



United States  
Department of  
Agriculture

Agricultural  
Marketing  
Service

Livestock,  
Poultry and  
Seed Program

Agricultural  
Analytics  
Division

# Feature Advertising by U.S. Supermarkets Meat and Poultry

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## The NFL-AFL World Championship Game 2018

Advertised Prices effective through February 04, 2018



## Feature Advertising by U.S. Supermarkets During Key Seasonal Marketing Events

This report provides a detailed breakdown of supermarket featuring of the most popular meat and poultry products for the annual NFL-AFL World Championship Game (Super Bowl) marketing period. Super Bowl Sunday is the second largest food consumption day on the calendar after Thanksgiving and marks a significant demand period for a variety of meat and poultry items popular as finger foods. Advertised sale prices are shown by state and region.

### Team Chicken

<b>8 Piece Mixed</b> .....	white (breast, wing) and dark (drumstick, thigh) young chicken pieces that have either been breaded/battered or coated in sauce/spices before being fried in oil, oven-baked, or barbecued/grilled.
<b>8 Piece Dark</b> .....	dark (drumstick, thigh) young chicken pieces that have been breaded/battered and then fried in oil.
<b>Fried/Baked Mixed Packs</b> .....	white (breast, wing) and dark (drumstick, thigh) young chicken pieces that have been breaded/battered before being fried in oil or oven-baked available in packs of multiple pieces (party packs). Bulk packs in excess of 100 pieces are reported on a dollars per piece basis.
<b>Deli Wings</b> .....	young chicken wings that have been breaded/battered then fried in oil or oven-baked. Sauce is normally applied following the cooking process. Bone-in wings usually consist of the combined drumette and flat portions of a whole chicken wing with the tip removed (v-cut) or of the individual drumette and flat portions. Boneless wings are commonly produced from chunks of breast meat and are cooked in similar fashion.
<b>Tenders</b> .....	the tender muscle portion of a young chicken breast that have been breaded/battered before being fried in oil or baked. Also known as strips or fingers.
<b>Rotisserie</b> .....	a whole (without giblets) young chicken skewered on a spit and roasted in an oven. The most popular size for a rotisserie chicken is 2 pounds with birds up to 3 pounds also available.
<b>Fresh Wings</b> .....	whole (drumette, flat, and tip) or cut fresh young chicken wings available in a range of sizes.
<b>IQF Wings</b> .....	individually quick frozen raw whole or cut young chicken wings normally sold by the bag.
<b>IQF Party Wings</b> .....	individually quick frozen raw whole or cut flavored young chicken wings normally sold by the bag.
<b>IQF Tenders</b> .....	individually quick frozen raw young chicken tenders normally sold by the bag.
<b>Cooked/Frozen Chicken</b> .....	pre-cooked young chicken bone-in or boneless wings or tenders/strips flavored or unflavored normally sold by the bag.
<b>Chicken Party Platters</b> .....	store-prepared cooked young chicken wings or tenders sold in platter or pan serving units. Units vary by seller but generally are available in small, medium, and large sizes each with an estimated number of servings.

### Team Pork

<b>Spareribs</b> .....	the lower portion (belly) of the rib cage between the back rib and the sternum including at least 11 ribs.
<b>Backribs</b> .....	the upper portion of the rib cage between the back rib and the sternum including at least 8 ribs. Also known as baby back ribs.
<b>St. Louis</b> .....	the spare rib minus the sternum and lower cartilages, ending in a rectangular shape.
<b>Country Ribs</b> .....	most commonly cut from the blade end of the pork loin near the shoulder. Include 3-6 ribs cut into equal portions and may be bone-in or boneless.
<b>Riblets</b> .....	the sternum and lower cartilages resulting in the preparation of a St. Louis-style rib. Also marketed as rib tips.
<b>Deli Ribs</b> .....	store-prepared cooked pork ribs sold by the pound or by the whole or half slab.
<b>Pre-Cooked, Flavored Ribs</b> .....	pre-cooked and flavored pork backribs in sealed pouch.
<b>Pork Rib Platters</b> .....	store-prepared cooked pork ribs sold in platter or pan serving units. Units vary by seller but generally are available in small, medium, and large sizes each with an estimated number of servings.

## Game Highlights

On February 4, 2018, the 52nd annual NFL-AFL World Championship game (aka. “Super Bowl LII”) will be played at U.S. Bank Stadium in Minneapolis, Minnesota, between the American Football Conference (AFC) champion New England Patriots and the National Football Conference (NFC) champion Philadelphia Eagles. Thanks goodness the stadium has a roof – the outside temperature is forecast to be at or below zero, brrr! The game not only marks the annual crowning of an ultimate football champion, it also marks what has come to be the most significant non-holiday eating event on the calendar. From its inception, the big game has served as the perfect opportunity for fans, and non-fans alike, to gather, some to enjoy the game, others the commercials or half-time show, and all the delicious food.

Championship Sunday takes place largely in front of the TV (have to go to work on Monday), but 2018 marks the third year of declining viewership, estimated to be down 8 percent this year from the high set in 2015. Still, the majority of fans will view the big game in front of their television sets where finger food rules the menu. Chicken wings have been the perennial fan favorite - perfectly sized, versatile to prepare, relatively low cost, and widely available. This year is no different for chicken, with an estimated 2 percent increase in production over last year, being offered in a variety of forms and leading all competitive meat proteins. But chicken’s dominance is increasingly threatened by a host of rivals, primarily the pork rib, also a perfect finger food that is inexpensive and widely available with an estimate 4 percent increase in first quarter pork production over last year. Demand for pork ribs for the big game is growing and slowly eating into chicken’s dominance with a 2 percent increase in offerings relative chicken this year over last. Unofficially, in Philly, pork fat leads chicken fat as the favorite grease to rub on light poles!

Unlike in recent years, this year’s big game is dominated by Northeastern fans who are gearing up for the big showdown. Fans from Philadelphia to Foxboro lead the nation in preference for supermarket-prepared deli chicken with 22 percent of the national market share, including bone-in wings (wicked hot!) to rotisserie chicken, which have seen a resurgence from last year with three times the offerings at last year’s game. The Northeast is home to the invention of the buffalo wing in 1964 at the Anchor Bar in Buffalo, NY, and wing sauce aficionados in the region have led the nation in preference for fresh chicken wings - until this year. This year, the Southeast, led by Florida, accounts for 34 percent of offerings. The Northeast seems to be switching their preference to frozen over fresh wings with 22 percent of national IQF wing offerings. Pre-cooked and flavored chicken wings in the frozen meat case continue to grow in popularity, requiring only to be dumped from the box or bag and heated in the oven. Clearly, convenience is a growing trend that is changing chicken consumption patterns and Big Game viewing habits, something the hectic pace of the Northeast fully appreciates.

As much as they like chicken, football fans in the Northeast, and around the nation, are quickly adopting pork as a game favorite. As with pre-cooked chicken, the Northeast leads the nation in preference for pre-cooked and flavored pork ribs with 34 percent of national offerings. They also love their fresh pork bratwurst with 21 percent of bratwurst marketings occurring in that region, just squeezing past the Midwest by one percent. Fresh pork ribs of all types have a loyal and growing fan base of their own. Fans in the Southwest have a preference for fresh ribs with 22 percent of market share this year, primarily baby backs, with the Southeast a close second (18 percent). Whole slabs of barbequed ribs in the supermarket deli are a quickly growing phenomenon with a 26 percent increase over the pace of offerings last year. Another growing trend in pork is offerings of boneless, barbeque-flavored pulled (in the East) or shredded (in the Midwest) pork. Perfect on a bun and easily held in one hand leaving the other hand free for a “beverage”.

When not competing with each other, chicken and pork face a host of meat protein rivals for consumer demand for the Super Bowl. Across the nation, ground beef for making pots of chili are a popular offering and pre-cooked packaged meatballs are enjoying their own growing fan following. In the Southeast, chicken and pork share the TV tray with catfish strips and nuggets while shrimp is a popular option in the Northeast and Northwest. The Northwest likes their seafood but still show a strong preference for chicken, leading the nation on a per-fan basis. In the South Central part of the country, its game-on as beef ribs play a key role in satisfying fan demand. The Southwest likes their fresh pork shoulder to make pozole. Alas, competition is not limited to meat proteins as the popularity of pizza and related snack foods continues to erode more traditional meat options.

## Report Notes and Key to Abbreviations:

All information is collected from publicly available, on-line supermarket advertising circulars during the holiday marketing period. All prices are in U.S. dollars per pound unless otherwise noted.

### U.S. Regional Definitions:

Northeast ..... CT,DC,DE,MA,MD,ME,NH,NJ,NY,PA,RI,VT

Southeast.....AL,FL,GA,KY,MS,NC,SC,TN,VA,WV

Midwest.....IA,IL,IN,MI,MN,ND,NE,OH,SD,WI

South Central.....AR,AZ,CO,KS,LA,MO,NM,OK,TX,UT

Southwest.....CA, HI, NV

Northwest.....AK,ID,MT,OR,WA,WY

### Explanatory Notes:

**Feature Rate:** the percentage of sampled stores advertising any reported item during the covered period, expressed as a percentage of the total state and regional sample.

**Activity Rate:** the sum of the number of stores in each state/region advertising each reported item. The more reported items a supermarket features, the greater its contribution to overall activity.

**Activity Ratio:** the overall number of advertised items offered relative to the report sample size (31,900 store in 2017). (*activity rate/overall sample*).

**Stores:** the number of stores featuring each reported item based on the current state-by-state store count for each sampled supermarket chain.

**Stores Associating Chicken/Pork:** reflects the percentage of sampled stores tying their chicken and/or pork item feature to the game of football.

The NFL-AFL World Championship Game 2018 (Super Bowl LII) was played on February 4, 2018 in the U.S. Bank Stadium in Minneapolis, Minnesota, between the American Football Conference (AFC) champion New England Patriots and the National Football Conference (NFC) champion Atlanta Falcons.

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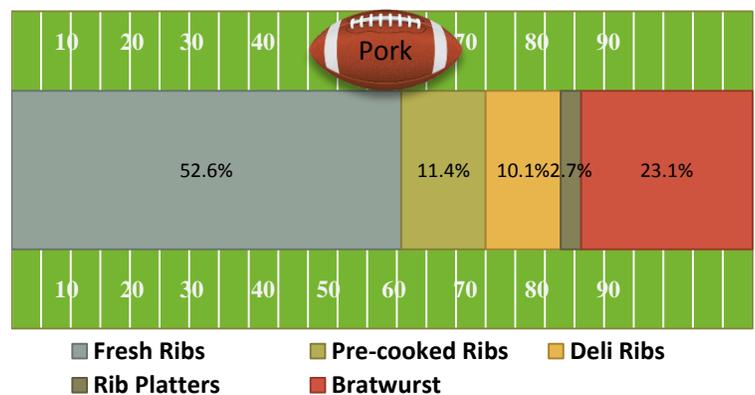
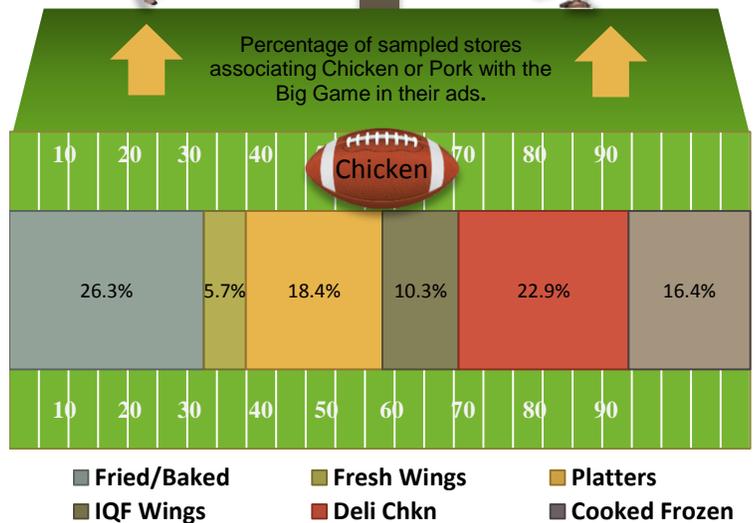


Year-to-Year Comparison		2018		2017	
		Activity	Avg. \$	Activity	Avg. \$
<b>CHICKEN</b>					
8-Piece Mixed:	fried	12,740	6.73	8,280	7.07
	baked	5,370	6.80	3,660	6.49
	grilled	3,070	6.87	1,240	6.35
	fried dark parts	3,520	5.23	3,180	5.41
<b>Fried/Baked Mixed Packs:</b>					
	12 piece	1,640	11.25	2,200	12.17
	16 piece	1,160	14.06	2,050	17.62
	24 piece	6,480	24.22	4,370	23.40
	50 piece	15,490	45.57	13,240	45.64
	100 piece	12,820	87.79	11,780	87.94
	> 100, bulk pack (\$/piece)	16,320	0.86	14,270	0.90
<b>Deli Wings:</b>					
	bone-in	28,230	5.59	22,650	5.92
	boneless	13,180	5.36	5,130	5.39
<b>Tenders</b>					
		9,930	5.82	6,300	5.90
<b>Rotisserie &lt; 2 lbs.</b>					
		14,910	5.74	4,070	6.44
<b>Rotisserie &lt; 2 lbs. ABF</b>					
		2,350	8.07	1,030	7.75
<b>Fresh Wings</b>					
		16,980	2.66	7,470	2.59
<b>IQF Chicken:</b>					
	wings	9,570	2.60	14,530	2.51
	party wings	4,250	2.43	8,650	2.31
	tenders	1,840	2.45	1,490	2.56
<b>Cooked/Frozen Chicken:</b>					
	bone-in wings	21,170	4.35	10,930	3.78
	boneless wings	10,230	3.55	6,950	3.57
	tenders/strips	17,790	3.58	11,180	3.70
<b>Bone-in Wing Platter/Pan</b>					
\$ per unit	serves 8-10	12,960	26.14	14,950	24.36
	serves 10-15	8,380	39.37	9,270	36.81
	serves 20-25	4,830	57.81	8,950	47.85
<b>Boneless Wing Platter/Pan</b>					
\$ per unit	serves 8-10	8,870	22.49	8,680	23.32
	serves 10-15	2,890	31.94	2,650	29.57
	serves 20-25	670	55.90	1,200	50.08
<b>Tender Platter/Pan</b>					
\$ per unit	serves 8-10	9,310	25.66	10,740	25.84
	serves 10-15	4,080	38.90	4,590	39.20
	serves 20-25	3,140	57.55	6,480	51.88
<b>PORK</b>					
Pork Ribs:	spareribs	13,690	1.90	7,230	2.01
	baby backribs	18,710	3.19	16,420	3.09
	St. Louis rib	15,480	2.55	9,170	2.66
	country rib, bone-in	10,630	2.07	5,930	1.86
	country rib, boneless	5,650	2.56	4,750	2.37
	riblets	2,160	1.30	2,060	1.13
<b>Pre-Cooked Flavored Ribs</b>					
	baby backribs	14,390	5.80	14,170	5.53
<b>Deli Ribs:</b>					
	per lb.	1,210	5.61	910	6.03
	per half slab	2,030	7.14	3,530	8.73
	per whole slab	9,530	10.44	5,600	11.86
<b>Pork Rib Platter/Pan</b>					
\$ per unit	serves 8-10	2,330	25.71	2,430	25.44
	serves 10-15	1,010	35.07	270	38.04
	serves 20-25	110	95.73	330	74.43
<b>Fresh Sausage (Brats)</b>					
		29,160	3.05	24,970	2.89



	2018	Activity Rate	2017
All Chicken	284,170	↑	232,160
All Pork	126,090	↑	97,770

	2018	Activity Ratio	2017
All Chicken	9:1	↑	7:1
All Pork	4:1	↑	2:1
Overall	13:1	↑	10:1
Survey Size	32,500 (stores)		31,900



Northeast		Region		Connecticut		Dist. of Columbia		Delaware		Massachusetts		Maryland		Maine	
Feature Rate		98.8%		99.1%		97.4%		100.0%		99.6%		98.2%		100.0%	
Activity		77,210		4,720		470		1,330		7,290		6,110		2,570	
		stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg
<b>CHICKEN</b>															
<b>8-Piece Mixed:</b>	fried	2,070	6.57	70	6.79	10	4.99	60	6.50	110	5.82	160	6.33	120	4.99
	baked	180	6.99												
	grilled	340	5.03	10	5.00			20	5.00	60	5.00	10	5.00	20	5.00
	fried dark parts	450	5.45	60	5.80			10	5.82	40	6.49	20	5.58		
<b>Fried/Baked Mixed Packs:</b>															
	12 piece	350	12.12					10	12.49			10	11.66		
	16 piece	240	16.19					10	13.98			10	13.98		
	24 piece	520	24.76	10	26.94			30	21.42	10	24.75	110	23.68		
	50 piece	1,950	46.47	40	48.13			80	45.80	80	39.99	180	46.04	20	39.99
	100 piece	1,590	89.67	40	90.89			80	86.85	80	79.99	130	86.18	20	79.99
	> 100, bulk pack (\$/piece)	970	0.86	10	0.95			30	0.95	320	0.80	10	0.95	80	0.80
<b>Deli Wings:</b>	bone-in	6,280	6.33	440	6.60	50	6.10	60	5.74	770	5.84	360	5.97	440	6.27
	boneless	1,910	6.17	30	6.93	30	6.99	60	6.16	20	6.37	170	6.62		
<b>Tenders</b>		3,080	6.43	260	6.95			40	5.97	240	7.07	50	5.85	200	5.49
<b>Rotisserie &lt; 2 lbs.</b>		2,600	5.77	70	5.89	20	5.00	30	5.77	160	6.60	170	5.17	320	5.47
<b>Rotisserie &lt; 2 lbs. ABF</b>		830	6.77	40	5.52			10	4.99	90	8.26	10	4.99	120	7.34
<b>Fresh Wings</b>		3,350	2.39	160	2.63	10	2.72	30	2.63	180	2.58	150	2.30	170	2.18
<b>IQF Chicken:</b>	wings	2,470	2.42	130	2.56	20	1.81	50	2.20	260	2.76	360	1.94	50	2.99
	party wings	880	2.13	30	2.04	10	1.99	10	2.10	20	2.13	90	2.14		
	tenders	30	2.32												
<b>Cooked/Frozen Chicken:</b>															
	bone-in wings	5,280	4.61	560	3.58	60	4.96	60	4.33	830	3.68	420	4.74	70	4.74
	boneless wings	1,530	3.66	90	3.74	10	3.99	20	3.09	170	3.82	60	3.72	120	3.38
	tenders/strips	3,840	3.41	250	3.15	10	2.72	70	3.50	500	3.17	320	3.33	140	3.20
<b>Bone-in Wing Platter/Pan</b>															
\$ per unit	serves 8-10	3,730	32.40	250	33.65	20	38.94	50	33.88	250	30.76	370	33.48	20	30.44
	serves 10-15	2,150	42.74	230	41.13	10	41.99	40	42.11	460	41.89	290	42.40	20	49.99
	serves 20-25	2,270	68.62	220	64.45	20	68.15	20	65.62	310	64.65	310	67.11	10	74.99
<b>Boneless Wing Platter/Pan</b>															
\$ per unit	serves 8-10	450	28.34			10	29.99	10	29.08	10	22.72	110	29.13		
	serves 10-15	140	44.99					10	39.99	10	47.00	10	44.30		
	serves 20-25	350	59.61			10	49.99	10	49.99	10	85.00	100	52.71		
<b>Tender Platter/Pan</b>															
\$ per unit	serves 8-10	1,570	38.06	170	40.77	10	34.99	10	39.28	250	35.00	50	34.99	20	29.99
	serves 10-15	850	51.12	40	52.28	10	46.99	10	52.99	110	49.81	40	49.66	20	49.99
	serves 20-25	1,170	69.49	110	68.81	10	64.99	20	51.43	140	65.73	80	56.84		
<b>PORK</b>															
<b>Pork Ribs:</b>	spareribs	2,350	2.09	70	2.08	10	1.80	40	2.04	40	1.71	220	1.86	20	1.64
	baby backribs	3,370	3.46	230	3.64	10	4.49	40	3.53	240	3.52	200	3.71	90	2.54
	St. Louis rib	2,300	2.51	150	2.14	10	2.74	20	2.40	330	2.56	120	2.50	230	2.78
	country rib, bone-in	1,420	1.81	50	1.69	10	1.99	30	1.43	80	1.92	90	1.90	50	1.80
	country rib, boneless	1,040	2.46	40	2.44	10	2.49	10	2.41	30	2.55	100	2.20	50	2.11
	riplets	230	1.19	10	1.19	10	1.19	10	1.19	10	1.19	30	1.19	10	1.19
<b>Pre-Cooked Flavored Ribs</b>															
	baby backribs	5,680	6.12	300	6.02	30	5.83	70	6.17	440	5.55	410	5.92	60	5.97
<b>Deli Ribs:</b>	per lb.	340	6.65	30	8.51					20	6.98				
	per half slab	100	5.99			10	5.99	10	5.99	20	6.00	60	5.99		
	per whole slab	460	10.06	10	8.99			40	9.09			120	9.12		
<b>Pork Rib Platter/Pan</b>															
\$ per unit	serves 8-10	90	48.61	10	49.99										
	serves 10-15	80	40.38												
	serves 20-25	100	93.30	10	90.71										
<b>Fresh Sausage (Brats)</b>															
		6,230	3.05	490	2.79	40	3.04	110	2.96	590	2.90	600	2.99	80	3.29

<b>Northeast</b>	<b>New Hampshire</b>		<b>New Jersey</b>		<b>New York</b>		<b>Pennsylvania</b>		<b>Rhode Island</b>		<b>Vermont</b>		
<b>Feature Rate</b>	<b>100.0%</b>		<b>99.0%</b>		<b>97.7%</b>		<b>99.6%</b>		<b>100.0%</b>		<b>100.0%</b>		
<b>Activity</b>	<b>2,100</b>		<b>10,270</b>		<b>25,700</b>		<b>14,340</b>		<b>1,110</b>		<b>1,200</b>		
	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	
<b>CHICKEN</b>													
<b>8-Piece Mixed:</b>	fried	70	4.99	340	6.45	530	7.41	540	6.72	10	5.00	50	5.51
	baked					150	6.99	20	6.99			10	6.99
	grilled	30	5.00	80	5.00	20	5.00	50	5.00	20	5.55	20	5.00
	fried dark parts			140	4.99	80	4.99	80	5.96	20	4.99		
<b>Fried/Baked Mixed Packs:</b>													
	12 piece			10	12.56	150	12.99	170	11.33				12.99
	16 piece					150	16.99	70	15.12				16.99
	24 piece					10	34.99	340	25.04	10	24.75		
	50 piece	30	39.99	390	47.05	430	49.13	660	46.06	10	39.99	30	42.35
	100 piece	30	79.99	390	91.92	260	94.68	530	89.59	10	79.99	20	82.31
	> 100, bulk pack (\$/piece)	110	0.80	170	0.95	30	0.95	100	0.95	30	0.80	80	0.80
<b>Deli Wings:</b>	bone-in	260	5.81	380	6.29	2,560	6.73	710	6.05	90	5.44	160	5.58
	boneless	10	5.64	320	6.22	800	6.52	440	5.23	20	6.99	10	4.99
<b>Tenders</b>		90	5.57	450	6.15	1,020	6.63	670	6.46	20	5.24	40	5.35
<b>Rotisserie &lt; 2 lbs.</b>		180	6.04	230	6.09	910	5.85	410	5.51	10	5.49	90	5.59
<b>Rotisserie &lt; 2 lbs. ABF</b>		70	7.74	140	4.99	240	6.99	50	5.58	10	8.99	50	7.71
<b>Fresh Wings</b>		80	2.12	430	2.47	1,780	2.35	270	2.47	20	2.79	70	2.24
<b>IQF Chicken:</b>	wings	70	2.88	220	2.77	800	2.40	410	2.31	30	2.61	70	2.64
	party wings	10	1.99	60	2.07	330	2.16	300	2.14	10	2.06	10	1.99
	tenders							30	2.32				
<b>Cooked/Frozen Chicken:</b>													
	bone-in wings	130	4.39	710	4.08	1,920	5.51	430	4.40	30	5.05	60	5.23
	boneless wings	90	3.57	190	3.29	450	3.96	280	3.43	10	3.99	40	3.90
	tenders/strips	210	3.43	550	3.69	990	3.65	680	3.24	50	2.68	70	3.61
<b>Bone-in Wing Platter/Pan</b>													
\$ per unit	serves 8-10	30	30.68	790	34.50	1,200	30.81	690	32.30	40	30.80	20	29.99
	serves 10-15	30	49.99	190	43.51	380	43.50	370	43.79	110	38.78	20	49.99
	serves 20-25	10	74.99	260	69.54	680	72.30	320	68.82	110	66.40		
<b>Boneless Wing Platter/Pan</b>													
\$ per unit	serves 8-10			10	20.00	50	20.00	250	30.12				
	serves 10-15			10	48.00	50	47.78	50	42.33				
	serves 20-25			10	86.25	50	85.98	160	53.64				
<b>Tender Platter/Pan</b>													
\$ per unit	serves 8-10	30	29.99	400	40.58	330	38.58	240	37.46	40	38.17	20	29.99
	serves 10-15	30	49.99	170	53.91	340	50.39	50	52.06	10	49.55	20	49.99
	serves 20-25			150	75.33	450	73.09	170	66.79	40	69.15		
<b>PORK</b>													
<b>Pork Ribs:</b>	spareribs	10	1.57	310	2.31	1,120	2.13	490	2.03	10	1.62	10	1.92
	baby backribs	60	2.61	620	3.41	1,200	3.53	600	3.47	30	3.55	50	2.81
	St. Louis rib	160	2.80	160	2.27	580	2.38	420	2.55	50	2.30	70	2.90
	country rib, bone-in	40	1.93	160	1.43	610	1.90	240	1.78	20	1.95	40	1.87
	country rib, boneless	20	2.24	70	2.62	370	2.80	320	2.18	10	2.49	10	2.11
	riblets	10	1.19	10	1.19	50	1.19	70	1.19	10	1.19		
<b>Pre-Cooked Flavored Ribs</b>													
	baby backribs	110	4.95	870	6.35	2,240	6.51	1,050	5.58	80	6.02	20	5.95
<b>Deli Ribs:</b>	per lb.	10	4.88	60	8.50	190	6.02	30	5.39				
	per half slab					30	9.61	260	10.73				
	per whole slab												
<b>Pork Rib Platter/Pan</b>													
\$ per unit	serves 8-10			20	48.88	60	48.28						
	serves 10-15			10	56.42	20	58.33	40	24.99	10	50.00		
	serves 20-25			20	90.62	60	93.52			10	99.95		
<b>Fresh Sausage (Brats)</b>		80	3.21	770	3.04	2,030	3.24	1,280	2.97	120	2.78	40	3.24

Southeast		Region		Alabama		Florida		Georgia		Kentucky		Mississippi		North Carolina	
Feature Rate		98.2%		95.5%		98.1%		99.4%		97.1%		100.0%		99.4%	
Activity		112,920		5,860		32,740		14,870		7,010		3,090		14,590	
		stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg						
<b>CHICKEN</b>															
<b>8-Piece Mixed:</b>	fried	2,900	6.38	180	6.14	820	5.99	420	6.41	230	7.48	90	6.17	410	6.55
	baked	780	6.72	20	7.27	80	5.97	310	6.59	100	7.49	20	6.99	10	5.84
	grilled	380	7.49	10	7.49			170	7.49	100	7.49				
	fried dark parts	650	5.09	60	4.99	360	4.99	30	4.99	20	6.21	20	4.99	20	4.99
<b>Fried/Baked Mixed Packs:</b>															
	12 piece	140	13.99	20	13.87	10	12.41	10	15.98	30	15.19	20	15.98	20	10.94
	16 piece	170	14.64	10	13.99			20	13.99	30	15.84				
	24 piece	1,670	23.16	30	21.79	10	18.29	20	21.85	330	26.26	110	22.60	500	22.00
	50 piece	4,600	44.14	190	42.89	1,160	42.52	770	45.84	250	48.43	120	41.10	580	42.39
	100 piece	3,350	81.56	120	79.33	360	69.99	410	87.06	340	96.54	90	77.63	560	73.27
	> 100, bulk pack (\$/piece)	4,780	0.87	210	0.88	1,610	0.83	1,070	0.89	540	0.86	160	0.81	80	0.83
<b>Deli Wings:</b>	bone-in	8,340	5.19	440	4.94	2,560	4.83	1,220	4.73	210	5.20	180	4.87	1,660	5.79
	boneless	5,040	4.53	330	4.48	2,400	4.08	770	4.52	180	5.45	130	4.61	210	5.22
<b>Tenders</b>		2,290	5.05	80	6.24	410	6.31	130	5.72	40	6.38	40	6.05	540	3.67
<b>Rotisserie &lt; 2 lbs.</b>		4,640	5.64	320	5.41	1,540	5.54	560	5.59	280	6.06	150	5.41	450	5.89
<b>Rotisserie &lt; 2 lbs. ABF</b>		240	9.34	10	8.12	10	6.99	190	9.74					10	6.99
<b>Fresh Wings</b>		7,820	2.94	510	2.91	4,050	3.06	1,060	2.97	120	2.43	170	2.38	470	2.65
<b>IQF Chicken:</b>	wings	3,150	2.59	140	3.03	840	2.96	210	2.68	50	2.45	80	2.79	730	2.44
	party wings	820	2.21	40	1.99	130	2.11	110	2.29	40	2.49	10	1.98	150	2.05
	tenders	680	2.20	60	2.18	390	2.17	50	2.24	10	2.79	10	2.17	20	2.18
<b>Cooked/Frozen Chicken:</b>															
	bone-in wings	4,310	4.35	240	4.24	1,570	4.36	420	4.64	210	4.35	100	3.62	420	4.32
	boneless wings	2,210	3.33	120	3.25	540	3.24	350	3.45	210	3.67	80	3.09	180	3.45
	tenders/strips	3,030	3.47	160	3.28	650	3.27	460	3.46	260	3.70	100	3.53	380	3.98
<b>Bone-in Wing Platter/Pan</b>															
\$ per unit	serves 8-10	2,610	24.99	90	27.29	360	29.99	400	22.32	340	22.90	130	24.20	50	25.79
	serves 10-15	3,580	38.78	170	38.04	960	38.37	360	36.93	20	46.94	50	35.18	880	38.57
	serves 20-25	1,220	47.31	20	45.32	110	49.86	160	43.47	40	47.36	20	42.47	290	38.91
<b>Boneless Wing Platter/Pan</b>															
\$ per unit	serves 8-10	2,330	23.19	100	24.98	360	24.99	550	22.80	250	21.82	120	25.03	50	23.59
	serves 10-15	1,250	35.25	130	35.47	720	34.99	70	34.99			40	38.63	40	34.99
	serves 20-25	200	52.55	10	54.99	100	50.00					20	54.99		
<b>Tender Platter/Pan</b>															
\$ per unit	serves 8-10	2,760	23.50	90	25.09	360	25.02	420	21.65	240	21.49	100	25.04	300	30.10
	serves 10-15	1,850	34.61	130	30.88	720	30.01	200	33.93	10	36.99	40	35.44	310	40.58
	serves 20-25	1,670	50.53	20	48.52		64.99	170	43.97	10	50.00	20	54.99	780	51.55
<b>PORK</b>															
<b>Pork Ribs:</b>	spareribs	4,320	1.78	200	1.86	940	1.78	720	1.86	580	1.64	130	1.79	280	1.77
	baby backribs	4,000	3.20	230	3.05	1,490	3.07	650	3.27	280	3.11	130	3.03	290	3.19
	St. Louis rib	5,710	2.44	420	2.42	2,640	2.31	570	2.47	270	2.50	100	2.37	490	2.73
	country rib, bone-in	2,910	2.07	250	1.97	1,200	2.14	310	1.76	80	1.73	120	1.79	140	2.20
	country rib, boneless	1,460	2.60	80	2.50	470	2.51	130	2.57	40	2.92	20	2.50	140	2.52
	riblemets	880	1.31	30	1.19	220	1.23	60	1.46	190	1.19	30	1.15	70	1.57
<b>Pre-Cooked Flavored Ribs</b>															
	baby backribs	1,660	6.28	80	6.90	450	6.98	110	6.43	40	6.05	80	6.07	220	5.43
<b>Deli Ribs:</b>	per lb.	180	5.74											150	5.74
	per half slab	120	8.18			10	5.99			10	7.99			30	6.99
	per whole slab	3,460	9.70	90	10.43	370	10.00	280	10.39	250	10.43	20	9.99	1,140	9.67
<b>Pork Rib Platter/Pan</b>															
\$ per unit	serves 8-10	560	24.99	10	24.99			170	24.99	110	24.99	30	24.99	10	24.99
	serves 10-15	600	34.99	60	34.99	360	34.99	30	34.99			10	34.99	20	34.99
	serves 20-25														
<b>Fresh Sausage (Brats)</b>															
		7,600	2.95	350	3.00	1,400	2.85	750	3.00	670	2.74	200	3.08	1,510	3.07

<b>Southeast</b>	<b>South Carolina</b>		<b>Tennessee</b>		<b>Virginia</b>		<b>West Virginia</b>				
<b>Feature Rate</b>	<b>100.0%</b>		<b>93.9%</b>		<b>98.6%</b>		<b>100.0%</b>				
<b>Activity</b>	<b>12,720</b>		<b>9,890</b>		<b>9,810</b>		<b>2,340</b>				
	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg			
<b>CHICKEN</b>											
<b>8-Piece Mixed:</b>	fried	430	6.13	180	7.29	110	5.96	30	7.68		
	baked	140	6.29	90	7.46			10	7.49		
	grilled	10	7.49	80	7.49			10	7.49		
	fried dark parts	120	4.99	10	5.99			10	7.85		
<b>Fried/Baked Mixed Packs:</b>											
	12 piece			10	15.98	10	9.99	10	14.28		
	16 piece			80	13.99	20	13.99	10	19.54		
	24 piece	120	22.00	220	23.82	300	22.20	30	23.60		
	50 piece	330	41.27	610	46.37	470	44.51	120	48.44		
	100 piece	290	74.18	520	89.45	510	79.68	150	88.68		
	> 100, bulk pack (\$/piece)	160	0.85	930	0.93	20	0.83				
<b>Deli Wings:</b>	bone-in	860	5.41	340	5.52	680	5.66	190	5.39		
	boneless	470	5.26	280	5.23	170	5.71	100	4.94		
<b>Tenders</b>		380	5.21	210	6.15	380	4.11	80	5.15		
<b>Rotisserie &lt; 2 lbs.</b>		620	5.57	330	5.84	290	5.62	100	5.93		
<b>Rotisserie &lt; 2 lbs. ABF</b>		10	9.99	10	6.99						
<b>Fresh Wings</b>		570	2.87	490	2.82	340	2.56	40	2.32		
<b>IQF Chicken:</b>	wings	420	2.45	90	2.55	540	2.21	50	2.25		
	party wings	180	2.44	70	2.23	70	2.11	20	2.03		
	tenders	120	2.17	20	2.67						
<b>Cooked/Frozen Chicken:</b>											
	bone-in wings	500	4.02	370	4.56	400	4.59	80	3.97		
	boneless wings	290	3.02	230	3.53	160	3.25	50	3.23		
	tenders/strips	340	3.23	310	3.54	310	3.41	60	3.19		
<b>Bone-in Wing Platter/Pan</b>											
\$ per unit	serves 8-10	350	22.59	450	23.66	350	29.18	90	22.84		
	serves 10-15	500	36.78	130	41.69	490	42.80	20	40.00		
	serves 20-25	100	40.99	210	47.79	270	60.05		59.99		
<b>Boneless Wing Platter/Pan</b>											
\$ per unit	serves 8-10	320	21.16	280	22.79	200	24.58	100	22.81		
	serves 10-15	240	34.99			10	47.00				
	serves 20-25					70	55.14				
<b>Tender Platter/Pan</b>											
\$ per unit	serves 8-10	500	21.50	420	21.54	240	24.96	90	22.52		
	serves 10-15	220	38.76	130	36.20	90	44.70				
	serves 20-25	220	49.33	70	45.85	360	52.96	20	50.00		
<b>PORK</b>											
<b>Pork Ribs:</b>	spareribs	550	1.81	480	1.69	270	1.86	170	1.73		
	baby backribs	230	3.39	360	3.42	240	3.59	100	3.40		
	St. Louis rib	660	2.73	300	2.27	200	2.56	60	2.14		
	country rib, bone-in	560	2.06	120	1.91	120	2.94	10	1.74		
	country rib, boneless	320	2.43	140	3.37	80	2.75	40	2.23		
	riplets	80	1.82	140	1.19	20	1.27	40	1.19		
<b>Pre-Cooked Flavored Ribs</b>											
	baby backribs	160	6.98	140	5.88	330	5.61	50	6.18		
<b>Deli Ribs:</b>	per lb.	20	5.74			10	5.74				
	per half slab	10	18.99			50	7.46	10	6.99		
	per whole slab	460	9.24	140	10.23	610	9.06	100	9.72		
<b>Pork Rib Platter/Pan</b>											
\$ per unit	serves 8-10	10	24.99	120	24.99	60	24.99	40	24.99		
	serves 10-15	120	34.99								
	serves 20-25										
<b>Fresh Sausage (Brats)</b>		730	2.97	780	2.85	960	3.01	250	2.92		

Midwest		Region		Iowa		Illinois		Indiana		Michigan		Minnesota		North Dakota	
Feature Rate		98.5%		97.5%		97.6%		98.3%		98.1%		99.1%		97.9%	
Activity		61,870		3,870		12,140		6,510		10,400		5,120		910	
		stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg
<b>CHICKEN</b>															
<b>8-Piece Mixed:</b>	fried	2,090	6.95	10	6.90	520	6.58	240	7.35	290	7.15	240	7.02	30	7.00
	baked	770	7.13		7.97	90	7.04	140	6.78	140	7.61	10	7.97	10	5.99
	grilled	900	6.93	10	5.99	250	6.29	140	6.71	130	7.48	120	6.99	20	6.75
	fried dark parts	450	5.56	10	5.00	100	4.97	50	5.41	110	4.99	20	5.59	10	5.20
<b>Fried/Baked Mixed Packs:</b>															
	12 piece	790	10.35	10	12.26	460	9.42	50	12.57	50	10.99	10	10.99	20	12.43
	16 piece	230	15.73		13.77	70	12.72	20	18.89	10	18.99				
	24 piece	670	25.08			30	26.99	50	23.96						
	50 piece	2,030	47.24	10	41.16	230	41.48	90	51.31	740	48.81	160	45.89	10	39.99
	100 piece	2,180	90.09	10	79.99	210	83.20	80	97.48	730	89.37	160	92.99	10	79.99
	> 100, bulk pack (\$/piece)	710	0.92			60	0.87	30	0.89	50	1.09	470	0.91		0.80
<b>Deli Wings:</b>	bone-in	3,510	5.50	60	4.31	820	4.85	320	5.25	360	5.47	570	6.03	100	6.36
	boneless	2,710	6.19	470	7.85	380	5.89	310	5.89	360	5.59	200	6.92	50	5.06
<b>Tenders</b>		1,150	6.53	10	6.99	290	6.78	70	6.84	10	5.91	20	4.99	10	5.53
<b>Rotisserie &lt; 2 lbs.</b>		1,880	5.68	80	5.15	310	5.55	240	5.50	300	5.40	110	5.49	40	6.06
<b>Rotisserie &lt; 2 lbs. ABF</b>		250	8.05	10	8.88	180	8.88		8.88	20	7.99	10	2.99		
<b>Fresh Wings</b>		1,520	2.37	70	2.37	370	2.38	210	2.46	180	2.34	90	2.53	20	2.46
<b>IQF Chicken:</b>	wings	1,070	2.82	230	3.12	220	2.76	20	2.69	80	2.66	100	2.86	40	2.72
	party wings	1,090	2.18	140	2.51	390	2.08	140	2.24	100	2.11	50	2.07	10	3.00
	tenders	180	2.90					10	2.60	120	3.02	10	2.60		
<b>Cooked/Frozen Chicken:</b>															
	bone-in wings	3,890	4.39	180	4.95	840	4.58	540	4.14	710	4.00	330	5.01	80	5.00
	boneless wings	1,840	3.69	30	3.78	280	4.05	190	3.79	370	3.67	130	4.05	20	4.34
	tenders/strips	3,550	3.71	400	4.04	690	3.98	260	3.71	450	3.35	290	3.87	50	4.11
<b>Bone-in Wing Platter/Pan</b>															
\$ per unit	serves 8-10	1,590	22.71	110	25.00	120	21.79	310	22.28	420	22.95	30	25.00	20	21.32
	serves 10-15	550	39.42	120	30.08	110	39.91	100	46.21	80	48.60	30	29.95	10	39.99
	serves 20-25	540	45.33	110	40.00	40	39.99	80	54.63	170	46.66	30	40.00		
<b>Boneless Wing Platter/Pan</b>															
\$ per unit	serves 8-10	2,160	20.53	220	12.95	180	19.93	400	22.20	500	21.81	50	12.95		
	serves 10-15	1,030	25.97	560	24.95	90	24.95	20	42.99	20	49.58	130	24.95		
	serves 20-25	20	61.00							10	49.99				
<b>Tender Platter/Pan</b>															
\$ per unit	serves 8-10	1,100	21.35			80	20.72	250	20.51	290	21.33			10	29.99
	serves 10-15	140	36.72	10	32.99	40	32.99	10	32.13	40	41.24			10	39.99
	serves 20-25	60	54.58					10	39.99	40	53.12				
<b>PORK</b>															
<b>Pork Ribs:</b>	spareribs	2,340	1.87	40	1.95	360	1.96	360	1.85	500	1.85	40	2.20	20	2.20
	baby backribs	3,310	3.03	200	3.49	370	2.87	310	2.71	470	3.18	330	3.21	60	3.21
	St. Louis rib	2,100	2.53	170	2.78	430	2.41	190	2.48	330	2.62	170	2.69	30	2.86
	country rib, bone-in	740	1.88	10	1.56	120	1.83	80	1.91	150	1.89	20	1.42	10	1.46
	country rib, boneless	1,030	2.44	140	2.11	290	2.49	100	2.51	90	2.58	80	2.51	20	2.75
	riblemets	530	1.24	20	1.28	70	1.24	60	1.19	90	1.19	30	1.50	10	1.79
<b>Pre-Cooked Flavored Ribs</b>															
	baby backribs	2,320	5.59	90	5.56	1,190	5.80	110	5.66	240	4.67	170	5.25	40	5.00
<b>Deli Ribs:</b>	per lb.	400	4.72			70	4.94	10	6.39	30	6.39	290	4.44		
	per half slab	450	6.25	10	4.99	100	7.74	10	6.49	180	5.42	30	5.66	20	5.78
	per whole slab	1,500	10.77	120	14.47	190	11.43	170	10.92	230	10.20	210	8.86	50	8.45
<b>Pork Rib Platter/Pan</b>															
\$ per unit	serves 8-10	510	24.99			40	24.99	110	24.99	130	24.99				
	serves 10-15	30	44.99					20	34.99						
	serves 20-25	10	120.00												
<b>Fresh Sausage (Brats)</b>															
		5,950	2.81	200	2.91	1,460	2.65	600	2.84	1,080	2.93	380	3.18	70	3.67

<b>Midwest</b>	<b>Nebraska</b>		<b>Ohio</b>		<b>South Dakota</b>		<b>Wisconsin</b>				
<b>Feature Rate</b>	<b>98.7%</b>		<b>99.7%</b>		<b>100.0%</b>		<b>98.4%</b>				
<b>Activity</b>	<b>2,040</b>		<b>14,560</b>		<b>970</b>		<b>5,350</b>				
	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg			
<b>CHICKEN</b>											
<b>8-Piece Mixed:</b>	fried	30	7.68	350	7.58	40	7.99	340	6.17		
	baked	20	8.37	210	7.49	20	8.38	130	6.09		
	grilled	10	7.49	210	7.49	10	6.98				
	fried dark parts			110	6.84	10	5.20	30	5.59		
<b>Fried/Baked Mixed Packs:</b>											
	12 piece	10	10.99	160	11.46			20	12.26		
	16 piece	10	7.10	70	18.49	10	18.98	40	15.11		
	24 piece	30	24.96	550	25.06			10	26.39		
	50 piece	60	48.62	710	47.35	10	39.99	10	51.99		
	100 piece	50	97.84	880	91.02	10	79.99	40	90.62		
	> 100, bulk pack (\$/piece)	90	0.95			10	0.80				
<b>Deli Wings:</b>	bone-in	80	5.18	730	6.06	40	5.88	430	5.27		
	boneless	130	7.31	430	4.94	70	6.96	310	5.83		
<b>Tenders</b>											
				460	7.15	10	4.99	270	5.35		
<b>Rotisserie &lt; 2 lbs.</b>		100	5.47	510	6.12	50	6.23	140	5.57		
<b>Rotisserie &lt; 2 lbs. ABF</b>		10	2.99			10	7.69	10	2.99		
<b>Fresh Wings</b>											
		60	2.45	270	2.40	20	2.27	230	2.20		
<b>IQF Chicken:</b>	wings	50	3.06	190	2.88	40	2.85	100	2.17		
	party wings	10	2.28	170	2.15	10	2.24	70	1.99		
	tenders	10	2.60	20	2.80			10	2.60		
<b>Cooked/Frozen Chicken:</b>											
	bone-in wings	110	4.53	620	4.17	60	4.55	420	4.37		
	boneless wings	30	3.56	590	3.52	10	4.09	190	3.31		
	tenders/strips	120	3.70	720	3.52	50	3.76	520	3.52		
<b>Bone-in Wing Platter/Pan</b>											
\$ per unit	serves 8-10	60	23.64	490	22.21	20	24.47	10	23.49		
	serves 10-15	20	29.95	40	44.33	20	33.09	20	41.93		
	serves 20-25	20	40.00	70	48.21	10	40.00	10	39.99		
<b>Boneless Wing Platter/Pan</b>											
\$ per unit	serves 8-10	80	16.90	690	22.51	20	12.95	20	16.57		
	serves 10-15	120	24.95	10	45.00	60	24.95	20	24.95		
	serves 20-25			10	72.00						
<b>Tender Platter/Pan</b>											
\$ per unit	serves 8-10	30	22.66	430	21.47	10	29.99				
	serves 10-15			10	39.00	10	39.99	10	32.99		
	serves 20-25			10	75.00						
<b>PORK</b>											
<b>Pork Ribs:</b>	spareribs	30	2.09	800	1.76	10	2.20	180	2.12		
	baby backribs	130	3.08	890	3.09	70	2.82	480	2.81		
	St. Louis rib	80	2.86	510	2.39	20	2.88	170	2.44		
	country rib, bone-in	10	2.49	180	1.90	10	2.49	150	1.87		
	country rib, boneless	20	2.42	180	2.43	10	2.12	100	2.51		
	riplets	30	1.18	170	1.19	20	1.32	30	1.29		
<b>Pre-Cooked Flavored Ribs</b>											
	baby backribs	100	5.72	150	5.52	60	5.86	170	5.75		
<b>Deli Ribs:</b>	per lb.										
	per half slab	30	5.29	50	7.61	10	6.42	10	5.82		
	per whole slab	70	11.68	400	10.77	30	10.99	30	10.15		
<b>Pork Rib Platter/Pan</b>											
\$ per unit	serves 8-10	10	24.99	220	24.99						
	serves 10-15			10	65.00						
	serves 20-25			10	120.00						
<b>Fresh Sausage (Brats)</b>											
		180	3.25	1,270	2.64	90	3.24	620	2.69		

South Central		Region		Arkansas		Arizona		Colorado		Kansas		Louisiana		Missouri	
Feature Rate		96.0%		90.5%		95.0%		91.9%		97.5%		97.7%		99.3%	
Activity		66,700		3,120		8,150		9,420		3,990		5,510		6,670	
		stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg
<b>CHICKEN</b>															
<b>8-Piece Mixed:</b>	fried	2,330	6.87	80	6.16	440	5.59	360	6.90	90	7.17	240	6.47	170	7.57
	baked	1,480	6.69	50	5.54	430	5.61	180	7.36	70	7.50	70	7.06	30	7.64
	grilled	820	6.92			250	5.77	150	7.44	60	7.49	10	7.49	40	7.04
	fried dark parts	280	5.75	10	5.58					30	5.52	70	5.18	80	6.33
<b>Fried/Baked Mixed Packs:</b>															
	12 piece	130	13.52	30	16.99					10	13.21			80	12.57
	16 piece	60	19.45	10	29.99									50	17.34
	24 piece	1,860	24.64	100	22.85	10	25.99	440	23.49	190	24.96	70	25.35	30	24.58
	50 piece	2,810	47.20	100	41.80	290	48.33	840	45.22	250	49.93	170	44.01	130	53.37
	100 piece	2,500	94.67	70	79.70	420	97.35	550	88.83	250	99.87	140	84.71	130	106.59
	> 100, bulk pack (\$/piece)	4,920	0.90	160	0.81	900	0.86	1,200	0.88	370	1.00	120	0.90	50	0.96
<b>Deli Wings:</b>	bone-in	4,370	5.38	130	4.75	410	5.19	660	5.29	140	5.19	470	5.01	400	5.43
	boneless	1,800	5.50	130	4.92	160	5.20	180	5.17	160	6.28	130	5.59	420	5.94
<b>Tenders</b>		1,300	5.28	30	5.68	70	5.99	50	5.66	20	5.85	190	5.75	190	5.69
<b>Rotisserie &lt; 2 lbs.</b>		2,250	5.58	150	5.29	220	5.48	90	4.98	110	5.17	250	5.36	250	5.38
<b>Rotisserie &lt; 2 lbs. ABF</b>		460	8.99			30	6.99	30	6.99	10	6.99			10	6.99
<b>Fresh Wings</b>		2,470	2.40	240	2.40	120	2.33	110	2.41	140	2.50	250	2.39	250	2.52
<b>IQF Chicken:</b>	wings	1,050	2.80	180	3.16	10	1.99	10	2.94	50	2.93	170	2.96	180	2.97
	party wings	440	2.15	10	1.99			10	3.00	20	1.99	10	2.74	230	2.24
	tenders	440	2.41	60	2.80	30	2.40	30	2.40	20	2.69	60	2.17	80	2.90
<b>Cooked/Frozen Chicken:</b>															
	bone-in wings	3,880	4.32	150	3.43	490	5.14	330	3.77	140	4.17	220	3.94	350	4.89
	boneless wings	2,020	3.68	60	3.30	180	3.36	190	3.32	110	3.40	140	3.48	240	4.58
	tenders/strips	3,260	3.63	80	3.19	430	3.56	320	3.52	190	3.55	300	3.49	380	4.14
<b>Bone-in Wing Platter/Pan</b>															
\$ per unit	serves 8-10	2,040	21.64	100	23.26	290	20.96	500	22.00	190	22.66	130	23.50	80	21.41
	serves 10-15	490	37.40	20	41.49	60	35.99	110	39.99			170	38.66	100	31.52
	serves 20-25	230	50.03	10	42.99	120	49.99					50	59.99	40	39.48
<b>Boneless Wing Platter/Pan</b>															
\$ per unit	serves 8-10	2,000	22.27	100	23.32	380	22.66	440	22.32	190	22.66	70	24.02	110	20.27
	serves 10-15	110	34.63	10	32.99							90	34.99	10	32.99
	serves 20-25	90	48.43	10	42.99	60	49.99							10	42.99
<b>Tender Platter/Pan</b>															
\$ per unit	serves 8-10	1,600	22.21	60	22.49	250	21.49	400	23.35	120	21.49	110	24.43	100	19.73
	serves 10-15	290	35.28	10	34.99			110	39.99			90	29.99	60	33.05
	serves 20-25	20	44.99	10	44.99									10	44.99
<b>PORK</b>															
<b>Pork Ribs:</b>	spareribs	1,920	1.84	90	1.79	140	1.96	190	1.93	130	1.85	160	1.65	250	1.81
	baby backribs	2,990	2.97	210	3.00	440	2.83	370	3.06	160	3.33	170	3.22	390	3.08
	St. Louis rib	1,850	2.53	60	2.37	180	2.99	90	2.85	80	2.63	270	2.51	210	2.32
	country rib, bone-in	2,220	2.04	110	2.34	260	1.75	130	2.38	60	1.73	300	1.93	160	2.03
	country rib, boneless	890	2.62	10	2.49	180	2.50	10	1.64	40	2.28	60	2.58	120	2.45
	riblets	260	1.16	20	1.19			10	1.21	70	1.02	20	1.19	70	1.17
<b>Pre-Cooked Flavored Ribs</b>															
	baby backribs	1,380	6.29	130	5.59	150	5.98	450	6.65	100	5.59	50	7.33	110	5.58
<b>Deli Ribs:</b>	per lb.	80	4.42											80	4.42
	per half slab	530	6.94	10	6.99			100	6.99			20	6.75	80	6.65
	per whole slab	1,480	11.07	30	11.47	270	9.89	160	10.93	130	11.62	130	10.57	180	13.26
<b>Pork Rib Platter/Pan</b>															
\$ per unit	serves 8-10	700	24.99	30	24.99	130	24.99	150	24.99	60	24.99	10	24.99	10	24.99
	serves 10-15	50	34.99									50	34.99		
	serves 20-25														
<b>Fresh Sausage (Brats)</b>															
		4,550	3.29	260	3.43	350	3.21	470	3.72	230	3.16	480	3.37	720	2.93

<b>South Central</b>	<b>New Mexico</b>		<b>Oklahoma</b>		<b>Texas</b>		<b>Utah</b>				
<b>Feature Rate</b>	<b>97.0%</b>		<b>87.5%</b>		<b>97.3%</b>		<b>94.4%</b>				
<b>Activity</b>	<b>2,200</b>		<b>1,810</b>		<b>22,710</b>		<b>3,120</b>				
	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg			
<b>CHICKEN</b>											
<b>8-Piece Mixed:</b>	fried	80	5.92	10	7.99	720	7.58	140	7.74		
	baked	80	5.95	10	7.22	440	7.24	120	7.54		
	grilled	30	7.49			220	7.49	60	7.37		
	fried dark parts			10	6.99	80	5.60				
<b>Fried/Baked Mixed Packs:</b>											
	12 piece			10	10.99						
	16 piece										
	24 piece	80	25.83			770	24.97	170	25.92		
	50 piece	110	45.76			800	48.50	120	47.57		
	100 piece	110	91.49			710	97.45	120	95.10		
	> 100, bulk pack (\$/piece)	260	0.93			1,510	0.91	350	1.02		
<b>Deli Wings:</b>	bone-in	80	5.48	50	5.66	1,860	5.60	170	5.23		
	boneless	40	5.18	170	5.20	350	5.33	60	5.07		
<b>Tenders</b>		30	5.99	50	5.83	580	4.73	90	5.42		
<b>Rotisserie &lt; 2 lbs.</b>		40	4.98	120	5.05	970	5.97	50	4.98		
<b>Rotisserie &lt; 2 lbs. ABF</b>		10	6.99	10	6.99	350	9.62	10	6.99		
<b>Fresh Wings</b>		50	2.34	160	2.43	1,080	2.36	70	2.61		
<b>IQF Chicken:</b>	wings			20	3.26	410	2.48	20	3.00		
	party wings			40	1.81	110	1.95	10	2.60		
	tenders	10	2.40	30	2.68	40	2.40	80	1.65		
<b>Cooked/Frozen Chicken:</b>											
	bone-in wings	140	3.98	170	4.34	1,800	4.26	90	4.03		
	boneless wings	50	3.48	60	4.34	910	3.67	80	3.34		
	tenders/rips	100	3.61	100	3.81	1,230	3.60	130	3.51		
<b>Bone-in Wing Platter/Pan</b>											
<b>\$ per unit</b>	serves 8-10	90	20.41			500	20.97	160	20.99		
	serves 10-15	10	31.19	10	49.99			10	39.99		
	serves 20-25	10	49.99								
<b>Boneless Wing Platter/Pan</b>											
<b>\$ per unit</b>	serves 8-10	90	22.60			440	21.49	180	22.63		
	serves 10-15										
	serves 20-25	10	49.99								
<b>Tender Platter/Pan</b>											
<b>\$ per unit</b>	serves 8-10	60	21.96			440	21.49	60	24.37		
	serves 10-15	10	39.99					10	39.99		
	serves 20-25										
<b>PORK</b>											
<b>Pork Ribs:</b>	spareribs	10	1.84	50	1.70	830	1.84	70	1.95		
	baby backribs	120	3.05	100	3.16	920	2.78	110	3.20		
	St. Louis rib	90	2.99	120	2.64	720	2.37	30	2.92		
	country rib, bone-in	130	2.15	50	1.95	930	2.03	90	2.53		
	country rib, boneless	10	1.47	90	2.71	320	2.83	50	2.77		
	riplets			20	1.19	40	1.21	10	1.67		
<b>Pre-Cooked Flavored Ribs</b>											
	baby backribs	40	6.29	30	5.56	210	7.11	110	5.59		
<b>Deli Ribs:</b>	per lb.										
	per half slab	10	6.99			310	7.01				
	per whole slab	50	9.63	10	12.72	460	11.17	60	10.04		
<b>Pork Rib Platter/Pan</b>											
<b>\$ per unit</b>	serves 8-10	30	24.99			220	24.99	60	24.99		
	serves 10-15										
	serves 20-25										
<b>Fresh Sausage (Brats)</b>		130	3.57	310	3.31	1,430	3.25	170	3.46		

Southwest		Region		California		Hawaii		Nevada				
Feature Rate		97.6%		97.4%		98.1%		98.8%				
Activity		44,750		39,970		1,280		3,500				
		stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg			
<b>CHICKEN</b>												
<b>8-Piece Mixed:</b>	fried	1,800	6.73	1,620	6.73	30	10.27	150	6.07			
	baked	1,530	6.59	1,390	6.65			140	6.09			
	grilled	260	7.49	220	7.49			40	7.49			
	fried dark parts	40	5.50	20	5.99	20	5.00					
<b>Fried/Baked Mixed Packs:</b>												
	12 piece	160	9.99	150	9.99			10	9.99			
	16 piece	450	11.28	410	11.23	20	9.98	20	13.62			
	24 piece	1,080	23.72	940	23.43			140	25.70			
	50 piece	2,120	45.35	1,980	45.35			140	45.33			
	100 piece	1,400	90.24	1,270	90.19			130	90.74			
	> 100, bulk pack (\$/piece)	2,110	0.82	1,700	0.79			410	0.95			
<b>Deli Wings:</b>	bone-in	3,030	5.58	2,810	5.59	70	5.54	150	5.52			
	boneless	710	5.08	630	5.09	20	4.88	60	5.03			
<b>Tenders</b>		1,350	5.84	1,210	5.89	70	5.00	70	5.85			
<b>Rotisserie &lt; 2 lbs.</b>		1,760	6.05	1,590	5.96	90	7.99	80	5.72			
<b>Rotisserie &lt; 2 lbs. ABF</b>		110	6.99	100	6.99			10	6.99			
<b>Fresh Wings</b>		560	2.62	480	2.62	20	3.61	60	2.33			
<b>IQF Chicken:</b>	wings	1,010	2.47	970	2.47	20	2.80	20	2.38			
	party wings	360	2.85	340	2.86			20	2.68			
	tenders	350	2.92	340	2.94			10	2.40			
<b>Cooked/Frozen Chicken:</b>												
	bone-in wings	1,850	4.13	1,600	3.96	100	6.35	150	4.43			
	boneless wings	1,180	3.57	1,050	3.52	50	4.85	80	3.51			
	tenders/strips	2,130	3.87	1,850	3.82	120	4.84	160	3.69			
<b>Bone-in Wing Platter/Pan</b>												
\$ per unit	serves 8-10	1,080	20.52	910	20.02	50	30.49	120	20.21			
	serves 10-15	610	34.26	560	33.75	50	39.99					
	serves 20-25	340	42.99	340	42.99							
<b>Boneless Wing Platter/Pan</b>												
\$ per unit	serves 8-10	790	21.82	660	21.66			130	22.66			
	serves 10-15											
	serves 20-25											
<b>Tender Platter/Pan</b>												
\$ per unit	serves 8-10	530	20.24	440	19.99			90	21.49			
	serves 10-15	170	30.00	170	30.00							
	serves 20-25											
<b>PORK</b>												
<b>Pork Ribs:</b>	spareribs	1,650	1.99	1,470	1.97	90	2.45	90	1.87			
	baby backribs	3,020	3.22	2,770	3.23	80	3.09	170	3.11			
	St. Louis rib	2,240	2.79	1,970	2.75	50	3.43	220	3.05			
	country rib, bone-in	1,720	2.38	1,480	2.33	80	3.42	160	2.33			
	country rib, boneless	710	2.85	680	2.83	20	3.99	10	2.20			
	riblets	70	1.58	70	1.58							
<b>Pre-Cooked Flavored Ribs</b>												
	baby backribs	1,820	5.17	1,670	5.15	50	5.52	100	5.30			
<b>Deli Ribs:</b>	per lb.	90	6.75	60	6.75	30	6.75					
	per half slab	410	10.05	400	10.05			10	10.17			
	per whole slab	1,470	10.88	1,290	10.57	70	18.42	110	9.74			
<b>Pork Rib Platter/Pan</b>												
\$ per unit	serves 8-10	310	23.97	220	24.99			90	21.49			
	serves 10-15											
	serves 20-25											
<b>Fresh Sausage (Brats)</b>		2,370	3.40	2,140	3.36	80	4.30	150	3.50			

Northwest	Region		Alaska		Idaho		Montana		Oregon		Washington		Wyoming		
Feature Rate	96.1%		100.0%		98.2%		97.2%		92.6%		97.0%		97.4%		
Activity	27,750		1,460		2,320		1,760		8,200		12,860		1,150		
	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	stores	\$ avg	
<b>CHICKEN</b>															
<b>8-Piece Mixed:</b>	fried	940	7.68	70	9.66	100	6.80	80	6.79	230	7.66	420	7.84	40	6.72
	baked	390	7.79	70	9.76	60	6.48	40	6.49	70	7.78	130	7.89	20	6.74
	grilled	290	7.38	10	8.49	50	6.43	30	6.17	60	7.58	120	7.99	20	6.74
	fried dark parts	1,530	5.05	80	5.60	10	4.98	20	5.04	530	5.04	890	5.01		
<b>Fried/Baked Mixed Packs:</b>															
	12 piece	60	10.02			10	9.99	20	9.99	10	9.99	10	9.99	10	10.16
	16 piece														
	24 piece	450	25.95	30	25.99	50	25.99	10	25.99	160	25.99	170	25.99	30	25.43
	50 piece	1,450	44.71	40	47.99	90	44.72	40	41.72	470	44.99	770	44.54	40	44.40
	100 piece	1,320	84.43	40	89.99	90	86.44	40	83.45	460	84.53	650	83.57	40	88.28
	> 100, bulk pack (\$/piece)	2,210	0.78			170	0.83	140	0.84	750	0.77	1,040	0.76	110	0.90
<b>Deli Wings:</b>	bone-in	1,420	5.61	90	6.01	100	5.69	80	5.54	430	5.80	640	5.46	80	5.31
	boneless	360	5.69	30	6.34	20	5.75	30	5.71	120	5.70	140	5.60	20	5.24
<b>Tenders</b>		260	5.69			100	5.40	50	5.72	40	6.44	30	6.22	40	5.22
<b>Rotisserie &lt; 2 lbs.</b>		840	6.23	10	6.27	20	4.98	10	4.98	290	6.29	500	6.30	10	4.98
<b>Rotisserie &lt; 2 lbs. ABF</b>		360	9.55	20	10.49					130	9.49	210	9.49		
<b>Fresh Wings</b>		500	2.43	20	3.00	70	2.66	50	2.68	150	2.50	190	2.14	20	2.58
<b>IQF Chicken:</b>	wings	280	3.21	40	3.00	60	3.16	70	3.34	30	3.23	60	3.22	20	3.20
	party wings	460	3.94	10	2.88	40	2.90	30	2.88	140	4.15	230	4.22	10	3.00
	tenders	20	1.60			10	1.60	10	1.60						
<b>Cooked/Frozen Chicken:</b>															
	bone-in wings	1,080	3.66	60	3.93	180	4.40	160	4.61	210	2.92	410	3.20	60	4.46
	boneless wings	990	3.48	110	4.33	50	3.38	50	3.95	320	3.33	430	3.31	30	3.71
	tenders/strips	1,210	3.50	130	4.14	110	3.64	120	3.71	330	3.34	460	3.30	60	3.73
<b>Bone-in Wing Platter/Pan</b>															
\$ per unit	serves 8-10	1,380	27.72	50	30.10	70	20.20	40	17.96	430	29.94	740	27.97	50	21.01
	serves 10-15	440	39.76	10	30.00	40	39.99	30	39.99	130	39.99	210	39.99	20	39.99
	serves 20-25	90	99.99							60	99.99	30	99.99		
<b>Boneless Wing Platter/Pan</b>															
\$ per unit	serves 8-10	650	25.28	30	26.66	50	25.59	10	22.66	170	26.36	350	24.98	40	22.52
	serves 10-15														
	serves 20-25														
<b>Tender Platter/Pan</b>															
\$ per unit	serves 8-10	1,130	27.29	50	29.37	30	22.96	10	21.49	360	27.90	650	27.29	30	23.02
	serves 10-15	520	39.11	10	34.99	50	38.82	30	39.99	140	39.59	270	38.90	20	39.99
	serves 20-25														
<b>PORK</b>															
<b>Pork Ribs:</b>	spareribs	510	2.18	20	2.24	70	1.96	50	1.97	150	2.33	200	2.21	20	1.99
	baby backribs	1,480	3.27	90	3.67	180	3.37	160	3.31	380	3.23	610	3.20	60	3.15
	St. Louis rib	290	3.03	30	3.40	50	2.91	40	2.90	60	2.99	100	3.06	10	2.92
	country rib, bone-in	880	2.18	80	2.24	50	2.07	40	1.89	260	2.23	430	2.18	20	2.24
	country rib, boneless	150	2.30	10	2.49	30	2.03	20	2.33	30	2.29	50	2.48	10	2.00
	riplets	70	1.81			10	1.98	10	1.98	10	1.98	30	1.78	10	1.37
<b>Pre-Cooked Flavored Ribs</b>															
	baby backribs	1,120	4.26	60	5.03	80	5.09	80	5.69	330	3.90	500	3.80	70	5.96
<b>Deli Ribs:</b>	per lb.	90	5.30	10	6.17	10	4.98	10	4.98	10	5.31	50	5.24		
	per half slab	370	5.09	20	5.00					130	5.13	210	5.00	10	6.70
	per whole slab	580	12.40	10	13.99	20	11.46	10	9.99	190	12.67	330	12.45	20	10.31
<b>Pork Rib Platter/Pan</b>															
\$ per unit	serves 8-10	110	23.88			10	21.49	10	21.49	10	24.99	60	24.99	20	22.41
	serves 10-15	130	29.99	10	29.99	10	29.99			50	29.99	60	29.99		
	serves 20-25														
<b>Fresh Sausage (Brats)</b>		1,340	3.28	110	3.83	170	3.34	130	3.31	370	3.24	480	3.14	80	3.44