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SUMMARY: WHAT HAPPENED?

Increased Farm Values Pushed Up the Landed Costs to Mexico

The landed costs of shipping grain to Mexico, via the water (barge/rail to ocean) and land (rail) routes, rose during the first quarter of 2018, primarily due to increased farm values. Compared to the previous quarter (see *May 10, 2018 Grain Transportation Report (GTR)*, landed costs of shipping corn, soybeans, and wheat through the water route increased by 5, 3, and 14 percent, respectively. The landed costs of shipping the same commodities through the land route increased by 3, 3, and 13 percent, respectively, during the quarter. In addition to the 7 percent increase in barge rates, the farm values of waterborne corn, soybeans, and wheat increased by 6, 3, and 21 percent, respectively, compared to the previous quarter. The farm values of the same commodities transported via land rose by 5, 4, and 21 percent, respectively.

Barge rates were impacted by river conditions, during the first quarter. In early 2018, low water and ice delayed barge traffic, on portions of the Mississippi and Illinois rivers, and kept weekly tonnages below average (see April 26, 2018 *GTR*). Water levels changed drastically in the second half of February, when significant rain events caused high water conditions. The high water conditions also slowed traffic and kept weekly tonnages below average. High water conditions led to increased barge freight rates, as barge companies incurred extra operating costs to handle longer transit times of barge movements. Truck rates declined 4 percent for waterborne corn and soybeans but increased 1 percent for waterborne wheat and the land route. Tariff rail rates remained relatively the same, compared to the previous quarter. Total transportation costs increased 1 percent for waterborne corn and soybeans, and remained unchanged for waterborne wheat. For the land route, total transportation costs remained relatively unchanged for corn, soybeans and wheat, compared to the previous quarter.

Year-to-year total transportation and landed costs were mixed. While year-to-year transportation costs increased for waterborne corn, soybeans, and wheat, landed costs increased for corn and wheat but remained the same for soybeans over the year. Similarly, year-to-year transportation costs



increased for corn and wheat transported over the land route. However, while the landed cost for wheat increased over the year, landed cost for corn stayed the same. Soybean transportation and landed costs declined. During the quarter, the transportation share of the landed costs ranged from 12 to 28 percent for the water route and 22 to 41 percent for the land route (see table 1). Landed costs ranged from \$185 to \$408 per metric ton (mt) for the water route (see table 1 and figure 1) and \$224 to \$438 per mt for the land route (see table 1 and figure 2).

Ocean Freight Rates: Ocean freight rates for shipping bulk grains to Mexico were mixed during the fourth quarter, compared to the previous quarter, same period a year ago, and the 4-year averages. The cost of shipping a metric ton of grain from the U.S. Gulf to Veracruz, Mexico, in a 25,000 ton-capacity vessel averaged \$16.11 per mt during the quarter—3 percent less than the previous quarter, unchanged from the same period last year, and 4 percent above the 4-year average. The cost of shipping in a 35-40,000 ton-capacity vessel averaged \$13.97 per mt—2 percent less than the previous quarter and the same period last year, and 4 percent above the 4-year average. Bulk vessel market is still experiencing excess supply.

Railroad: During the first quarter of 2018, railroads transported 27,391 carloads of grain and oilseeds to Mexico, down 16 percent from the previous quarter and down 9 percent from the first quarter of 2017. Tariff rail rates per grain car averaged \$7,379, unchanged from the fourth quarter of 2017, up 1 percent from the first quarter of 2016, and up 2 percent from the prior-3-year average. Fuel surcharges per railcar averaged \$147, up 20 percent from the previous quarter, up 41 percent from the first quarter 2017, and down 16 percent from the prior-3-year average. Overall, rail transportation costs (tariff rates plus fuel surcharges) were unchanged from the previous quarter, up 1 percent from first quarter 2017, and were up 2 percent from the prior-3-year average.

Fruit and Vegetables

Total reported shipments of fruits and vegetables from Mexico during the 1st quarter 2018 were 3.04 million tons, a 2.5 percent increase from the same quarter last year. The sum of the top five commodities remains unchanged from last year at 1.51 million tons. Tomatoes shipments (all varieties) were a fraction of a percent below last year at 0.53 million tons, whereas avocados shipments were down 5 percent from last year. Peppers shipments (all varieties) were up 9 percent compared to the same quarter last year.

Truck rates for shipments between 501 and 1,500 miles through the Texas border crossings averaged \$2.95 per mile, 25 percent higher than last quarter, and 37 percent higher than the same quarter last year. Rates for shipments between 501 and 1,500 miles through the Arizona border crossings averaged \$2.92 per mile, up 23 percent from last quarter, and 42 percent higher than the same quarter last year.

Diesel fuel prices for border crossings through Texas averaged \$2.81 per gallon. Diesel fuel prices for border crossings through Arizona averaged \$3.09 per gallon. Truck availability was experiencing some shortage for Arizona and the Texas border during January. During February and early March, truck availability became adequate. However, a slight shortage was observed by mid-March to the end of the 1st quarter.

¹ In 2018, Grupo Mexico Transportes (GMTX) began reporting consolidated carloads to the Association of American Railroads (AAR). GMXT now includes carloads for Ferromex, Ferrosur, Florida East Coast Railway, and Texas Pacific. AAR provides comparable, historical data through 2017.



Table 1. Quarterly costs of transporting U.S. grain and soybeans to Mexico, 2018

		Water route (t	o Veracruz)			Land rout	te (to Gu	adalajara)
	1st qtr	2nd qtr 3rd q	tr 4th qtr	Avg.	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg.
		US\$/met	ric ton			US	\$/metric	ton	
				Co	orn				
Origin		IL					IA		
Truck	13.87			13.87	4.94				4.94
Rail ¹					87.60				87.60
Barge	20.97			20.97					
Ocean ²	13.97			13.97					
Total transportation cost	48.81			48.81	92.54				92.54
Farm price ³	136.21			136.21	131.23				131.23
Landed cost⁴	185.02			185.02	223.77				223.77
Transport % of landed cost	26.4			26.4	41.4				41.4
				Soyb	eans				
Origin		IL			NE				
Truck	13.87			13.87	4.94				4.94
Rail					91.51				91.51
Barge	20.97			20.97					
Ocean	13.97			13.97					
Total transportation cost	48.81			48.81	96.45				96.45
Farm price	359.48			359.48	341.72				341.72
Landed cost	408.29			408.29	438.17				438.17
Transport % of landed cost	12.0			12.0	22.0				22.0
				Wh	eat				
Origin		KS					KS		
Truck	4.94			4.94	4.94				4.94
Rail	41.42			41.42	77.75				77.75
Ocean	13.97			13.97					
Total transportation cost	60.33			60.33	82.69				82.69
Farm price	155.92			155.92	155.92				155.92
Landed cost	216.25			216.25	238.61				238.61
Transport % of landed cost	27.9			27.9	34.7				34.7

¹Rail rates include U.S. and Mexico portions of the movement. Mexico rail rates are estimated based on actual quoted market rates. BNSF and Union Pacific quoted rail tariff rates are through rates for shuttle trains. Rail rates include fuel surcharges, but do not include the cost of purchasing empty rail cars in the secondary market, which could exceed the rail tariff rate plus the fuel surcharge shown in the table.

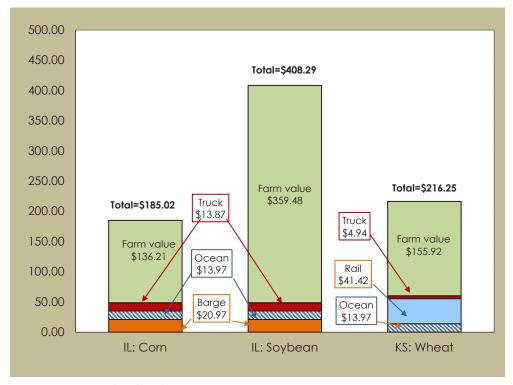
²Source: O'Neil Commodity Consulting, Inc.

³Source: USDA/NASS

⁴Landed cost is total transportation cost plus the farm price

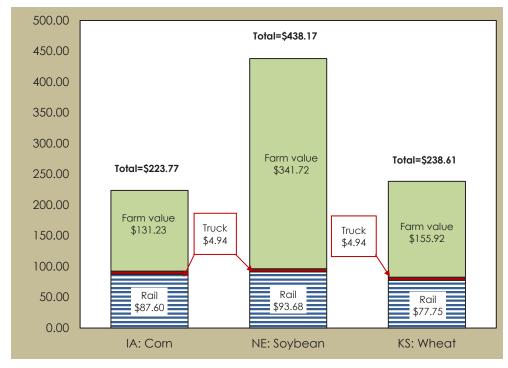


Figure 1. Water route shipment costs (\$/mt) to Veracruz, Mexico



Source: USDA, Agricultural Marketing Service

Figure 2. Land route shipment costs (\$/mt) to Guadalajara, Mexico



Source: USDA, Agricultural Marketing Service



Livestock

The U.S. exported 34,464 head of livestock to Mexico during the 1st quarter, a increase of 26 percent from the same quarter last year but a decrease of 11 percent from the previous quarter. Horses remain the largest livestock export to Mexico with 18,802 animals crossing the border (54 percent of the total), followed by hogs (21 percent), and dairy cattle (13 percent). Most of the animals crossed through El Paso and Presidio, TX.

Figure 3. Livestock Border Crossing to Mexico during the 4th quarter 2017





Quarterly Bulk Grain and Soybeans

Table 2. Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2018

				Tari	iff rate/	car¹			Fuel sui	rcharge	per car²	
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	7,459				7,459	0				0
Wheat	ОК	Cuautitlan, EM	6,631				6,631	123				123
wneat	KS	Guadalajara, JA	7,309				7,309	283				283
	TX	Salinas Victoria, NL	4,292				4,292	75				75
	IA	Guadalajara, JA	8,313				8,313	260				260
	SD	Celaya, GJ	7,700				7,700	0				0
60.00	NE	Queretaro, QA	8,013				8,013	253				253
Corn	SD	Salinas Victoria, NL	6,743				6,743	0				0
	МО	Tlalnepantla, EM	7,379				7,379	247				247
	SD	Torreon, CU	7,300				7,300	0				0
	МО	Bojay (Tula), HG	8,134				8,134	242				242
Cardanana	NE	Guadalajara, JA	8,692				8,692	265				265
Soybeans	IA	El Castillo, JA	8,960				8,960	0				0
	KS	Torreon, CU	7,489				7,489	196				196
	NE	Celaya, GJ	7,345				7,345	242				242
Canabana	KS	Queretaro, QA	7,819				7,819	154				154
Sorghum	NE	Salinas Victoria, NL	6,452				6,452	123				123
	NE	Torreon, CU	6,790				6,790	190				190

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com



Table 3. Quarterly tariff plus fuel surcharge rail rates for U.S. bulk grain shipments to Mexico, 2018

						Tariff¹ բ	olus fuel	surcha	rge per:			
				US\$/metric ton					US\$/bushel²			
Commodity	Origin State	Destination	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg	1st qtr	2nd qtr	3rd qtr	4th qtr	Avg
	MT	Chihuahua, Cl	76.21				76.21	2.07				2.07
Wheat	ОК	Cuautitlan, EM	69.01				69.01	1.88				1.88
vviieat	KS	Guadalajara, JA	77.57				77.57	2.11				2.11
	TX	Salinas Victoria, NL	44.62				44.62	1.21				1.21
	IA	Guadalajara, JA	87.60				87.60	2.22				2.22
	SD	Celaya, GJ	78.68				78.68	2.00				2.00
Corn	NE	Queretaro, QA	84.46				84.46	2.14				2.14
Corn	SD	Salinas Victoria, NL	68.90				68.90	1.75				1.75
	МО	Tlalnepantla, EM	77.92				77.92	1.98				1.98
	SD	Torreon, CU	74.59				74.59	1.89				1.89
	МО	Bojay (Tula), HG	85.58				85.58	2.33				2.33
Southoone	NE	Guadalajara, JA	91.51				91.51	2.49				2.49
Soybeans	IA	El Castillo, JA	91.55				91.55	2.49				2.49
	KS	Torreon, CU	78.52				78.52	2.13				2.13
	NE	Celaya, GJ	77.52				77.52	1.97				1.97
Canadana	KS	Queretaro, QA	81.46				81.46	2.07				2.07
Sorghum	NE	Salinas Victoria, NL	67.18				67.18	1.70				1.70
	NE	Torreon, CU	71.31				71.31	1.81				1.81

¹Rates are based upon published tariff rates for high-capacity shuttle trains. Shuttle trains are available for qualified shipments of 75-110 cars that meet railroad efficiency requirements. The cost of obtaining empty grain cars in the Secondary Grain Car markets, which in times of high demand may exceed the tariff rate plus fuel surcharge, is not included.

²Approximate load per car = 97.87 mt: corn & sorghum 56 lbs/bu, wheat & soybeans 60 lbs/bu Sources: www.bnsf.com; www.uprr.com; www.kcsouthern.com



Table 4. Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico*

		1	housand metric ton	S	
Year	1st qtr	2nd qtr	3rd qtr	4th qtr	Total
2009	316	377	371	395	1,459
2010	439	399	424	383	1,645
2011	506	430	476	369	1,781
2012	426	388	352	332	1,498
2013	284	329	290	381	1,285
2014	356	420	366	435	1,577
2015	497	276	413	463	1,649
2016	483	467	470	490	1,910
2017	604	475	551	551	2,181
2018	516				516

^{*}Data are for brewers' and distillers' dregs and waste of which Distillers' Dried Grains with Soluble is a principal component. On November 2, 2010, data was revised.

Source: USDA, Economic Research Service (ERS), Feed grains database



Table 5. Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico

		US\$/me	etric ton		
Vessel capacity (metric ton)	1st qtr 2010	2nd qtr 2010	3rd qtr 2010	4th qtr 2010	Average
25,000	23.04	23.83	24.33	21.89	23.27
35-40,000	20.75	22.34	21.64	19.83	21.14
Vessel capacity (metric ton)	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Average
25,000	21.71	21.13	21.96	23.29	22.02
35-40,000	18.75	18.86	19.89	21.21	19.68
Vessel capacity (metric ton)	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
25,000	20.28	20.79	20.68	18.73	20.12
35-40,000	18.37	18.62	18.53	16.73	18.06
Vessel capacity (metric ton)	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
25,000	20.19	19.59	20.47	20.01	20.07
35-40,000	17.89	17.58	17.85	17.13	17.61
Vessel capacity (metric ton)	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
25,000	20.08	17.48	15.75	16.32	17.41
35-40,000	17.53	15.48	13.56	13.96	15.13
Vessel capacity (metric ton)	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
25,000	13.67	14.23	14.59	13.95	14.11
35-40,000	11.63	11.89	12.85	12.12	12.12
Vessel capacity (metric ton)	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
25,000	12.34	13.47	15.00	14.85	13.92
35-40,000	10.44	11.65	13.20	13.26	12.14
Vessel capacity (metric ton)	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
25,000	16.03	14.85	15.16	16.69	15.68
35-40,000	14.27	12.95	12.98	14.26	13.62
Vessel capacity (metric ton)	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
25,000	16.11				16.11
35-40,000	13.97				13.97



Livestock

Table 6. U.S. livestock exports to Mexico by border crossing* (head) January - February 2018

Category	NM	AZ	TX	Total
Beef cattle				
Slaughter	0	1,264	0	1,264
Breeding males	55	113	254	422
Breeding females	1	123	238	362
Total beef	56	1,500	492	2,048
Hogs				
Slaughter	0	0	0	0
Breeding males	0	78	534	612
Breeding females	0	0	6,527	6,527
Total hogs	0	78	7,061	7,139
Sheep				
Slaughter lambs	0	0	0	0
Slaughter ewes	0	0	1,901	1,901
Breeding males	0	0	0	0
Breeding females	0	0	0	0
Total sheep	0	0	1,901	1,901
Dairy cattle				
Breeding males	0	0	1	1
Breeding females	2,204	0	2,266	4,470
Total dairy	2,204	0	2,267	4,471
Goats				
Angora	0	0	0	0
Spanish	0	0	0	0
Other	0	0	0	0
Total goats	0	0	0	0
Horses				
Slaughter	1,245	0	15,849	17,094
Breeding males	222	91	274	587
Breeding females	272	108	456	836
Geldings	75	32	155	262
Burro/mule/pony	0	0	23	23
Total horses	1,814	231	16,757	18,802
Exotics**	0	0	103	103
Grand total	4,074	1,809	28,581	34,464

^{*}Weekly AMS data will not necessarily sum to the total U.S. Dept. of Commerce, Bureau of Census data.

Source: USDA, Agricultural Marketing Service (AMS), Livestock and Seed Programs

^{**}Refer to animals that are not included in other categories such as zebras, deer, elephants, and yaks.



Fruit and Vegetable

Table 7. Fruit and vegetable truck rates for shipments between 500 and 1,500 miles crossing the U.S.-Mexico border*

	l	JS\$/mile			
Origin/border crossing	1st qtr 2010	2nd qtr 2010	3rd qtr 2010	4th qtr 2010	Average
Nogales, Arizona	1.97	2.09	1.65	1.89	1.90
Pharr, Texas	1.60	1.86	1.53	1.58	1.64
Origin/border crossing	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Average
Nogales, Arizona	1.87	2.38	1.85	1.80	1.97
Pharr, Texas	1.84	2.12	1.77	1.87	1.90
Origin/border crossing	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Average
Nogales, Arizona	2.00	2.57	1.84	1.92	2.08
Pharr, Texas	1.97	2.26	1.89	2.09	2.05
Origin/border crossing	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Average
Nogales, Arizona	2.34	2.59	1.63	2.33	2.22
Pharr, Texas	2.15	2.33	2.02	2.01	2.13
Origin/border crossing	1st qtr 2014	2nd qtr 2014	3rd qtr 2014	4th qtr 2014	Average
Nogales, Arizona	2.46	2.69	1.74	2.31	2.30
Pharr, Texas	2.32	2.53	2.12	2.13	2.28
Origin/border crossing	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Average
Nogales, Arizona	2.41	2.49	2.71	2.51	2.53
Pharr, Texas	2.26	2.23	2.50	2.27	2.32
Origin/border crossing	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Average
Nogales, Arizona	2.31	2.43	2.53	2.65	2.48
Pharr, Texas	2.98	2.17	2.24	2.34	2.43
Origin/border crossing	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Average
Nogales, Arizona	2.05	2.32	2.45	2.38	2.30
Pharr, Texas	2.16	2.21	2.00	2.36	2.18
Origin/border crossing	1st qtr 2018	2nd qtr 2018	3rd qtr 2018	4th qtr 2018	Average
Nogales, Arizona	2.92				2.92
Pharr, Texas	2.95				2.95

^{*}Voluntarily reported to AMS, Market News

Source: USDA, Agricultural Marketing Service (AMS), Fruit and Vegetable Programs



Table 8. Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability

	1st quarter 2018													
Legend:	1 =Surplus	2 = Slight surplus			3 =	3 = Adequate		4 =	4 = Slight shortage		age	5 = Shortage		ge
Truck availability														
Mexico borde	r crossings/month		Janı	uary				Febr	uary			Ma	rch	
Week		1/2	1/9	1/16	1/23	1/30	2/6	2/13	2/20	2/27	3/6	3/13	3/20	3/27
Through Nogales, AZ	Tomatoes, Grapes, Mangoes, Mixed Vegetables, Watermelons	5	5	5	4	3	3	3	3	3	3	3	4	4
Through TX	Tomatoes, Carrots, Broccoli, Mangoes, Limes, Mixed Fruits, Vegetables	5	5	5	4	3	3	3	3	3	3	4	4	4

Source: USDA, Agricultural Marketing Service, Fruit and Vegetable Programs, Market News Division, Fruit and Vegetable Truck Rate Report

Table 9. Top ten commodities shipped by truck to the U.S. from Mexico, 2018 (10,000 lbs)

Commodity	1st qtr 2018	Rank
Tomatoes	55,190	1
Avocados	54,420	2
Cucumbers	51,839	3
Peppers, Bell Type	45,704	4
Tomatoes, Plum Type	41,715	5
Squash	37,084	6
Peppers, Other	27,978	7
Limes	24,240	8
Strawberries	20,364	9
Onions Dry	19,414	10

Source: USDA, AMS, Market News



Table 10. Top five commodities shipped by truck to the U.S. from Mexico (10,000 lbs)

Commodity	1st qtr 2011	2nd qtr 2011	3rd qtr 2011	4th qtr 2011	Total 2011
Tomatoes (all varieties)	93,831	61,825	40,136	40,329	236,121
Peppers (all varieties)	49,137	27,150	21,775	30,018	128,080
Cucumbers	31,749	27,481	9,879	22,275	91,384
Onions (dry and green)	30,159	20,994	6,747	7,090	64,990
Watermelon	25,181	66,908	3,082	14,777	109,948
Subtotal	230,057	204,358	81,619	114,489	630,523
Other	181,726	199,596	109,240	103,717	594,279
Total	411,783	403,954	190,859	218,206	1,224,802
Commodity	1st qtr 2012	2nd qtr 2012	3rd qtr 2012	4th qtr 2012	Total 2012
Tomatoes (all varieties)	99,264	69,282	41,120	57,099	266,765
Peppers (all varieties)	56,506	33,399	25,990	33,073	148,968
Cucumbers	42,668	25,798	11,919	30,383	110,768
Onions (dry and green)	29,949	20,020	8,122	8,744	66,835
Squash	26,776	16,033	3,401	19,556	65 <i>,</i> 766
Subtotal	255,163	164,532	90,552	148,855	659,102
Other	200,550	256,945	122,889	190,616	771,000
Total	455,713	421,477	213,441	339,471	1,430,102
Commodity	1st qtr 2013	2nd qtr 2013	3rd qtr 2013	4th qtr 2013	Total 2013
Tomatoes (all varieties)	88,753	75,505	43,373	52,154	259,785
Tomatoes (all varieties) Peppers (all varieties)	88,753 55,952	75,505 35,111	43,373 27,341	52,154 51,481	259,785 169,885
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Peppers (all varieties)	55,952	35,111	27,341	51,481	169,885
Peppers (all varieties) Avocados	55,952 38,933	35,111 26,387	27,341 15,049	51,481 30,766	169,885 111,135
Peppers (all varieties) Avocados Cucumbers	55,952 38,933 38,877	35,111 26,387 30,555	27,341 15,049 11,592	51,481 30,766 31,523	169,885 111,135 112,547
Peppers (all varieties) Avocados Cucumbers Onions (dry and green)	55,952 38,933 38,877 24,818	35,111 26,387 30,555 22,138	27,341 15,049 11,592 7,584	51,481 30,766 31,523 8,070	169,885 111,135 112,547 62,610
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal	55,952 38,933 38,877 24,818 247,333	35,111 26,387 30,555 22,138 189,696	27,341 15,049 11,592 7,584 104,939	51,481 30,766 31,523 8,070 173,994	169,885 111,135 112,547 62,610 715,962
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other	55,952 38,933 38,877 24,818 247,333 206,944	35,111 26,387 30,555 22,138 189,696 271,688	27,341 15,049 11,592 7,584 104,939 126,051	51,481 30,766 31,523 8,070 173,994 168,680	169,885 111,135 112,547 62,610 715,962 773,363
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total	55,952 38,933 38,877 24,818 247,333 206,944 454,277	35,111 26,387 30,555 22,138 189,696 271,688 461,384	27,341 15,049 11,592 7,584 104,939 126,051 230,990	51,481 30,766 31,523 8,070 173,994 168,680 342,674	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total Commodity	55,952 38,933 38,877 24,818 247,333 206,944 454,277 1st qtr 2014	35,111 26,387 30,555 22,138 189,696 271,688 461,384 2nd qtr 2014	27,341 15,049 11,592 7,584 104,939 126,051 230,990 3rd qtr 2014	51,481 30,766 31,523 8,070 173,994 168,680 342,674 4th qtr 2014	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325 Total 2014
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total Commodity Tomatoes (all varieties)	55,952 38,933 38,877 24,818 247,333 206,944 454,277 1st qtr 2014 102,175	35,111 26,387 30,555 22,138 189,696 271,688 461,384 2nd qtr 2014 77,596	27,341 15,049 11,592 7,584 104,939 126,051 230,990 3rd qtr 2014 40,598	51,481 30,766 31,523 8,070 173,994 168,680 342,674 4th qtr 2014 56,783	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325 Total 2014 277,152
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	55,952 38,933 38,877 24,818 247,333 206,944 454,277 1st qtr 2014 102,175 62,356	35,111 26,387 30,555 22,138 189,696 271,688 461,384 2nd qtr 2014 77,596 33,083	27,341 15,049 11,592 7,584 104,939 126,051 230,990 3rd qtr 2014 40,598 27,349	51,481 30,766 31,523 8,070 173,994 168,680 342,674 4th qtr 2014 56,783 48,167	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325 Total 2014 277,152 170,955
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	55,952 38,933 38,877 24,818 247,333 206,944 454,277 1st qtr 2014 102,175 62,356 47,565	35,111 26,387 30,555 22,138 189,696 271,688 461,384 2nd qtr 2014 77,596 33,083 30,978	27,341 15,049 11,592 7,584 104,939 126,051 230,990 3rd qtr 2014 40,598 27,349 12,150	51,481 30,766 31,523 8,070 173,994 168,680 342,674 4th qtr 2014 56,783 48,167 35,905	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325 Total 2014 277,152 170,955 126,598
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados	55,952 38,933 38,877 24,818 247,333 206,944 454,277 1st qtr 2014 102,175 62,356 47,565 37,085	35,111 26,387 30,555 22,138 189,696 271,688 461,384 2nd qtr 2014 77,596 33,083 30,978 26,363	27,341 15,049 11,592 7,584 104,939 126,051 230,990 3rd qtr 2014 40,598 27,349 12,150 26,044	51,481 30,766 31,523 8,070 173,994 168,680 342,674 4th qtr 2014 56,783 48,167 35,905 39,140	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325 Total 2014 277,152 170,955 126,598 128,632
Peppers (all varieties) Avocados Cucumbers Onions (dry and green) Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocados Squash	55,952 38,933 38,877 24,818 247,333 206,944 454,277 1st qtr 2014 102,175 62,356 47,565 37,085 29,622	35,111 26,387 30,555 22,138 189,696 271,688 461,384 2nd qtr 2014 77,596 33,083 30,978 26,363 16,334	27,341 15,049 11,592 7,584 104,939 126,051 230,990 3rd qtr 2014 40,598 27,349 12,150 26,044 3,814	51,481 30,766 31,523 8,070 173,994 168,680 342,674 4th qtr 2014 56,783 48,167 35,905 39,140 22,495	169,885 111,135 112,547 62,610 715,962 773,363 1,489,325 Total 2014 277,152 170,955 126,598 128,632 72,265

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



Commodity	1st qtr 2015	2nd qtr 2015	3rd qtr 2015	4th qtr 2015	Total 2015
Tomatoes (all varieties)	99,053	73,537	42,002	61,571	276,163
Peppers (all varieties)	61,334	34,579	28,060	46,690	170,663
Cucumbers	50,114	34,601	14,335	35,947	134,997
Avocadoes	44,510	37,667	39,582	49,063	170,822
Squash	29,026	18,088	3,527	23,863	74,504
Subtotal	284,037	198,472	127,506	217,134	827,149
Other	225,053	334,134	130,249	179,649	869,085
Total	509,090	532,606	257,755	396,783	1,696,234
Commodity	1st qtr 2016	2nd qtr 2016	3rd qtr 2016	4th qtr 2016	Total 2016
Tomatoes (all varieties)	122,571	105,099	49,289	66,534	343,493
Peppers (all varieties)	57,984	46,626	33,631	65,270	203,511
Cucumbers	45,829	37,791	14,670	39,803	138,093
Avocadoes	57,605	40,197	34,993	40,457	173,252
Squash	31,051	26,672	5,322	30,711	93,756
Subtotal	315,040	256,385	137,905	242,775	952,105
Other	242,834	350,555	162,307	204,561	960,257
Total	557,874	606,940	300,212	447,336	1,912,362
Commodity	1st qtr 2017	2nd qtr 2017	3rd qtr 2017	4th qtr 2017	Total 2017
commodity		zna qu zozi	314 qti 2017	1011 9411 2027	Total Edit
Tomatoes (all varieties)	107,194	82,449	48,893	73,581	312,117
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Tomatoes (all varieties)	107,194	82,449	48,893	73,581	312,117
Tomatoes (all varieties) Peppers (all varieties)	107,194 67,337	82,449 38,757	48,893 30,928	73,581 59,131	312,117 196,153
Tomatoes (all varieties) Peppers (all varieties) Cucumbers	107,194 67,337 47,202	82,449 38,757 32,892	48,893 30,928 16,021	73,581 59,131 44,297	312,117 196,153 140,412
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes	107,194 67,337 47,202 49,557	82,449 38,757 32,892 36,996	48,893 30,928 16,021 31,683	73,581 59,131 44,297 47,011	312,117 196,153 140,412 165,247
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash	107,194 67,337 47,202 49,557 31,937	82,449 38,757 32,892 36,996 20,737	48,893 30,928 16,021 31,683 5,099	73,581 59,131 44,297 47,011 33,126	312,117 196,153 140,412 165,247 90,899
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal	107,194 67,337 47,202 49,557 31,937 303,227	82,449 38,757 32,892 36,996 20,737 211,831	48,893 30,928 16,021 31,683 5,099 132,624	73,581 59,131 44,297 47,011 33,126 257,146	312,117 196,153 140,412 165,247 90,899 904,828
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other	107,194 67,337 47,202 49,557 31,937 303,227 289,814	82,449 38,757 32,892 36,996 20,737 211,831 339,353	48,893 30,928 16,021 31,683 5,099 132,624 170,127	73,581 59,131 44,297 47,011 33,126 257,146 206,746	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total Commodity	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041 1st qtr 2018	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868 Total 2018
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total Commodity Tomatoes (all varieties)	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041 1st qtr 2018 105,274	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868 Total 2018 105,274
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties)	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041 1st qtr 2018 105,274 73,682	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868 Total 2018 105,274 73,682
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041 1st qtr 2018 105,274 73,682 44,297	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868 Total 2018 105,274 73,682 44,297
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041 1st qtr 2018 105,274 73,682 44,297 47,011	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868 Total 2018 105,274 73,682 44,297 47,011
Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash Subtotal Other Total Commodity Tomatoes (all varieties) Peppers (all varieties) Cucumbers Avocadoes Squash	107,194 67,337 47,202 49,557 31,937 303,227 289,814 593,041 1st qtr 2018 105,274 73,682 44,297 47,011 33,126	82,449 38,757 32,892 36,996 20,737 211,831 339,353 551,184	48,893 30,928 16,021 31,683 5,099 132,624 170,127 302,751	73,581 59,131 44,297 47,011 33,126 257,146 206,746 463,892	312,117 196,153 140,412 165,247 90,899 904,828 1,006,040 1,910,868 Total 2018 105,274 73,682 44,297 47,011 33,126

Source: Data is obtained from the Department of Homeland Security (DHS), U.S. Customs and Border Protection (CBP) through USDA, AMS, Market News



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Data Sets (all XLS files):

- Figure 1: Water route shipment costs (\$/mt) to Veracruz, Mexico
- Figure 2: Land route shipment costs (\$/mt) to Guadalajara, Mexico
- Table 1: Quarterly costs of transporting U.S. grain and soybeans to Mexico, 2018
- Table 2: Quarterly tariff rail rates for U.S. bulk grain shipments to Mexico (US\$/car), 2018
- Table 3: Quarterly tariff plus fuel surcharge rail rates for U.S. bulk grain shipments to Mexico, 2018
- Table 4: Quarterly exports of U.S. Distillers' Dried Grains with Soluble (DDGS) to Mexico
- Table 5: Quarterly ocean freight rate for bulk shipments from the U.S. Gulf to Veracruz, Mexico
- Table 6: U.S. livestock exports to Mexico by border crossing (head) October-December 2018
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- Table 8: Quarterly U.S.-Mexico border crossing fresh fruit and vegetables truck availability
- Table 9: Top ten commodities shipped to the U.S. from Mexico, 2018 (10,000 lbs)
- Table 10: Top five commodities shipped to the U.S. from Mexico (10,000 lbs)

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