -0.67     |
| Corn      | NE-Gulf            | -1.08     | -0.81     |
| Soybean   | IA-Gulf            | -0.82     | -0.84     |
| HRW       | KS-Gulf            | -1.98     | -2.01     |
| HRS       | ND-Portland        | -1.93     | -1.89     |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1  
Grain bid summary



# Rail Transportation

Table 3

## Rail deliveries to port (carloads)<sup>1</sup>

| For the week ending                           | Mississippi |            | Pacific   | Atlantic & | Total   | Week ending        | Cross-border Mexico <sup>3</sup> |
|---|-------------|------------|-----------|------------|---------|--------------------|----------------------------------|
|   | Gulf        | Texas Gulf | Northwest | East Gulf  |         |                    |                                  |
| 4/28/2021 <sup>p</sup>                        | 750         | 1,667      | 7,795     | 259        | 10,471  | 4/24/2021          | 2,767                            |
| 4/21/2021 <sup>r</sup>                        | 1,152       | 870        | 6,594     | 216        | 8,832   | 4/17/2021          | 3,173                            |
| 2021 YTD <sup>r</sup>                         | 28,799      | 29,069     | 115,228   | 9,381      | 182,477 | 2021 YTD           | 43,698                           |
| 2020 YTD <sup>r</sup>                         | 6,776       | 11,375     | 75,459    | 3,469      | 97,079  | 2020 YTD           | 40,211                           |
| 2021 YTD as % of 2020 YTD                     | 425         | 256        | 153       | 270        | 188     | % change YTD       | 109                              |
| Last 4 weeks as % of 2020 <sup>2</sup>        | 179         | 150        | 121       | 131        | 131     | Last 4wks. % 2020  | 117                              |
| Last 4 weeks as % of 4-year avg. <sup>2</sup> | 242         | 117        | 114       | 69         | 121     | Last 4wks. % 4 yr. | 120                              |
| Total 2020                                    | 45,294      | 64,116     | 299,882   | 24,458     | 433,750 | Total 2020         | 126,407                          |
| Total 2019                                    | 40,974      | 51,167     | 251,181   | 16,192     | 359,514 | Total 2019         | 127,622                          |

<sup>1</sup>Data is incomplete as it is voluntarily provided.

<sup>2</sup>Compared with same 4-weeks in 2020 and prior 4-year average.

<sup>3</sup>Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads. to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

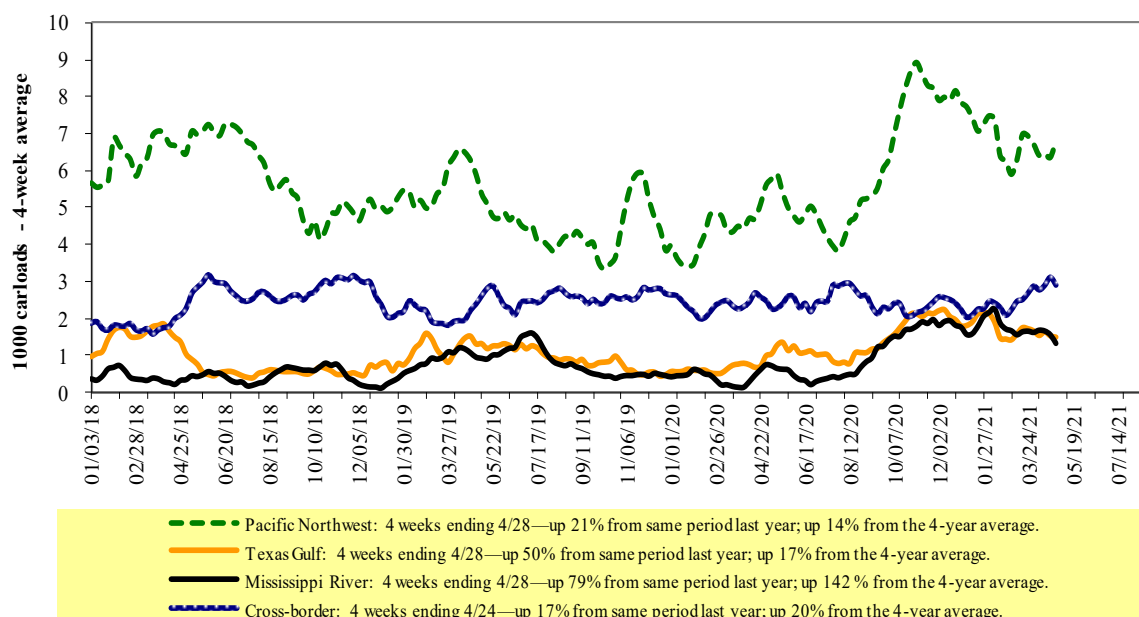
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

## Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

Table 4

**Class I rail carrier grain car bulletin (grain carloads originated)**

| For the week ending:<br>4/24/2021 | East   |         | West    |        |         | U.S. total | Canada  |         |
|-----------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
|                                   | CSXT   | NS      | BNSF    | KCS    | UP      |            | CN      | CP      |
| This week                         | 1,589  | 2,678   | 13,750  | 900    | 6,550   | 25,467     | 4,036   | 6,272   |
| This week last year               | 1,590  | 2,410   | 10,728  | 892    | 5,985   | 21,605     | 4,220   | 5,783   |
| 2021 YTD                          | 32,034 | 41,541  | 209,715 | 16,480 | 105,417 | 405,187    | 79,093  | 86,869  |
| 2020 YTD                          | 29,150 | 39,068  | 180,119 | 17,988 | 79,964  | 346,289    | 63,238  | 69,961  |
| 2021 YTD as % of 2020 YTD         | 110    | 106     | 116     | 92     | 132     | 117        | 125     | 124     |
| Last 4 weeks as % of 2020*        | 104    | 107     | 121     | 107    | 127     | 119        | 109     | 119     |
| Last 4 weeks as % of 3-yr. avg.** | 92     | 99      | 110     | 102    | 124     | 110        | 107     | 123     |
| Total 2020                        | 91,659 | 130,759 | 613,630 | 57,782 | 296,701 | 1,190,531  | 238,898 | 261,778 |

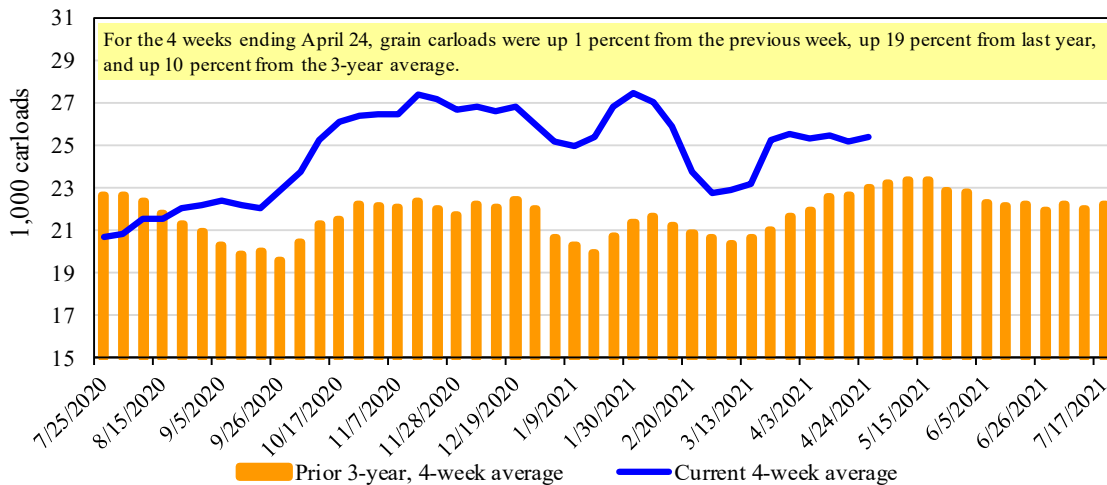
\*The past 4 weeks of this year as a percent of the same 4 weeks last year.

\*\*The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

**Total weekly U.S. Class I railroad grain carloads**

Source: Association of American Railroads.

Table 5

**Railcar auction offerings<sup>1</sup> (\$/car)<sup>2</sup>**

| For the week ending:<br>4/29/2021 |                      | Delivery period |          |          |          |          |          |         |         |
|-----------------------------------|----------------------|-----------------|----------|----------|----------|----------|----------|---------|---------|
|                                   |                      | May-21          | May-20   | Jun-21   | Jun-20   | Jul-21   | Jul-20   | Aug-21  | Aug-20  |
| BNSF <sup>3</sup>                 | COT grain units      | 0               | no bids  | no bids  | no bids  | no bids  | no bids  | no bids | no bids |
|                                   | COT grain single-car | 0               | 0        | 0        | 0        | 0        | 0        | 0       | 0       |
| UP <sup>4</sup>                   | GCAS/Region 1        | no offer        | no offer | no offer | no offer | no offer | no offer | n/a     | n/a     |
|                                   | GCAS/Region 2        | no offer        | no bid   | no offer | no bid   | no offer | no bid   | n/a     | n/a     |

<sup>1</sup>Auction offerings are for single-car and unit train shipments only.

<sup>2</sup>Average premium/discount to tariff, last auction. n/a = not available.

<sup>3</sup>BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

<sup>4</sup>UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

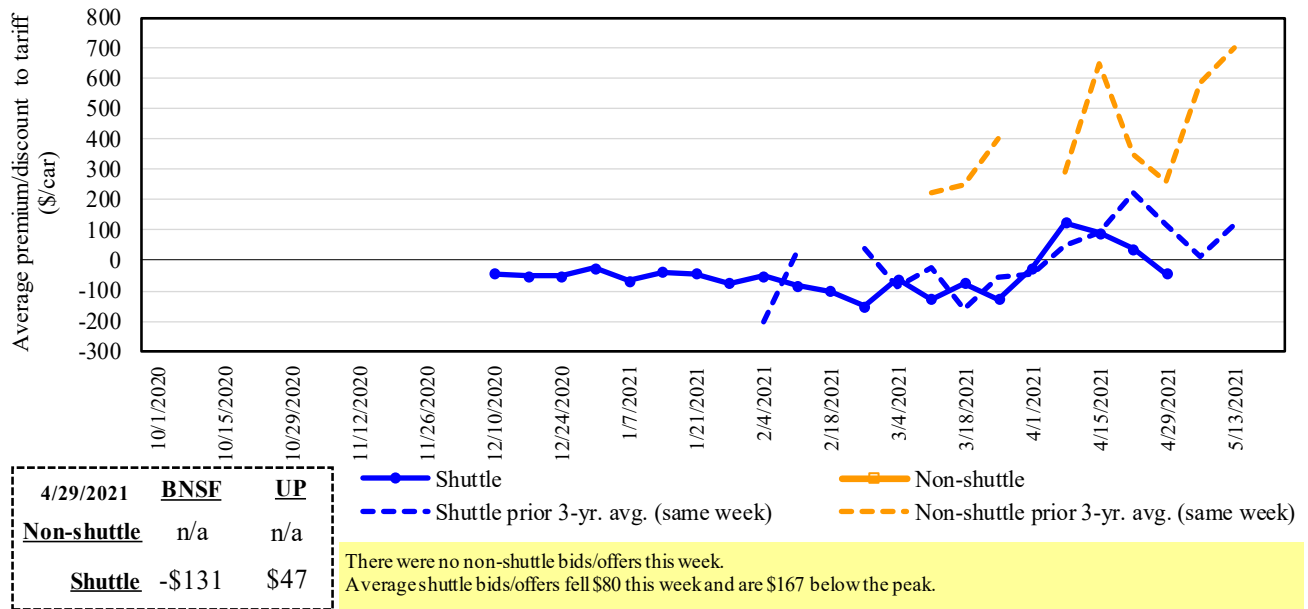
Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

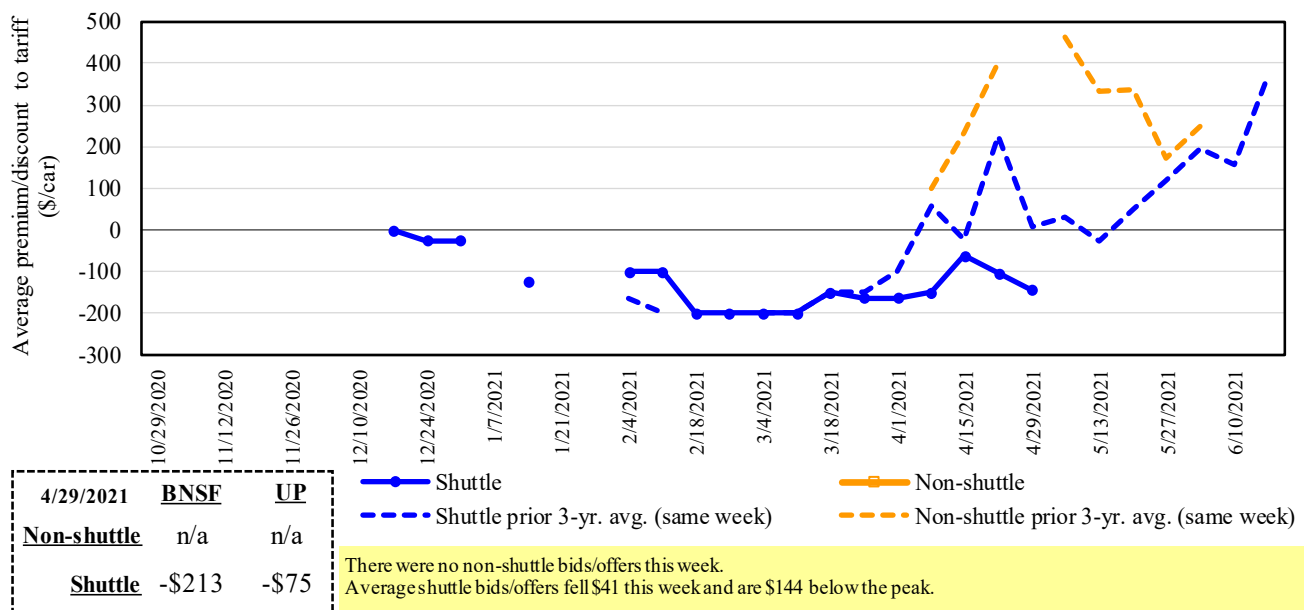
The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

**Figure 4**  
**Bids/offers for railcars to be delivered in May 2021, secondary market**



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.  
 Source: USDA, Agricultural Marketing Service.

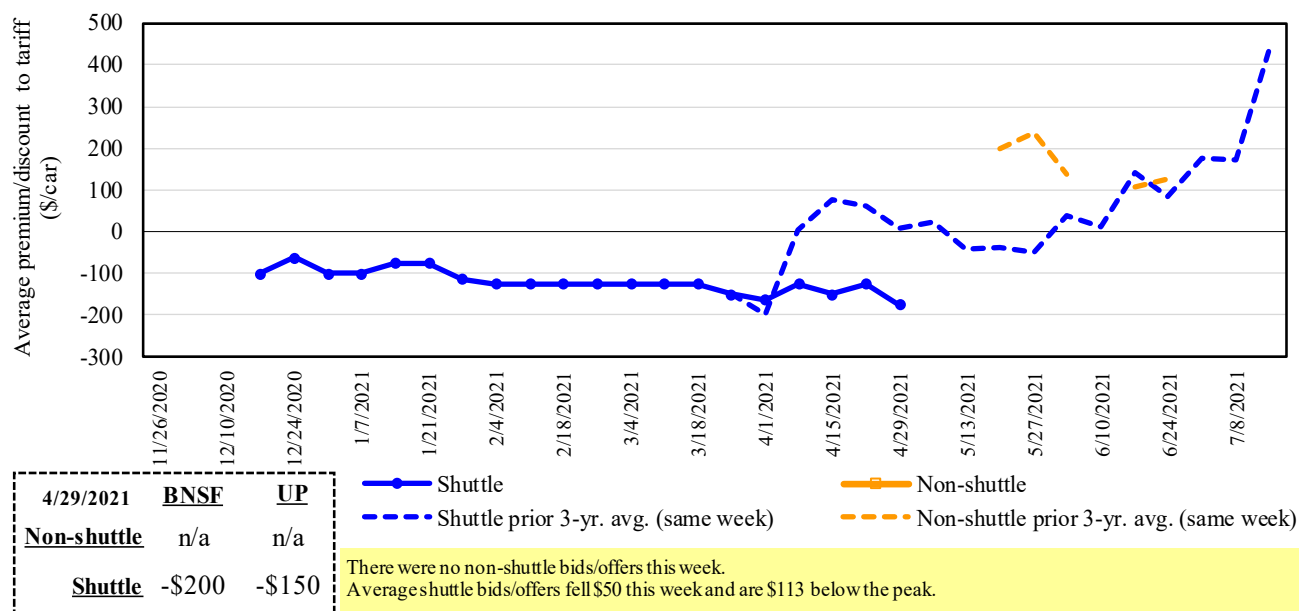
**Figure 5**  
**Bids/offers for railcars to be delivered in June 2021, secondary market**



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.  
 Source: USDA, Agricultural Marketing Service.

Figure 6

**Bids/offers for railcars to be delivered in July 2021, secondary market**



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.  
Source: USDA, Agricultural Marketing Service.

Table 6

**Weekly secondary railcar market (\$/car)<sup>1</sup>**

| For the week ending:<br>4/29/2021 |                            | Delivery period |        |        |        |        |        |
|-----------------------------------|----------------------------|-----------------|--------|--------|--------|--------|--------|
|                                   |                            | May-21          | Jun-21 | Jul-21 | Aug-21 | Sep-21 | Oct-21 |
| <b>Non-shuttle</b>                | <b>BNSF-GF</b>             | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from last week      | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from same week 2020 | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | <b>UP-Pool</b>             | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from last week      | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | Change from same week 2020 | n/a             | n/a    | n/a    | n/a    | n/a    | n/a    |
| <b>Shuttle</b>                    | <b>BNSF-GF</b>             | (131)           | (213)  | (200)  | (217)  | (88)   | 1133   |
|                                   | Change from last week      | (81)            | (57)   | (50)   | (17)   | (38)   | 141    |
|                                   | Change from same week 2020 | 29              | n/a    | n/a    | n/a    | n/a    | n/a    |
|                                   | <b>UP-Pool</b>             | 47              | (75)   | (150)  | (150)  | (150)  | 700    |
|                                   | Change from last week      | (78)            | (25)   | (50)   | 0      | 0      | 75     |
|                                   | Change from same week 2020 | 184             | 88     | n/a    | n/a    | n/a    | 800    |

<sup>1</sup>Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool;

BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.



The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

**Tariff rail rates for unit and shuttle train shipments<sup>1</sup>**

| May 2021             | Origin region <sup>3</sup> | Destination region <sup>3</sup> | Tariff rate/car       | Fuel surcharge per car | Tariff plus surcharge per: |                     | Percent change Y/Y <sup>4</sup> |    |
|----------------------|----------------------------|---------------------------------|-----------------------|------------------------|----------------------------|---------------------|---------------------------------|----|
|                      |                            |                                 |                       |                        | metric ton                 | bushel <sup>2</sup> |                                 |    |
| <b>Unit train</b>    |                            |                                 |                       |                        |                            |                     |                                 |    |
| Wheat                | Wichita, KS                | St. Louis, MO                   | \$3,983               | \$111                  | \$40.66                    | \$1.11              | 1                               |    |
|                      | Grand Forks, ND            | Duluth-Superior, MN             | \$4,208               | \$0                    | \$41.79                    | \$1.14              | -3                              |    |
|                      | Wichita, KS                | Los Angeles, CA                 | \$7,115               | \$0                    | \$70.66                    | \$1.92              | -2                              |    |
|                      | Wichita, KS                | New Orleans, LA                 | \$4,525               | \$196                  | \$46.88                    | \$1.28              | 2                               |    |
|                      | Sioux Falls, SD            | Galveston-Houston, TX           | \$6,851               | \$0                    | \$68.03                    | \$1.85              | -2                              |    |
|                      | Colby, KS                  | Galveston-Houston, TX           | \$4,801               | \$215                  | \$49.81                    | \$1.36              | 2                               |    |
| Corn                 | Amarillo, TX               | Los Angeles, CA                 | \$5,121               | \$299                  | \$53.82                    | \$1.46              | 2                               |    |
|                      | Champaign-Urbana, IL       | New Orleans, LA                 | \$3,900               | \$221                  | \$40.93                    | \$1.04              | 2                               |    |
|                      | Toledo, OH                 | Raleigh, NC                     | \$7,833               | \$0                    | \$77.79                    | \$1.98              | 15                              |    |
|                      | Des Moines, IA             | Davenport, IA                   | \$2,455               | \$47                   | \$24.84                    | \$0.63              | 2                               |    |
|                      | Indianapolis, IN           | Atlanta, GA                     | \$5,979               | \$0                    | \$59.37                    | \$1.51              | 3                               |    |
|                      | Indianapolis, IN           | Knoxville, TN                   | \$5,040               | \$0                    | \$50.05                    | \$1.27              | 3                               |    |
| Soybeans             | Des Moines, IA             | Little Rock, AR                 | \$3,900               | \$138                  | \$40.10                    | \$1.02              | 4                               |    |
|                      | Des Moines, IA             | Los Angeles, CA                 | \$5,780               | \$401                  | \$61.38                    | \$1.56              | 4                               |    |
|                      | Minneapolis, MN            | New Orleans, LA                 | \$5,246               | \$225                  | \$54.33                    | \$1.48              | 46                              |    |
|                      | Toledo, OH                 | Huntsville, AL                  | \$6,595               | \$0                    | \$65.49                    | \$1.78              | 17                              |    |
|                      | Indianapolis, IN           | Raleigh, NC                     | \$7,125               | \$0                    | \$70.75                    | \$1.93              | 3                               |    |
|                      | Indianapolis, IN           | Huntsville, AL                  | \$5,247               | \$0                    | \$52.11                    | \$1.42              | 3                               |    |
| <b>Shuttle train</b> | Champaign-Urbana, IL       | New Orleans, LA                 | \$4,645               | \$221                  | \$48.32                    | \$1.32              | 2                               |    |
|                      | Wheat                      | Great Falls, MT                 | Portland, OR          | \$4,018                | \$0                        | \$39.90             | \$1.09                          | -3 |
|                      | Wichita, KS                | Galveston-Houston, TX           | \$4,236               | \$0                    | \$42.07                    | \$1.14              | -3                              |    |
|                      | Chicago, IL                | Albany, NY                      | \$6,376               | \$0                    | \$63.32                    | \$1.72              | -10                             |    |
|                      | Grand Forks, ND            | Portland, OR                    | \$5,676               | \$0                    | \$56.37                    | \$1.53              | -2                              |    |
|                      | Grand Forks, ND            | Galveston-Houston, TX           | \$5,996               | \$0                    | \$59.54                    | \$1.62              | -2                              |    |
|                      | Colby, KS                  | Portland, OR                    | \$6,012               | \$352                  | \$63.20                    | \$1.72              | 2                               |    |
|                      | Corn                       | Minneapolis, MN                 | Portland, OR          | \$5,180                | \$0                        | \$51.44             | \$1.31                          | 0  |
|                      |                            | Sioux Falls, SD                 | Tacoma, WA            | \$5,140                | \$0                        | \$51.04             | \$1.30                          | 0  |
|                      |                            | Champaign-Urbana, IL            | New Orleans, LA       | \$3,820                | \$221                      | \$40.13             | \$1.02                          | 2  |
|                      |                            | Lincoln, NE                     | Galveston-Houston, TX | \$3,880                | \$0                        | \$38.53             | \$0.98                          | 0  |
|                      |                            | Des Moines, IA                  | Amarillo, TX          | \$4,320                | \$173                      | \$44.62             | \$1.13                          | 4  |
|                      |                            | Minneapolis, MN                 | Tacoma, WA            | \$5,180                | \$0                        | \$51.44             | \$1.31                          | 0  |
|                      | Soybeans                   | Council Bluffs, IA              | Stockton, CA          | \$5,100                | \$0                        | \$50.65             | \$1.29                          | 2  |
|                      |                            | Sioux Falls, SD                 | Tacoma, WA            | \$5,850                | \$0                        | \$58.09             | \$1.58                          | 0  |
|                      |                            | Minneapolis, MN                 | Portland, OR          | \$5,900                | \$0                        | \$58.59             | \$1.59                          | 0  |
|                      |                            | Fargo, ND                       | Tacoma, WA            | \$5,750                | \$0                        | \$57.10             | \$1.55                          | 0  |
|                      |                            | Council Bluffs, IA              | New Orleans, LA       | \$4,875                | \$255                      | \$50.95             | \$1.39                          | 2  |
|                      |                            | Toledo, OH                      | Huntsville, AL        | \$4,945                | \$0                        | \$49.11             | \$1.34                          | 3  |
|                      | Grand Island, NE           | Portland, OR                    | \$5,260               | \$360                  | \$55.81                    | \$1.52              | 3                               |    |

<sup>1</sup>A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

<sup>2</sup>Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

<sup>3</sup>Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

<sup>4</sup>Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 8

**Tariff rail rates for U.S. bulk grain shipments to Mexico**

| Date: May 2021 |                 |                      | Tariff rate<br>per car <sup>1</sup> | Fuel<br>surcharge<br>per car <sup>2</sup> | Tariff rate plus<br>fuel surcharge per: |                     | Percent<br>change <sup>4</sup><br>Y/Y |
|----------------|-----------------|----------------------|-------------------------------------|---|---|---------------------|---------------------------------------|
| Commodity      | Origin<br>state | Destination region   |                                     |   | metric ton <sup>3</sup>                 | bushel <sup>3</sup> |                                       |
| Wheat          | MT              | Chihuahua, CI        | \$7,384                             | \$0                                       | \$75.45                                 | \$2.05              | -2                                    |
|                | OK              | Cuautitlan, EM       | \$6,713                             | \$153                                     | \$70.15                                 | \$1.91              | 0                                     |
|                | KS              | Guadalajara, JA      | \$7,471                             | \$663                                     | \$83.11                                 | \$2.26              | 3                                     |
|                | TX              | Salinas Victoria, NL | \$4,347                             | \$93                                      | \$45.37                                 | \$1.23              | 1                                     |
| Corn           | IA              | Guadalajara, JA      | \$8,902                             | \$571                                     | \$96.79                                 | \$2.46              | 3                                     |
|                | SD              | Celaya, GJ           | \$8,140                             | \$0                                       | \$83.17                                 | \$2.11              | 0                                     |
|                | NE              | Queretaro, QA        | \$8,300                             | \$317                                     | \$88.05                                 | \$2.23              | 2                                     |
|                | SD              | Salinas Victoria, NL | \$6,905                             | \$0                                       | \$70.55                                 | \$1.79              | 0                                     |
|                | MO              | Tlahpantla, EM       | \$7,665                             | \$309                                     | \$81.48                                 | \$2.07              | 2                                     |
|                | SD              | Torreon, CU          | \$7,690                             | \$0                                       | \$78.57                                 | \$1.99              | 0                                     |
| Soybeans       | MO              | Bojay (Tula), HG     | \$8,547                             | \$536                                     | \$92.80                                 | \$2.52              | 3                                     |
|                | NE              | Guadalajara, JA      | \$9,157                             | \$561                                     | \$99.28                                 | \$2.70              | 2                                     |
|                | IA              | El Castillo, JA      | \$9,410                             | \$0                                       | \$96.15                                 | \$2.61              | -1                                    |
|                | KS              | Torreon, CU          | \$8,014                             | \$389                                     | \$85.86                                 | \$2.33              | 3                                     |
| Sorghum        | NE              | Celaya, GJ           | \$7,772                             | \$507                                     | \$84.59                                 | \$2.15              | 3                                     |
|                | KS              | Queretaro, QA        | \$8,108                             | \$191                                     | \$84.80                                 | \$2.15              | 1                                     |
|                | NE              | Salinas Victoria, NL | \$6,713                             | \$154                                     | \$70.16                                 | \$1.78              | 1                                     |
|                | NE              | Torreon, CU          | \$7,092                             | \$357                                     | \$76.11                                 | \$1.93              | 2                                     |

<sup>1</sup>Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

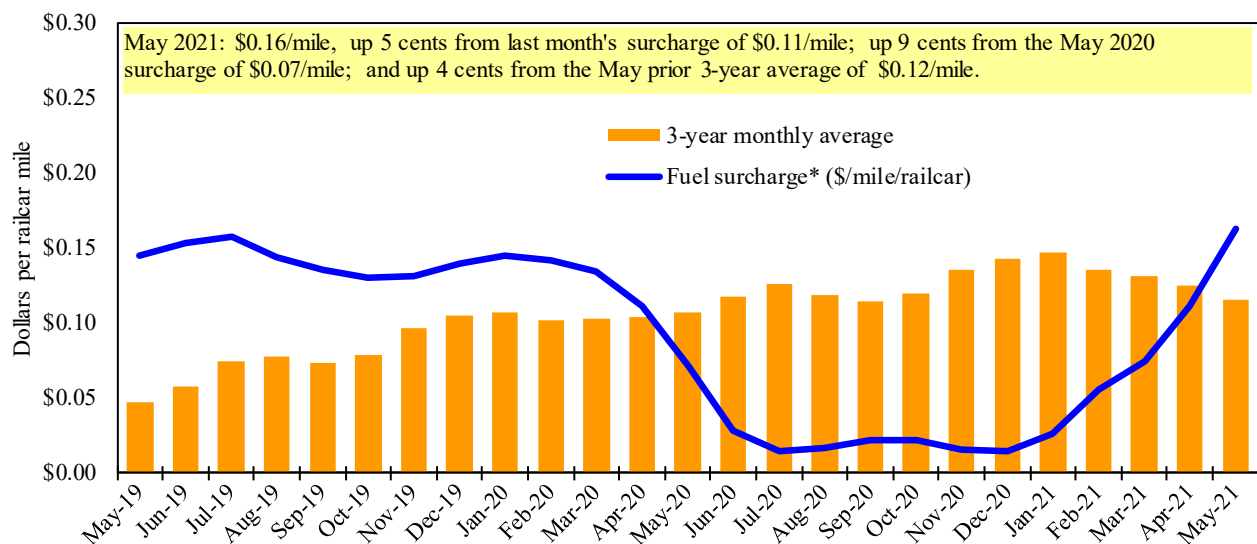
<sup>2</sup>Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

<sup>3</sup>Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

<sup>4</sup>Percentage change calculated using tariff rate plus fuel surcharge; Y/Y = year over year.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

**Railroad fuel surcharges, North American weighted average<sup>1</sup>**

<sup>1</sup> Weighted by each Class I railroad's proportion of grain traffic for the prior year.

\* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

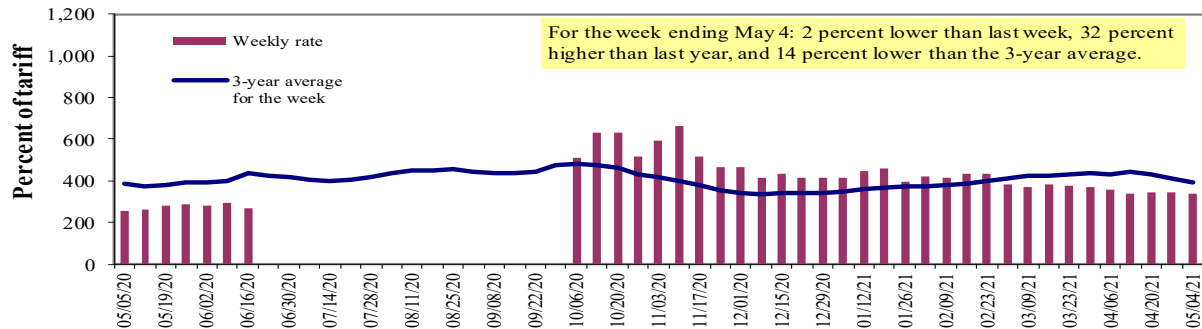
\*\*CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

# Barge Transportation

Figure 8

## Illinois River barge freight rate<sup>1,2,3</sup>



<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average of the 3-year average.

<sup>3</sup>No rates data from 06/23/20 to 9/29/20 due to the lock closure for rehabilitation and replacement of lock machinery.

Source: USDA, Agricultural Marketing Service.

Table 9

## Weekly barge freight rates: Southbound only

|  |                          | Twin Cities | Mid-Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo-Memphis |
|--|--------------------------|-------------|-----------------|----------------------|-----------|------------|------------|---------------|
| Rate <sup>1</sup>                                | 5/4/2021                 | 431         | 357             | 340                  | 243       | 263        | 263        | 220           |
|  | 4/27/2021                | 433         | 350             | 346                  | 238       | 271        | 271        | 222           |
| \$/ton   | 5/4/2021                 | 26.68       | 18.99           | 15.78                | 9.70      | 12.33      | 10.63      | 6.91          |
|  | 4/27/2021                | 26.80       | 18.62           | 16.05                | 9.50      | 12.71      | 10.95      | 6.97          |
| <b>Current week % change from the same week:</b> |                          |             |                 |                      |           |            |            |               |
|  | Last year                | 34          | 34              | 32                   | 38        | 44         | 44         | 32            |
|  | 3-year avg. <sup>2</sup> | -12         | -14             | -14                  | -17       | -17        | -17        | -20           |
| Rate <sup>1</sup>                                | June                     | 415         | 341             | 331                  | 233       | 258        | 258        | 214           |
|  | August                   | 416         | 343             | 335                  | 250       | 286        | 286        | 265           |

<sup>1</sup>Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); <sup>2</sup>4-week moving average; ton = 2,000 pounds; "-" not available due to closure.

Source: USDA, Agricultural Marketing Service.

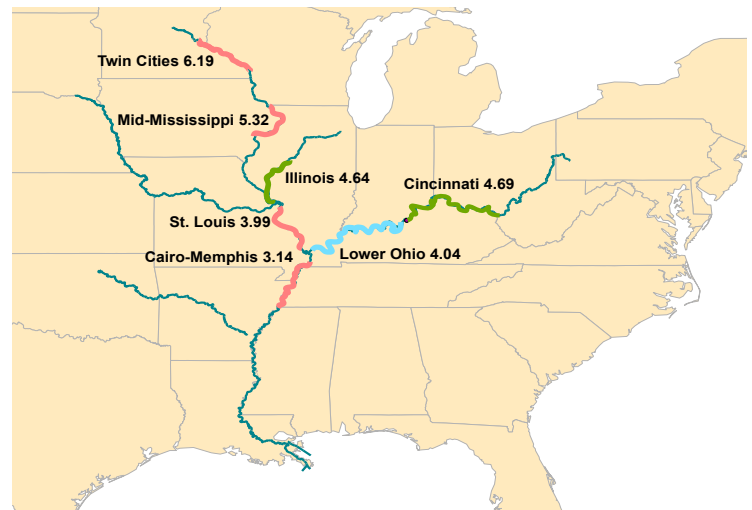
Figure 9

## Benchmark tariff rates

### Calculating barge rate per ton:

$$(\text{Rate} * 1976 \text{ tariff benchmark rate per ton}) / 100$$

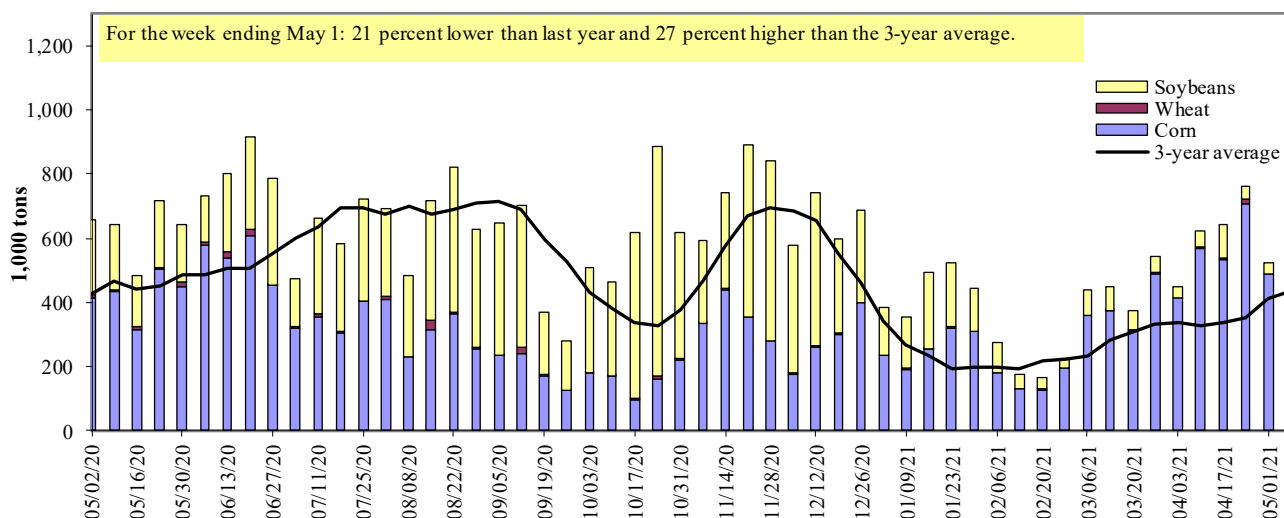
Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.



Map Credit: USDA, Agricultural Marketing Service

Figure 10

**Barge movements on the Mississippi River<sup>1</sup> (Locks 27 - Granite City, IL)**



<sup>1</sup> The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers.

Table 10

**Barge grain movements (1,000 tons)**

| For the week ending 05/01/2021         | Corn   | Wheat | Soybeans | Other | Total  |
|--|--------|-------|----------|-------|--------|
| <b>Mississippi River</b>               |        |       |          |       |        |
| Rock Island, IL (L15)                  | 274    | 5     | 38       | 0     | 316    |
| Winfield, MO (L25)                     | 364    | 2     | 45       | 0     | 411    |
| Alton, IL (L26)                        | 549    | 2     | 41       | 0     | 591    |
| Granite City, IL (L27)                 | 486    | 0     | 35       | 0     | 521    |
| <b>Illinois River (La Grange)</b>      | 184    | 0     | 16       | 0     | 200    |
| <b>Ohio River (Olmsted)</b>            | 115    | 0     | 9        | 0     | 124    |
| <b>Arkansas River (L1)</b>             | 0      | 21    | 6        | 0     | 27     |
| Weekly total - 2021                    | 601    | 21    | 50       | 0     | 672    |
| Weekly total - 2020                    | 383    | 34    | 241      | 5     | 662    |
| 2021 YTD <sup>1</sup>                  | 9,605  | 371   | 3,341    | 126   | 13,444 |
| 2020 YTD <sup>1</sup>                  | 4,786  | 523   | 3,577    | 19    | 8,905  |
| 2021 as % of 2020 YTD                  | 201    | 71    | 93       | 668   | 151    |
| Last 4 weeks as % of 2020 <sup>2</sup> | 163    | 105   | 43       | 109   | 118    |
| Total 2020                             | 18,942 | 1,765 | 19,205   | 237   | 40,149 |

<sup>1</sup> Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye.

Total may not add exactly due to rounding.

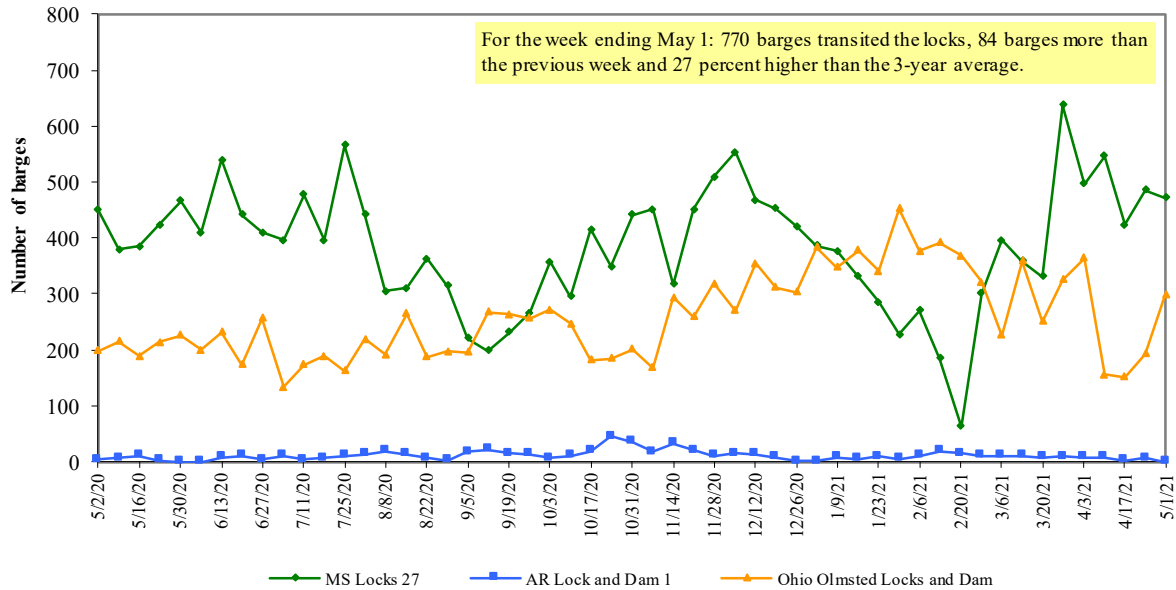
<sup>2</sup> As a percent of same period in 2020.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility.

Source: U.S. Army Corps of Engineers.

Figure 11

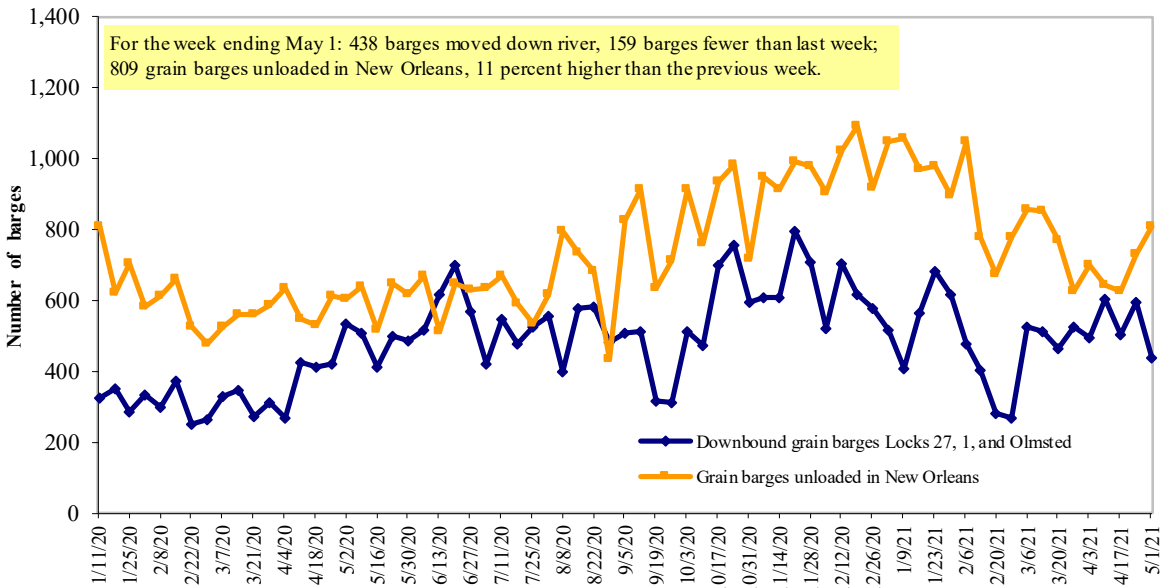
**Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam**



Source: U.S. Army Corps of Engineers.

Figure 12

**Grain barges for export in New Orleans region**



Note: Olmsted = Olmsted Locks and Dam.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

# Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

**Retail on-highway diesel prices, week ending 5/3/2021 (U.S. \$/gallon)**

| Region | Location                   | Price | Change from |          |
|--------|----------------------------|-------|-------------|----------|
|        |                            |       | Week ago    | Year ago |
| I      | East Coast                 | 3.113 | 0.020       | 0.603    |
|        | New England                | 3.084 | 0.004       | 0.432    |
|        | Central Atlantic           | 3.285 | 0.017       | 0.597    |
|        | Lower Atlantic             | 3.004 | 0.024       | 0.644    |
| II     | Midwest                    | 3.085 | 0.027       | 0.837    |
| III    | Gulf Coast                 | 2.924 | 0.007       | 0.755    |
| IV     | Rocky Mountain             | 3.250 | 0.022       | 0.880    |
| V      | West Coast                 | 3.664 | 0.013       | 0.765    |
|        | West Coast less California | 3.282 | 0.032       | 0.737    |
|        | California                 | 3.983 | -0.003      | 0.792    |
| Total  | United States              | 3.142 | 0.018       | 0.743    |

<sup>1</sup>Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

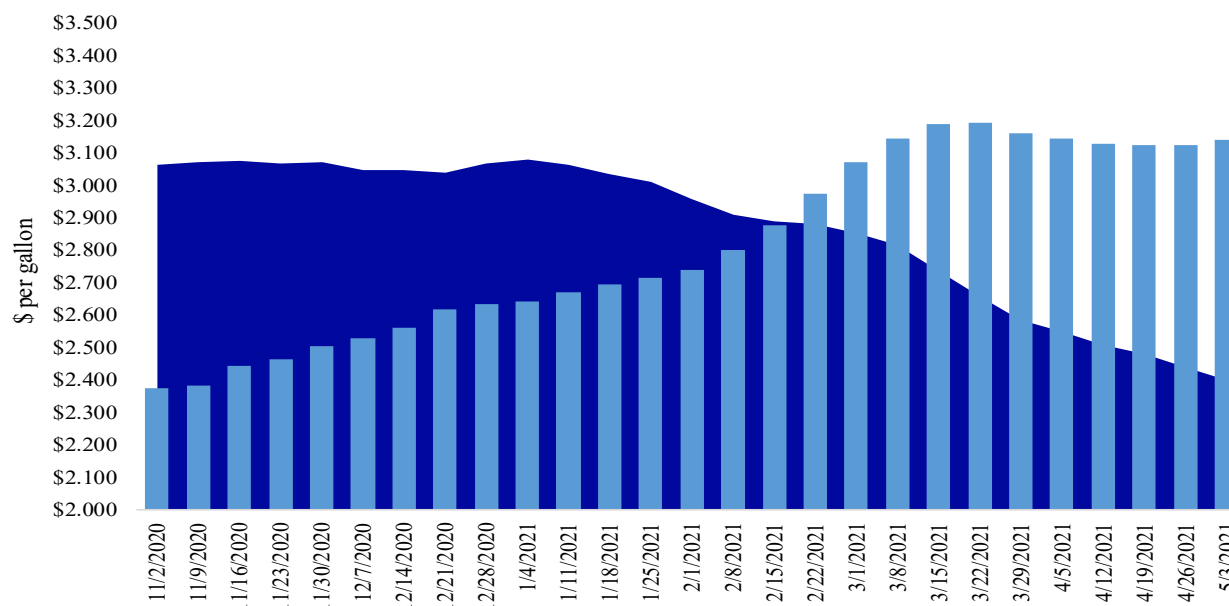
Source: U.S. Department of Energy, Energy Information Administration.

Figure 13

**Weekly diesel fuel prices, U.S. average**

For the week ending May 3, the U.S. average diesel fuel price increased 1.8 cents from the previous week to \$3.142 per gallon, 74.3 cents above the same week last year.

■ Last year    ■ Current year  
\$2.399      \$3.142



Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

# Grain Exports

Table 12

## U.S. export balances and cumulative exports (1,000 metric tons)

| For the week ending                                  | Wheat |       |       |       |     | All wheat | Corn   | Soybeans | Total   |
|--|-------|-------|-------|-------|-----|-----------|--------|----------|---------|
|  | HRW   | SRW   | HRS   | SWW   | DUR |           |        |          |         |
| <b>Export balances<sup>1</sup></b>                   |       |       |       |       |     |           |        |          |         |
| 4/22/2021  | 1,098 | 255   | 1,188 | 1,084 | 72  | 3,696     | 26,411 | 5,055    | 35,162  |
| This week year ago                                   | 1,560 | 200   | 1,306 | 875   | 133 | 4,075     | 14,045 | 5,308    | 23,428  |
| <b>Cumulative exports-marketing year<sup>2</sup></b> |       |       |       |       |     |           |        |          |         |
| 2020/21 YTD  | 7,627 | 1,555 | 6,553 | 5,568 | 595 | 21,897    | 41,308 | 56,065   | 119,270 |
| 2019/20 YTD  | 8,265 | 2,209 | 6,281 | 4,301 | 802 | 21,857    | 22,634 | 33,593   | 78,084  |
| YTD 2020/21 as % of 2019/20                          | 92    | 70    | 104   | 129   | 74  | 100       | 183    | 167      | 153     |
| Last 4 wks. as % of same period 2019/20*             | 74    | 132   | 98    | 167   | 56  | 104       | 202    | 99       | 162     |
| Total 2019/20  | 9,526 | 2,318 | 6,960 | 4,751 | 922 | 24,477    | 42,622 | 43,994   | 111,094 |
| Total 2018/19  | 8,591 | 3,204 | 6,776 | 5,164 | 479 | 24,214    | 48,924 | 46,189   | 119,327 |

<sup>1</sup> Current unshipped (outstanding) export sales to date.

<sup>2</sup> Shipped export sales to date; 2020/21 marketing year now in effect for wheat, corn, and soybeans.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter; HRS= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

Table 13

## Top 5 importers<sup>1</sup> of U.S. corn

| For the week ending 4/22/2021                               | Total commitments <sup>2</sup> |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr. avg.<br>2017-19 |
|---|--------------------------------|--------------------|--|---|
|   | 2020/21<br>current MY          | 2019/20<br>last MY |  |   |
|   | - 1,000 mt -                   |                    |  |   |
| Mexico  | 13,578                         | 12,802             | 6                                      | 14,869  |
| Japan   | 9,530                          | 8,060              | 18                                     | 11,221  |
| Columbia  | 3,505                          | 3,497              | 0                                      | 4,830   |
| Korea   | 3,031                          | 1,899              | 60                                     | 4,011   |
| China   | 23,161                         | 881                | 2,529                                  | 909   |
| <b>Top 5 importers</b>                                      | <b>52,806</b>                  | <b>27,139</b>      | <b>95</b>                              | <b>35,840</b>                                 |
| <b>Total U.S. corn export sales</b>                         | <b>67,720</b>                  | <b>36,679</b>      | <b>85</b>                              | <b>49,983</b>                                 |
| % of projected exports                                      | 99%                            | 81%                |  |   |
| Change from prior week <sup>2</sup>                         | <b>521</b>                     | <b>1,357</b>       |  |   |
| <b>Top 5 importers' share of U.S. corn<br/>export sales</b> | 78%                            | 74%                |  | 72%   |
| <b>USDA forecast April 2021</b>                             | <b>68,066</b>                  | <b>45,242</b>      | <b>50</b>                              |   |
| <b>Corn use for ethanol USDA forecast,<br/>April 2021</b>   | <b>126,365</b>                 | <b>123,368</b>     | <b>2</b>                               |   |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2019/20; marketing year (MY) = Sep 1 - Aug 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

<sup>3</sup>FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 14

**Top 5 importers<sup>1</sup> of U.S. soybeans**

| For the week ending 4/22/2021                                  | Total commitments <sup>2</sup> |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr. avg.<br>2017-19 |
|--|--------------------------------|--------------------|--|---|
|  | 2020/21<br>current MY          | 2019/20<br>last MY |  |   |
|  | 1,000 mt -                     |                    |  | - 1,000 mt -                                  |
| China  | 35,711                         | 13,252             | 169                                    | 19,106  |
| Mexico   | 4,679                          | 4,146              | 13                                     | 4,591   |
| Egypt  | 2,670                          | 2,699              | (1)                                    | 2,980   |
| Indonesia  | 1,943                          | 1,681              | 16                                     | 2,360   |
| Japan  | 1,993                          | 2,133              | (7)                                    | 2,288   |
| <b>Top 5 importers</b>   | <b>46,996</b>                  | <b>23,911</b>      | <b>97</b>                              | <b>31,324</b>                                 |
| <b>Total U.S. soybean export sales</b>                         | <b>61,119</b>                  | <b>38,901</b>      | <b>57</b>                              | <b>49,352</b>                                 |
| % of projected exports   | 98%                            | 85%                |  |   |
| change from prior week <sup>2</sup>                            | 293                            | 1,078              |  |   |
| <b>Top 5 importers' share of U.S.<br/>soybean export sales</b> | 77%                            | 61%                |  | 63%   |
| <b>USDA forecast, April 2021</b>                               | <b>62,125</b>                  | <b>45,831</b>      | <b>136</b>                             |   |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2019/20; marketing year (MY) = Sep 1 - Aug 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

<sup>3</sup>FAS marketing year ranking reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15

**Top 10 importers<sup>1</sup> of all U.S. wheat**

| For the week ending 4/22/2021                                 | Total Commitments     |                    | % change<br>current MY<br>from last MY | Exports <sup>3</sup><br>3-yr. avg.<br>2017-19 |
|---|-----------------------|--------------------|--|---|
|   | 2020/21<br>current MY | 2019/20<br>last MY |  |   |
|   | 1,000 mt -            |                    |  | - 1,000 mt -                                  |
| Mexico  | 3,620                 | 3,785              | (4)                                    | 3,213   |
| Philippines   | 3,205                 | 3,386              | (5)                                    | 2,888   |
| Japan   | 2,490                 | 2,742              | (9)                                    | 2,655   |
| Nigeria   | 1,413                 | 1,568              | (10)                                   | 1,433   |
| Korea   | 1,842                 | 1,565              | 18                                     | 1,372   |
| Indonesia   | 937                   | 1,011              | (7)                                    | 1,195   |
| Taiwan  | 1,186                 | 1,442              | (18)                                   | 1,175   |
| Thailand  | 808                   | 878                | (8)                                    | 727   |
| Italy   | 600                   | 876                | (32)                                   | 622   |
| Colombia  | 381                   | 792                | (52)                                   | 618   |
| <b>Top 10 importers</b>                                       | <b>16,483</b>         | <b>18,046</b>      | <b>(9)</b>                             | <b>15,897</b>                                 |
| <b>Total U.S. wheat export sale:</b>                          | <b>25,593</b>         | <b>25,932</b>      | <b>(1)</b>                             | <b>23,821</b>                                 |
| % of projected exports  | 95%                   | 99%                |  |   |
| change from prior week <sup>2</sup>                           | 224                   | 467                |  |   |
| <b>Top 10 importers' share of<br/>U.S. wheat export sales</b> | 64%                   | 70%                |  | 67%   |
| <b>USDA forecast, April 2021</b>                              | <b>26,839</b>         | <b>26,294</b>      | <b>2</b>                               |   |

<sup>1</sup>Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2019/20; Marketing year (MY) = Jun 1 - May 31.

<sup>2</sup>Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

<sup>3</sup>FAS marketing year final reports (carryover plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number.

Source: USDA, Foreign Agricultural Service.



Table 16

## Grain inspections for export by U.S. port region (1,000 metric tons)

| Port regions                  | For the week ending<br>04/29/21 | Previous<br>week* | Current week<br>as % of previous | 2021 YTD*     | 2020 YTD*     | 2021 YTD as<br>% of 2020 YTD | Last 4-weeks as % of: |                  | 2020 total*    |
|-------------------------------|---------------------------------|-------------------|----------------------------------|---------------|---------------|------------------------------|-----------------------|------------------|----------------|
|                               |                                 |                   |                                  |               |               |                              | Last year             | Prior 3-yr. avg. |                |
| <b>Pacific Northwest</b>      |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 345                             | 487               | 71                               | 5,641         | 5,406         | 104                          | 109                   | 118              | 15,966         |
| Corn                          | 682                             | 612               | 111                              | 7,005         | 2,614         | 268                          | 224                   | 140              | 9,969          |
| Soybeans                      | 3                               | 0                 | n/a                              | 3,648         | 2,567         | 142                          | 5                     | 8                | 14,028         |
| <b>Total</b>                  | <b>1,030</b>                    | <b>1,100</b>      | <b>94</b>                        | <b>16,294</b> | <b>10,587</b> | <b>154</b>                   | <b>133</b>            | <b>119</b>       | <b>39,963</b>  |
| <b>Mississippi Gulf</b>       |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 58                              | 68                | 85                               | 734           | 1,344         | 55                           | 68                    | 64               | 3,422          |
| Corn                          | 1,156                           | 1,093             | 106                              | 17,430        | 9,792         | 178                          | 167                   | 147              | 28,781         |
| Soybeans                      | 32                              | 182               | 18                               | 9,367         | 8,415         | 111                          | 44                    | 44               | 38,013         |
| <b>Total</b>                  | <b>1,246</b>                    | <b>1,343</b>      | <b>93</b>                        | <b>27,531</b> | <b>19,552</b> | <b>141</b>                   | <b>123</b>            | <b>113</b>       | <b>70,215</b>  |
| <b>Texas Gulf</b>             |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 55                              | 16                | 341                              | 1,158         | 1,248         | 93                           | 99                    | 64               | 4,248          |
| Corn                          | 31                              | 10                | 301                              | 216           | 278           | 78                           | 38                    | 39               | 723            |
| Soybeans                      | 0                               | 0                 | n/a                              | 656           | 7             | n/a                          | n/a                   | n/a              | 2,098          |
| <b>Total</b>                  | <b>86</b>                       | <b>26</b>         | <b>326</b>                       | <b>2,030</b>  | <b>1,533</b>  | <b>132</b>                   | <b>80</b>             | <b>59</b>        | <b>7,068</b>   |
| <b>Interior</b>               |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 40                              | 41                | 99                               | 878           | 840           | 104                          | 92                    | 112              | 2,263          |
| Corn                          | 232                             | 197               | 118                              | 3,123         | 2,661         | 117                          | 123                   | 117              | 8,683          |
| Soybeans                      | 108                             | 103               | 105                              | 2,384         | 2,298         | 104                          | 105                   | 88               | 7,274          |
| <b>Total</b>                  | <b>380</b>                      | <b>341</b>        | <b>112</b>                       | <b>6,385</b>  | <b>5,799</b>  | <b>110</b>                   | <b>113</b>            | <b>105</b>       | <b>18,220</b>  |
| <b>Great Lakes</b>            |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 39                              | 0                 | n/a                              | 60            | 130           | 46                           | 31                    | 36               | 891            |
| Corn                          | 0                               | 0                 | n/a                              | 25            | 0             | n/a                          | n/a                   | 283              | 111            |
| Soybeans                      | 0                               | 0                 | n/a                              | 0             | 8             | 0                            | 0                     | 0                | 1,111          |
| <b>Total</b>                  | <b>39</b>                       | <b>0</b>          | <b>n/a</b>                       | <b>84</b>     | <b>138</b>    | <b>61</b>                    | <b>47</b>             | <b>49</b>        | <b>2,113</b>   |
| <b>Atlantic</b>               |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 0                               | 0                 | n/a                              | 72            | 1             | n/a                          | 50                    | 3                | 65             |
| Corn                          | 0                               | 7                 | 0                                | 14            | 8             | 174                          | 174                   | 80               | 33             |
| Soybeans                      | 8                               | 14                | 58                               | 975           | 346           | 282                          | 95                    | 40               | 1,870          |
| <b>Total</b>                  | <b>8</b>                        | <b>21</b>         | <b>40</b>                        | <b>1,061</b>  | <b>355</b>    | <b>299</b>                   | <b>106</b>            | <b>42</b>        | <b>1,968</b>   |
| <b>U.S. total from ports*</b> |                                 |                   |                                  |               |               |                              |                       |                  |                |
| Wheat                         | 537                             | 612               | 88                               | 8,542         | 8,970         | 95                           | 96                    | 97               | 26,854         |
| Corn                          | 2,102                           | 1,920             | 109                              | 27,812        | 15,352        | 181                          | 170                   | 139              | 48,301         |
| Soybeans                      | 151                             | 299               | 50                               | 17,031        | 13,642        | 125                          | 50                    | 50               | 64,394         |
| <b>Total</b>                  | <b>2,789</b>                    | <b>2,830</b>      | <b>99</b>                        | <b>53,386</b> | <b>37,964</b> | <b>141</b>                   | <b>121</b>            | <b>109</b>       | <b>139,548</b> |

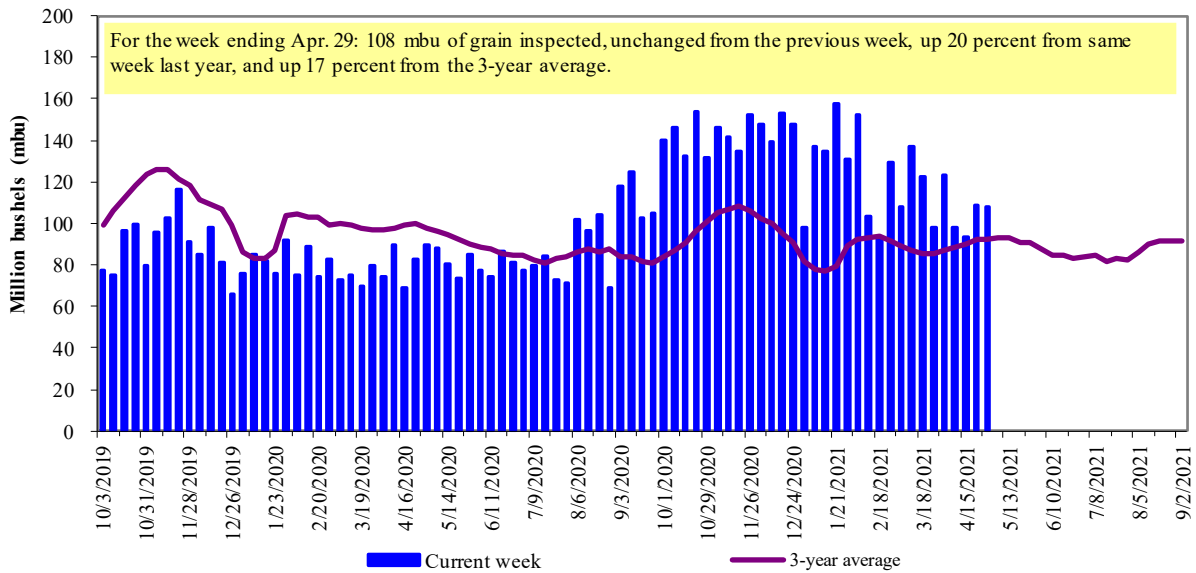
\*Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2019.

Figure 14

**U.S. grain inspected for export (wheat, corn, and soybeans)**

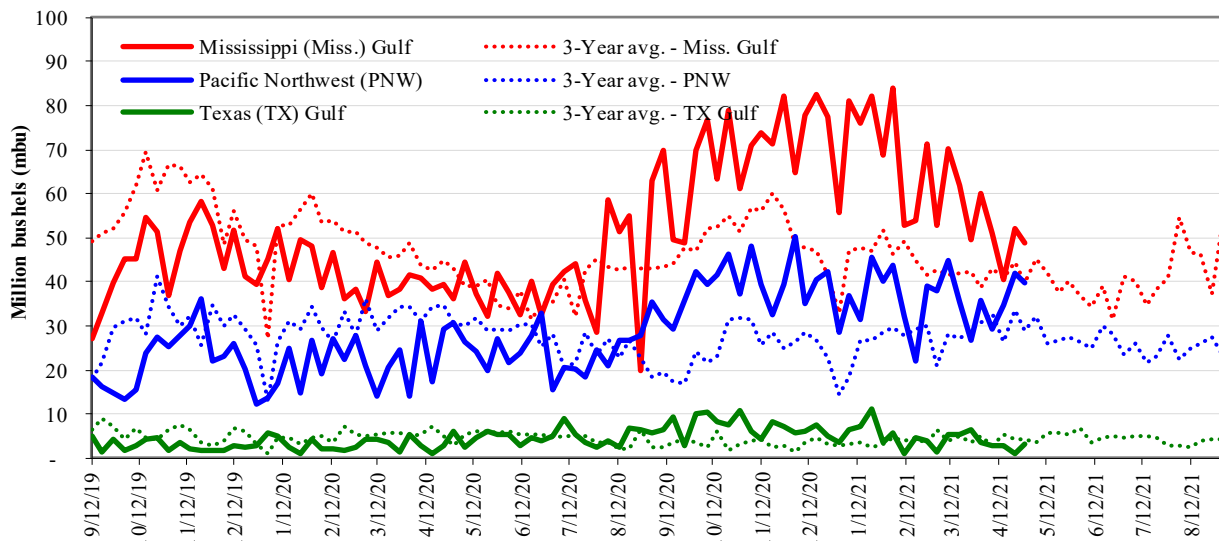


Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15

**U.S. Grain inspections: U.S. Gulf and PNW<sup>1</sup> (wheat, corn, and soybeans)**



| Week ending 04/29/21 inspections (mbu): |      | Percent change from:        |                |                 |                  |            |
|---|------|-----------------------------|----------------|-----------------|------------------|------------|
| MS Gulf:                                | 48.8 | Last wk:                    | MS Gulf down 7 | TX Gulf up 225  | U.S. Gulf down 2 | PNW down 6 |
| PNW:                                    | 39.7 | Last Year (same wk):        | MS Gulf up 35  | TX Gulf down 47 | U.S. Gulf up 24  | PNW up 28  |
| TX Gulf:                                | 3.2  | 3-yr avg. (4-wk. mov. Avg): | MS Gulf up 16  | TX Gulf down 22 | U.S. Gulf up 13  | PNW up 30  |

Source: USDA, Federal Grain Inspection Service.

# Ocean Transportation

Table 17

**Weekly port region grain ocean vessel activity (number of vessels)**

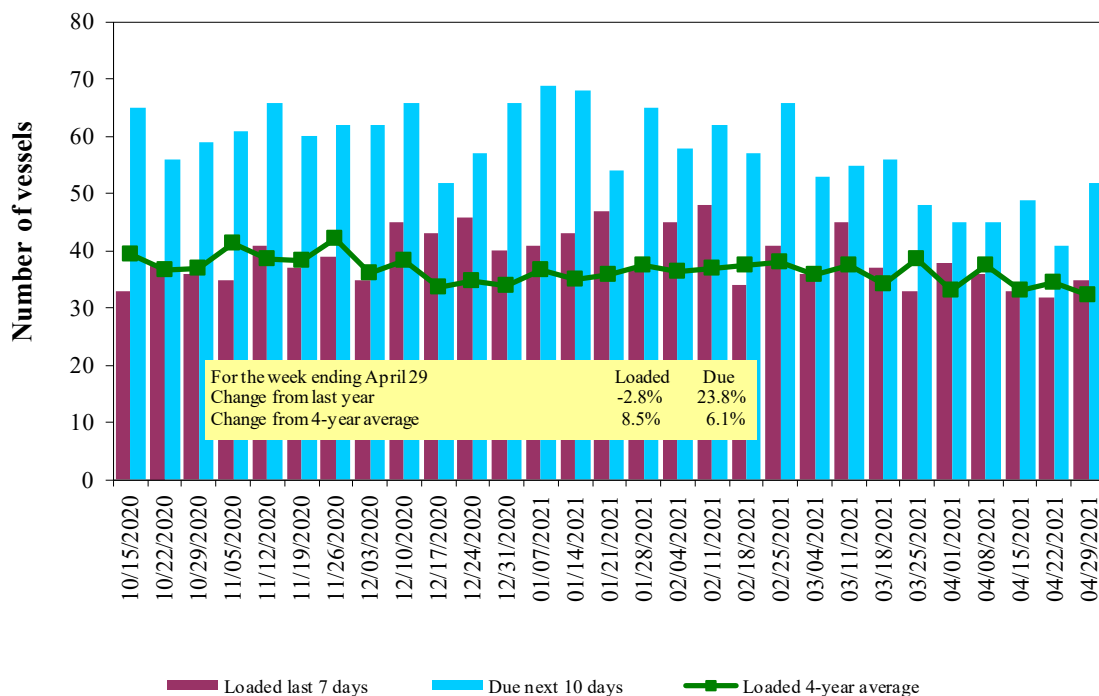
| Date         | Gulf      |           |           | Pacific Northwest |
|--------------|-----------|-----------|-----------|-------------------|
|              | In port   | Loaded    | Due next  | In port           |
|              |           | 7-days    | 10-days   |                   |
| 4/29/2021    | 22        | 35        | 52        | 16                |
| 4/22/2021    | 35        | 32        | 41        | 22                |
| 2020 range   | (22...60) | (23...46) | (34...68) | (7...24)          |
| 2020 average | 37        | 33        | 49        | 15                |

Note: n/a = not available due to holiday.

Source: USDA, Agricultural Marketing Service.

Figure 16

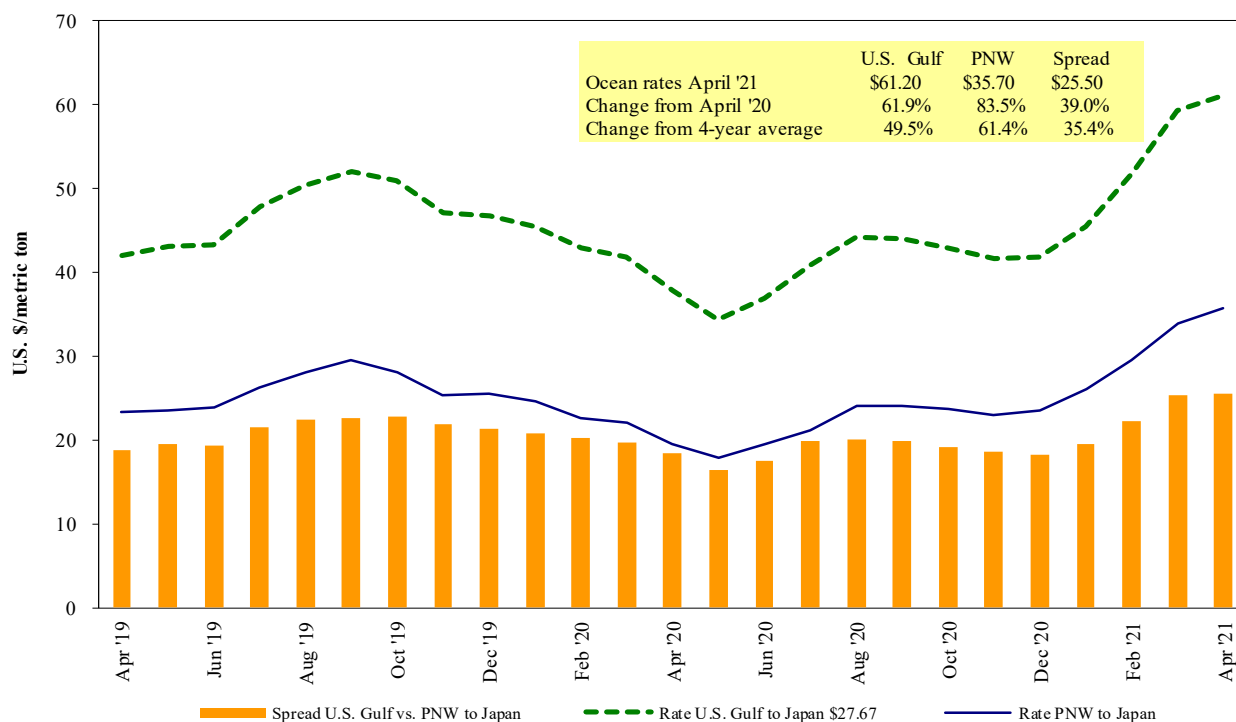
**U.S. Gulf<sup>1</sup> vessel loading activity**



<sup>1</sup>U.S. Gulf includes Mississippi, Texas, and East Gulf.  
 Source: USDA, Agricultural Marketing Service.

Figure 17

Grain vessel rates, U.S. to Japan



Note: PNW = Pacific Northwest

Source: O'Neil Commodity Consulting

Table 18

Ocean freight rates for selected shipments, week ending 05/01/2021

| Export region | Import region | Grain types | Loading date   | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|---------------|-------------|----------------|----------------------------|--------------------------------|
| U.S. Gulf     | Japan         | Heavy grain | Aug 21/Sep 9   | 50,000                     | 60.90                          |
| U.S. Gulf     | Japan         | Grain       | May 25/June 25 | 50,000                     | 46.85 op 47.85                 |
| U.S. Gulf     | Japan         | Wheat       | May 1/15       | 31,877                     | 58.33                          |
| U.S. Gulf     | Japan         | Wheat       | May 1/14       | 47,405                     | 67.50                          |
| U.S. Gulf     | Japan         | Heavy grain | Apr 15/May 15  | 50,000                     | 47.00                          |
| U.S. Gulf     | Japan         | Heavy grain | Apr 1/30       | 48,000                     | 46.75                          |
| U.S. Gulf     | China         | Heavy grain | Apr 14/29      | 68,000                     | 63.50                          |
| U.S. Gulf     | South Korea   | Heavy grain | Feb 20/28      | 51,000                     | 51.50                          |
| U.S. Gulf     | Sudan         | Wheat       | May 20/30      | 48,000                     | 112.75*                        |
| U.S. Gulf     | Pt Sudan      | Sorghum     | Feb 15/25      | 34,860                     | 143.13*                        |
| U.S. Gulf     | Vietnam       | Corn        | Feb 5/15       | 70,000                     | 47.25                          |
| PNW           | Japan         | Wheat       | Jun 5/15       | 50,600                     | 49.30                          |
| PNW           | Japan         | Grain       | Mar 5/14       | 28,000                     | 48.10                          |
| PNW           | Taiwan        | Wheat       | May 29/June 12 | 45,665                     | 48.00                          |
| PNW           | Taiwan        | Corn        | Feb 20/Mar 15  | 65,000                     | 24.90                          |
| Brazil        | China         | Heavy grain | Mar 21/31      | 66,000                     | 44.00                          |
| Brazil        | China         | Heavy grain | Mar 21/30      | 66,000                     | 45.50                          |
| River Plate   | S. Korea      | Corn        | May 1/31       | 68,000                     | 52.60*                         |
| Ukraine       | China         | Corn        | Feb 10/17      | 60,000                     | 36.40 op 38.90                 |

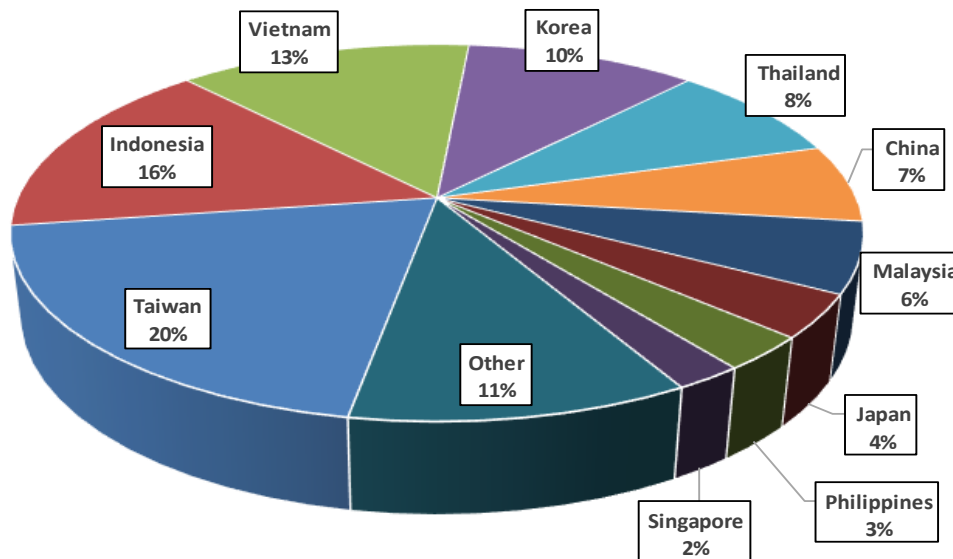
\*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2019, containers were used to transport 9 percent of total U.S. waterborne grain exports. Approximately 60 percent of U.S. waterborne grain exports in 2019 went to Asia, of which 14 percent were moved in containers. Approximately 94 percent of U.S. waterborne containerized grain exports were destined for Asia.

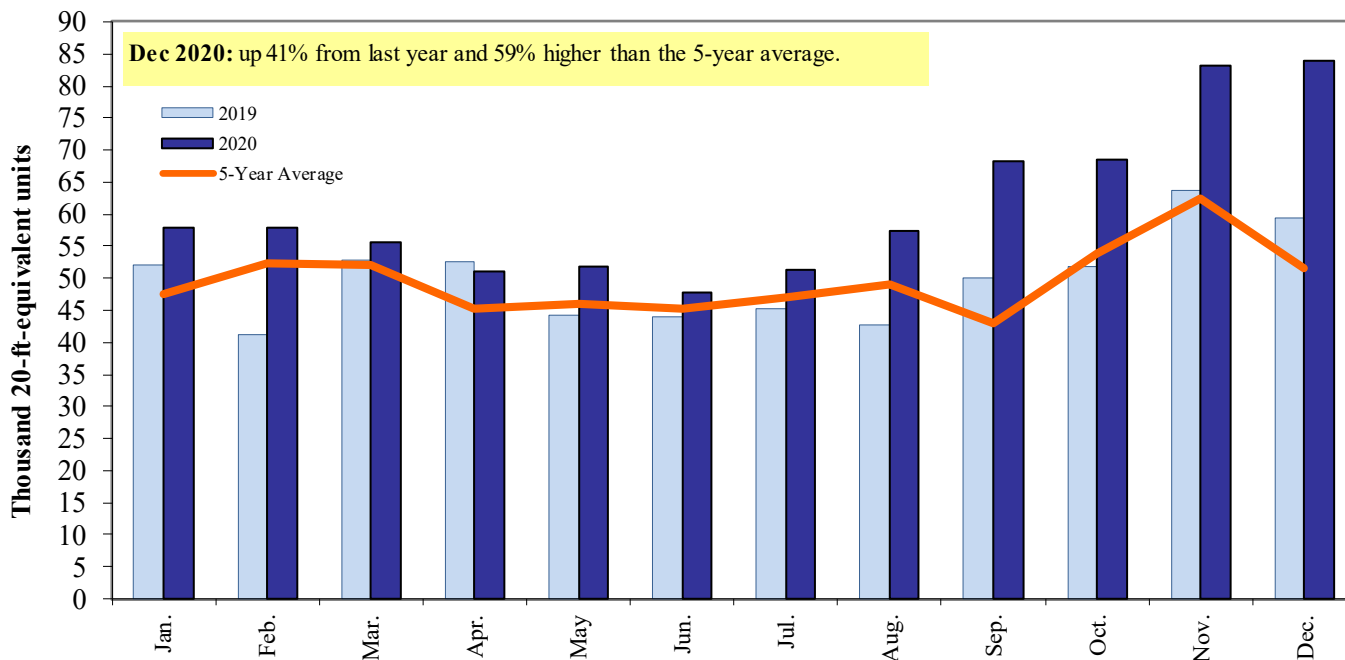
**Figure 18**  
**Top 10 destination markets for U.S. containerized grain exports, Jan-Dec 2020**



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, 120810, and 120190.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

**Figure 19**  
**Monthly shipments of containerized grain to Asia**



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, and 230990.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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