



Grain Transportation Report

A weekly publication of the Agricultural Marketing Service
www.ams.usda.gov/GTR

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December 9, 2021

WEEKLY HIGHLIGHTS

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ATRI Releases 2021 Operational Costs of Trucking Report

On November 23, the American Transportation Research Institute (ATRI) [released](#) its 2021 update to *An Analysis of the Operational Costs of Trucking*. The report uses 2020 financial data from motor carriers of all sectors and fleet sizes to highlight the impacts of the COVID-19 pandemic on trucking. Faster speeds due to less traffic during the pandemic affected several cost categories. Other impacts included a 21-percent increase in dead-head miles (i.e., trucks traveling empty after dropping off their loads); an average 89,358-mile decrease in annual operating miles; and a 20-percent decline in fuel costs. Other trends unrelated to COVID-19 included a more than 18-percent increase in insurance costs—the highest in the history of ATRI's operation costs report history. Although 2019-20 truck driver wages rose—with overall truck driver compensation at 73.7 cents/mile—fringe benefits decreased. Safety and retention bonuses rose by 10.5 percent and 14.2 percent, respectively, while starting bonuses fell by 10 percent. ATRI speculates carriers may have prioritized safety and retention bonuses over starting bonuses because of the high turnover of drivers in 2020 and 2021. The average marginal cost per mile for motor carriers in 2020 fell by 5 cents/mile to \$1.64, while the total hourly per-mile costs dropped slightly to \$66.87.

Dike Repair Delays Lower Mississippi River Barge Traffic

On December 2, the Army Corps of Engineers (USACE) started repair of the stone dike at Victoria Bend on the Lower Mississippi River at Mile 595.5 (near Waxhaw, MS), delaying both northbound and southbound traffic. USACE had planned to allow vessels to pass through the construction site 12 hours per day (6 pm to 6 am) during the first week of the work, but operations were affected by nearby dredging and an unexpected river closure on December 3. Following the reopening to limited traffic on December 7, delays are [expected](#) to gradually improve over the next 2 weeks, and dredging will end on December 11. The dike repair work is scheduled to finish by December 30.

FMCSA Extends Emergency HOS Waiver for Feed and Fuel

On November 29, the Federal Motor Carrier Safety Administration (FMCSA) [extended](#) through February 28, 2022, its waiver on hours-of-service (HOS) requirements for trucks transporting feed and ethanol. FMCSA cautions the waiver may end sooner if conditions warrant. Originally issued in 2020 to help address the national COVID-19 emergency, the current waiver still exempts property-carrying vehicles from FMCSA-mandated maximum driving times. Like previous iterations, the waiver forbids motor carriers from asking truckers to haul loads when they say they are tired. The waiver does not cover routine commercial deliveries—including mixed loads—with nominal amounts of waiver-qualifying materials.

Snapshots by Sector

Export Sales

For the week ending November 25, [unshipped balances](#) of wheat, corn, and soybeans for marketing year 2021/22 totaled 46.4 million metric tons (mmt), down 22 percent from same time last year and down 3 percent from the previous week. Net [corn export sales](#) were 1.021 mmt, down 29 percent from the previous week. Net [soybean export sales](#) were 1.063 mmt, down 32 percent from the previous week. Net weekly [wheat export sales](#) were 0.080 mmt, down 86 percent from the previous week.

Rail

U.S. Class I railroads originated 23,616 [grain carloads](#) during the week ending November 27. This was a 4-percent decrease from the previous week, 6 percent fewer than last year, and 8 percent more than the 3-year average.

Average December shuttle [secondary railcar](#) bids/offers (per car) were \$404 above tariff for the week ending December 2. This was \$104 less than last week and \$362 more than this week last year. There were no non-shuttle bids/offers this week.

Barge

For the week ending December 4, [barged grain movements](#) totaled 867,202 tons. This was 27 percent higher than the previous week and 22 percent less than the same period last year.

For the week ending December 4, 541 grain barges [moved down river](#)—116 more barges than the previous week. There were 749 grain barges unloaded in the New Orleans region, 18 percent fewer than last week.

Ocean

For the week ending December 2, 34 [oceangoing grain vessels](#) were loaded in the Gulf—down 3 percent from the same period last year. Within the next 10 days (starting December 3), 52 vessels were expected to be loaded—16 percent fewer than the same period last year.

As of December 2, the rate for shipping a metric ton (mt) of grain from the U.S. Gulf to Japan was \$71.00. This was 1 percent lower than the last available rate on November 18. The rate from PNW to Japan was \$37.50 per mt, unchanged from the rate on November 18.

Fuel

For the week ending December 6, the U.S. average [diesel fuel price](#) decreased by 4.6 cents from the previous week to \$3.674 per gallon, \$1.15 above the same week last year. At \$3.536 per gallon, the average Midwest diesel price has declined for 5 consecutive weeks and is at its lowest level since October 11, 2021.

Feature Article/Calendar

Third-Quarter Landed Costs of U.S. Soybeans Trend Down, While Brazil's Tick Up

The world's two leading producers of soybeans—United States and Brazil—have long competed for the same overseas markets. The competitiveness of U.S. and Brazilian soybeans depends on low transportation and landed costs (i.e., transportation costs plus farm values) to China and Europe. For both soybean-exporting countries, China and Europe are key destinations. This article compares quarterly and yearly changes in the costs of moving soybeans from the United States and Brazil to Shanghai, China (table 1) and to Hamburg, Germany (table 2).

Table 1—Quarterly costs of transporting soybeans from United States and Brazil to Shanghai, China

| | United States (via U.S. Gulf) | | | | | United States (via U.S. Gulf) | | | | |
|----------------------------|---|------------------------------|------------------------------|---|--------|--|------------------------------|------------------------------|---|--------|
| | 2020 3 rd qtr. | 2021 2 nd qtr. | 2021 3 rd qtr. | Percent change Yr. to yr. Qtr. to qtr. | | 2020 3 rd qtr. | 2021 2 nd qtr. | 2021 3 rd qtr. | Percent change Yr. to yr. Qtr. to qtr. | |
| | Minneapolis, MN | | | | | Davenport, IA | | | | |
| | --\$/mt-- | | | | | --\$/mt-- | | | | |
| Truck | 12.38 | 13.99 | 13.18 | 6.46 | -5.79 | 12.38 | 13.99 | 13.18 | 6.46 | -5.79 |
| Rail ¹ | - | - | - | - | - | - | - | - | - | - |
| Barge | 29.89 | 29.61 | 32.62 | 9.13 | 10.17 | 21.58 | 20.17 | 26.21 | 21.46 | 29.95 |
| Ocean ² | 42.14 | 64.88 | 80.83 | 91.81 | 24.58 | 42.14 | 64.88 | 80.83 | 91.81 | 24.58 |
| Total transportation | 84.41 | 108.48 | 126.63 | 50.02 | 16.73 | 76.10 | 99.04 | 120.22 | 57.98 | 21.39 |
| Farm value ³ | 331.43 | 529.11 | 483.79 | 45.97 | -8.57 | 322.85 | 529.11 | 494.82 | 53.27 | -6.48 |
| Landed cost ⁴ | 415.84 | 637.59 | 610.42 | 46.79 | -4.26 | 398.95 | 628.15 | 615.04 | 54.16 | -2.09 |
| Transport % of landed cost | 20.30 | 17.01 | 20.74 | - | - | 19.08 | 15.77 | 19.55 | - | - |
| | Via PNW | | | | | | | | | |
| | Fargo, ND | | | | | Sioux Falls, SD | | | | |
| | --\$/mt-- | | | | | --\$/mt-- | | | | |
| Truck | 12.38 | 13.99 | 13.18 | 6.46 | -5.79 | 12.38 | 13.99 | 13.18 | 6.46 | -5.79 |
| Rail ¹ | 57.10 | 57.10 | 57.76 | 1.16 | 1.16 | 58.09 | 58.09 | 58.76 | 1.15 | 1.15 |
| Ocean | 22.37 | 37.60 | 43.98 | 96.60 | 16.97 | 22.37 | 37.60 | 43.98 | 96.60 | 16.97 |
| Total transportation | 91.85 | 108.69 | 114.92 | 25.12 | 5.73 | 92.84 | 109.68 | 115.92 | 24.86 | 5.69 |
| Farm value | 305.83 | 518.09 | 462.97 | 51.38 | -10.64 | 310.36 | 525.43 | 483.79 | 55.88 | -7.92 |
| Landed cost | 397.68 | 626.78 | 577.89 | 45.32 | -7.80 | 403.20 | 635.11 | 599.71 | 48.74 | -5.57 |
| Transport % of landed cost | 23.10 | 17.34 | 19.89 | - | - | 23.03 | 17.27 | 19.33 | - | - |
| | Brazil | | | | | | | | | |
| | North MT ⁵ - Santos ⁶ | | | | | South GO ⁵ - Paranagua ⁶ | | | | |
| | --\$/mt-- | | | | | --\$/mt-- | | | | |
| Truck | 60.52 | 66.24 | 59.59 | -1.54 | -10.04 | 35.57 | 38.73 | 34.66 | -2.56 | -10.51 |
| Ocean ⁷ | 31.33 | 50.60 | 64.00 | 104.28 | 26.48 | 33.08 | 52.40 | 66.00 | 99.52 | 25.95 |
| Total transportation | 91.85 | 116.84 | 123.59 | 34.56 | 5.78 | 68.65 | 91.13 | 100.66 | 46.63 | 10.46 |
| Farm Value ⁸ | 367.89 | 495.57 | 513.31 | 39.53 | 3.58 | 333.45 | 500.77 | 495.90 | 48.72 | -0.97 |
| Landed Cost | 459.74 | 612.41 | 636.90 | 38.53 | 4.00 | 402.10 | 591.90 | 596.56 | 48.36 | 0.79 |
| Transport % of landed cost | 19.98 | 19.08 | 19.40 | - | - | 17.07 | 15.40 | 16.87 | - | - |

¹Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary rail markets, which could exceed the rail tariff rate plus fuel surcharge shown in the table.

²Source for the U.S. Ocean freight rates: O'Neil Commodity Consulting.

³Source for the U.S farm values: USDA, National Agricultural Statistivs Service.

⁴Landed cost is transportation cost plus farm value.

⁵Producing regions: MT= Mato Grosso, GO = Goiás.

⁶Export ports.

⁷Source for Brazil's ocean freight rates: University of São Paulo, Brazil and USDA, Agricultural Marketing Service.

⁸Source for Brazil's farm values: Companhia Nacional de Abastecimento.

Note: qtr. = quarter; yr. = year; mt = metric ton; "-" indicates data not required or applicable. Total may not add exactly because of rounding.

Source: Compiled by the USDA, Agricultural Marketing Service.

Quarter-to-quarter transportation costs. From second quarter 2021 to third quarter 2021 (quarter to quarter), total transportation costs rose for exporting U.S. soybeans to China—either through the U.S. Gulf or Pacific Northwest (PNW) (table 1) or through the U.S. Gulf to Germany (table 2). Brazil's transportation costs followed the same upward trend as U.S. costs.

In the United States, transportation costs to Germany climbed with rising ocean freight and barge rates, and costs to China increased with rising ocean freight, barge, and modestly rising rail rates (public tariff, plus the fuel surcharge). In Brazil, transportation costs rose with higher ocean freight rates. Truck rates fell in both the United States and Brazil. In the United States, barge rates increased because of high demand for empty barges, more scrapping activity, and new logistical challenges related to Hurricane Ida ([Grain Transportation Report \(GTR\), October 28, 2021](#)). Ocean freight rates rose globally in response to strong trade of bulk commodities and tight vessel supply, created by congestion and other logistical inefficiencies ([GTR, October 14, 2021](#)).

Year-to-year transportation costs. From third quarter 2020 to third quarter 2021 (year to year), transportation costs increased in the United States and Brazil. In the United States, higher truck, barge, rail, and ocean freight rates pushed up total transportation costs. In Brazil, higher ocean rates pushed up total transportation costs.

Table 2-Quarterly costs of transporting soybeans from United States and Brazil to Hamburg, Germany

| | 2020 | 2021 | 2021 | Percent change | | 2020 | 2021 | 2021 | Percent change | |
|--|----------------------|----------------------|----------------------|----------------|--------------|---|----------------------|----------------------|----------------|--------------|
| | 3 rd qtr. | 2 nd qtr. | 3 rd qtr. | Yr. to yr. | Qtr. to qtr. | 3 rd qtr. | 2 nd qtr. | 3 rd qtr. | Yr. to yr. | Qtr. to qtr. |
| United States (via U.S. Gulf) | | | | | | | | | | |
| Minneapolis, MN | | | | | | | | | | |
| | --\$/mt-- | | | | | Davenport, IA | | | | |
| | --\$/mt-- | | | | | --\$/mt-- | | | | |
| Truck | 12.38 | 13.99 | 13.18 | 6.46 | -5.79 | 12.38 | 13.99 | 13.18 | 6.46 | -5.79 |
| Rail ¹ | - | - | - | - | - | - | - | - | - | - |
| Barge | 29.89 | 29.61 | 32.62 | 9.13 | 10.17 | 21.58 | 20.17 | 26.21 | 21.46 | 29.95 |
| Ocean ² | 19.41 | 23.19 | 28.21 | 45.34 | 21.65 | 19.41 | 23.19 | 28.21 | 45.34 | 21.65 |
| Total transportation | 61.68 | 66.79 | 74.01 | 19.99 | 10.81 | 53.37 | 57.35 | 67.60 | 26.66 | 17.87 |
| Farm value ³ | 331.43 | 529.11 | 483.79 | 45.97 | -8.57 | 322.85 | 529.11 | 494.82 | 53.27 | -6.48 |
| Landed cost ⁴ | 393.11 | 595.90 | 557.80 | 41.89 | -6.39 | 376.22 | 586.46 | 562.42 | 49.49 | -4.10 |
| Transport % of landed cost | 15.69 | 11.21 | 13.27 | - | - | 14.19 | 9.78 | 12.02 | - | - |
| Brazil | | | | | | | | | | |
| North MT⁵ - Santos⁶ | | | | | | | | | | |
| | --\$/mt-- | | | | | South GO⁵ - Paranagua⁶ | | | | |
| | --\$/mt-- | | | | | --\$/mt-- | | | | |
| Truck | 60.52 | 66.24 | 59.59 | -1.54 | -10.04 | 35.57 | 38.73 | 34.66 | -2.56 | -10.51 |
| Ocean ⁷ | 24.00 | 42.70 | 54.00 | 125.00 | 26.46 | 25.00 | 41.90 | 53.00 | 112.00 | 26.49 |
| Total transportation | 84.52 | 108.94 | 113.59 | 34.39 | 4.27 | 60.57 | 80.63 | 87.66 | 44.73 | 8.72 |
| Farm value ⁸ | 367.89 | 495.57 | 513.31 | 39.53 | 3.58 | 333.43 | 500.77 | 495.90 | 48.73 | -0.97 |
| Landed cost | 452.41 | 604.51 | 626.90 | 38.57 | 3.70 | 394.00 | 581.40 | 583.56 | 48.11 | 0.37 |
| Transport % of landed cost | 18.68 | 18.02 | 18.12 | - | - | 15.37 | 13.87 | 15.02 | - | - |

¹Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary rail markets, which could exceed the rail tariff rate plus fuel surcharge shown in the table.

²Source for the U.S. ocean rates: O'Neil Commodity Consulting.

³Source for the U.S. farm values: USDA/National Agricultural Statistics Service.

⁴Landed cost is total cost plus farm value.

⁵Producing regions: MT= Mato Grosso, GO = Goiás.

⁶Export ports.

⁷Source for Brazil's ocean rates:University of São Paulo, Brazil and USDA/Agricultural Marketing Service.

⁸Source for Brazil's farm values: Companhia Nacional de Abastecimento.

Note: qtr. = quarter; yr. = year; mt = metric ton; "-" indicates data not required or applicable. Total may not add exactly because of rounding. Source: Compiled by the USDA, Agricultural Marketing Service.

Quarter-to-quarter landed costs. Quarter to quarter, landed costs decreased in the United States, but increased in Brazil. For shipments from the United States, falling farm values were the main reasons behind declining landed costs. In Brazil, the reasons behind rising landed costs varied. For shipments from North Mato Grosso (MT), landed costs rose because of both higher transportation costs and higher farm values. However, for shipments from South Goiás (GO), rising transportation costs were the main driver of rising landed costs. The transportation share of third-quarter U.S. landed costs was 19-21 percent for shipments to China (table 1) and 12-13 percent for shipments to Germany (table 2). The transportation share of Brazil's total landed costs was 17-19 percent for shipments to China (table 1) and 15-18 percent for shipments to Germany (table 2).

Year-to-year landed costs. Year to year, landed costs rose in both countries. For exports from both countries, the increase reflected higher transportation costs and higher soybean farm values.

U.S. exports to China. According to [USDA's Federal Grain Inspection Service](#), China imported 1.18 million metric tons (mmt) of U.S. soybeans in third quarter 2021, versus 0.11 mmt in the previous quarter and 0.63 mmt in third quarter 2020. Total U.S. soybean exports are projected at 55.79 mmt in marketing year (MY) 2021/22, down from 61.66 mmt in MY 2020/21, according to USDA's November [World Agricultural Supply and Demand Estimates](#). On the other hand, Brazil is projected to export 94 mmt in MY 2021/22, up from 81.65 mmt in MY 2020/21. For more on soybean transportation in Brazil, see the quarterly [Brazil Soybean Transportation](#) report. surajudeen.olowlayemo@usda.gov

Grain Transportation Indicators

Table 1

Grain transport cost indicators¹

| For the week ending | Truck | Rail | | Barge | Ocean | |
|---------------------|-------|-------------|---------|-------|-------|---------|
| | | Non-Shuttle | Shuttle | | Gulf | Pacific |
| 12/08/21 | 247 | 299 | 247 | 318 | 318 | 266 |
| 12/01/21 | 250 | 297 | 251 | 267 | n/a | n/a |

¹Indicator: Base year 2000 = 100. Weekly updates include truck = diesel (\$/gallon); rail = near-month secondary rail market bid and monthly tariff rate with fuel surcharge (\$/car); barge = Illinois River barge rate (index = percent of tariff rate); ocean = routes to Japan (\$/metric ton); n/a = not available.

Source: USDA, Agricultural Marketing Service.

Table 2

Market Update: U.S. origins to export position price spreads (\$/bushel)

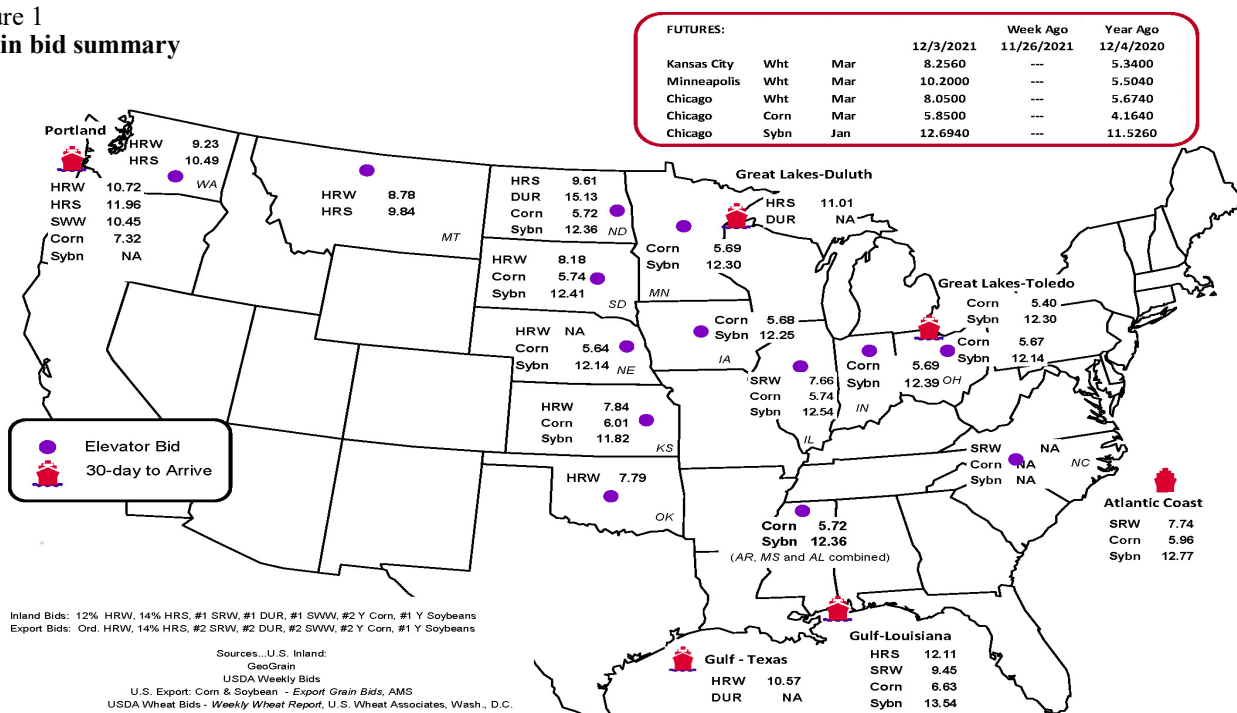
| Commodity | Origin-destination | 12/3/2021 | 11/26/2021 |
|-----------|--------------------|-----------|------------|
| Corn | IL-Gulf | -0.89 | n/a |
| Corn | NE-Gulf | -0.99 | n/a |
| Soybean | IA-Gulf | -1.29 | n/a |
| HRW | KS-Gulf | -2.73 | n/a |
| HRS | ND-Portland | -2.35 | n/a |

Note: nq = no quote; n/a = not available; HRW = hard red winter wheat; HRS = hard red spring wheat.

Source: USDA, Agricultural Marketing Service.

The **grain bid summary** illustrates the market relationships for commodities. Positive and negative adjustments in differential between terminal and futures markets, and the relationship to inland market points, are indicators of changes in fundamental market supply and demand. The map may be used to monitor market and time differentials.

Figure 1
Grain bid summary



Rail Transportation

Table 3

Rail deliveries to port (carloads)¹

| For the week ending | Mississippi | | Pacific | Atlantic & | Total | Week ending | Cross-border Mexico ³ |
|---|-------------|------------|-----------|------------|---------|--------------------|----------------------------------|
| | Gulf | Texas Gulf | Northwest | East Gulf | | | |
| 12/01/2021 ^P | 1,332 | 1,481 | 7,084 | 661 | 10,558 | 11/27/2021 | 3,238 |
| 11/24/2021 ^r | 1,238 | 1,563 | 8,639 | 820 | 12,260 | 11/20/2021 | 2,794 |
| 2021 YTD ^r | 47,835 | 62,961 | 279,357 | 18,739 | 408,892 | 2021 YTD | 134,279 |
| 2020 YTD ^r | 36,940 | 54,805 | 260,200 | 19,542 | 371,487 | 2020 YTD | 116,568 |
| 2021 YTD as % of 2020 YTD | 129 | 115 | 107 | 96 | 110 | % change YTD | 115 |
| Last 4 weeks as % of 2020 ² | 64 | 75 | 95 | 71 | 85 | Last 4wks. % 2020 | 121 |
| Last 4 weeks as % of 4-year avg. ² | 176 | 143 | 135 | 146 | 140 | Last 4wks. % 4 yr. | 111 |
| Total 2020 | 45,294 | 64,116 | 299,882 | 24,458 | 433,750 | Total 2020 | 126,407 |
| Total 2019 | 40,974 | 51,167 | 251,181 | 16,192 | 359,514 | Total 2019 | 127,622 |

¹Data is incomplete as it is voluntarily provided.

²Compared with same 4-weeks in 2020 and prior 4-year average.

³Cross-border weekly data is approximately 15 percent below the Association of American Railroads' reported weekly carloads received by Mexican railroads to reflect switching between Kansas City Southern de Mexico (KCSM) and Grupo Mexico.

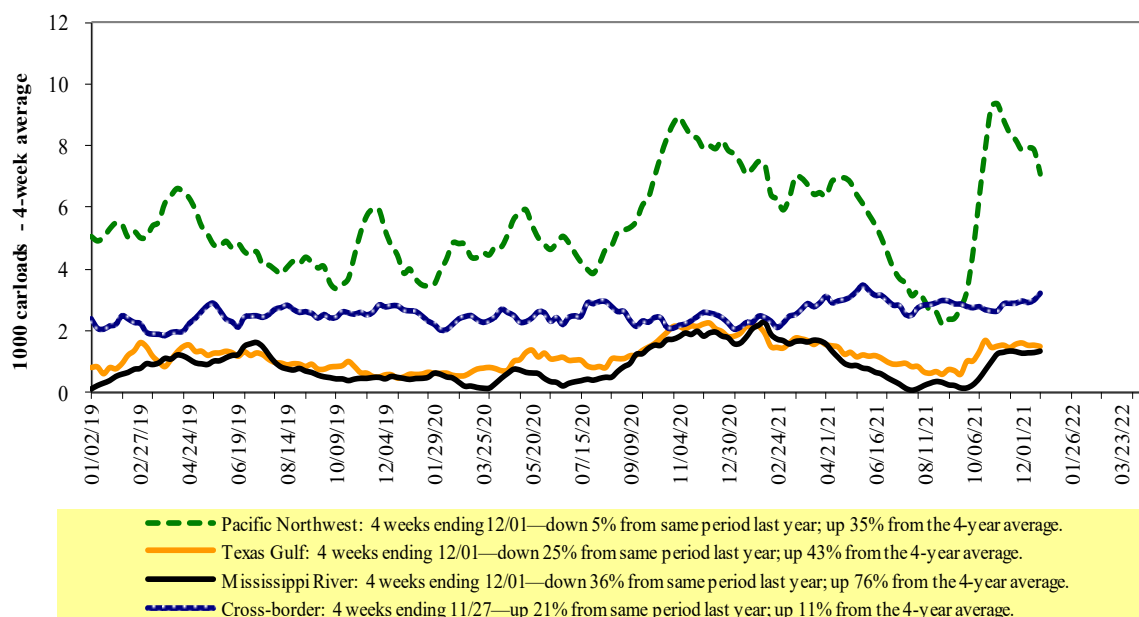
YTD = year-to-date; p = preliminary data; r = revised data; n/a = not available; wks. = weeks; avg. = average.

Source: USDA, Agricultural Marketing Service.

Railroads originate approximately 24 percent of U.S. grain shipments. Trends in these loadings are indicative of market conditions and expectations.

Figure 2

Rail deliveries to port



Source: USDA, Agricultural Marketing Service.

Table 4

Class I rail carrier grain car bulletin (grain carloads originated)

| For the week ending: 11/27/2021 | East | | West | | | U.S. total | Canada | |
|------------------------------------|--------|---------|---------|--------|---------|------------|---------|---------|
| | CSXT | NS | BNSF | KCS | UP | | CN | CP |
| This week | 1,652 | 1,799 | 13,532 | 1,296 | 5,337 | 23,616 | 3,301 | 4,036 |
| This week last year | 1,991 | 2,305 | 14,049 | 1,167 | 5,484 | 24,996 | 5,727 | 6,845 |
| 2021 YTD | 83,980 | 109,650 | 551,393 | 57,421 | 288,955 | 1,091,399 | 192,425 | 222,721 |
| 2020 YTD | 81,844 | 116,682 | 547,282 | 52,584 | 262,332 | 1,060,724 | 211,903 | 233,129 |
| 2021 YTD as % of 2020 YTD | 103 | 94 | 101 | 109 | 110 | 103 | 91 | 96 |
| Last 4 weeks as % of 2020* | 92 | 67 | 97 | 108 | 94 | 93 | 68 | 75 |
| Last 4 weeks as % of 3-yr. avg.** | 103 | 76 | 108 | 122 | 115 | 106 | 81 | 86 |
| Total 2020 | 91,659 | 129,711 | 613,630 | 57,782 | 296,701 | 1,189,483 | 238,148 | 261,778 |

*The past 4 weeks of this year as a percent of the same 4 weeks last year.

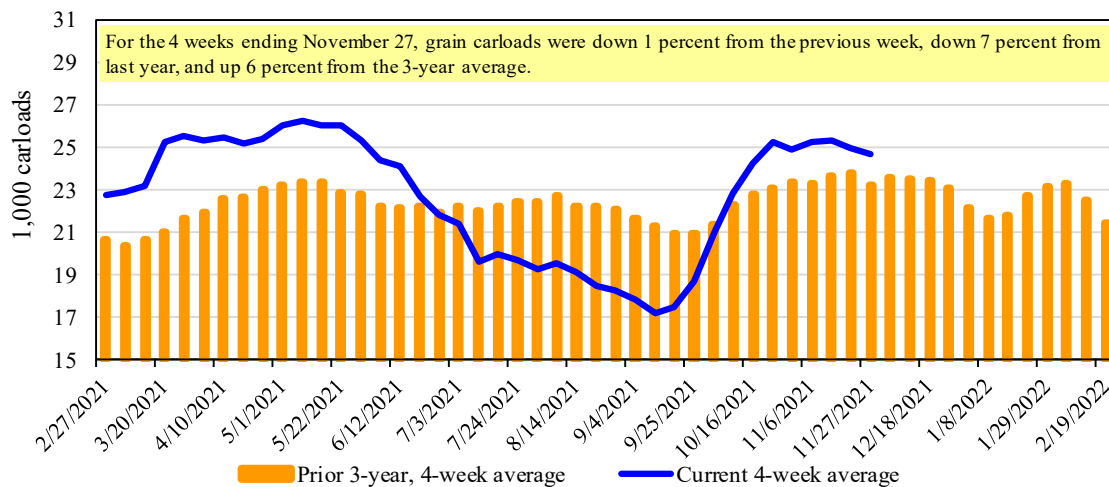
**The past 4 weeks as a percent of the same period from the prior 3-year average. YTD = year-to-date; avg. = average; yr. = year.

Note: NS = Norfolk Southern; KCS = Kansas City Southern; UP = Union Pacific; CN = Canadian National; CP = Canadian Pacific.

Source: Association of American Railroads.

Figure 3

Total weekly U.S. Class I railroad grain carloads



Source: Association of American Railroads.

Table 5

Railcar auction offerings¹ (\$/car)²

| For the week ending: 12/2/2021 | | Delivery period | | | | | | | |
|-----------------------------------|----------------------|-----------------|----------|----------|----------|----------|----------|---------|---------|
| | | Dec-21 | Dec-20 | Jan-22 | Jan-21 | Feb-22 | Feb-21 | Mar-22 | Mar-21 |
| BNSF ³ | COT grain units | no bids | no bids | 1 | 0 | no bids | no bids | no bids | no bids |
| | COT grain single-car | 0 | 101 | 0 | 173 | 0 | 174 | 0 | 135 |
| UP ⁴ | GCAS/Region 1 | no offer | no offer | no offer | no offer | no offer | no offer | n/a | n/a |
| | GCAS/Region 2 | no offer | no offer | no offer | no offer | no offer | no offer | n/a | n/a |

¹Auction offerings are for single-car and unit train shipments only.

²Average premium/discount to tariff, last auction. n/a = not available.

³BNSF - COT = BNSF Railway Certificate of Transportation; north grain and south grain bids were combined effective the week ending 6/24/06.

⁴UP - GCAS = Union Pacific Railroad Grain Car Allocation System.

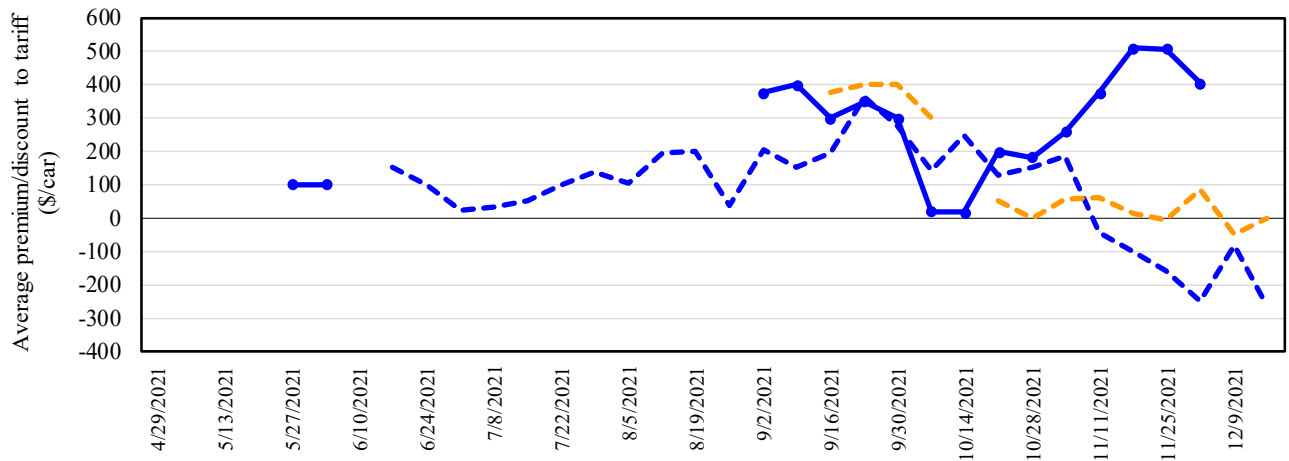
Region 1 includes: AR, IL, LA, MO, NM, OK, TX, WI, and Duluth, MN.

Region 2 includes: CO, IA, KS, MN, NE, WY, and Kansas City and St. Joseph, MO.

Source: USDA, Agricultural Marketing Service.

The **secondary rail market** information reflects trade values for service that was originally purchased from the railroad carrier as some form of guaranteed freight. The **auction and secondary rail** values are indicators of rail service quality and demand/supply.

Figure 4
Bids/offers for railcars to be delivered in December 2021, secondary market



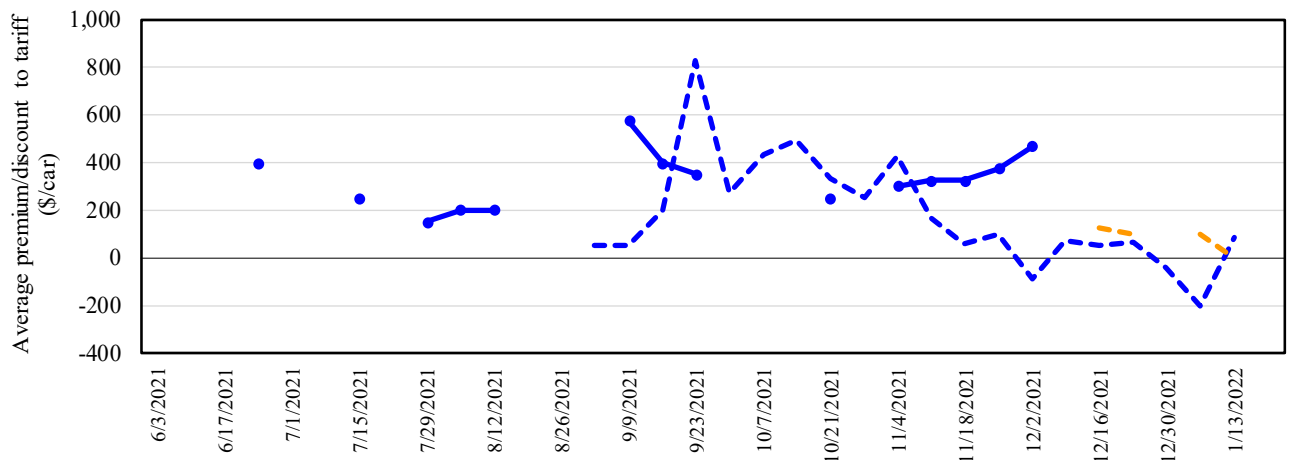
| | | |
|--------------------|-------------|-----------|
| 12/2/2021 | BNSF | UP |
| Non-shuttle | n/a | n/a |
| Shuttle | \$347 | \$461 |

—●— Shuttle
- - - Shuttle prior 3-yr. avg. (same week)
—■— Non-shuttle
- - - Non-shuttle prior 3-yr. avg. (same week)

There were no non-shuttle bids/offers this week.
 Average shuttle bids/offers fell \$104 this week and are \$106 below the peak.

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.
 Source: USDA, Agricultural Marketing Service.

Figure 5
Bids/offers for railcars to be delivered in January 2022, secondary market



| | | |
|--------------------|-------------|-----------|
| 12/2/2021 | BNSF | UP |
| Non-shuttle | n/a | n/a |
| Shuttle | \$400 | \$538 |

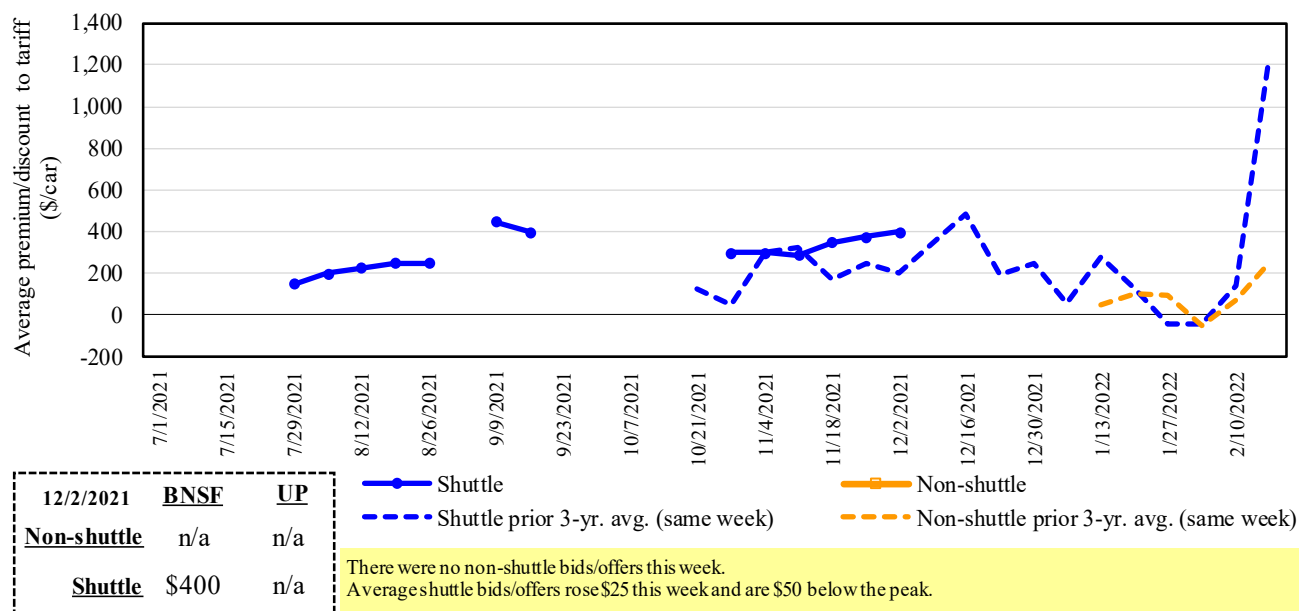
—●— Shuttle
- - - Shuttle prior 3-yr. avg. (same week)
—■— Non-shuttle
- - - Non-shuttle prior 3-yr. avg. (same week)

There were no non-shuttle bids/offers this week.
 Average shuttle bids/offers rose \$94 this week and are \$106 below the peak.

Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.
 Source: USDA, Agricultural Marketing Service.

Figure 6

Bids/offers for railcars to be delivered in February 2022, secondary market



Note: Non-shuttle bids include unit-train and single-car bids. n/a = not available; avg. = average; yr. = year; BNSF = BNSF Railway; UP = Union Pacific Railroad.
Source: USDA, Agricultural Marketing Service.

Table 6

Weekly secondary railcar market (\$/car)¹

| For the week ending: | | Delivery period | | | | | |
|----------------------|----------------------------|-----------------|--------|--------|--------|--------|--------|
| | | Dec-21 | Jan-22 | Feb-22 | Mar-22 | Apr-22 | May-22 |
| Non-shuttle | BNSF-GF | n/a | n/a | n/a | n/a | n/a | n/a |
| | Change from last week | n/a | n/a | n/a | n/a | n/a | n/a |
| | Change from same week 2020 | n/a | n/a | n/a | n/a | n/a | n/a |
| | UP-Pool | n/a | n/a | n/a | n/a | n/a | n/a |
| | Change from last week | n/a | n/a | n/a | n/a | n/a | n/a |
| | Change from same week 2020 | n/a | n/a | n/a | n/a | n/a | n/a |
| Shuttle | BNSF-GF | 347 | 400 | 400 | 200 | (200) | n/a |
| | Change from last week | (57) | (50) | (50) | n/a | (100) | n/a |
| | Change from same week 2020 | 364 | n/a | n/a | n/a | n/a | n/a |
| | UP-Pool | 461 | 538 | n/a | 250 | n/a | n/a |
| | Change from last week | (150) | 238 | n/a | n/a | n/a | n/a |
| | Change from same week 2020 | 361 | 363 | n/a | 150 | n/a | n/a |

¹Average premium/discount to tariff, \$/car-last week.

Note: Bids listed are market indicators only and are not guaranteed prices. n/a = not available; GF = guaranteed freight; Pool = guaranteed pool;

BNSF = BNSF Railway; UP = Union Pacific Railroad.

Data from James B. Joiner Co., Tradewest Brokerage Co.

Source: USDA, Agricultural Marketing Service.

The **tariff rail rate** is the base price of freight rail service. Together with **fuel surcharges** and any **auction and secondary rail** values, the tariff rail rate constitutes the full cost of shipping by rail. Typically, auction and secondary rail values are a small fraction of the full cost of shipping by rail relative to the tariff rate. However, during times of high rail demand or short supply, high auction and secondary rail values can exceed the cost of the tariff rate plus fuel surcharge.

Table 7

Tariff rail rates for unit and shuttle train shipments¹

| December 2021 | Origin region ³ | Destination region ³ | Tariff rate/car | Fuel surcharge per car | Tariff plus surcharge per: | | Percent change Y/Y ⁴ |
|----------------------|----------------------------|---------------------------------|-----------------|------------------------|----------------------------|---------------------|---------------------------------|
| | | | | | metric ton | bushel ² | |
| Unit train | | | | | | | |
| Wheat | Wichita, KS | St. Louis, MO | \$3,695 | \$167 | \$38.35 | \$1.04 | 4 |
| | Grand Forks, ND | Duluth-Superior, MN | \$3,658 | \$0 | \$36.33 | \$0.99 | -13 |
| | Wichita, KS | Los Angeles, CA | \$7,290 | \$0 | \$72.39 | \$1.97 | 2 |
| | Wichita, KS | New Orleans, LA | \$4,525 | \$294 | \$47.85 | \$1.30 | 5 |
| | Sioux Falls, SD | Galveston-Houston, TX | \$7,026 | \$0 | \$69.77 | \$1.90 | 3 |
| | Colby, KS | Galveston-Houston, TX | \$4,801 | \$322 | \$50.87 | \$1.38 | 5 |
| | Amarillo, TX | Los Angeles, CA | \$5,121 | \$448 | \$55.30 | \$1.51 | 7 |
| Corn | Champaign-Urbana, IL | New Orleans, LA | \$4,000 | \$332 | \$43.02 | \$1.09 | 9 |
| | Toledo, OH | Raleigh, NC | \$8,130 | \$0 | \$80.73 | \$2.05 | 4 |
| | Des Moines, IA | Davenport, IA | \$2,505 | \$70 | \$25.57 | \$0.65 | 4 |
| | Indianapolis, IN | Atlanta, GA | \$6,227 | \$0 | \$61.84 | \$1.57 | 4 |
| | Indianapolis, IN | Knoxville, TN | \$5,247 | \$0 | \$52.11 | \$1.32 | 4 |
| | Des Moines, IA | Little Rock, AR | \$4,000 | \$207 | \$41.77 | \$1.06 | 7 |
| | Des Moines, IA | Los Angeles, CA | \$5,880 | \$602 | \$64.37 | \$1.63 | 10 |
| Soybeans | Minneapolis, MN | New Orleans, LA | \$3,631 | \$412 | \$40.15 | \$1.09 | 11 |
| | Toledo, OH | Huntsville, AL | \$6,714 | \$0 | \$66.67 | \$1.81 | 2 |
| | Indianapolis, IN | Raleigh, NC | \$7,422 | \$0 | \$73.70 | \$2.01 | 4 |
| | Indianapolis, IN | Huntsville, AL | \$5,367 | \$0 | \$53.30 | \$1.45 | 2 |
| Champaign-Urbana, IL | New Orleans, LA | \$4,745 | \$332 | \$50.42 | \$1.37 | 8 | |
| Shuttle train | | | | | | | |
| Wheat | Great Falls, MT | Portland, OR | \$4,193 | \$0 | \$41.64 | \$1.13 | 4 |
| | Wichita, KS | Galveston-Houston, TX | \$4,411 | \$0 | \$43.80 | \$1.19 | 4 |
| | Chicago, IL | Albany, NY | \$6,670 | \$0 | \$66.24 | \$1.80 | 5 |
| | Grand Forks, ND | Portland, OR | \$5,851 | \$0 | \$58.10 | \$1.58 | 3 |
| | Grand Forks, ND | Galveston-Houston, TX | \$5,721 | \$0 | \$56.81 | \$1.55 | -5 |
| | Colby, KS | Portland, OR | \$6,012 | \$528 | \$64.94 | \$1.77 | 7 |
| Corn | Minneapolis, MN | Portland, OR | \$5,380 | \$0 | \$53.43 | \$1.36 | 4 |
| | Sioux Falls, SD | Tacoma, WA | \$5,340 | \$0 | \$53.03 | \$1.35 | 4 |
| | Champaign-Urbana, IL | New Orleans, LA | \$3,920 | \$332 | \$42.22 | \$1.07 | 10 |
| | Lincoln, NE | Galveston-Houston, TX | \$4,080 | \$0 | \$40.52 | \$1.03 | 5 |
| | Des Moines, IA | Amarillo, TX | \$4,420 | \$260 | \$46.47 | \$1.18 | 7 |
| | Minneapolis, MN | Tacoma, WA | \$5,380 | \$0 | \$53.43 | \$1.36 | 4 |
| | Council Bluffs, IA | Stockton, CA | \$5,300 | \$0 | \$52.63 | \$1.34 | 4 |
| Soybeans | Sioux Falls, SD | Tacoma, WA | \$6,050 | \$0 | \$60.08 | \$1.64 | 3 |
| | Minneapolis, MN | Portland, OR | \$6,100 | \$0 | \$60.58 | \$1.65 | 3 |
| | Fargo, ND | Tacoma, WA | \$5,950 | \$0 | \$59.09 | \$1.61 | 3 |
| | Council Bluffs, IA | New Orleans, LA | \$4,975 | \$383 | \$53.21 | \$1.45 | 8 |
| | Toledo, OH | Huntsville, AL | \$4,954 | \$0 | \$49.20 | \$1.34 | 0 |
| | Grand Island, NE | Portland, OR | \$5,360 | \$540 | \$58.59 | \$1.59 | 10 |

¹A unit train refers to shipments of at least 25 cars. Shuttle train rates are generally available for qualified shipments of

75-120 cars that meet railroad efficiency requirements.

²Approximate load per car = 111 short tons (100.7 metric tons): corn 56 pounds per bushel (lbs/bu), wheat and soybeans 60 lbs/bu.

³Regional economic areas are defined by the Bureau of Economic Analysis (BEA).

⁴Percentage change year over year (Y/Y) calculated using tariff rate plus fuel surcharge.

Source: BNSF Railway, Canadian National Railway, CSX Transportation, and Union Pacific Railroad.

Table 8

Tariff rail rates for U.S. bulk grain shipments to Mexico

| Date: December 2021 | | | Tariff rate per car ¹ | Fuel surcharge per car ² | Tariff rate plus fuel surcharge per: | | Percent change ⁴ Y/Y |
|---------------------|-----------------|----------------------|-------------------------------------|---|---|---------------------|---------------------------------------|
| Commodity | Origin state | Destination region | | | metric ton ³ | bushel ³ | |
| Wheat | MT | Chihuahua, CI | \$7,699 | \$0 | \$78.67 | \$2.14 | 4 |
| | OK | Cuautitlan, EM | \$6,900 | \$230 | \$72.85 | \$1.98 | 6 |
| | KS | Guadalajara, JA | \$7,619 | \$719 | \$85.19 | \$2.32 | 7 |
| | TX | Salinas Victoria, NL | \$4,420 | \$138 | \$46.57 | \$1.27 | 4 |
| Corn | IA | Guadalajara, JA | \$9,102 | \$663 | \$99.77 | \$2.53 | 6 |
| | SD | Celaya, GJ | \$8,300 | \$0 | \$84.81 | \$2.15 | 2 |
| | NE | Queretaro, QA | \$8,322 | \$462 | \$89.75 | \$2.28 | 5 |
| | SD | Salinas Victoria, NL | \$6,905 | \$0 | \$70.55 | \$1.79 | 0 |
| | MO | Tlahuepantla, EM | \$7,687 | \$450 | \$83.14 | \$2.11 | 5 |
| | SD | Torreon, CU | \$7,825 | \$0 | \$79.95 | \$2.03 | 2 |
| Soybeans | MO | Bojay (Tula), HG | \$8,647 | \$614 | \$94.63 | \$2.57 | 5 |
| | NE | Guadalajara, JA | \$9,207 | \$646 | \$100.67 | \$2.74 | 5 |
| | IA | El Castillo, JA | \$9,510 | \$0 | \$97.17 | \$2.64 | 1 |
| | KS | Torreon, CU | \$8,109 | \$466 | \$87.61 | \$2.38 | 5 |
| Sorghum | NE | Celaya, GJ | \$7,932 | \$597 | \$87.15 | \$2.21 | 6 |
| | KS | Queretaro, QA | \$8,108 | \$287 | \$85.77 | \$2.18 | 3 |
| | NE | Salinas Victoria, NL | \$6,713 | \$231 | \$70.94 | \$1.80 | 3 |
| | NE | Torreon, CU | \$7,225 | \$438 | \$78.29 | \$1.99 | 6 |

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements.

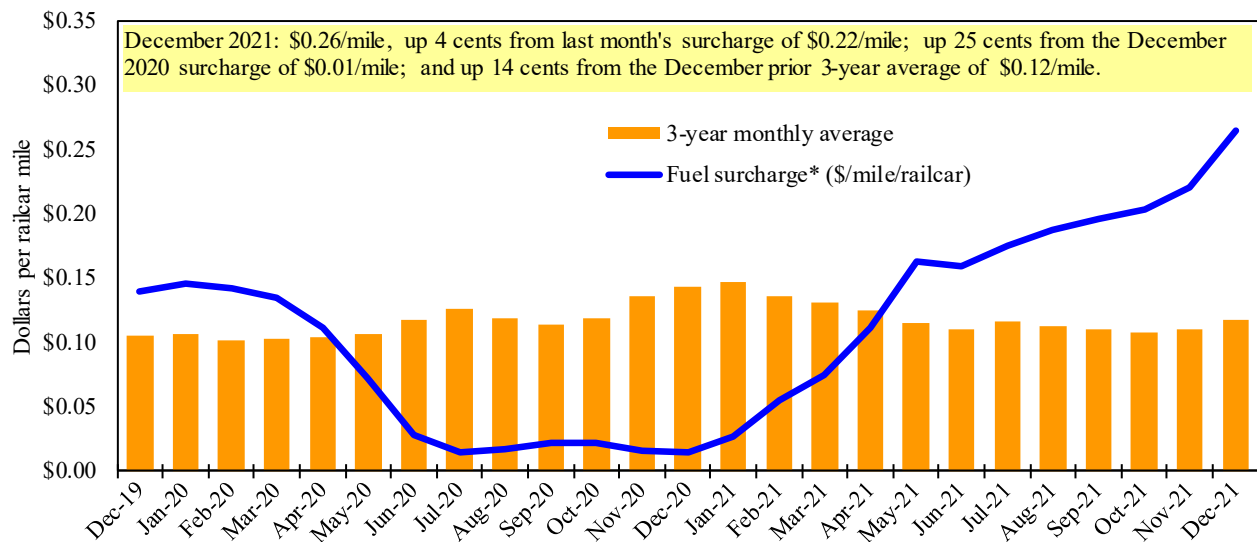
²Fuel surcharge adjusted to reflect the change in Ferrocarril Mexicano, S.A. de C.V railroad fuel surcharge policy as of 10/01/2009.

³Approximate load per car = 97.87 metric tons: Corn & Sorghum 56 lbs/bu, Wheat & Soybeans 60 lbs/bu.

⁴Percentage change calculated using tariff rate plus fuel surcharge; Y/Y = year over year.

Sources: BNSF Railway, Union Pacific Railroad, Kansas City Southern.

Figure 7

Railroad fuel surcharges, North American weighted average¹

¹ Weighted by each Class I railroad's proportion of grain traffic for the prior year.

* Beginning January 2009, the Canadian Pacific fuel surcharge is computed by a monthly average of the bi-weekly fuel surcharge.

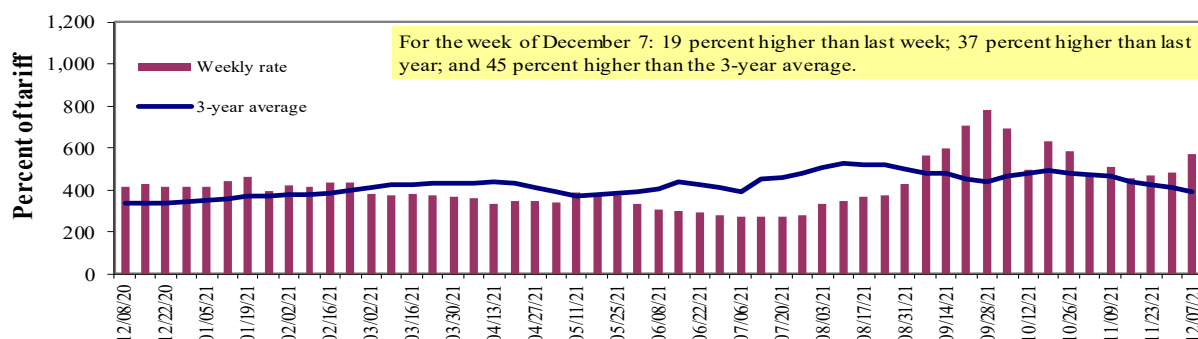
**CSX strike price changed from \$2.00/gal. to \$3.75/gal. starting January 1, 2015.

Sources: BNSF Railway, Canadian National Railway, CSX Transportation, Canadian Pacific Railway, Union Pacific Railroad, Kansas City Southern Railway, Norfolk Southern Corporation.

Barge Transportation

Figure 8

Illinois River barge freight rate^{1,2}



¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average of the 3-year average.

*Source: USDA, Agricultural Marketing Service.

Table 9

Weekly barge freight rates: Southbound only

| | | Twin Cities | Mid-Mississippi | Lower Illinois River | St. Louis | Cincinnati | Lower Ohio | Cairo-Memphis |
|--|--------------------------|-------------|-----------------|----------------------|-----------|------------|------------|---------------|
| Rate ¹ | 12/7/2021 | - | 610 | 572 | 454 | 590 | 590 | 425 |
| | 11/30/2021 | - | 485 | 480 | 374 | 480 | 480 | 345 |
| \$/ton | 12/7/2021 | - | 32.45 | 26.54 | 18.11 | 27.67 | 23.84 | 13.35 |
| | 11/30/2021 | - | 25.80 | 22.27 | 14.92 | 22.51 | 19.39 | 10.83 |
| Current week % change from the same week: | | | | | | | | |
| | Last year | - | 44 | 37 | 45 | 42 | 42 | 47 |
| | 3-year avg. ² | - | 57 | 45 | 52 | 74 | 74 | 57 |
| Rate ¹ | January | - | - | 492 | 385 | 420 | 420 | 340 |
| | March | - | - | 418 | 318 | 340 | 340 | 282 |

¹Rate = percent of 1976 tariff benchmark index (1976 = 100 percent); ²4-week moving average; ton = 2,000 pounds; "-" not available due to lock closure.

Source: USDA, Agricultural Marketing Service.

Figure 9 Benchmark tariff rates

Calculating barge rate per ton:
(Rate * 1976 tariff benchmark rate per ton)/100

Select applicable index from market quotes are included in tables on this page. The 1976 benchmark rates per ton are provided in map.

Map Credit: USDA, Agricultural Marketing Service

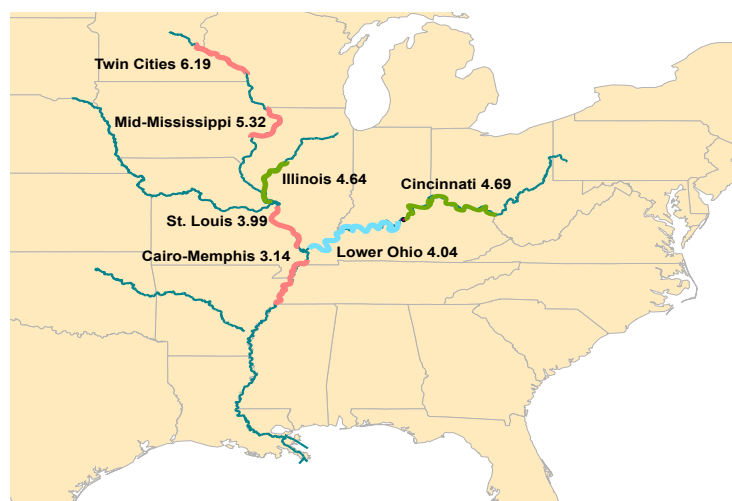
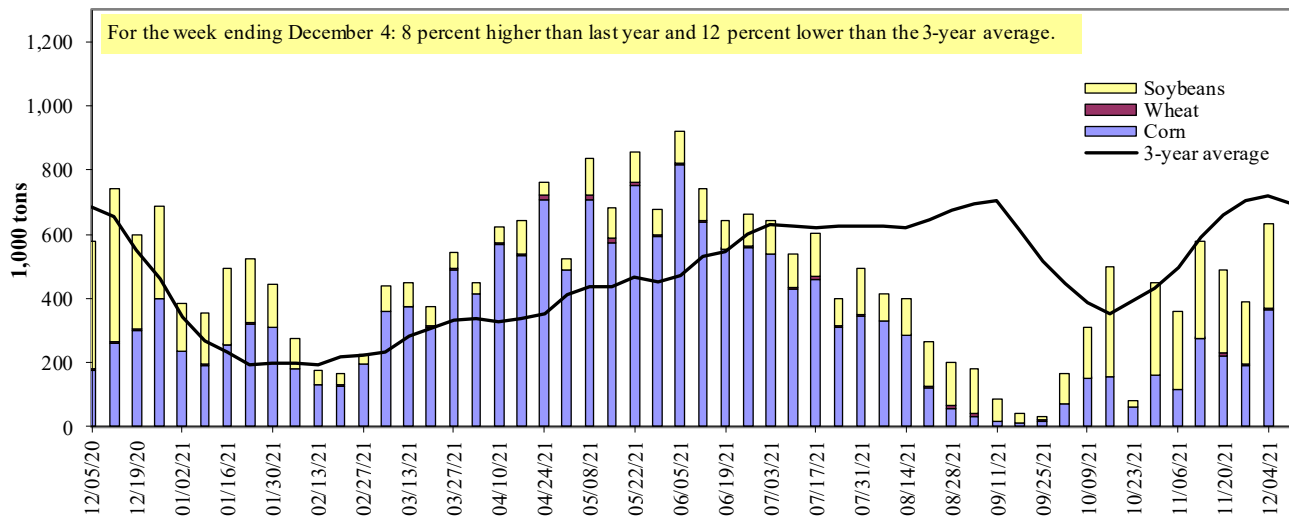


Figure 10

Barge movements on the Mississippi River¹ (Locks 27 - Granite City, IL)



¹ The 3-year average is a 4-week moving average.

Source: U.S. Army Corps of Engineers.

Table 10

Barge grain movements (1,000 tons)

| For the week ending 12/04/2021 | Corn | Wheat | Soybeans | Other | Total |
|--|--------|-------|----------|-------|--------|
| Mississippi River | | | | | |
| Rock Island, IL (L15) | 23 | 0 | 44 | 0 | 67 |
| Winfield, MO (L25) | 239 | 2 | 171 | 10 | 421 |
| Alton, IL (L26) | 321 | 5 | 253 | 10 | 589 |
| Granite City, IL (L27) | 364 | 5 | 261 | 22 | 652 |
| Illinois River (La Grange) | 84 | 0 | 113 | 0 | 197 |
| Ohio River (Olmsted) | 70 | 0 | 106 | 4 | 179 |
| Arkansas River (L1) | 1 | 10 | 25 | 0 | 36 |
| Weekly total - 2021 | 435 | 15 | 392 | 26 | 867 |
| Weekly total - 2020 | 360 | 23 | 733 | 2 | 1,118 |
| 2021 YTD ¹ | 22,167 | 1,558 | 9,860 | 278 | 33,862 |
| 2020 YTD ¹ | 16,993 | 1,689 | 16,472 | 211 | 35,365 |
| 2021 as % of 2020 YTD | 130 | 92 | 60 | 132 | 96 |
| Last 4 weeks as % of 2020 ² | 93 | 85 | 67 | 179 | 78 |
| Total 2020 | 18,942 | 1,765 | 19,205 | 237 | 40,149 |

¹ Weekly total, YTD (year-to-date), and calendar year total include MI/27, OH/Olmsted, and AR/1; Other refers to oats, barley, sorghum, and rye.

Total may not add exactly due to rounding.

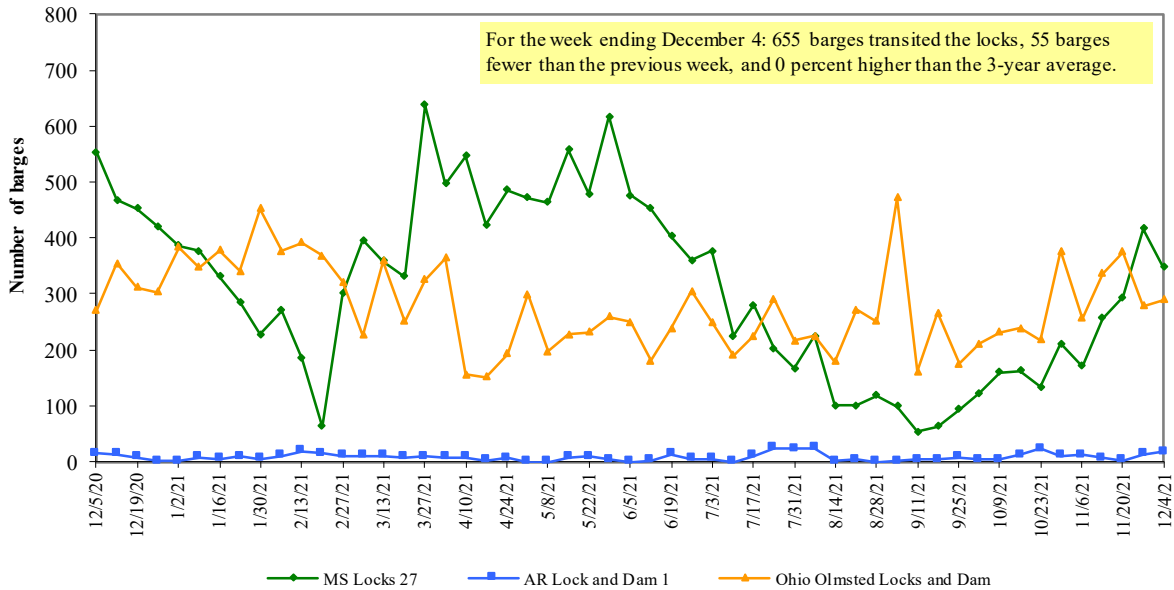
² As a percent of same period in 2020.

Note: L (as in "L15") refers to a lock, locks, or locks and dam facility.

Source: U.S. Army Corps of Engineers.

Figure 11

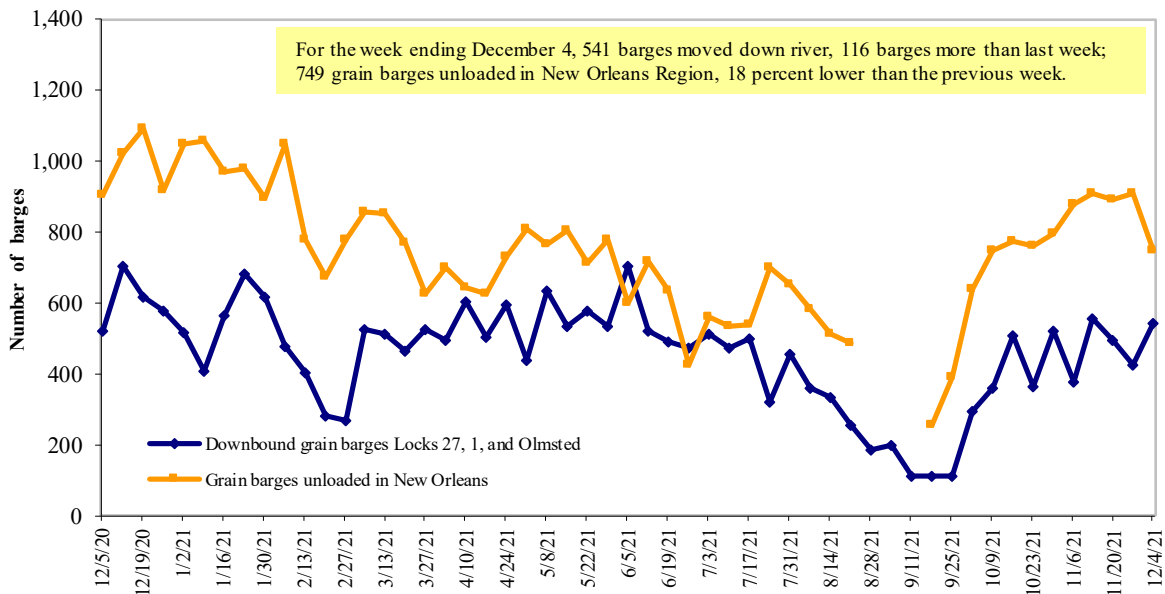
Upbound empty barges transiting Mississippi River Locks 27, Arkansas River Lock and Dam 1, and Ohio River Olmsted Locks and Dam



Source: U.S. Army Corps of Engineers.

Figure 12

Grain barges for export in New Orleans region



Note: Olmsted = Olmsted Locks and Dam.

Source: U.S. Army Corps of Engineers and USDA, Agricultural Marketing Service.

Truck Transportation

The **weekly diesel price** provides a proxy for trends in U.S. truck rates as diesel fuel is a significant expense for truck grain movements.

Table 11

Retail on-highway diesel prices, week ending 12/6/2021 (U.S. \$/gallon)

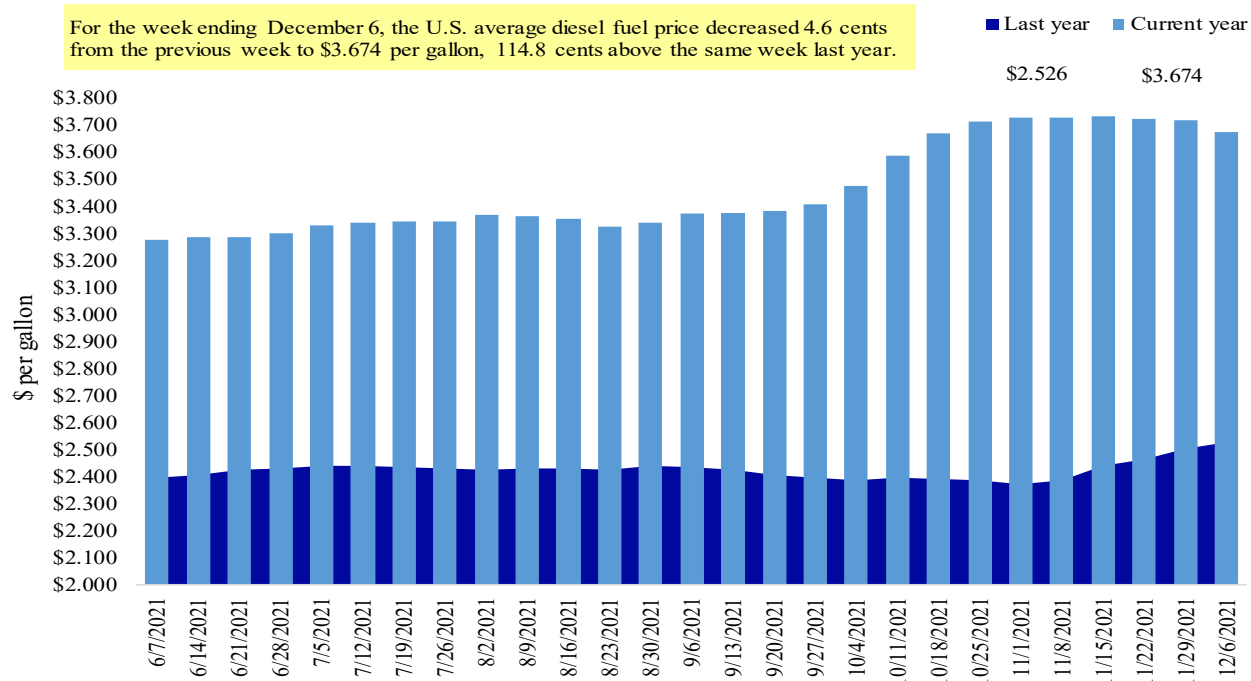
| Region | Location | Price | Change from | |
|--------|----------------------------|-------|-------------|----------|
| | | | Week ago | Year ago |
| I | East Coast | 3.658 | -0.026 | 1.085 |
| | New England | 3.654 | -0.012 | 1.067 |
| | Central Atlantic | 3.824 | -0.021 | 1.045 |
| | Lower Atlantic | 3.556 | -0.030 | 1.123 |
| II | Midwest | 3.536 | -0.066 | 1.101 |
| III | Gulf Coast | 3.402 | -0.052 | 1.126 |
| IV | Rocky Mountain | 3.780 | -0.044 | 1.239 |
| V | West Coast | 4.416 | -0.034 | 1.372 |
| | West Coast less California | 3.992 | -0.040 | 1.268 |
| | California | 4.789 | -0.029 | 1.478 |
| Total | United States | 3.674 | -0.046 | 1.148 |

¹Diesel fuel prices include all taxes. Prices represent an average of all types of diesel fuel.

Source: U.S. Department of Energy, Energy Information Administration.

Figure 13

Weekly diesel fuel prices, U.S. average



Source: U.S. Department of Energy, Energy Information Administration, Retail On-Highway Diesel Prices.

Grain Exports

Table 12

U.S. export balances and cumulative exports (1,000 metric tons)

| For the week ending | Wheat | | | | | All wheat | Corn | Soybeans | Total |
|--|-------|-------|-------|-------|-----|-----------|--------|----------|---------|
| | HRW | SRW | HRS | SWW | DUR | | | | |
| Export balances¹ | | | | | | | | | |
| 11/25/2021 | 1,979 | 601 | 1,114 | 748 | 52 | 4,495 | 25,784 | 16,097 | 46,375 |
| This week year ago | 1,531 | 394 | 1,521 | 2,503 | 172 | 6,120 | 27,920 | 25,211 | 59,252 |
| Cumulative exports-marketing year² | | | | | | | | | |
| 2021/22 YTD | 3,710 | 1,479 | 2,729 | 1,811 | 97 | 9,826 | 9,647 | 21,070 | 40,543 |
| 2020/21 YTD | 4,949 | 1,001 | 3,595 | 2,434 | 393 | 12,372 | 10,373 | 27,060 | 49,804 |
| YTD 2021/22 as % of 2020/21 | 75 | 148 | 76 | 74 | 25 | 79 | 93 | 78 | 81 |
| Last 4 wks. as % of same period 2020/21* | 126 | 147 | 78 | 31 | 30 | 74 | 91 | 70 | 80 |
| Total 2020/21 | 8,331 | 1,744 | 7,337 | 6,281 | 654 | 24,347 | 66,702 | 60,287 | 151,336 |
| Total 2019/20 | 9,526 | 2,318 | 6,960 | 4,751 | 922 | 24,477 | 42,622 | 43,994 | 111,094 |

¹ Current unshipped (outstanding) export sales to date.

² Shipped export sales to date; 2021/22 marketing year now in effect for wheat, corn and soybeans.

Note: marketing year: wheat = 6/01-5/31, corn and soybeans = 9/01-8/31. YTD = year-to-date; wks. = weeks; HRW= hard red winter; SRW = soft red winter; HRS= hard red spring; SWW= soft white wheat; DUR= durum.

Source: USDA, Foreign Agricultural Service.

Table 13

Top 5 importers¹ of U.S. corn

| For the week ending 11/25/2021 | Total commitments ² | | % change current MY from last MY | Exports ³ 3-yr. avg. 2019-21 |
|--|--------------------------------|--------------------|--|---|
| | 2021/22 current MY | 2020/21 last MY | | |
| | 1,000 mt - | | | |
| Mexico | 10,148 | 8,534 | 19 | 14,817 |
| Japan | 3,083 | 4,968 | (38) | 11,082 |
| China | 12,005 | 11,179 | 7 | 7,920 |
| Columbia | 1,895 | 1,883 | 1 | 4,491 |
| Korea | 72 | 927 | (92) | 3,302 |
| Top 5 importers | 27,203 | 27,491 | (1) | 41,613 |
| Total U.S. corn export sales | 35,430 | 38,293 | (7) | 53,145 |
| % of projected exports | 56% | 55% | | |
| Change from prior week ² | 1,021 | 1,372 | | |
| Top 5 importers' share of U.S. corn export sales | 77% | 72% | | 78% |
| USDA forecast November 2021 | 63,613 | 70,051 | (9) | |
| Corn use for ethanol USDA forecast, November 2021 | 133,350 | 127,711 | 4 | |

¹ Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1 - Aug 31.

² Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. Total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales or accumulated sales.

³ FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 14

Top 5 importers¹ of U.S. soybeans

| For the week ending 11/25/2021 | Total commitments ² | | % change current MY from last MY | Exports ³ 3-yr. avg. 2018-20 |
|--|--------------------------------|--------------------|--|---|
| | 2021/22 current MY | 2020/21 last MY | | |
| | | | | - 1,000 mt - |
| China | 20,389 | 29,669 | (31) | 21,666 |
| Mexico | 2,502 | 2,980 | (16) | 4,754 |
| Egypt | 1,456 | 1,575 | (8) | 3,093 |
| Indonesia | 521 | 974 | (47) | 2,325 |
| Japan | 1,005 | 921 | 9 | 2,275 |
| Top 5 importers | 25,873 | 36,118 | (28) | 34,113 |
| Total U.S. soybean export sales | 37,167 | 52,271 | (29) | 50,758 |
| % of projected exports | 67% | 85% | | |
| change from prior week ² | 1,063 | 340 | | |
| Top 5 importers' share of U.S. soybean export sales | 70% | 69% | | 67% |
| USDA forecast, November 2021 | 55,858 | 61,717 | (9) | |

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; marketing year (MY) = Sep 1 - Aug 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from previous week's outstanding sales and/or accumulated sales.

³FAS marketing year ranking reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number; mt = metric ton.

Source: USDA, Foreign Agricultural Service.

Table 15

Top 10 importers¹ of all U.S. wheat

| For the week ending 11/25/2021 | Total Commitments ² | | % change current MY from last MY | Exports ³ 3-yr. avg. 2018-20 |
|---|--------------------------------|--------------------|--|---|
| | 2021/22 current MY | 2020/21 last MY | | |
| | | | | - 1,000 mt - |
| Mexico | 2,530 | 2,386 | 6 | 3,388 |
| Philippines | 2,150 | 2,443 | (12) | 3,121 |
| Japan | 1,577 | 1,706 | (8) | 2,567 |
| Korea | 858 | 1,251 | (31) | 1,501 |
| Nigeria | 1,566 | 854 | 83 | 1,490 |
| China | 848 | 2,059 | (59) | 1,268 |
| Taiwan | 599 | 855 | (30) | 1,187 |
| Indonesia | 67 | 675 | (90) | 1,131 |
| Thailand | 376 | 555 | (32) | 768 |
| Italy | 164 | 491 | (67) | 681 |
| Top 10 importers | 10,736 | 13,273 | (19) | 17,102 |
| Total U.S. wheat export sales | 14,320 | 18,492 | (23) | 24,617 |
| % of projected exports | 61% | 68% | | |
| change from prior week ² | 80 | 446 | | |
| Top 10 importers' share of U.S. wheat export sales | 75% | 72% | | 69% |
| USDA forecast, November 2021 | 23,433 | 27,030 | (13) | |

¹Based on USDA, Foreign Agricultural Service (FAS) marketing year ranking reports for 2020/21; Marketing year (MY) = Jun 1 - May 31.

²Cumulative exports (shipped) + outstanding sales (unshipped), FAS weekly export sales report, or export sales query. The total commitments change (net sales) from prior week could include revisions from the previous week's outstanding and/or accumulated sales.

³FAS marketing year final reports (carry over plus accumulated export); yr. = year; avg. = average.

Note: A red number in parentheses indicates a negative number.

Source: USDA, Foreign Agricultural Service.

Table 16

Grain inspections for export by U.S. port region (1,000 metric tons)

| Port regions | For the week ending 12/02/21 | Previous week* | Current week as % of previous | 2021 YTD* | 2020 YTD* | 2021 YTD as % of 2020 YTD | Last 4-weeks as % of: | | 2020 total* |
|-------------------------------|---------------------------------|-------------------|----------------------------------|----------------|----------------|------------------------------|-----------------------|------------------|----------------|
| | | | | | | | Last year | Prior 3-yr. avg. | |
| Pacific Northwest | | | | | | | | | |
| Wheat | 168 | 269 | 62 | 12,881 | 14,881 | 87 | 56 | 63 | 15,966 |
| Corn | 135 | 0 | n/a | 12,565 | 9,053 | 139 | 33 | 29 | 9,969 |
| Soybeans | 718 | 788 | 91 | 12,565 | 12,109 | 104 | 120 | 192 | 14,028 |
| Total | 1,020 | 1,057 | 97 | 38,011 | 36,044 | 105 | 91 | 119 | 39,963 |
| Mississippi Gulf | | | | | | | | | |
| Wheat | 33 | 25 | 132 | 3,082 | 3,361 | 92 | 135 | 81 | 3,422 |
| Corn | 327 | 550 | 59 | 36,794 | 26,593 | 138 | 97 | 109 | 28,781 |
| Soybeans | 1,423 | 1,110 | 128 | 23,175 | 32,420 | 71 | 91 | 116 | 38,013 |
| Total | 1,784 | 1,685 | 106 | 63,051 | 62,374 | 101 | 93 | 113 | 70,215 |
| Texas Gulf | | | | | | | | | |
| Wheat | 0 | 55 | 0 | 3,669 | 4,178 | 88 | 118 | 107 | 4,248 |
| Corn | 7 | 19 | 37 | 577 | 682 | 85 | 224 | 220 | 723 |
| Soybeans | 0 | 153 | 0 | 1,581 | 1,609 | 98 | 62 | 187 | 2,098 |
| Total | 7 | 227 | 3 | 5,828 | 6,469 | 90 | 86 | 145 | 7,068 |
| Interior | | | | | | | | | |
| Wheat | 53 | 61 | 87 | 2,786 | 2,072 | 135 | 88 | 124 | 2,263 |
| Corn | 269 | 222 | 121 | 9,335 | 8,084 | 115 | 126 | 131 | 8,683 |
| Soybeans | 140 | 137 | 102 | 5,931 | 6,633 | 89 | 96 | 116 | 7,274 |
| Total | 461 | 419 | 110 | 18,052 | 16,789 | 108 | 108 | 124 | 18,220 |
| Great Lakes | | | | | | | | | |
| Wheat | 1 | 1 | 142 | 433 | 836 | 52 | 30 | 30 | 891 |
| Corn | 7 | 0 | n/a | 121 | 61 | 199 | n/a | n/a | 111 |
| Soybeans | 0 | 21 | 0 | 552 | 982 | 56 | 85 | 138 | 1,111 |
| Total | 9 | 22 | 40 | 1,107 | 1,879 | 59 | 75 | 103 | 2,113 |
| Atlantic | | | | | | | | | |
| Wheat | 3 | 0 | n/a | 128 | 65 | 196 | 10 | 31 | 65 |
| Corn | 0 | 0 | n/a | 81 | 33 | 246 | 533 | 26 | 33 |
| Soybeans | 84 | 114 | 74 | 1,835 | 1,520 | 121 | 77 | 117 | 1,870 |
| Total | 88 | 114 | 77 | 2,044 | 1,619 | 126 | 72 | 113 | 1,968 |
| U.S. total from ports* | | | | | | | | | |
| Wheat | 259 | 411 | 63 | 22,981 | 25,393 | 91 | 69 | 74 | 26,854 |
| Corn | 745 | 791 | 94 | 59,474 | 44,507 | 134 | 94 | 99 | 48,301 |
| Soybeans | 2,365 | 2,322 | 102 | 45,639 | 55,273 | 83 | 96 | 135 | 64,394 |
| Total | 3,369 | 3,525 | 96 | 128,094 | 125,173 | 102 | 93 | 117 | 139,548 |

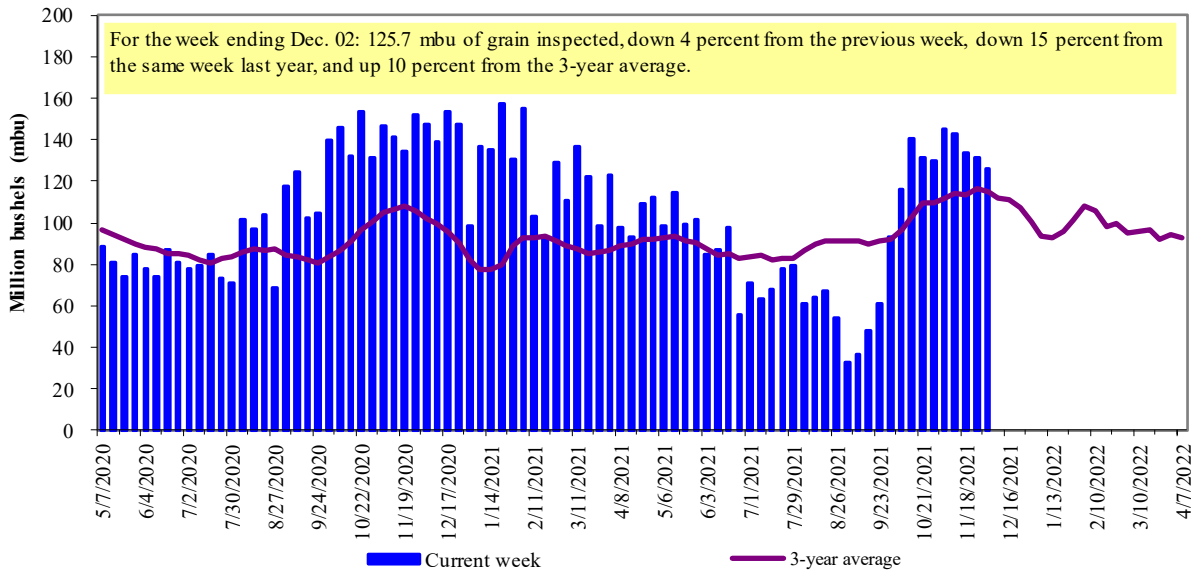
*Data includes revisions from prior weeks; some regional totals may not add exactly due to rounding.

Source: USDA, Federal Grain Inspection Service; YTD= year-to-date; n/a = not applicable or no change.

The United States exports approximately one-quarter of the grain it produces. On average, this includes nearly 45 percent of U.S.-grown wheat, 50 percent of U.S.-grown soybeans, and 20 percent of the U.S.-grown corn. Approximately 55 percent of the U.S. export grain shipments departed through the U.S. Gulf region in 2020.

Figure 14

U.S. grain inspected for export (wheat, corn, and soybeans)

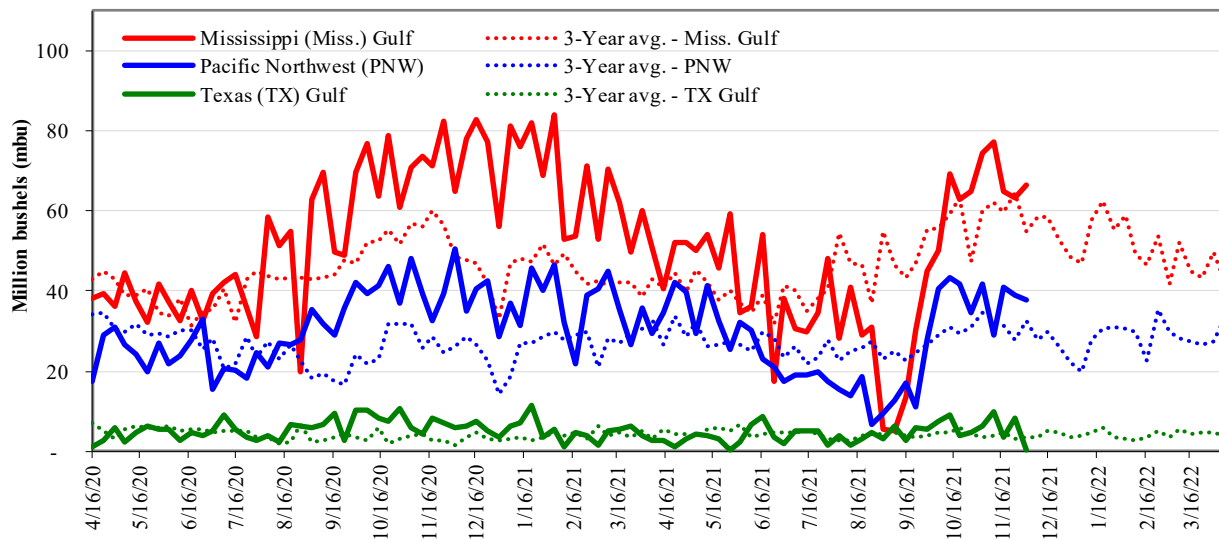


Note: 3-year average consists of 4-week running average.

Source: USDA, Federal Grain Inspection Service.

Figure 15

U.S. Grain inspections: U.S. Gulf and PNW¹ (wheat, corn, and soybeans)



| Week ending 12/02/21 inspections (mbu): | Percent change from: | MS Gulf | TX Gulf | U.S. Gulf | PNW |
|---|----------------------------|---------|---------|-----------|---------|
| MS Gulf: 66.4 | Last wk: | up 5 | down 97 | down 7 | down 3 |
| PNW: 37.8 | Last Year (same wk): | up 2 | down 95 | down 5 | down 25 |
| TX Gulf: 0.3 | 3-yr avg.(4-wk. mov. Avg): | up 10 | down 93 | up 4 | up 21 |

Source: USDA, Federal Grain Inspection Service.

Ocean Transportation

Table 17

Weekly port region grain ocean vessel activity (number of vessels)

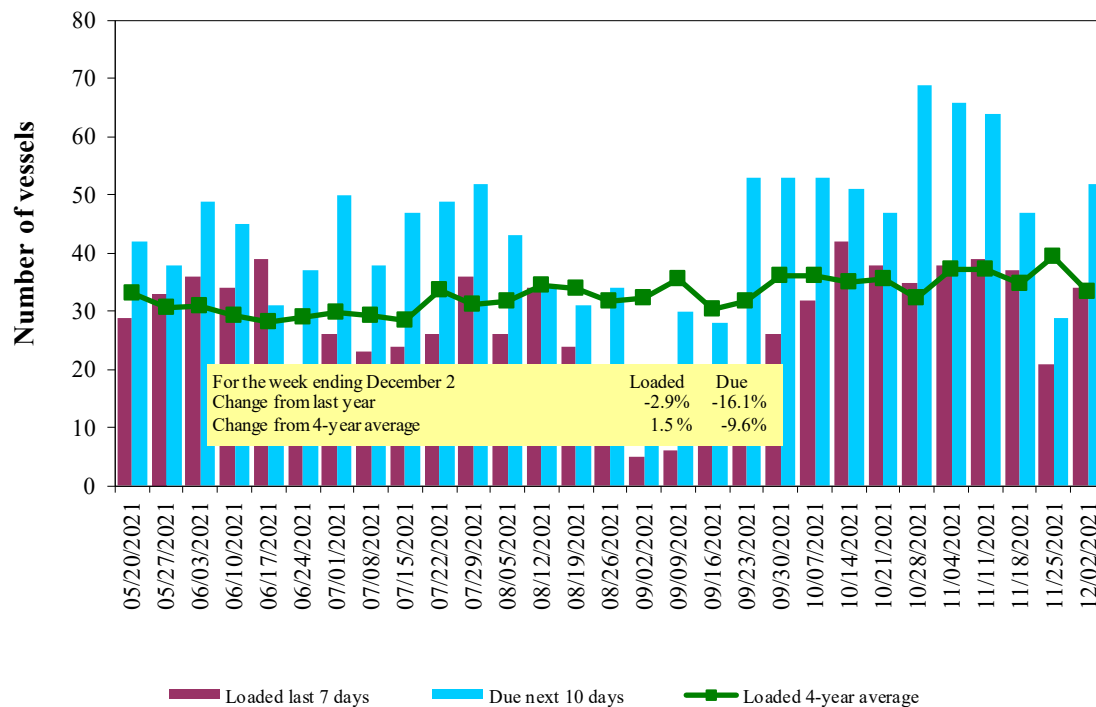
| Date | In port | Gulf | | Pacific Northwest |
|--------------|-----------|---------------|------------------|-------------------|
| | | Loaded 7-days | Due next 10-days | In port |
| 12/2/2021 | 43 | 34 | 52 | 20 |
| 11/25/2021 | 26 | 21 | 29 | n/a |
| 2020 range | (22...60) | (23...46) | (34...68) | (7...24) |
| 2020 average | 37 | 33 | 49 | 15 |

Note: n/a = not available due to the holiday; numbers may be underreported due to the holiday.

Source: USDA, Agricultural Marketing Service.

Figure 16

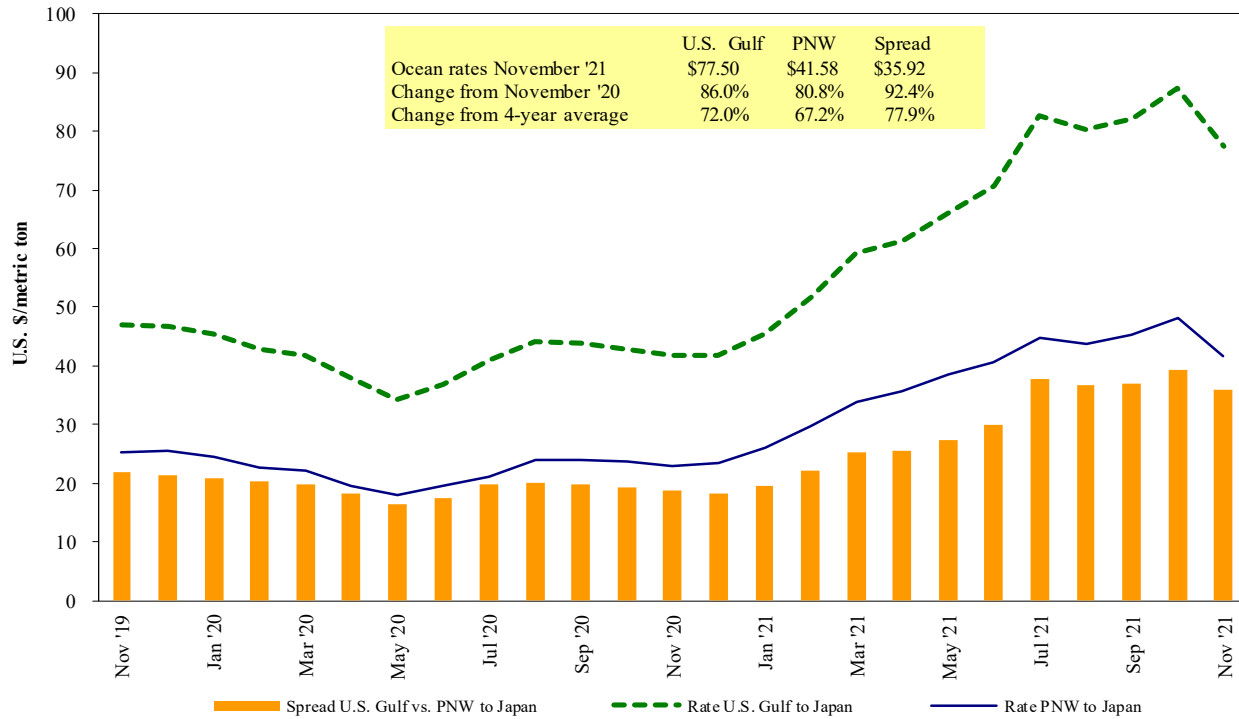
U.S. Gulf¹ vessel loading activity



¹U.S. Gulf includes Mississippi, Texas, and East Gulf.
 Source: USDA, Agricultural Marketing Service.

Figure 17

Grain vessel rates, U.S. to Japan



Note: PNW = Pacific Northwest
 Source: O'Neil Commodity Consulting

Table 18

Ocean freight rates for selected shipments, week ending 12/04/2021

| Export region | Import region | Grain types | Loading date | Volume loads (metric tons) | Freight rate (US\$/metric ton) |
|---------------|---------------|-------------|---------------------|----------------------------|--------------------------------|
| U.S. Gulf | Japan | Heavy grain | Oct 1/10, 2021 | 48,000 | 70.10 |
| U.S. Gulf | Japan | Heavy grain | Aug 21/Sep 9, 2021 | 50,000 | 60.90 |
| U.S. Gulf | Japan | Heavy grain | Aug 1/10, 2021 | 50,000 | 69.75 |
| U.S. Gulf | Sudan | Wheat | Sep 1/10, 2021 | 49,000 | 79.12* |
| U.S. Gulf | China | Heavy grain | Dec 1/10, 2021 | 65,000 | 76.00 |
| U.S. Gulf | China | Heavy grain | Nov 1/10, 2021 | 66,000 | 89.00 |
| U.S. Gulf | China | Heavy grain | Oct 1/10, 2021 | 55,000 | 81.50 |
| U.S. Gulf | Djibouti | Wheat | Jul 6/16, 2021 | 5,880 | 85.70* |
| U.S. Gulf | S. Korea | Heavy grain | Dec 1/10, 2021 | 51,000 | 940.00 |
| PNW | Japan | Wheat | Sep 1, 2021 | 52,170 | 56.55* |
| PNW | Japan | Wheat | Jul 25/ Aug 5, 2021 | 32,590 | 64.00 |
| PNW | Taiwan | Wheat | Nov 1/10, 2021 | 49,580 | 67.30 |
| PNW | Taiwan | Heavy grain | Aug 20/30, 2021 | 35,000 | 64.20* |
| PNW | Taiwan | Wheat | Aug 1/10, 2021 | 55,000 | 54.95 |
| Brazil | N. China | Heavy grain | Jan 1/5, 2022 | 64,000 | 58.25 |
| Australia | Japan | Barley | Nov 1/10, 2021 | 55,000 | 65.50 |
| River Plate | South Korea | Corn | Oct 21, 2021 | 67,000 | 79.80 |

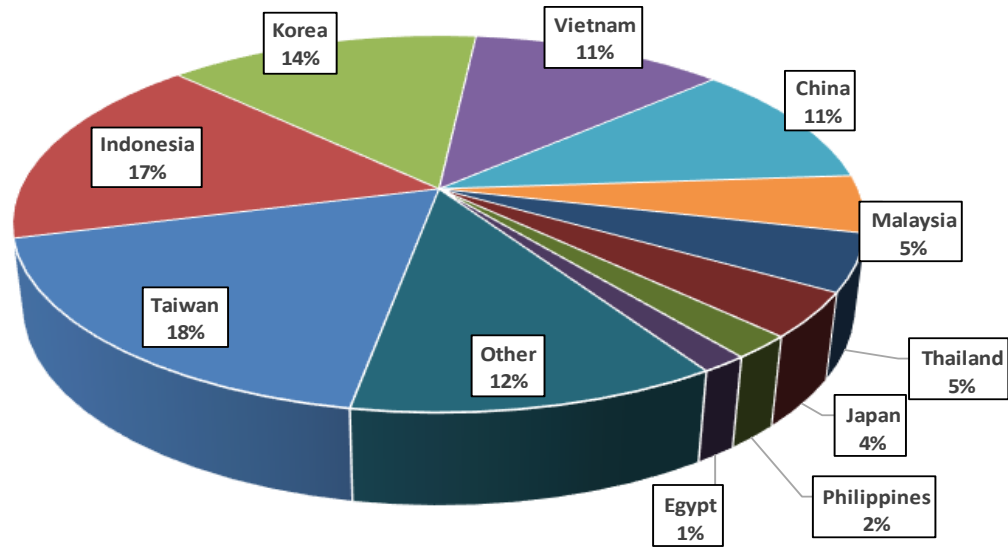
*50 percent of food aid from the United States is required to be shipped on U.S.-flag vessels.

Note: Rates shown are per metric ton (2,204.62 lbs. = 1 metric ton), free on board (F.O.B), except where otherwise indicated; op = option.

Source: Maritime Research, Inc.

In 2020, containers were used to transport 10 percent of total U.S. waterborne grain exports. Approximately 66 percent of U.S. waterborne grain exports in 2020 went to Asia, of which 14 percent were moved in containers. Approximately 95 percent of U.S. waterborne containerized grain exports were destined for Asia.

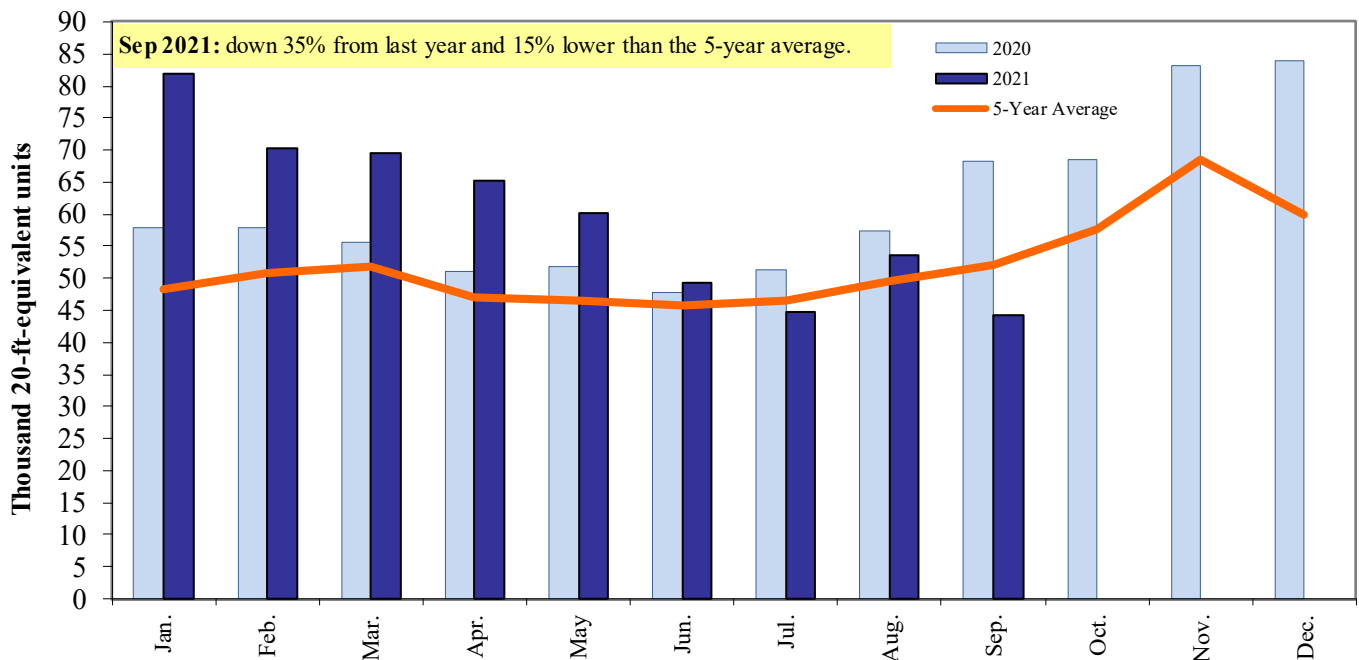
Figure 18
Top 10 destination markets for U.S. containerized grain exports, Jan-Sep 2021



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 1001, 100190, 1002, 1003, 100300, 1004, 100400, 1005, 100590, 1007, 100700, 1102, 110100, 230310, 110220, 110290, 1201, 120100, 230210, 230990, 230330, 120810, and 120190.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

Figure 19
Monthly shipments of U.S. containerized grain exports



Note: The following Harmonized Tariff Codes are used to calculate containerized grains movements: 100190, 100200, 100300, 100400, 100590, 100700, 110100, 110220, 110290, 1201, 120100, 120190, 120810, 230210, 230310, 230330, and 230990.

Source: USDA, Agricultural Marketing Service, Transportation Services Division analysis of PIERS data.

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