



State of Wisconsin  
Jim Doyle, Governor

Department of Agriculture, Trade and Consumer Protection  
Rod Nilsestuen, Secretary

Ms. Dana H. Coale  
Deputy Administrator  
USDA, AMS-Dairy Programs  
1400 Independence Ave., SW

Subject: Data Request for May 4<sup>th</sup> Hearing

Dear Ms. Coale:

I am making this request for data to be made available prior to the May 4<sup>th</sup> public hearing on producer handler issues. The request is being made on behalf of the states of New Hampshire, New York, Pennsylvania, Vermont and Wisconsin. The states will be jointly testifying at the hearing.

Here is the specific data request:

1. Prepare a table containing a frequency distribution of average monthly route sales by handler size category, separately for producer handlers in all orders, exempt plants in all orders, and regulated plants (partially and fully) in all orders. The size categories requested include: <500,000 pounds per month, between 500,001 and 3,000,000 pounds per month, between 3,000,001 and 10,000,000 pounds per month; between 10,000,001 and 50,000,000 pounds per month, and > 50,000,001 pounds per month. If separate tables for producer handlers, exempt plants and regulated plants is easier to compile that would be acceptable.
2. Prepare a table containing a frequency distribution for regulated handlers of the size of their Class I sales accounts. Specifically, compile the table for regulated handlers that show size categories of handlers and the corresponding average number and range of Class I sales accounts and the average milk volume per account and range in volume of accounts for the handler size category. You can average monthly data for the year or you can show monthly data for 2008 (or 2007 if 2008 is not available). The size of handler categories for the handlers would be the same as the size categories enumerated in number 1.
3. Prepare a list that shows the exact language in each order for those provisions that cover producer handlers and exempt plants. If the language is the same in certain orders, the list can indicate those orders for which the language is the same.

It would be greatly helpful and appreciated if this data could be provided by May 1 so that it could be incorporated into the testimony. Please call me if you have questions.

Thank you for your cooperation,

Will Hughes  
Administrator  
Division of Agricultural Development  
(608) 224-5142

*Agriculture generates \$51.5 billion for Wisconsin*